

## Statistiche relative a dati sulla corporate governance

| TAB.1CG: INFORMAZIONI GENERALI |      | Società del campione | Società che comunicano di aver aderito all'ultima edizione del Codice di Corporate Governance 2020 |        | Numero pagine Relazione di Corporate Governance | La società dà info sul congruo preavviso per invio documentazione preconsiliare |        | Preavviso congruo per invio documentazione preconsiliare (giorni) | E' contemplata eccezione a circolazione info per "esigenze di riservatezza"? |       | Società che indicano esserci stata partecipazione dirigenti a riunioni CdA |       |
|--------------------------------|------|----------------------|----------------------------------------------------------------------------------------------------|--------|-------------------------------------------------|---------------------------------------------------------------------------------|--------|-------------------------------------------------------------------|------------------------------------------------------------------------------|-------|----------------------------------------------------------------------------|-------|
| LISTINO                        | Anno | #                    | N°                                                                                                 | %      | μ                                               | N°                                                                              | %      | μ                                                                 | N°                                                                           | %     | N°                                                                         | %     |
| FTSE MIB                       | 2022 | 33                   | 33                                                                                                 | 100.0% | 108.3                                           | 33                                                                              | 100.0% | 3.9                                                               | 16                                                                           | 48.5% | 29                                                                         | 87.9% |
|                                | 2021 | 33                   | 32                                                                                                 | 97.0%  | 98.2                                            | 32                                                                              | 97.0%  | 3.5                                                               | 14                                                                           | 42.4% | 30                                                                         | 90.9% |
|                                | 2020 | 34                   |                                                                                                    | 0.0%   |                                                 | 31                                                                              | 91.2%  | 2.9                                                               | 15                                                                           | 44.1% | 31                                                                         | 91.2% |
| FTSE MID CAP                   | 2022 | 57                   | 55                                                                                                 | 96.5%  | 84.0                                            | 50                                                                              | 87.7%  | 3.1                                                               | 23                                                                           | 40.4% | 52                                                                         | 91.2% |
|                                | 2021 | 59                   | 53                                                                                                 | 89.8%  | 79.3                                            | 46                                                                              | 78.0%  | 3.1                                                               | 20                                                                           | 33.9% | 49                                                                         | 83.1% |
|                                | 2020 | 57                   |                                                                                                    | 0.0%   |                                                 | 42                                                                              | 73.7%  | 2.9                                                               | 19                                                                           | 33.3% | 42                                                                         | 73.7% |
| ALTRE                          | 2022 | 121                  | 114                                                                                                | 94.2%  | 67.3                                            | 97                                                                              | 80.2%  | 3.0                                                               | 41                                                                           | 33.9% | 93                                                                         | 76.9% |
|                                | 2021 | 126                  | 95                                                                                                 | 75.4%  | 60.3                                            | 93                                                                              | 73.8%  | 3.1                                                               | 45                                                                           | 35.7% | 83                                                                         | 65.9% |
|                                | 2020 | 129                  |                                                                                                    | 0.0%   |                                                 | 81                                                                              | 62.8%  | 2.9                                                               | 40                                                                           | 31.0% | 73                                                                         | 56.6% |
|                                |      |                      |                                                                                                    |        |                                                 |                                                                                 |        |                                                                   |                                                                              |       |                                                                            |       |
| FINANZIARIE                    | 2022 | 39                   | 38                                                                                                 | 97.4%  | 95.2                                            | 36                                                                              | 92.3%  | 3.1                                                               | 22                                                                           | 56.4% | 29                                                                         | 74.4% |
|                                | 2021 | 40                   | 34                                                                                                 | 85.0%  | 84.4                                            | 34                                                                              | 85.0%  | 3.0                                                               | 24                                                                           | 60.0% | 28                                                                         | 70.0% |
|                                | 2020 | 40                   |                                                                                                    | 0.0%   |                                                 | 31                                                                              | 77.5%  | 2.7                                                               | 20                                                                           | 50.0% | 26                                                                         | 65.0% |
| NON FINANZIARIE                | 2022 | 172                  | 164                                                                                                | 95.3%  | 74.3                                            | 144                                                                             | 83.7%  | 3.2                                                               | 58                                                                           | 33.7% | 145                                                                        | 84.3% |
|                                | 2021 | 178                  | 146                                                                                                | 82.0%  | 68.2                                            | 137                                                                             | 77.0%  | 3.2                                                               | 55                                                                           | 30.9% | 134                                                                        | 75.3% |
|                                | 2020 | 180                  |                                                                                                    | 0.0%   |                                                 | 123                                                                             | 68.3%  | 2.9                                                               | 54                                                                           | 30.0% | 120                                                                        | 66.7% |
|                                |      |                      |                                                                                                    |        |                                                 |                                                                                 |        |                                                                   |                                                                              |       |                                                                            |       |
| GRANDI                         | 2022 | 55                   | 55                                                                                                 | 100.0% | 98.0                                            | 55                                                                              | 100.0% | 3.6                                                               | 25                                                                           | 45.5% | 49                                                                         | 89.1% |
|                                | 2021 | 55                   | 53                                                                                                 | 96.4%  | 93.6                                            | 50                                                                              | 90.9%  | 3.5                                                               | 23                                                                           | 41.8% | 50                                                                         | 90.9% |
|                                | 2020 | 59                   |                                                                                                    | 0.0%   |                                                 | 50                                                                              | 84.7%  | 2.9                                                               | 25                                                                           | 42.4% | 53                                                                         | 89.8% |
| PICCOLE                        | 2022 | 156                  | 147                                                                                                | 94.2%  | 71.2                                            | 125                                                                             | 80.1%  | 3.0                                                               | 55                                                                           | 35.3% | 125                                                                        | 80.1% |
|                                | 2021 | 163                  | 127                                                                                                | 77.9%  | 63.6                                            | 121                                                                             | 74.2%  | 3.0                                                               | 56                                                                           | 34.4% | 112                                                                        | 68.7% |
|                                | 2020 | 161                  |                                                                                                    | 0.0%   |                                                 | 104                                                                             | 64.6%  | 2.9                                                               | 49                                                                           | 30.4% | 93                                                                         | 57.8% |
|                                |      |                      |                                                                                                    |        |                                                 |                                                                                 |        |                                                                   |                                                                              |       |                                                                            |       |
| NON CONCENTRATE                | 2022 | 71                   | 70                                                                                                 | 98.6%  | 86.8                                            | 64                                                                              | 90.1%  | 3.3                                                               | 34                                                                           | 47.9% | 56                                                                         | 78.9% |
|                                | 2021 | 83                   | 68                                                                                                 | 81.9%  | 80.3                                            | 71                                                                              | 85.5%  | 3.2                                                               | 35                                                                           | 42.2% | 63                                                                         | 75.9% |
|                                | 2020 | 96                   |                                                                                                    | 0.0%   |                                                 | 72                                                                              | 75.0%  | 3.0                                                               | 37                                                                           | 38.5% | 66                                                                         | 68.8% |
| CONCENTRATE                    | 2022 | 140                  | 132                                                                                                | 94.3%  | 73.9                                            | 116                                                                             | 82.9%  | 3.1                                                               | 46                                                                           | 32.9% | 118                                                                        | 84.3% |
|                                | 2021 | 135                  | 112                                                                                                | 83.0%  | 65.6                                            | 100                                                                             | 74.1%  | 3.1                                                               | 44                                                                           | 32.6% | 99                                                                         | 73.3% |
|                                | 2020 | 124                  |                                                                                                    | 0.0%   |                                                 | 82                                                                              | 66.1%  | 2.8                                                               | 37                                                                           | 29.8% | 80                                                                         | 64.5% |
|                                |      |                      |                                                                                                    |        |                                                 |                                                                                 |        |                                                                   |                                                                              |       |                                                                            |       |
| GRANDI NON CONCENTRATE         | 2022 | 25                   | 25                                                                                                 | 100.0% | 113.4                                           | 25                                                                              | 100.0% | 3.6                                                               | 14                                                                           | 56.0% | 21                                                                         | 84.0% |
|                                | 2021 | 26                   | 25                                                                                                 | 96.2%  | 107.5                                           | 25                                                                              | 96.2%  | 3.6                                                               | 14                                                                           | 53.8% | 23                                                                         | 88.5% |
|                                | 2020 | 32                   |                                                                                                    | 0.0%   |                                                 | 28                                                                              | 87.5%  | 3.2                                                               | 14                                                                           | 43.8% | 28                                                                         | 87.5% |
| GRANDI CONCENTRATE             | 2022 | 30                   | 30                                                                                                 | 100.0% | 85.2                                            | 30                                                                              | 100.0% | 3.7                                                               | 11                                                                           | 36.7% | 28                                                                         | 93.3% |
|                                | 2021 | 29                   | 28                                                                                                 | 96.6%  | 81.2                                            | 25                                                                              | 86.2%  | 3.4                                                               | 9                                                                            | 31.0% | 27                                                                         | 93.1% |
|                                | 2020 | 27                   |                                                                                                    | 0.0%   |                                                 | 22                                                                              | 81.5%  | 2.4                                                               | 11                                                                           | 40.7% | 25                                                                         | 92.6% |
| PICCOLE NON CONCENTRATE        | 2022 | 46                   | 45                                                                                                 | 97.8%  | 72.3                                            | 39                                                                              | 84.8%  | 3.1                                                               | 20                                                                           | 43.5% | 35                                                                         | 76.1% |
|                                | 2021 | 57                   | 43                                                                                                 | 75.4%  | 67.9                                            | 46                                                                              | 80.7%  | 3.0                                                               | 21                                                                           | 36.8% | 40                                                                         | 70.2% |
|                                | 2020 | 64                   |                                                                                                    | 0.0%   |                                                 | 44                                                                              | 68.8%  | 2.8                                                               | 23                                                                           | 35.9% | 38                                                                         | 59.4% |
| PICCOLE CONCENTRATE            | 2022 | 110                  | 102                                                                                                | 92.7%  | 70.8                                            | 86                                                                              | 78.2%  | 2.9                                                               | 35                                                                           | 31.8% | 90                                                                         | 81.8% |
|                                | 2021 | 106                  | 84                                                                                                 | 79.2%  | 61.3                                            | 75                                                                              | 70.8%  | 3.0                                                               | 35                                                                           | 33.0% | 72                                                                         | 67.9% |
|                                | 2020 | 97                   |                                                                                                    | 0.0%   |                                                 | 60                                                                              | 61.9%  | 2.9                                                               | 26                                                                           | 26.8% | 55                                                                         | 56.7% |
|                                |      |                      |                                                                                                    |        |                                                 |                                                                                 |        |                                                                   |                                                                              |       |                                                                            |       |
| FAMILY                         | 2022 | 123                  | 115                                                                                                | 93.5%  | 68.9                                            | 101                                                                             | 82.1%  | 2.9                                                               | 40                                                                           | 32.5% | 98                                                                         | 79.7% |
|                                | 2021 | 126                  | 98                                                                                                 | 77.8%  | 62.6                                            | 95                                                                              | 75.4%  | 3.0                                                               | 40                                                                           | 31.7% | 86                                                                         | 68.3% |
| STATE                          | 2022 | 26                   | 26                                                                                                 | 100.0% | 104.3                                           | 25                                                                              | 96.2%  | 3.8                                                               | 6                                                                            | 23.1% | 24                                                                         | 92.3% |
|                                | 2021 | 26                   | 26                                                                                                 | 100.0% | 91.5                                            | 24                                                                              | 92.3%  | 3.6                                                               | 7                                                                            | 26.9% | 23                                                                         | 88.5% |
| ALTRI ASSETTI                  | 2022 | 45                   | 45                                                                                                 | 100.0% | 78.0                                            | 39                                                                              | 86.7%  | 3.3                                                               | 22                                                                           | 48.9% | 38                                                                         | 84.4% |
|                                | 2021 | 43                   | 37                                                                                                 | 86.0%  | 71.9                                            | 33                                                                              | 76.7%  | 3.3                                                               | 19                                                                           | 44.2% | 37                                                                         | 86.0% |
| WIDELY HELD                    | 2022 | 17                   | 16                                                                                                 | 94.1%  | 106.2                                           | 15                                                                              | 88.2%  | 3.5                                                               | 12                                                                           | 70.6% | 14                                                                         | 82.4% |
|                                | 2021 | 23                   | 19                                                                                                 | 82.6%  | 93.8                                            | 19                                                                              | 82.6%  | 3.1                                                               | 13                                                                           | 56.5% | 16                                                                         | 69.6% |
|                                |      |                      |                                                                                                    |        |                                                 |                                                                                 |        |                                                                   |                                                                              |       |                                                                            |       |
| TOTALE                         | 2022 | 211                  | 202                                                                                                | 95.7%  | 78.2                                            | 180                                                                             | 85.3%  | 3.2                                                               | 80                                                                           | 37.9% | 174                                                                        | 82.5% |
|                                | 2021 | 218                  | 180                                                                                                | 82.6%  | 71.2                                            | 171                                                                             | 78.4%  | 3.2                                                               | 79                                                                           | 36.2% | 162                                                                        | 74.3% |
|                                | 2020 | 220                  |                                                                                                    | 0.0%   |                                                 | 154                                                                             | 70.0%  | 2.9                                                               | 74                                                                           | 33.6% | 146                                                                        | 66.4% |

| TAB.2CG: COMPOSIZIONE DEL CDA e CS |      | N. totale in CdA |     | Amm.ri ESECUTIVI (% rispetto a totale CdA) |      | Amm.ri NON ESECUTIVI (% rispetto a totale CdA) |     | Amm.ri INDIPENDENTI (% rispetto a totale CdA) |     | Società che hanno amministratori "di minoranza" in CdA |       |     | Amm.ri "di minoranza" (% rispetto a totale CdA) (OVE PRESENTI) |     | Società che indicano l'effettiva presenza di sindaci "di minoranza" |        |  |
|------------------------------------|------|------------------|-----|--------------------------------------------|------|------------------------------------------------|-----|-----------------------------------------------|-----|--------------------------------------------------------|-------|-----|----------------------------------------------------------------|-----|---------------------------------------------------------------------|--------|--|
| LISTINO                            | Anno | μ                | μ   | μ%                                         | μ    | μ%                                             | μ   | μ%                                            | #   | N°                                                     | %     | μ   | μ%                                                             | #   | N°                                                                  | %      |  |
| FTSE MIB                           | 2022 | 12.5             | 1.7 | 14.2%                                      | 10.8 | 85.8%                                          | 8.1 | 64.9%                                         | 33  | 31                                                     | 93.9% | 2.6 | 21.6%                                                          | 32  | 29                                                                  | 90.6%  |  |
|                                    | 2021 | 12.5             | 1.9 | 15.3%                                      | 10.6 | 84.7%                                          | 7.7 | 61.4%                                         | 33  | 31                                                     | 93.9% | 2.5 | 20.4%                                                          | 32  | 30                                                                  | 93.8%  |  |
|                                    | 2020 | 12.2             | 2.1 | 17.5%                                      | 10.1 | 82.5%                                          | 7.3 | 59.5%                                         | 34  | 26                                                     | 76.5% | 2.4 | 21.2%                                                          | 32  | 28                                                                  | 87.5%  |  |
| FTSE MID CAP                       | 2022 | 10.4             | 2.4 | 24.8%                                      | 8.0  | 75.2%                                          | 5.3 | 50.6%                                         | 57  | 41                                                     | 71.9% | 1.5 | 14.5%                                                          | 56  | 44                                                                  | 78.6%  |  |
|                                    | 2021 | 10.8             | 2.5 | 24.9%                                      | 8.3  | 75.1%                                          | 5.5 | 49.7%                                         | 59  | 41                                                     | 69.5% | 1.6 | 15.2%                                                          | 58  | 45                                                                  | 77.6%  |  |
|                                    | 2020 | 11.1             | 2.5 | 23.7%                                      | 8.6  | 76.3%                                          | 5.6 | 50.1%                                         | 57  | 47                                                     | 82.5% | 1.7 | 15.4%                                                          | 56  | 48                                                                  | 85.7%  |  |
| ALTRE                              | 2022 | 8.6              | 2.5 | 30.1%                                      | 6.1  | 69.9%                                          | 3.6 | 42.8%                                         | 121 | 52                                                     | 43.0% | 1.4 | 14.3%                                                          | 119 | 53                                                                  | 44.5%  |  |
|                                    | 2021 | 8.6              | 2.5 | 29.9%                                      | 6.1  | 70.1%                                          | 3.6 | 42.3%                                         | 126 | 49                                                     | 38.9% | 1.5 | 15.9%                                                          | 124 | 51                                                                  | 41.1%  |  |
|                                    | 2020 | 8.8              | 2.5 | 29.6%                                      | 6.3  | 70.4%                                          | 3.5 | 40.6%                                         | 129 | 37                                                     | 28.7% | 1.3 | 14.2%                                                          | 128 | 46                                                                  | 35.9%  |  |
|                                    |      |                  |     |                                            |      |                                                |     |                                               |     |                                                        |       |     |                                                                |     |                                                                     |        |  |
| FINANZIARIE                        | 2022 | 11.2             | 1.7 | 17.2%                                      | 9.4  | 82.8%                                          | 6.6 | 57.5%                                         | 39  | 27                                                     | 69.2% | 2.1 | 17.4%                                                          | 37  | 27                                                                  | 73.0%  |  |
|                                    | 2021 | 11.3             | 1.8 | 17.4%                                      | 9.5  | 82.6%                                          | 6.4 | 55.3%                                         | 40  | 26                                                     | 65.0% | 2.0 | 17.2%                                                          | 38  | 28                                                                  | 73.7%  |  |
|                                    | 2020 | 11.5             | 2.1 | 20.0%                                      | 9.4  | 80.0%                                          | 6.1 | 51.8%                                         | 40  | 20                                                     | 50.0% | 2.1 | 17.1%                                                          | 37  | 22                                                                  | 59.5%  |  |
| NON FINANZIARIE                    | 2022 | 9.3              | 2.5 | 28.2%                                      | 6.8  | 71.8%                                          | 4.4 | 46.3%                                         | 172 | 97                                                     | 56.4% | 1.6 | 15.9%                                                          | 170 | 99                                                                  | 58.2%  |  |
|                                    | 2021 | 9.4              | 2.5 | 28.3%                                      | 6.9  | 71.7%                                          | 4.3 | 45.3%                                         | 178 | 95                                                     | 53.4% | 1.7 | 16.8%                                                          | 176 | 98                                                                  | 55.7%  |  |
|                                    | 2020 | 9.6              | 2.5 | 27.6%                                      | 7.0  | 72.4%                                          | 4.3 | 44.7%                                         | 180 | 90                                                     | 50.0% | 1.7 | 16.2%                                                          | 179 | 100                                                                 | 55.9%  |  |
|                                    |      |                  |     |                                            |      |                                                |     |                                               |     |                                                        |       |     |                                                                |     |                                                                     |        |  |
| GRANDI                             | 2022 | 12.0             | 2.0 | 18.0%                                      | 9.9  | 82.0%                                          | 7.3 | 60.4%                                         | 55  | 51                                                     | 92.7% | 2.2 | 19.1%                                                          | 54  | 51                                                                  | 94.4%  |  |
|                                    | 2021 | 12.1             | 2.2 | 18.6%                                      | 9.9  | 81.4%                                          | 7.1 | 58.4%                                         | 55  | 49                                                     | 89.1% | 2.3 | 19.6%                                                          | 54  | 50                                                                  | 92.6%  |  |
|                                    | 2020 | 12.2             | 2.3 | 19.4%                                      | 9.8  | 80.6%                                          | 7.0 | 57.7%                                         | 59  | 51                                                     | 86.4% | 2.1 | 18.8%                                                          | 56  | 53                                                                  | 94.6%  |  |
| PICCOLE                            | 2022 | 8.9              | 2.5 | 29.1%                                      | 6.4  | 70.9%                                          | 3.9 | 44.1%                                         | 156 | 73                                                     | 46.8% | 1.4 | 14.2%                                                          | 153 | 75                                                                  | 49.0%  |  |
|                                    | 2021 | 9.0              | 2.5 | 28.9%                                      | 6.5  | 71.1%                                          | 3.9 | 43.4%                                         | 163 | 72                                                     | 44.2% | 1.4 | 15.0%                                                          | 160 | 76                                                                  | 47.5%  |  |
|                                    | 2020 | 9.1              | 2.5 | 28.7%                                      | 6.6  | 71.3%                                          | 3.8 | 41.7%                                         | 161 | 59                                                     | 36.6% | 1.4 | 14.2%                                                          | 160 | 69                                                                  | 43.1%  |  |
|                                    |      |                  |     |                                            |      |                                                |     |                                               |     |                                                        |       |     |                                                                |     |                                                                     |        |  |
| NON CONCENTRATE                    | 2022 | 10.3             | 1.9 | 20.0%                                      | 8.4  | 80.0%                                          | 5.7 | 54.2%                                         | 71  | 48                                                     | 67.6% | 2.1 | 19.1%                                                          | 70  | 42                                                                  | 60.0%  |  |
|                                    | 2021 | 10.4             | 2.1 | 21.1%                                      | 8.3  | 78.9%                                          | 5.5 | 51.6%                                         | 83  | 50                                                     | 60.2% | 2.1 | 19.1%                                                          | 81  | 49                                                                  | 60.5%  |  |
|                                    | 2020 | 10.5             | 2.3 | 23.1%                                      | 8.2  | 76.9%                                          | 5.3 | 49.8%                                         | 96  | 46                                                     | 47.9% | 2.1 | 18.9%                                                          | 93  | 53                                                                  | 57.0%  |  |
| CONCENTRATE                        | 2022 | 9.3              | 2.6 | 29.3%                                      | 6.8  | 70.7%                                          | 4.3 | 45.4%                                         | 140 | 76                                                     | 54.3% | 1.5 | 14.3%                                                          | 137 | 84                                                                  | 61.3%  |  |
|                                    | 2021 | 9.4              | 2.6 | 29.5%                                      | 6.8  | 70.5%                                          | 4.2 | 44.5%                                         | 135 | 71                                                     | 52.6% | 1.6 | 15.2%                                                          | 133 | 77                                                                  | 57.9%  |  |
|                                    | 2020 | 9.5              | 2.6 | 28.6%                                      | 6.9  | 71.4%                                          | 4.1 | 43.0%                                         | 124 | 64                                                     | 51.6% | 1.5 | 14.6%                                                          | 123 | 69                                                                  | 56.1%  |  |
|                                    |      |                  |     |                                            |      |                                                |     |                                               |     |                                                        |       |     |                                                                |     |                                                                     |        |  |
| GRANDI NON CONCENTRATE             | 2022 | 12.3             | 1.6 | 14.0%                                      | 10.6 | 86.0%                                          | 8.4 | 68.5%                                         | 25  | 23                                                     | 92.0% | 2.9 | 23.8%                                                          | 24  | 22                                                                  | 91.7%  |  |
|                                    | 2021 | 12.6             | 2.0 | 16.1%                                      | 10.6 | 83.9%                                          | 7.9 | 63.3%                                         | 26  | 24                                                     | 92.3% | 2.7 | 22.4%                                                          | 25  | 23                                                                  | 92.0%  |  |
|                                    | 2020 | 12.5             | 2.2 | 17.9%                                      | 10.3 | 82.1%                                          | 7.7 | 61.5%                                         | 32  | 27                                                     | 84.4% | 2.6 | 22.1%                                                          | 29  | 26                                                                  | 89.7%  |  |
| GRANDI CONCENTRATE                 | 2022 | 11.7             | 2.4 | 21.4%                                      | 9.3  | 78.6%                                          | 6.3 | 53.7%                                         | 30  | 28                                                     | 93.3% | 1.7 | 15.3%                                                          | 30  | 29                                                                  | 96.7%  |  |
|                                    | 2021 | 11.7             | 2.3 | 20.8%                                      | 9.4  | 79.2%                                          | 6.4 | 54.1%                                         | 29  | 25                                                     | 86.2% | 1.9 | 16.8%                                                          | 29  | 27                                                                  | 93.1%  |  |
|                                    | 2020 | 11.7             | 2.4 | 21.3%                                      | 9.3  | 78.7%                                          | 6.2 | 53.1%                                         | 27  | 24                                                     | 88.9% | 1.7 | 15.1%                                                          | 27  | 27                                                                  | 100.0% |  |
| PICCOLE NON CONCENTRATE            | 2022 | 9.3              | 2.1 | 23.2%                                      | 7.2  | 76.8%                                          | 4.3 | 46.5%                                         | 46  | 25                                                     | 54.3% | 1.4 | 14.8%                                                          | 46  | 20                                                                  | 43.5%  |  |
|                                    | 2021 | 9.5              | 2.1 | 23.3%                                      | 7.3  | 76.7%                                          | 4.4 | 46.2%                                         | 57  | 26                                                     | 45.6% | 1.5 | 16.1%                                                          | 56  | 26                                                                  | 46.4%  |  |
|                                    | 2020 | 9.4              | 2.3 | 25.7%                                      | 7.1  | 74.3%                                          | 4.2 | 43.9%                                         | 64  | 19                                                     | 29.7% | 1.4 | 14.2%                                                          | 64  | 27                                                                  | 42.2%  |  |
| PICCOLE CONCENTRATE                | 2022 | 8.7              | 2.6 | 31.5%                                      | 6.1  | 68.5%                                          | 3.8 | 43.1%                                         | 110 | 48                                                     | 43.6% | 1.4 | 13.8%                                                          | 107 | 55                                                                  | 51.4%  |  |
|                                    | 2021 | 8.7              | 2.7 | 31.9%                                      | 6.1  | 68.1%                                          | 3.6 | 41.9%                                         | 106 | 46                                                     | 43.4% | 1.4 | 14.3%                                                          | 104 | 50                                                                  | 48.1%  |  |
|                                    | 2020 | 8.9              | 2.6 | 30.6%                                      | 6.3  | 69.4%                                          | 3.5 | 40.2%                                         | 97  | 40                                                     | 41.2% | 1.4 | 14.2%                                                          | 96  | 42                                                                  | 43.8%  |  |
|                                    |      |                  |     |                                            |      |                                                |     |                                               |     |                                                        |       |     |                                                                |     |                                                                     |        |  |
| FAMILY                             | 2022 | 9.0              | 2.8 | 32.2%                                      | 6.3  | 67.8%                                          | 4.0 | 43.2%                                         | 123 | 57                                                     | 46.3% | 1.3 | 12.7%                                                          | 121 | 65                                                                  | 53.7%  |  |
|                                    | 2021 | 9.4              | 2.8 | 31.6%                                      | 6.6  | 68.4%                                          | 4.1 | 43.7%                                         | 126 | 61                                                     | 48.4% | 1.5 | 14.2%                                                          | 124 | 65                                                                  | 52.4%  |  |
| STATE                              | 2022 | 10.4             | 1.3 | 13.2%                                      | 9.0  | 86.8%                                          | 6.9 | 66.1%                                         | 26  | 25                                                     | 96.2% | 2.5 | 24.1%                                                          | 26  | 23                                                                  | 88.5%  |  |
|                                    | 2021 | 10.3             | 1.4 | 13.9%                                      | 8.9  | 86.1%                                          | 6.4 | 62.5%                                         | 26  | 23                                                     | 88.5% | 2.6 | 25.6%                                                          | 26  | 23                                                                  | 88.5%  |  |
| ALTRI ASSETTI                      | 2022 | 10.4             | 1.9 | 20.0%                                      | 8.4  | 80.0%                                          | 5.1 | 48.6%                                         | 45  | 28                                                     | 62.2% | 1.6 | 15.3%                                                          | 44  | 28                                                                  | 63.6%  |  |
|                                    | 2021 | 10.0             | 2.0 | 21.1%                                      | 8.0  | 78.9%                                          | 4.6 | 44.2%                                         | 43  | 21                                                     | 48.8% | 1.5 | 14.3%                                                          | 42  | 24                                                                  | 57.1%  |  |
| WIDELY HELD                        | 2022 | 11.5             | 2.0 | 19.2%                                      | 9.5  | 80.8%                                          | 6.9 | 57.8%                                         | 17  | 14                                                     | 82.4% | 2.4 | 18.0%                                                          | 16  | 10                                                                  | 62.5%  |  |
|                                    | 2021 | 11.1             | 2.2 | 21.2%                                      | 8.9  | 78.8%                                          | 6.3 | 54.6%                                         | 23  | 16                                                     | 69.6% | 2.2 | 17.6%                                                          | 22  | 14                                                                  | 63.6%  |  |
|                                    |      |                  |     |                                            |      |                                                |     |                                               |     |                                                        |       |     |                                                                |     |                                                                     |        |  |
| TOTALE                             | 2022 | 9.7              | 2.4 | 26.2%                                      | 7.3  | 73.8%                                          | 4.8 | 48.3%                                         | 211 | 124                                                    | 58.8% | 1.7 | 16.2%                                                          | 207 | 126                                                                 | 60.9%  |  |
|                                    | 2021 | 9.8              | 2.4 | 26.3%                                      | 7.4  | 73.7%                                          | 4.7 | 47.2%                                         | 218 | 121                                                    | 55.5% | 1.8 | 16.8%                                                          | 214 | 126                                                                 | 58.9%  |  |
|                                    | 2020 | 9.9              | 2.5 | 26.2%                                      | 7.5  | 73.8%                                          | 4.6 | 46.0%                                         | 220 | 110                                                    | 50.0% | 1.7 | 16.4%                                                          | 216 | 122                                                                 | 56.5%  |  |

| TAB. 3CG: RUOLO DEL CDA IN CARICA RISPETTO AL RINNOVO DEL CDA STESSO |      | Il CdA ha espresso orientamenti agli azionisti su composizione qualitativa ottimale |    |       | Il CdA ha la facoltà di presentare una propria lista di candidati |       | Il CdA in carica ha al suo interno consiglieri tratti da "lista del CdA" |       |
|----------------------------------------------------------------------|------|-------------------------------------------------------------------------------------|----|-------|-------------------------------------------------------------------|-------|--------------------------------------------------------------------------|-------|
| LISTINO                                                              | Anno | #                                                                                   | N° | %     | N°                                                                | %     | N°                                                                       | %     |
| FTSE MIB                                                             | 2022 | 33                                                                                  | 24 | 72.7% | 16                                                                | 48.5% | 6                                                                        | 18.2% |
|                                                                      | 2021 | 33                                                                                  | 24 | 72.7% | 16                                                                | 48.5% | 5                                                                        | 15.2% |
|                                                                      | 2020 | 34                                                                                  |    |       |                                                                   |       |                                                                          |       |
| FTSE MID CAP                                                         | 2022 | 57                                                                                  | 29 | 50.9% | 16                                                                | 28.1% | 3                                                                        | 5.3%  |
|                                                                      | 2021 | 59                                                                                  | 34 | 57.6% | 13                                                                | 22.0% | 2                                                                        | 3.4%  |
|                                                                      | 2020 | 57                                                                                  |    |       |                                                                   |       |                                                                          |       |
| ALTRE                                                                | 2022 | 121                                                                                 | 35 | 28.9% | 18                                                                | 14.9% | 4                                                                        | 3.3%  |
|                                                                      | 2021 | 126                                                                                 | 36 | 28.6% | 22                                                                | 17.5% | 2                                                                        | 1.6%  |
|                                                                      | 2020 | 129                                                                                 |    |       |                                                                   |       |                                                                          |       |
|                                                                      |      |                                                                                     |    |       |                                                                   |       |                                                                          |       |
| FINANZIARIE                                                          | 2022 | 39                                                                                  | 27 | 69.2% | 15                                                                | 38.5% | 6                                                                        | 15.4% |
|                                                                      | 2021 | 40                                                                                  | 28 | 70.0% | 16                                                                | 40.0% | 5                                                                        | 12.5% |
|                                                                      | 2020 | 40                                                                                  |    |       |                                                                   |       |                                                                          |       |
| NON FINANZIARIE                                                      | 2022 | 172                                                                                 | 61 | 35.5% | 35                                                                | 20.3% | 7                                                                        | 4.1%  |
|                                                                      | 2021 | 178                                                                                 | 66 | 37.1% | 35                                                                | 19.7% | 4                                                                        | 2.2%  |
|                                                                      | 2020 | 180                                                                                 |    |       |                                                                   |       |                                                                          |       |
|                                                                      |      |                                                                                     |    |       |                                                                   |       |                                                                          |       |
| GRANDI                                                               | 2022 | 55                                                                                  | 38 | 69.1% | 20                                                                | 36.4% | 6                                                                        | 10.9% |
|                                                                      | 2021 | 55                                                                                  | 40 | 72.7% | 21                                                                | 38.2% | 6                                                                        | 10.9% |
|                                                                      | 2020 | 59                                                                                  |    |       |                                                                   |       |                                                                          |       |
| PICCOLE                                                              | 2022 | 156                                                                                 | 50 | 32.1% | 30                                                                | 19.2% | 7                                                                        | 4.5%  |
|                                                                      | 2021 | 163                                                                                 | 54 | 33.1% | 30                                                                | 18.4% | 3                                                                        | 1.8%  |
|                                                                      | 2020 | 161                                                                                 |    |       |                                                                   |       |                                                                          |       |
|                                                                      |      |                                                                                     |    |       |                                                                   |       |                                                                          |       |
| NON CONCENTRATE                                                      | 2022 | 71                                                                                  | 39 | 54.9% | 30                                                                | 42.3% | 12                                                                       | 16.9% |
|                                                                      | 2021 | 83                                                                                  | 42 | 50.6% | 37                                                                | 44.6% | 9                                                                        | 10.8% |
|                                                                      | 2020 | 96                                                                                  |    |       |                                                                   |       |                                                                          |       |
| CONCENTRATE                                                          | 2022 | 140                                                                                 | 49 | 35.0% | 20                                                                | 14.3% | 1                                                                        | 0.7%  |
|                                                                      | 2021 | 135                                                                                 | 52 | 38.5% | 14                                                                | 10.4% | 0                                                                        | 0.0%  |
|                                                                      | 2020 | 124                                                                                 |    |       |                                                                   |       |                                                                          |       |
|                                                                      |      |                                                                                     |    |       |                                                                   |       |                                                                          |       |
| GRANDI NON CONCENTRATE                                               | 2022 | 25                                                                                  | 20 | 80.0% | 14                                                                | 56.0% | 6                                                                        | 24.0% |
|                                                                      | 2021 | 26                                                                                  | 20 | 76.9% | 17                                                                | 65.4% | 6                                                                        | 23.1% |
|                                                                      | 2020 | 32                                                                                  |    |       |                                                                   |       |                                                                          |       |
| GRANDI CONCENTRATE                                                   | 2022 | 30                                                                                  | 18 | 60.0% | 6                                                                 | 20.0% | 0                                                                        | 0.0%  |
|                                                                      | 2021 | 29                                                                                  | 20 | 69.0% | 4                                                                 | 13.8% | 0                                                                        | 0.0%  |
|                                                                      | 2020 | 27                                                                                  |    |       |                                                                   |       |                                                                          |       |
| PICCOLE NON CONCENTRATE                                              | 2022 | 46                                                                                  | 19 | 41.3% | 16                                                                | 34.8% | 6                                                                        | 13.0% |
|                                                                      | 2021 | 57                                                                                  | 22 | 38.6% | 20                                                                | 35.1% | 3                                                                        | 5.3%  |
|                                                                      | 2020 | 64                                                                                  |    |       |                                                                   |       |                                                                          |       |
| PICCOLE CONCENTRATE                                                  | 2022 | 110                                                                                 | 31 | 28.2% | 14                                                                | 12.7% | 1                                                                        | 0.9%  |
|                                                                      | 2021 | 106                                                                                 | 32 | 30.2% | 10                                                                | 9.4%  | 0                                                                        | 0.0%  |
|                                                                      | 2020 | 97                                                                                  |    |       |                                                                   |       |                                                                          |       |
|                                                                      |      |                                                                                     |    |       |                                                                   |       |                                                                          |       |
| FAMILY                                                               | 2022 | 123                                                                                 | 35 | 28.5% | 15                                                                | 12.2% | 0                                                                        | 0.0%  |
|                                                                      | 2021 | 126                                                                                 | 42 | 33.3% | 14                                                                | 11.1% | 0                                                                        | 0.0%  |
| STATE                                                                | 2022 | 26                                                                                  | 17 | 65.4% | 10                                                                | 38.5% | 2                                                                        | 7.7%  |
|                                                                      | 2021 | 26                                                                                  | 18 | 69.2% | 9                                                                 | 34.6% | 0                                                                        | 0.0%  |
| ALTRI ASSETTI                                                        | 2022 | 45                                                                                  | 23 | 51.1% | 13                                                                | 28.9% | 4                                                                        | 8.9%  |
|                                                                      | 2021 | 43                                                                                  | 20 | 46.5% | 12                                                                | 27.9% | 2                                                                        | 4.7%  |
| WIDELY HELD                                                          | 2022 | 17                                                                                  | 13 | 76.5% | 12                                                                | 70.6% | 7                                                                        | 41.2% |
|                                                                      | 2021 | 23                                                                                  | 14 | 60.9% | 16                                                                | 69.6% | 7                                                                        | 30.4% |
|                                                                      |      |                                                                                     |    |       |                                                                   |       |                                                                          |       |
| TOTALE                                                               | 2022 | 211                                                                                 | 88 | 41.7% | 50                                                                | 23.7% | 13                                                                       | 6.2%  |
|                                                                      | 2021 | 218                                                                                 | 94 | 43.1% | 51                                                                | 23.4% | 9                                                                        | 4.1%  |
|                                                                      | 2020 | 220                                                                                 |    |       |                                                                   |       |                                                                          |       |

| TAB.4CG: IMPEGNO PER PARTECIPAZIONE AGLI ORGANI DI AMMINISTRAZIONE, CONTROLLO E COMITATI |      | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al CdA |     |        | Numero Riunioni CdA<br>Durata Riunioni Cda (minuti)<br>Impegno annuo CdA (ore) |     |    | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al CE |    |        | Numero Riunioni CE<br>Durata Riunioni CE (minuti)<br>Impegno annuo CE (ore) |     |    | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al CS |     |        | Numero Riunioni CS<br>Durata Riunioni CS (minuti)<br>Impegno annuo CS (ore) |     |    |
|------------------------------------------------------------------------------------------|------|-------------------------------------------------------------------------------------------------|-----|--------|--------------------------------------------------------------------------------|-----|----|------------------------------------------------------------------------------------------------|----|--------|-----------------------------------------------------------------------------|-----|----|------------------------------------------------------------------------------------------------|-----|--------|-----------------------------------------------------------------------------|-----|----|
| LISTINO                                                                                  | Anno | #                                                                                               | N°  | %      | μ                                                                              | μ   | μ  | #                                                                                              | N° | %      | μ                                                                           | μ   | μ  | #                                                                                              | N°  | %      | μ                                                                           | μ   | μ  |
| FTSE MIB                                                                                 | 2022 | 33                                                                                              | 33  | 100.0% | 14.3                                                                           | 198 | 50 | 2.0                                                                                            | 2  | 100.0% | 9.0                                                                         | 75  | 12 | 32                                                                                             | 31  | 96.9%  | 24.4                                                                        | 154 | 68 |
|                                                                                          | 2021 | 33                                                                                              | 33  | 100.0% | 14.7                                                                           | 194 | 51 | 3.0                                                                                            | 3  | 100.0% | 9.0                                                                         | 120 | 22 | 32                                                                                             | 28  | 87.5%  | 22.4                                                                        | 158 | 65 |
|                                                                                          | 2020 | 34                                                                                              | 34  | 100.0% | 12.9                                                                           | 198 | 47 | 5.0                                                                                            | 5  | 100.0% | 10.2                                                                        | 109 | 20 | 32                                                                                             | 29  | 90.6%  | 21.7                                                                        | 160 | 63 |
| FTSE MID CAP                                                                             | 2022 | 57                                                                                              | 55  | 96.5%  | 12.6                                                                           | 149 | 35 | 4.0                                                                                            | 3  | 75.0%  | 17.0                                                                        | 140 | 43 | 56                                                                                             | 53  | 94.6%  | 16.3                                                                        | 137 | 39 |
|                                                                                          | 2021 | 59                                                                                              | 58  | 98.3%  | 12.5                                                                           | 148 | 35 | 7.0                                                                                            | 6  | 85.7%  | 14.9                                                                        | 120 | 36 | 58                                                                                             | 51  | 87.9%  | 17.0                                                                        | 145 | 40 |
|                                                                                          | 2020 | 57                                                                                              | 56  | 98.2%  | 12.1                                                                           | 157 | 35 | 7.0                                                                                            | 5  | 71.4%  | 11.4                                                                        | 141 | 33 | 56                                                                                             | 49  | 87.5%  | 16.8                                                                        | 153 | 45 |
| ALTRE                                                                                    | 2022 | 121                                                                                             | 114 | 94.2%  | 10.6                                                                           | 109 | 20 | 9.0                                                                                            | 3  | 33.3%  | 9.4                                                                         | 55  | 18 | 119                                                                                            | 98  | 82.4%  | 12.3                                                                        | 129 | 27 |
|                                                                                          | 2021 | 126                                                                                             | 120 | 95.2%  | 10.6                                                                           | 111 | 21 | 9.0                                                                                            | 5  | 55.6%  | 9.6                                                                         | 69  | 19 | 124                                                                                            | 108 | 87.1%  | 12.5                                                                        | 133 | 27 |
|                                                                                          | 2020 | 129                                                                                             | 124 | 95.1%  | 10.1                                                                           | 119 | 21 | 8.0                                                                                            | 4  | 50.0%  | 11.5                                                                        | 68  | 24 | 128                                                                                            | 102 | 79.7%  | 11.2                                                                        | 147 | 28 |
| FINANZIARIE                                                                              | 2022 | 39                                                                                              | 39  | 100.0% | 16.2                                                                           | 182 | 55 | 5.0                                                                                            | 5  | 100.0% | 24.8                                                                        | 87  | 35 | 37                                                                                             | 34  | 91.9%  | 25.6                                                                        | 137 | 68 |
|                                                                                          | 2021 | 40                                                                                              | 38  | 95.0%  | 15.6                                                                           | 188 | 56 | 6.0                                                                                            | 6  | 100.0% | 22.0                                                                        | 127 | 46 | 38                                                                                             | 32  | 84.2%  | 26.4                                                                        | 149 | 71 |
|                                                                                          | 2020 | 40                                                                                              | 38  | 95.0%  | 15.7                                                                           | 197 | 57 | 8.0                                                                                            | 7  | 87.5%  | 20.8                                                                        | 113 | 41 | 37                                                                                             | 31  | 83.8%  | 26.1                                                                        | 160 | 79 |
| NON FINANZIARIE                                                                          | 2022 | 172                                                                                             | 163 | 94.8%  | 10.7                                                                           | 123 | 23 | 10.0                                                                                           | 3  | 30.0%  | 4.7                                                                         | 100 | 11 | 170                                                                                            | 148 | 87.1%  | 13.0                                                                        | 135 | 30 |
|                                                                                          | 2021 | 178                                                                                             | 173 | 97.2%  | 10.9                                                                           | 123 | 24 | 13.0                                                                                           | 8  | 61.5%  | 6.5                                                                         | 85  | 13 | 176                                                                                            | 155 | 88.1%  | 12.8                                                                        | 139 | 29 |
|                                                                                          | 2020 | 180                                                                                             | 176 | 97.8%  | 10.0                                                                           | 129 | 23 | 12.0                                                                                           | 7  | 58.3%  | 4.8                                                                         | 104 | 11 | 179                                                                                            | 149 | 83.2%  | 11.7                                                                        | 149 | 30 |
| GRANDI                                                                                   | 2022 | 55                                                                                              | 55  | 100.0% | 13.3                                                                           | 176 | 42 | 3.0                                                                                            | 3  | 100.0% | 13.0                                                                        | 100 | 25 | 54                                                                                             | 52  | 96.3%  | 20.7                                                                        | 150 | 55 |
|                                                                                          | 2021 | 55                                                                                              | 55  | 100.0% | 14.2                                                                           | 176 | 46 | 7.0                                                                                            | 7  | 100.0% | 11.9                                                                        | 116 | 29 | 54                                                                                             | 48  | 88.9%  | 20.4                                                                        | 161 | 58 |
|                                                                                          | 2020 | 59                                                                                              | 58  | 98.3%  | 12.9                                                                           | 187 | 45 | 9.0                                                                                            | 9  | 100.0% | 9.8                                                                         | 129 | 23 | 56                                                                                             | 49  | 87.5%  | 20.0                                                                        | 165 | 58 |
| PICCOLE                                                                                  | 2022 | 156                                                                                             | 147 | 94.2%  | 11.1                                                                           | 118 | 24 | 12.0                                                                                           | 5  | 41.7%  | 11.0                                                                        | 87  | 26 | 153                                                                                            | 130 | 85.0%  | 13.4                                                                        | 129 | 30 |
|                                                                                          | 2021 | 163                                                                                             | 156 | 95.7%  | 10.9                                                                           | 120 | 24 | 12.0                                                                                           | 7  | 58.3%  | 11.2                                                                        | 91  | 25 | 160                                                                                            | 139 | 86.9%  | 13.5                                                                        | 133 | 29 |
|                                                                                          | 2020 | 161                                                                                             | 156 | 96.9%  | 10.4                                                                           | 124 | 23 | 11.0                                                                                           | 5  | 45.5%  | 12.3                                                                        | 72  | 31 | 160                                                                                            | 131 | 81.9%  | 12.2                                                                        | 146 | 31 |
| NON CONCENTRATE                                                                          | 2022 | 71                                                                                              | 67  | 94.4%  | 13.0                                                                           | 157 | 37 | 2.0                                                                                            | 2  | 100.0% | 26.5                                                                        | 90  | 40 | 70                                                                                             | 61  | 87.1%  | 18.0                                                                        | 138 | 48 |
|                                                                                          | 2021 | 83                                                                                              | 81  | 97.6%  | 13.3                                                                           | 152 | 38 | 5.0                                                                                            | 4  | 80.0%  | 14.4                                                                        | 105 | 31 | 81                                                                                             | 71  | 87.7%  | 17.5                                                                        | 139 | 43 |
|                                                                                          | 2020 | 96                                                                                              | 94  | 97.9%  | 12.2                                                                           | 158 | 36 | 8.0                                                                                            | 6  | 75.0%  | 12.6                                                                        | 98  | 26 | 93                                                                                             | 77  | 82.8%  | 16.2                                                                        | 154 | 45 |
| CONCENTRATE                                                                              | 2022 | 140                                                                                             | 135 | 96.4%  | 11.0                                                                           | 123 | 25 | 13.0                                                                                           | 6  | 46.2%  | 9.1                                                                         | 93  | 21 | 137                                                                                            | 121 | 88.3%  | 13.9                                                                        | 134 | 32 |
|                                                                                          | 2021 | 135                                                                                             | 130 | 96.3%  | 10.8                                                                           | 123 | 24 | 14.0                                                                                           | 10 | 71.4%  | 10.4                                                                        | 104 | 25 | 133                                                                                            | 116 | 87.2%  | 13.9                                                                        | 141 | 32 |
|                                                                                          | 2020 | 124                                                                                             | 120 | 96.8%  | 10.1                                                                           | 128 | 23 | 12.0                                                                                           | 8  | 66.7%  | 10.2                                                                        | 116 | 25 | 123                                                                                            | 103 | 83.7%  | 12.7                                                                        | 148 | 33 |
| GRANDI NON CONCENTRATE                                                                   | 2022 | 25                                                                                              | 25  | 100.0% | 15.0                                                                           | 194 | 52 | 1.0                                                                                            | 1  | 100.0% | 11.0                                                                        | 90  | 17 | 24                                                                                             | 24  | 100.0% | 25.0                                                                        | 156 | 71 |
|                                                                                          | 2021 | 26                                                                                              | 26  | 100.0% | 15.9                                                                           | 197 | 55 | 3.0                                                                                            | 3  | 100.0% | 9.0                                                                         | 110 | 21 | 25                                                                                             | 23  | 92.0%  | 23.9                                                                        | 166 | 72 |
|                                                                                          | 2020 | 32                                                                                              | 31  | 96.9%  | 14.4                                                                           | 204 | 56 | 5.0                                                                                            | 5  | 100.0% | 10.0                                                                        | 100 | 19 | 29                                                                                             | 24  | 82.8%  | 22.4                                                                        | 162 | 67 |
| GRANDI CONCENTRATE                                                                       | 2022 | 30                                                                                              | 30  | 100.0% | 11.9                                                                           | 162 | 34 | 2.0                                                                                            | 2  | 100.0% | 14.0                                                                        | 105 | 30 | 30                                                                                             | 28  | 93.3%  | 17.2                                                                        | 146 | 41 |
|                                                                                          | 2021 | 29                                                                                              | 29  | 100.0% | 12.7                                                                           | 158 | 37 | 4.0                                                                                            | 4  | 100.0% | 14.0                                                                        | 120 | 35 | 29                                                                                             | 25  | 86.2%  | 17.3                                                                        | 156 | 46 |
|                                                                                          | 2020 | 27                                                                                              | 27  | 100.0% | 11.0                                                                           | 167 | 33 | 4.0                                                                                            | 4  | 100.0% | 9.5                                                                         | 165 | 27 | 27                                                                                             | 25  | 92.6%  | 17.5                                                                        | 168 | 49 |
| PICCOLE NON CONCENTRATE                                                                  | 2022 | 46                                                                                              | 42  | 91.3%  | 11.9                                                                           | 136 | 29 | 1.0                                                                                            | 1  | 100.0% | 42.0                                                                        | 90  | 63 | 46                                                                                             | 37  | 80.4%  | 14.2                                                                        | 126 | 33 |
|                                                                                          | 2021 | 57                                                                                              | 55  | 96.5%  | 12.1                                                                           | 131 | 30 | 2.0                                                                                            | 1  | 50.0%  | 22.5                                                                        | 90  | 63 | 56                                                                                             | 48  | 85.7%  | 14.5                                                                        | 126 | 30 |
|                                                                                          | 2020 | 64                                                                                              | 63  | 98.4%  | 11.1                                                                           | 135 | 26 | 3.0                                                                                            | 1  | 33.3%  | 17.0                                                                        | 90  | 62 | 64                                                                                             | 53  | 82.8%  | 13.5                                                                        | 151 | 36 |
| PICCOLE CONCENTRATE                                                                      | 2022 | 110                                                                                             | 105 | 95.5%  | 10.8                                                                           | 111 | 23 | 11.0                                                                                           | 4  | 36.4%  | 8.2                                                                         | 86  | 17 | 107                                                                                            | 93  | 86.9%  | 13.0                                                                        | 131 | 29 |
|                                                                                          | 2021 | 106                                                                                             | 101 | 95.3%  | 10.3                                                                           | 113 | 20 | 10.0                                                                                           | 6  | 60.0%  | 8.9                                                                         | 91  | 18 | 104                                                                                            | 91  | 87.5%  | 12.9                                                                        | 137 | 28 |
|                                                                                          | 2020 | 97                                                                                              | 93  | 95.9%  | 9.9                                                                            | 117 | 20 | 8.0                                                                                            | 4  | 50.0%  | 10.5                                                                        | 68  | 24 | 96                                                                                             | 78  | 81.3%  | 11.3                                                                        | 142 | 27 |
| FAMILY                                                                                   | 2022 | 123                                                                                             | 117 | 95.1%  | 10.0                                                                           | 112 | 19 | 10.0                                                                                           | 4  | 40.0%  | 7.8                                                                         | 86  | 17 | 121                                                                                            | 103 | 85.1%  | 12.7                                                                        | 131 | 27 |
|                                                                                          | 2021 | 126                                                                                             | 121 | 96.0%  | 10.4                                                                           | 119 | 22 | 12.0                                                                                           | 8  | 66.7%  | 10.0                                                                        | 109 | 27 | 124                                                                                            | 106 | 85.5%  | 13.0                                                                        | 139 | 28 |
| STATE                                                                                    | 2022 | 26                                                                                              | 26  | 100.0% | 14.5                                                                           | 187 | 48 | 1.0                                                                                            | 1  | 100.0% | 7.0                                                                         | 60  | 7  | 26                                                                                             | 25  | 96.2%  | 19.6                                                                        | 164 | 58 |
|                                                                                          | 2021 | 26                                                                                              | 25  | 96.2%  | 14.4                                                                           | 165 | 43 | 2.0                                                                                            | 2  | 100.0% | 8.5                                                                         | 60  | 9  | 26                                                                                             | 24  | 92.3%  | 17.8                                                                        | 173 | 54 |
| ALTRI ASSETTI                                                                            | 2022 | 45                                                                                              | 42  | 93.3%  | 12.9                                                                           | 140 | 34 | 2.0                                                                                            | 1  | 50.0%  | 16.5                                                                        | 150 | 53 | 44                                                                                             | 38  | 86.4%  | 15.3                                                                        | 121 | 33 |
|                                                                                          | 2021 | 43                                                                                              | 42  | 97.7%  | 12.2                                                                           | 130 | 29 | 2.0                                                                                            | 1  | 50.0%  | 9.0                                                                         | 86  | 22 | 42                                                                                             | 38  | 90.5%  | 14.0                                                                        | 120 | 28 |
| WIDELY HELD                                                                              | 2022 | 17                                                                                              | 17  | 100.0% | 16.6                                                                           | 192 | 57 | 2.0                                                                                            | 2  | 100.0% | 26.5                                                                        | 90  | 40 | 16                                                                                             | 16  | 100.0% | 27.6                                                                        | 155 | 81 |
|                                                                                          | 2021 | 23                                                                                              | 23  | 100.0% | 15.3                                                                           | 188 | 53 | 3.0                                                                                            | 3  | 100.0% | 20.7                                                                        | 130 | 40 | 22                                                                                             | 19  | 86.4%  | 27.0                                                                        | 148 | 76 |
| TOTALE                                                                                   | 2022 | 211                                                                                             | 202 | 95.7%  | 11.7                                                                           | 134 | 29 | 15.0                                                                                           | 8  | 53.3%  | 11.4                                                                        | 92  | 26 | 207                                                                                            | 182 | 87.9%  | 15.3                                                                        | 135 | 37 |
|                                                                                          | 2021 | 218                                                                                             | 211 | 96.8%  | 11.7                                                                           | 134 | 30 | 19.0                                                                                           | 14 | 73.7%  | 11.4                                                                        | 104 | 27 | 214                                                                                            | 187 | 87.4%  | 15.2                                                                        | 140 | 36 |
|                                                                                          | 2020 | 220                                                                                             | 214 | 97.3%  | 11.0                                                                           | 141 | 29 | 20.0                                                                                           | 14 | 70.0%  | 11.2                                                                        | 109 | 26 | 216                                                                                            | 180 | 83.3%  | 14.2                                                                        | 151 | 38 |

| TAB.5CG: IMPEGNO PER PARTECIPAZIONE AGLI ORGANI DI AMMINISTRAZIONE, CONTROLLO E COMITATI |      | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al CN |    |       | Numero Riunioni CN<br>Durata Riunioni CN (minuti)<br>Impegno annuo CN (ore) |    |    | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al CR |     |        | Numero Riunioni CR<br>Durata Riunioni CR (minuti)<br>Impegno annuo CR (ore) |     |    | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al CCR |     |        | Numero Riunioni CCR<br>Durata Riunioni CCR (minuti)<br>Impegno annuo CCR (ore) |     |    |
|------------------------------------------------------------------------------------------|------|------------------------------------------------------------------------------------------------|----|-------|-----------------------------------------------------------------------------|----|----|------------------------------------------------------------------------------------------------|-----|--------|-----------------------------------------------------------------------------|-----|----|-------------------------------------------------------------------------------------------------|-----|--------|--------------------------------------------------------------------------------|-----|----|
| LISTINO                                                                                  | Anno | #                                                                                              | N° | %     | μ                                                                           | μ  | μ  | #                                                                                              | N°  | %      | μ                                                                           | μ   | μ  | #                                                                                               | N°  | %      | μ                                                                              | μ   | μ  |
| FTSE MIB                                                                                 | 2022 | 30                                                                                             | 16 | 53.3% | 9.8                                                                         | 64 | 11 | 32                                                                                             | 31  | 96.9%  | 10.7                                                                        | 101 | 19 | 33                                                                                              | 32  | 97.0%  | 14.7                                                                           | 188 | 54 |
|                                                                                          | 2021 | 30                                                                                             | 18 | 60.0% | 8.3                                                                         | 74 | 10 | 32                                                                                             | 29  | 90.6%  | 10.3                                                                        | 93  | 17 | 33                                                                                              | 32  | 97.0%  | 13.9                                                                           | 175 | 47 |
|                                                                                          | 2020 | 30                                                                                             | 15 | 50.0% | 9.5                                                                         | 71 | 13 | 33                                                                                             | 30  | 90.9%  | 8.9                                                                         | 85  | 14 | 34                                                                                              | 33  | 97.1%  | 12.8                                                                           | 170 | 41 |
| FTSE MID CAP                                                                             | 2022 | 44                                                                                             | 12 | 27.3% | 7.3                                                                         | 58 | 8  | 55                                                                                             | 53  | 96.4%  | 6.4                                                                         | 78  | 9  | 55                                                                                              | 54  | 98.2%  | 9.9                                                                            | 124 | 24 |
|                                                                                          | 2021 | 43                                                                                             | 15 | 34.9% | 5.9                                                                         | 68 | 7  | 57                                                                                             | 48  | 84.2%  | 6.3                                                                         | 76  | 9  | 57                                                                                              | 54  | 94.7%  | 10.2                                                                           | 125 | 25 |
|                                                                                          | 2020 | 41                                                                                             | 14 | 34.1% | 5.4                                                                         | 62 | 6  | 56                                                                                             | 50  | 89.3%  | 6.4                                                                         | 72  | 8  | 55                                                                                              | 51  | 92.7%  | 10.1                                                                           | 127 | 23 |
| ALTRE                                                                                    | 2022 | 70                                                                                             | 13 | 18.6% | 3.9                                                                         | 61 | 5  | 109                                                                                            | 81  | 74.3%  | 4.5                                                                         | 66  | 6  | 109                                                                                             | 86  | 78.9%  | 7.3                                                                            | 95  | 13 |
|                                                                                          | 2021 | 78                                                                                             | 7  | 9.0%  | 4.9                                                                         | 56 | 5  | 115                                                                                            | 87  | 75.7%  | 4.0                                                                         | 65  | 5  | 115                                                                                             | 97  | 84.3%  | 6.9                                                                            | 93  | 12 |
|                                                                                          | 2020 | 75                                                                                             | 7  | 9.3%  | 4.0                                                                         | 65 | 6  | 117                                                                                            | 83  | 70.9%  | 3.6                                                                         | 58  | 4  | 119                                                                                             | 98  | 82.4%  | 6.7                                                                            | 96  | 12 |
|                                                                                          |      |                                                                                                |    |       |                                                                             |    |    |                                                                                                |     |        |                                                                             |     |    |                                                                                                 |     |        |                                                                                |     |    |
| FINANZIARIE                                                                              | 2022 | 31                                                                                             | 23 | 74.2% | 10.5                                                                        | 62 | 11 | 39                                                                                             | 37  | 94.9%  | 8.8                                                                         | 74  | 12 | 39                                                                                              | 39  | 100.0% | 14.7                                                                           | 161 | 48 |
|                                                                                          | 2021 | 33                                                                                             | 26 | 78.8% | 8.5                                                                         | 71 | 10 | 40                                                                                             | 33  | 82.5%  | 7.8                                                                         | 76  | 11 | 40                                                                                              | 38  | 95.0%  | 14.5                                                                           | 157 | 46 |
|                                                                                          | 2020 | 32                                                                                             | 25 | 78.1% | 9.0                                                                         | 65 | 11 | 40                                                                                             | 32  | 80.0%  | 7.7                                                                         | 69  | 10 | 40                                                                                              | 36  | 90.0%  | 13.9                                                                           | 154 | 42 |
| NON FINANZIARIE                                                                          | 2022 | 113                                                                                            | 18 | 15.9% | 3.0                                                                         | 61 | 4  | 157                                                                                            | 128 | 81.5%  | 5.4                                                                         | 77  | 8  | 158                                                                                             | 133 | 84.2%  | 7.9                                                                            | 110 | 17 |
|                                                                                          | 2021 | 118                                                                                            | 14 | 11.9% | 3.7                                                                         | 65 | 5  | 164                                                                                            | 131 | 79.9%  | 5.1                                                                         | 73  | 7  | 165                                                                                             | 145 | 87.9%  | 7.6                                                                            | 107 | 15 |
|                                                                                          | 2020 | 114                                                                                            | 11 | 9.6%  | 2.7                                                                         | 70 | 4  | 166                                                                                            | 131 | 78.9%  | 4.6                                                                         | 67  | 7  | 168                                                                                             | 146 | 86.9%  | 7.3                                                                            | 109 | 15 |
|                                                                                          |      |                                                                                                |    |       |                                                                             |    |    |                                                                                                |     |        |                                                                             |     |    |                                                                                                 |     |        |                                                                                |     |    |
| GRANDI                                                                                   | 2022 | 47                                                                                             | 19 | 40.4% | 9.1                                                                         | 64 | 10 | 53                                                                                             | 52  | 98.1%  | 9.2                                                                         | 96  | 16 | 55                                                                                              | 54  | 98.2%  | 12.6                                                                           | 162 | 40 |
|                                                                                          | 2021 | 49                                                                                             | 22 | 44.9% | 8.1                                                                         | 70 | 10 | 53                                                                                             | 49  | 92.5%  | 8.8                                                                         | 88  | 14 | 55                                                                                              | 53  | 96.4%  | 12.7                                                                           | 164 | 40 |
|                                                                                          | 2020 | 51                                                                                             | 23 | 45.1% | 8.5                                                                         | 67 | 11 | 58                                                                                             | 53  | 91.4%  | 8.2                                                                         | 80  | 12 | 59                                                                                              | 55  | 93.2%  | 12.1                                                                           | 157 | 36 |
| PICCOLE                                                                                  | 2022 | 97                                                                                             | 22 | 22.7% | 5.3                                                                         | 60 | 6  | 143                                                                                            | 113 | 79.0%  | 4.9                                                                         | 68  | 6  | 142                                                                                             | 118 | 83.1%  | 7.9                                                                            | 103 | 17 |
|                                                                                          | 2021 | 102                                                                                            | 18 | 17.6% | 5.2                                                                         | 67 | 6  | 151                                                                                            | 115 | 76.2%  | 4.5                                                                         | 67  | 6  | 150                                                                                             | 130 | 86.7%  | 7.6                                                                            | 98  | 14 |
|                                                                                          | 2020 | 95                                                                                             | 13 | 13.7% | 4.1                                                                         | 66 | 6  | 148                                                                                            | 110 | 74.3%  | 4.0                                                                         | 61  | 5  | 149                                                                                             | 127 | 85.2%  | 7.2                                                                            | 101 | 14 |
|                                                                                          |      |                                                                                                |    |       |                                                                             |    |    |                                                                                                |     |        |                                                                             |     |    |                                                                                                 |     |        |                                                                                |     |    |
| NON CONCENTRATE                                                                          | 2022 | 52                                                                                             | 19 | 36.5% | 10.1                                                                        | 69 | 12 | 69                                                                                             | 60  | 87.0%  | 7.4                                                                         | 82  | 12 | 67                                                                                              | 60  | 89.6%  | 11.1                                                                           | 141 | 35 |
|                                                                                          | 2021 | 63                                                                                             | 26 | 41.3% | 7.7                                                                         | 79 | 10 | 82                                                                                             | 68  | 82.9%  | 6.8                                                                         | 75  | 11 | 80                                                                                              | 71  | 88.8%  | 10.4                                                                           | 132 | 29 |
|                                                                                          | 2020 | 69                                                                                             | 25 | 36.2% | 7.5                                                                         | 75 | 11 | 94                                                                                             | 75  | 79.8%  | 6.2                                                                         | 70  | 9  | 93                                                                                              | 80  | 86.0%  | 9.8                                                                            | 130 | 25 |
| CONCENTRATE                                                                              | 2022 | 92                                                                                             | 22 | 23.9% | 4.4                                                                         | 55 | 4  | 127                                                                                            | 105 | 82.7%  | 5.4                                                                         | 73  | 7  | 130                                                                                             | 112 | 86.2%  | 8.3                                                                            | 111 | 19 |
|                                                                                          | 2021 | 88                                                                                             | 14 | 15.9% | 5.1                                                                         | 48 | 5  | 122                                                                                            | 96  | 78.7%  | 4.8                                                                         | 72  | 7  | 125                                                                                             | 112 | 89.6%  | 8.1                                                                            | 108 | 17 |
|                                                                                          | 2020 | 77                                                                                             | 11 | 14.3% | 4.6                                                                         | 47 | 5  | 112                                                                                            | 88  | 78.6%  | 4.4                                                                         | 65  | 6  | 115                                                                                             | 102 | 88.7%  | 7.6                                                                            | 109 | 16 |
|                                                                                          |      |                                                                                                |    |       |                                                                             |    |    |                                                                                                |     |        |                                                                             |     |    |                                                                                                 |     |        |                                                                                |     |    |
| GRANDI NON CONCENTRATE                                                                   | 2022 | 23                                                                                             | 13 | 56.5% | 10.8                                                                        | 70 | 13 | 25                                                                                             | 25  | 100.0% | 11.0                                                                        | 99  | 20 | 25                                                                                              | 25  | 100.0% | 16.1                                                                           | 191 | 60 |
|                                                                                          | 2021 | 25                                                                                             | 16 | 64.0% | 8.6                                                                         | 79 | 11 | 26                                                                                             | 24  | 92.3%  | 10.5                                                                        | 94  | 18 | 26                                                                                              | 25  | 96.2%  | 14.8                                                                           | 187 | 53 |
|                                                                                          | 2020 | 30                                                                                             | 17 | 56.7% | 9.3                                                                         | 71 | 13 | 32                                                                                             | 28  | 87.5%  | 9.6                                                                         | 82  | 15 | 32                                                                                              | 28  | 87.5%  | 13.8                                                                           | 176 | 46 |
| GRANDI CONCENTRATE                                                                       | 2022 | 24                                                                                             | 6  | 25.0% | 5.5                                                                         | 49 | 5  | 28                                                                                             | 27  | 96.4%  | 7.7                                                                         | 93  | 12 | 30                                                                                              | 29  | 96.7%  | 9.7                                                                            | 136 | 24 |
|                                                                                          | 2021 | 24                                                                                             | 6  | 25.0% | 6.8                                                                         | 47 | 6  | 27                                                                                             | 25  | 92.6%  | 7.3                                                                         | 83  | 11 | 29                                                                                              | 28  | 96.6%  | 10.7                                                                           | 142 | 28 |
|                                                                                          | 2020 | 21                                                                                             | 6  | 28.6% | 6.0                                                                         | 55 | 6  | 26                                                                                             | 25  | 96.2%  | 6.4                                                                         | 78  | 9  | 27                                                                                              | 27  | 100.0% | 10.1                                                                           | 138 | 24 |
| PICCOLE NON CONCENTRATE                                                                  | 2022 | 29                                                                                             | 6  | 20.7% | 8.7                                                                         | 68 | 12 | 44                                                                                             | 35  | 79.5%  | 5.3                                                                         | 70  | 7  | 42                                                                                              | 35  | 83.3%  | 8.1                                                                            | 105 | 17 |
|                                                                                          | 2021 | 38                                                                                             | 10 | 26.3% | 6.4                                                                         | 80 | 9  | 56                                                                                             | 44  | 78.6%  | 5.1                                                                         | 65  | 7  | 54                                                                                              | 46  | 85.2%  | 8.2                                                                            | 102 | 16 |
|                                                                                          | 2020 | 39                                                                                             | 8  | 20.5% | 4.5                                                                         | 83 | 6  | 62                                                                                             | 47  | 75.8%  | 4.3                                                                         | 63  | 5  | 61                                                                                              | 52  | 85.2%  | 7.6                                                                            | 105 | 14 |
| PICCOLE CONCENTRATE                                                                      | 2022 | 68                                                                                             | 16 | 23.5% | 4.0                                                                         | 57 | 4  | 99                                                                                             | 78  | 78.8%  | 4.7                                                                         | 67  | 6  | 100                                                                                             | 83  | 83.0%  | 7.9                                                                            | 102 | 17 |
|                                                                                          | 2021 | 64                                                                                             | 8  | 12.5% | 4.2                                                                         | 49 | 4  | 95                                                                                             | 71  | 74.7%  | 4.1                                                                         | 68  | 5  | 96                                                                                              | 84  | 87.5%  | 7.4                                                                            | 96  | 13 |
|                                                                                          | 2020 | 56                                                                                             | 5  | 8.9%  | 3.7                                                                         | 38 | 5  | 86                                                                                             | 63  | 73.3%  | 3.8                                                                         | 60  | 5  | 88                                                                                              | 75  | 85.2%  | 6.9                                                                            | 99  | 13 |
|                                                                                          |      |                                                                                                |    |       |                                                                             |    |    |                                                                                                |     |        |                                                                             |     |    |                                                                                                 |     |        |                                                                                |     |    |
| FAMILY                                                                                   | 2022 | 78                                                                                             | 15 | 19.2% | 3.4                                                                         | 54 | 3  | 111                                                                                            | 86  | 77.5%  | 4.3                                                                         | 73  | 6  | 111                                                                                             | 95  | 85.6%  | 7.3                                                                            | 103 | 14 |
|                                                                                          | 2021 | 80                                                                                             | 13 | 16.3% | 4.1                                                                         | 54 | 4  | 114                                                                                            | 84  | 73.7%  | 4.0                                                                         | 69  | 5  | 115                                                                                             | 103 | 89.6%  | 7.1                                                                            | 106 | 14 |
| STATE                                                                                    | 2022 | 20                                                                                             | 8  | 40.0% | 8.3                                                                         | 74 | 11 | 26                                                                                             | 26  | 100.0% | 9.0                                                                         | 88  | 14 | 26                                                                                              | 25  | 96.2%  | 13.1                                                                           | 161 | 41 |
|                                                                                          | 2021 | 21                                                                                             | 7  | 33.3% | 8.1                                                                         | 73 | 10 | 26                                                                                             | 24  | 92.3%  | 9.6                                                                         | 89  | 15 | 26                                                                                              | 24  | 92.3%  | 12.3                                                                           | 151 | 35 |
| ALTRI ASSETTI                                                                            | 2022 | 31                                                                                             | 8  | 25.8% | 5.6                                                                         | 55 | 6  | 43                                                                                             | 37  | 86.0%  | 6.5                                                                         | 74  | 9  | 44                                                                                              | 36  | 81.8%  | 9.1                                                                            | 116 | 22 |
|                                                                                          | 2021 | 31                                                                                             | 7  | 22.6% | 6.2                                                                         | 49 | 6  | 42                                                                                             | 36  | 85.7%  | 5.4                                                                         | 61  | 6  | 42                                                                                              | 36  | 85.7%  | 9.2                                                                            | 95  | 16 |
| WIDELY HELD                                                                              | 2022 | 15                                                                                             | 10 | 66.7% | 13.4                                                                        | 67 | 15 | 16                                                                                             | 16  | 100.0% | 12.2                                                                        | 83  | 19 | 16                                                                                              | 16  | 100.0% | 16.9                                                                           | 181 | 64 |
|                                                                                          | 2021 | 19                                                                                             | 13 | 68.4% | 8.7                                                                         | 93 | 12 | 22                                                                                             | 20  | 90.9%  | 9.7                                                                         | 93  | 17 | 22                                                                                              | 20  | 90.9%  | 14.5                                                                           | 174 | 55 |
|                                                                                          |      |                                                                                                |    |       |                                                                             |    |    |                                                                                                |     |        |                                                                             |     |    |                                                                                                 |     |        |                                                                                |     |    |
| TOTALE                                                                                   | 2022 | 144                                                                                            | 41 | 28.5% | 7.0                                                                         | 61 | 8  | 196                                                                                            | 165 | 84.2%  | 6.1                                                                         | 77  | 9  | 197                                                                                             | 172 | 87.3%  | 9.2                                                                            | 122 | 24 |
|                                                                                          | 2021 | 151                                                                                            | 40 | 26.5% | 6.6                                                                         | 69 | 8  | 204                                                                                            | 164 | 80.4%  | 5.6                                                                         | 73  | 8  | 205                                                                                             | 183 | 89.3%  | 9.0                                                                            | 117 | 22 |
|                                                                                          | 2020 | 146                                                                                            | 36 | 24.7% | 6.5                                                                         | 66 | 9  | 206                                                                                            | 163 | 79.1%  | 5.2                                                                         | 67  | 7  | 208                                                                                             | 182 | 87.5%  | 8.6                                                                            | 118 | 20 |

| TAB.6CG: PRESENZE<br>NEGLI ORGANI (DATI<br>2021 SU SINGOLI<br>AMMINISTRATORI E<br>SINDACI) | CdA   |       |            | Com.Esecutivo |       |            | Collegio sindacale |       |            | Com. Nomine |       |            | Com Remunerazioni |       |            | Com. Controllo e Rischi |       |            | Com. Sostenibilità |       |            | Com. OPC |       |            |
|--------------------------------------------------------------------------------------------|-------|-------|------------|---------------|-------|------------|--------------------|-------|------------|-------------|-------|------------|-------------------|-------|------------|-------------------------|-------|------------|--------------------|-------|------------|----------|-------|------------|
|                                                                                            | Media | 95.5% |            | Media         | 96.5% |            | Media              | 98.4% |            | Media       | 96.1% |            | Media             | 97.6% |            | Media                   | 97.4% |            | Media              | 97.3% |            | Media    | 97.9% |            |
| Distribuzione per<br>presenze                                                              | N     | %     | % cumulata | N             | %     | % cumulata | N                  | %     | % cumulata | N           | %     | % cumulata | N                 | %     | % cumulata | N                       | %     | % cumulata | N                  | %     | % cumulata | N        | %     | % cumulata |
| 100                                                                                        | 1516  | 75%   | 75%        | 31            | 89%   | 89%        | 543                | 87%   | 87%        | 109         | 86%   | 86%        | 518               | 91%   | 91%        | 535                     | 86%   | 86%        | 118                | 87%   | 87%        | 291      | 92%   | 92%        |
| 90<x<100                                                                                   | 193   | 10%   | 85%        | 2             | 6%    | 94%        | 54                 | 9%    | 95%        | 6           | 5%    | 91%        | 16                | 3%    | 94%        | 25                      | 4%    | 90%        | 4                  | 3%    | 90%        | 4        | 1%    | 93%        |
| 75<x<90                                                                                    | 221   | 11%   | 96%        | 2             | 6%    | 100%       | 23                 | 4%    | 99%        | 5           | 4%    | 94%        | 20                | 4%    | 97%        | 50                      | 8%    | 98%        | 10                 | 7%    | 98%        | 14       | 4%    | 97%        |
| 50<x<75                                                                                    | 60    | 3%    | 99%        | 0             | 0%    | 100%       | 3                  | 0%    | 100%       | 4           | 3%    | 98%        | 12                | 2%    | 99%        | 9                       | 1%    | 100%       | 2                  | 1%    | 99%        | 5        | 2%    | 99%        |
| x<50                                                                                       | 28    | 1%    | 100%       | 0             | 0%    | 100%       | 3                  | 0%    | 100%       | 3           | 2%    | 100%       | 4                 | 1%    | 100%       | 3                       | 0%    | 100%       | 1                  | 1%    | 100%       | 3        | 1%    | 100%       |
| Totale dati disponibili                                                                    | 2018  | 99%   |            | 35            | 67%   |            | 626                | 98%   |            | 127         | 96%   |            | 570               | 97%   |            | 622                     | 97%   |            | 135                | 92%   |            | 317      | 88%   |            |
| n.d.                                                                                       | 26    | 1%    |            | 17            | 33%   |            | 12                 | 2%    |            | 5           | 4%    |            | 18                | 3%    |            | 19                      | 3%    |            | 11                 | 8%    |            | 42       | 12%   |            |
| Totale generale                                                                            | 2044  |       |            | 52            |       |            | 638                |       |            | 132         |       |            | 588               |       |            | 641                     |       |            | 146                |       |            | 359      |       |            |

| TAB. 7CG: ORIENTAMENTO CDA SU NUMERO MASSIMO INCARICHI; PRESIDENTE, CEO E LEAD INDEPENDENT DIRECTOR |      | Il CdA ha espresso orientamento su N MAX incarichi in società quotate/di rilevanti dimensione compatibile con incarico |     |       | Se esiste N MAX incarichi prefissato | La composizione del CdA (CdS se dualistica) rispetta le raccomandazioni del codice per specifico Basket |        | La società identifica il CEO tra gli amministratori esecutivi |        | Il Presidente è il CEO |       | Il presidente è l'azionista che controlla la società |       | La società è in una situazione in cui è raccomandata l'istituzione del LID |    |       | La società identifica un Lead Independent Director |                                           | La società identifica un Lead Independent Director (tra quelle per cui il LID è raccomandato) |                                           | Gli amministratori indipendenti si sono riuniti almeno una volta |     |       |
|-----------------------------------------------------------------------------------------------------|------|------------------------------------------------------------------------------------------------------------------------|-----|-------|--------------------------------------|---------------------------------------------------------------------------------------------------------|--------|---------------------------------------------------------------|--------|------------------------|-------|------------------------------------------------------|-------|----------------------------------------------------------------------------|----|-------|----------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------------------------------|-------------------------------------------|------------------------------------------------------------------|-----|-------|
| LISTINO                                                                                             | Anno | #                                                                                                                      | N°  | %     | μ                                    | N°                                                                                                      | %      | N°                                                            | %      | N°                     | %     | N°                                                   | %     | # (società con più di un indipendente)                                     | N° | %     | N°                                                 | % (su società con più di un indipendente) | N°                                                                                            | % (su società per cui è raccomandato LID) | #                                                                | N°  | %     |
| FTSE MIB                                                                                            | 2022 | 33                                                                                                                     | 30  | 90.9% | 4.4                                  | 32                                                                                                      | 97.0%  | 32                                                            | 97.0%  | 2                      | 6.1%  | 2                                                    | 6.1%  | 33                                                                         | 3  | 9.1%  | 13                                                 | 39.4%                                     | 3                                                                                             | 100.0%                                    | 33                                                               | 32  | 97.0% |
|                                                                                                     | 2021 | 33                                                                                                                     | 25  | 75.8% | 4.2                                  | 31                                                                                                      | 93.9%  | 33                                                            | 100.0% | 2                      | 6.1%  | 1                                                    | 3.0%  | 33                                                                         | 2  | 6.1%  | 11                                                 | 33.3%                                     | 2                                                                                             | 100.0%                                    | 33                                                               | 32  | 97.0% |
|                                                                                                     | 2020 | 34                                                                                                                     | 24  | 70.6% |                                      | 34                                                                                                      | 100.0% | 30                                                            | 88.2%  | 2                      | 5.9%  | 2                                                    | 5.9%  | 34                                                                         | 3  | 8.8%  | 9                                                  | 26.5%                                     | 3                                                                                             | 100.0%                                    | 34                                                               | 31  | 91.2% |
| FTSE MID CAP                                                                                        | 2022 | 57                                                                                                                     | 30  | 52.6% | 5.5                                  | 55                                                                                                      | 96.5%  | 55                                                            | 96.5%  | 14                     | 24.6% | 13                                                   | 22.8% | 55                                                                         | 21 | 38.2% | 31                                                 | 56.4%                                     | 20                                                                                            | 95.2%                                     | 55                                                               | 43  | 78.2% |
|                                                                                                     | 2021 | 59                                                                                                                     | 31  | 52.5% | 6.2                                  | 55                                                                                                      | 93.2%  | 56                                                            | 94.9%  | 17                     | 28.8% | 14                                                   | 23.7% | 56                                                                         | 22 | 39.3% | 29                                                 | 51.8%                                     | 19                                                                                            | 86.4%                                     | 56                                                               | 46  | 82.1% |
|                                                                                                     | 2020 | 57                                                                                                                     | 31  | 54.4% |                                      | 54                                                                                                      | 94.7%  | 51                                                            | 89.5%  | 15                     | 26.3% | 13                                                   | 22.8% | 54                                                                         | 20 | 37.0% | 27                                                 | 50.0%                                     | 18                                                                                            | 90.0%                                     | 54                                                               | 45  | 83.3% |
| ALTRE                                                                                               | 2022 | 121                                                                                                                    | 39  | 32.2% | 6.2                                  | 111                                                                                                     | 91.7%  | 114                                                           | 94.2%  | 38                     | 31.4% | 32                                                   | 26.4% | 111                                                                        | 54 | 48.6% | 59                                                 | 53.2%                                     | 42                                                                                            | 77.8%                                     | 111                                                              | 58  | 52.3% |
|                                                                                                     | 2021 | 126                                                                                                                    | 43  | 34.1% | 5.3                                  | 115                                                                                                     | 91.3%  | 120                                                           | 95.2%  | 44                     | 34.9% | 29                                                   | 23.0% | 116                                                                        | 56 | 48.3% | 58                                                 | 50.0%                                     | 42                                                                                            | 75.0%                                     | 116                                                              | 70  | 60.3% |
|                                                                                                     | 2020 | 129                                                                                                                    | 45  | 34.9% |                                      | 117                                                                                                     | 90.7%  | 112                                                           | 86.8%  | 47                     | 36.4% | 32                                                   | 24.8% | 117                                                                        | 59 | 50.4% | 63                                                 | 53.8%                                     | 47                                                                                            | 79.7%                                     | 117                                                              | 79  | 67.5% |
| FINANZIARIE                                                                                         | 2022 | 39                                                                                                                     | 26  | 66.7% | 4.3                                  | 36                                                                                                      | 92.3%  | 35                                                            | 89.7%  | 3                      | 7.7%  | 2                                                    | 5.1%  | 37                                                                         | 4  | 10.8% | 7                                                  | 18.9%                                     | 3                                                                                             | 75.0%                                     | 37                                                               | 27  | 73.0% |
|                                                                                                     | 2021 | 40                                                                                                                     | 27  | 67.5% | 4.7                                  | 38                                                                                                      | 95.0%  | 37                                                            | 92.5%  | 4                      | 10.0% | 2                                                    | 5.0%  | 39                                                                         | 5  | 12.8% | 8                                                  | 20.5%                                     | 3                                                                                             | 60.0%                                     | 39                                                               | 29  | 74.4% |
|                                                                                                     | 2020 | 40                                                                                                                     | 25  | 62.5% |                                      | 37                                                                                                      | 92.5%  | 32                                                            | 80.0%  | 4                      | 10.0% | 2                                                    | 5.0%  | 37                                                                         | 5  | 13.5% | 8                                                  | 21.6%                                     | 3                                                                                             | 60.0%                                     | 37                                                               | 28  | 75.7% |
| NON FINANZIARIE                                                                                     | 2022 | 172                                                                                                                    | 73  | 42.4% | 5.6                                  | 162                                                                                                     | 94.2%  | 166                                                           | 96.5%  | 51                     | 29.7% | 45                                                   | 26.2% | 162                                                                        | 74 | 45.7% | 96                                                 | 59.3%                                     | 62                                                                                            | 83.8%                                     | 162                                                              | 106 | 65.4% |
|                                                                                                     | 2021 | 178                                                                                                                    | 72  | 40.4% | 5.4                                  | 163                                                                                                     | 91.6%  | 172                                                           | 96.6%  | 59                     | 33.1% | 42                                                   | 23.6% | 166                                                                        | 75 | 45.2% | 90                                                 | 54.2%                                     | 60                                                                                            | 80.0%                                     | 166                                                              | 119 | 71.7% |
|                                                                                                     | 2020 | 180                                                                                                                    | 75  | 41.7% |                                      | 168                                                                                                     | 93.3%  | 161                                                           | 89.4%  | 60                     | 33.3% | 45                                                   | 25.0% | 168                                                                        | 77 | 45.8% | 91                                                 | 54.2%                                     | 65                                                                                            | 84.4%                                     | 168                                                              | 127 | 75.6% |
| GRANDI                                                                                              | 2022 | 55                                                                                                                     | 47  | 85.5% | 5.0                                  | 54                                                                                                      | 98.2%  | 52                                                            | 94.5%  | 5                      | 9.1%  | 7                                                    | 12.7% | 55                                                                         | 8  | 14.5% | 24                                                 | 43.6%                                     | 8                                                                                             | 100.0%                                    | 55                                                               | 50  | 90.9% |
|                                                                                                     | 2021 | 55                                                                                                                     | 38  | 69.1% | 4.7                                  | 52                                                                                                      | 94.5%  | 53                                                            | 96.4%  | 6                      | 10.9% | 5                                                    | 9.1%  | 55                                                                         | 7  | 12.7% | 21                                                 | 38.2%                                     | 7                                                                                             | 100.0%                                    | 55                                                               | 51  | 92.7% |
|                                                                                                     | 2020 | 59                                                                                                                     | 42  | 71.2% |                                      | 59                                                                                                      | 100.0% | 52                                                            | 88.1%  | 8                      | 13.6% | 8                                                    | 13.6% | 59                                                                         | 10 | 16.9% | 22                                                 | 37.3%                                     | 10                                                                                            | 100.0%                                    | 59                                                               | 49  | 83.1% |
| PICCOLE                                                                                             | 2022 | 156                                                                                                                    | 52  | 33.3% | 5.8                                  | 144                                                                                                     | 92.3%  | 149                                                           | 95.5%  | 49                     | 31.4% | 40                                                   | 25.6% | 144                                                                        | 70 | 48.6% | 79                                                 | 54.9%                                     | 57                                                                                            | 81.4%                                     | 144                                                              | 83  | 57.6% |
|                                                                                                     | 2021 | 163                                                                                                                    | 61  | 37.4% | 5.7                                  | 149                                                                                                     | 91.4%  | 156                                                           | 95.7%  | 57                     | 35.0% | 39                                                   | 23.9% | 150                                                                        | 73 | 48.7% | 77                                                 | 51.3%                                     | 56                                                                                            | 76.7%                                     | 150                                                              | 97  | 64.7% |
|                                                                                                     | 2020 | 161                                                                                                                    | 58  | 36.0% |                                      | 146                                                                                                     | 90.7%  | 141                                                           | 87.6%  | 56                     | 34.8% | 39                                                   | 24.2% | 146                                                                        | 72 | 49.3% | 77                                                 | 52.7%                                     | 58                                                                                            | 80.6%                                     | 146                                                              | 106 | 72.6% |
| NON CONCENTRATE                                                                                     | 2022 | 71                                                                                                                     | 42  | 59.2% | 4.3                                  | 67                                                                                                      | 94.4%  | 66                                                            | 95.8%  | 14                     | 19.7% | 8                                                    | 11.3% | 66                                                                         | 17 | 25.0% | 26                                                 | 38.2%                                     | 17                                                                                            | 100.0%                                    | 66                                                               | 47  | 69.1% |
|                                                                                                     | 2021 | 83                                                                                                                     | 44  | 53.0% | 4.4                                  | 75                                                                                                      | 90.4%  | 81                                                            | 97.6%  | 18                     | 21.7% | 8                                                    | 9.6%  | 79                                                                         | 20 | 25.3% | 26                                                 | 32.9%                                     | 22                                                                                            | 110.0%                                    | 79                                                               | 58  | 73.4% |
|                                                                                                     | 2020 | 96                                                                                                                     | 54  | 56.3% |                                      | 91                                                                                                      | 94.8%  | 83                                                            | 86.5%  | 19                     | 19.8% | 13                                                   | 13.5% | 91                                                                         | 24 | 26.4% | 35                                                 | 38.5%                                     | 14                                                                                            | 100.0%                                    | 91                                                               | 70  | 76.9% |
| CONCENTRATE                                                                                         | 2022 | 140                                                                                                                    | 57  | 40.7% | 6.1                                  | 131                                                                                                     | 93.6%  | 133                                                           | 95.0%  | 40                     | 28.6% | 39                                                   | 27.9% | 131                                                                        | 61 | 46.6% | 77                                                 | 58.8%                                     | 46                                                                                            | 75.4%                                     | 131                                                              | 86  | 65.6% |
|                                                                                                     | 2021 | 135                                                                                                                    | 55  | 40.7% | 5.9                                  | 126                                                                                                     | 93.3%  | 128                                                           | 94.8%  | 45                     | 33.3% | 36                                                   | 26.7% | 126                                                                        | 60 | 47.6% | 72                                                 | 57.1%                                     | 46                                                                                            | 76.7%                                     | 126                                                              | 90  | 71.4% |
|                                                                                                     | 2020 | 124                                                                                                                    | 46  | 37.1% |                                      | 114                                                                                                     | 91.9%  | 110                                                           | 88.7%  | 45                     | 36.3% | 34                                                   | 27.4% | 114                                                                        | 58 | 50.9% | 64                                                 | 56.1%                                     | 51                                                                                            | 87.9%                                     | 114                                                              | 85  | 74.6% |
| GRANDI NON CONCENTRATE                                                                              | 2022 | 25                                                                                                                     | 22  | 88.0% | 4.1                                  | 24                                                                                                      | 96.0%  | 24                                                            | 96.0%  | 3                      | 12.0% | 2                                                    | 8.0%  | 25                                                                         | 3  | 12.0% | 8                                                  | 32.0%                                     | 3                                                                                             | 100.0%                                    | 25                                                               | 23  | 92.0% |
|                                                                                                     | 2021 | 26                                                                                                                     | 20  | 76.9% | 4.0                                  | 23                                                                                                      | 88.5%  | 26                                                            | 100.0% | 2                      | 7.7%  | 1                                                    | 3.8%  | 26                                                                         | 2  | 7.7%  | 6                                                  | 23.1%                                     | 2                                                                                             | 100.0%                                    | 26                                                               | 24  | 92.3% |
|                                                                                                     | 2020 | 32                                                                                                                     | 24  | 75.0% |                                      | 32                                                                                                      | 100.0% | 29                                                            | 90.6%  | 3                      | 9.4%  | 3                                                    | 9.4%  | 32                                                                         | 4  | 12.5% | 9                                                  | 28.1%                                     | 4                                                                                             | 100.0%                                    | 32                                                               | 27  | 84.4% |
| GRANDI CONCENTRATE                                                                                  | 2022 | 30                                                                                                                     | 25  | 83.3% | 5.7                                  | 30                                                                                                      | 100.0% | 28                                                            | 93.3%  | 2                      | 6.7%  | 5                                                    | 16.7% | 30                                                                         | 5  | 16.7% | 16                                                 | 53.3%                                     | 5                                                                                             | 100.0%                                    | 30                                                               | 27  | 90.0% |
|                                                                                                     | 2021 | 29                                                                                                                     | 18  | 62.1% | 5.4                                  | 29                                                                                                      | 100.0% | 27                                                            | 93.1%  | 4                      | 13.8% | 4                                                    | 13.8% | 29                                                                         | 5  | 17.2% | 15                                                 | 51.7%                                     | 5                                                                                             | 100.0%                                    | 29                                                               | 27  | 93.1% |
|                                                                                                     | 2020 | 27                                                                                                                     | 18  | 66.7% |                                      | 27                                                                                                      | 100.0% | 23                                                            | 85.2%  | 5                      | 18.5% | 5                                                    | 18.5% | 27                                                                         | 6  | 22.2% | 13                                                 | 48.1%                                     | 6                                                                                             | 100.0%                                    | 27                                                               | 22  | 81.5% |
| PICCOLE NON CONCENTRATE                                                                             | 2022 | 46                                                                                                                     | 20  | 43.5% | 4.4                                  | 43                                                                                                      | 93.5%  | 44                                                            | 95.7%  | 11                     | 23.9% | 6                                                    | 13.0% | 43                                                                         | 14 | 32.6% | 18                                                 | 41.9%                                     | 11                                                                                            | 78.6%                                     | 43                                                               | 24  | 55.8% |
|                                                                                                     | 2021 | 57                                                                                                                     | 24  | 42.1% | 4.8                                  | 52                                                                                                      | 91.2%  | 55                                                            | 96.5%  | 16                     | 28.1% | 7                                                    | 12.3% | 53                                                                         | 18 | 34.0% | 20                                                 | 37.7%                                     | 15                                                                                            | 83.3%                                     | 53                                                               | 34  | 64.2% |
|                                                                                                     | 2020 | 64                                                                                                                     | 30  | 46.9% |                                      | 59                                                                                                      | 92.2%  | 54                                                            | 84.4%  | 16                     | 25.0% | 10                                                   | 15.6% | 59                                                                         | 20 | 33.9% | 26                                                 | 44.1%                                     | 18                                                                                            | 90.0%                                     | 59                                                               | 43  | 72.9% |
| PICCOLE CONCENTRATE                                                                                 | 2022 | 110                                                                                                                    | 32  | 29.1% | 6.5                                  | 101                                                                                                     | 91.8%  | 105                                                           | 95.5%  | 38                     | 34.5% | 34                                                   | 30.9% | 101                                                                        | 56 | 55.4% | 61                                                 | 60.4%                                     | 46                                                                                            | 82.1%                                     | 101                                                              | 59  | 58.4% |
|                                                                                                     | 2021 | 106                                                                                                                    | 37  | 34.9% | 6.3                                  | 97                                                                                                      | 91.5%  | 101                                                           | 95.3%  | 41                     | 38.7% | 32                                                   | 30.2% | 97                                                                         | 55 | 56.7% | 57                                                 | 58.8%                                     | 41                                                                                            | 74.5%                                     | 97                                                               | 63  | 64.9% |
|                                                                                                     | 2020 | 97                                                                                                                     | 28  | 28.9% |                                      | 87                                                                                                      | 89.7%  | 87                                                            | 89.7%  | 40                     | 41.2% | 29                                                   | 29.9% | 87                                                                         | 52 | 59.8% | 51                                                 | 58.6%                                     | 40                                                                                            | 76.9%                                     | 87                                                               | 63  | 72.4% |
| FAMILY                                                                                              | 2022 | 123                                                                                                                    | 38  | 30.9% | 6.1                                  | 114                                                                                                     | 92.7%  | 121                                                           | 98.4%  | 42                     | 34.1% | 45                                                   | 36.6% | 114                                                                        | 65 | 57.0% | 78                                                 | 68.4%                                     | 56                                                                                            | 86.2%                                     | 114                                                              | 71  | 62.3% |
|                                                                                                     | 2021 | 126                                                                                                                    | 45  | 35.7% | 6.1                                  | 117                                                                                                     | 92.9%  | 121                                                           | 96.0%  | 49                     | 38.9% | 40                                                   | 31.7% | 118                                                                        | 65 | 55.1% | 76                                                 | 64.4%                                     | 53                                                                                            | 81.5%                                     | 118                                                              | 80  | 67.8% |
| STATE                                                                                               | 2022 | 26                                                                                                                     | 23  | 88.5% | 4.8                                  | 26                                                                                                      | 100.0% | 26                                                            | 100.0% | 2                      | 7.7%  | 0                                                    | 0.0%  | 26                                                                         | 2  | 7.7%  | 9                                                  | 34.6%                                     | 2                                                                                             | 100.0%                                    | 26                                                               | 22  | 84.6% |
|                                                                                                     | 2021 | 26                                                                                                                     | 21  | 80.8% | 4.7                                  | 25                                                                                                      | 100.0% | 26                                                            | 100.0% | 2                      | 7.7%  | 0                                                    | 0.0%  | 25                                                                         | 2  | 8.0%  | 7                                                  | 28.0%                                     | 2                                                                                             | 100.0%                                    | 25                                                               | 20  | 80.0% |
| ALTRI ASSETTI                                                                                       | 2022 | 45                                                                                                                     | 25  | 55.6% | 5.2                                  | 43                                                                                                      | 95.6%  | 37                                                            | 82.2%  | 8                      | 17.8% | 0                                                    | 0.0%  | 44                                                                         | 8  | 18.2% | 13                                                 | 29.5%                                     | 5                                                                                             | 62.5%                                     | 44                                                               | 27  | 61.4% |
|                                                                                                     | 2021 | 43                                                                                                                     | 19  | 44.2% | 4.4                                  | 40                                                                                                      | 93.0%  | 39                                                            | 90.7%  | 9                      | 20.9% | 2                                                    | 4.7%  | 41                                                                         | 10 | 24.4% | 12                                                 | 29.3%                                     | 6                                                                                             | 60.0%                                     | 41                                                               | 29  | 70.7% |
| WIDELY HELD                                                                                         | 2022 | 17                                                                                                                     | 13  | 76.5% | 4.1                                  | 15                                                                                                      | 88.2%  | 17                                                            | 100.0% | 2                      | 11.8% | 2                                                    | 11.8% | 15                                                                         | 3  | 20.0% | 3                                                  | 20.0%                                     | 2                                                                                             | 66.7%                                     | 15                                                               | 13  | 86.7% |
|                                                                                                     | 2021 | 23                                                                                                                     | 14  | 60.9% | 4.4                                  | 19                                                                                                      | 82.6%  | 23                                                            | 100.0% | 3                      | 13.0% | 2                                                    | 8.7%  | 21                                                                         | 3  | 14.3% | 3                                                  | 14.3%                                     | 2                                                                                             | 66.7%                                     | 21                                                               | 19  | 90.5% |
| TOTALE                                                                                              | 2022 | 211                                                                                                                    | 99  | 46.9% | 5.4                                  | 198                                                                                                     | 93.8%  | 201                                                           | 95.3%  | 54                     | 25.6% | 47                                                   | 22.3% | 199                                                                        | 78 | 39.2% | 103                                                | 51.8%                                     | 65                                                                                            | 83.3%                                     | 199                                                              | 133 | 66.8% |
|                                                                                                     | 2021 | 218                                                                                                                    | 99  | 45.4% | 5.3                                  | 201                                                                                                     | 92.2%  | 209                                                           | 95.9%  | 63                     | 28.9% | 44                                                   | 20.2% | 205                                                                        | 80 | 39.0% | 98                                                 | 47.8%                                     | 63                                                                                            | 78.8%                                     | 205                                                              | 148 | 72.2% |
|                                                                                                     | 2020 | 220                                                                                                                    | 100 | 45.5% |                                      | 205                                                                                                     | 93.2%  | 193                                                           | 87.7%  | 64                     | 29.1% | 47                                                   | 21.4% | 205                                                                        | 82 | 40.0% | 99                                                 | 48.3%                                     | 68                                                                                            | 82.9%                                     | 205                                                              | 155 | 75.6% |

| TAB. 8CG: VALUTAZIONE DELL'INDIPENDENZA DEGLI AMMINISTRATORI |      | Il CdA ha definito ex ante parametri espliciti per valutare "significatività" relazioni ai fini indipendenza |     |       | Il CdA ha definito parametri "significatività" remunerazioni aggiuntive ai fini indipendenza |       | Descrizione parametri |     |       | Valutazione indipendenza consiglieri positiva, su base individuale, nonostante una (o più) delle situazioni ex raccomandazione 7 |       |
|--------------------------------------------------------------|------|--------------------------------------------------------------------------------------------------------------|-----|-------|----------------------------------------------------------------------------------------------|-------|-----------------------|-----|-------|----------------------------------------------------------------------------------------------------------------------------------|-------|
| LISTINO                                                      | Anno | #                                                                                                            | N°  | %     | N°                                                                                           | %     | #                     | N°  | %     | N°                                                                                                                               | %     |
| FTSE MIB                                                     | 2022 | 33                                                                                                           | 23  | 69.7% | 20                                                                                           | 60.6% | 33                    | 23  | 69.7% | 5                                                                                                                                | 15.2% |
|                                                              | 2021 | 33                                                                                                           | 16  | 48.5% | 11                                                                                           | 33.3% | 33                    | 9   | 27.3% | 3                                                                                                                                | 9.1%  |
|                                                              | 2020 | 34                                                                                                           | 10  | 29.4% |                                                                                              |       | 34                    |     |       |                                                                                                                                  |       |
| FTSE MID CAP                                                 | 2022 | 57                                                                                                           | 34  | 59.6% | 39                                                                                           | 68.4% | 57                    | 38  | 66.7% | 9                                                                                                                                | 15.8% |
|                                                              | 2021 | 59                                                                                                           | 18  | 30.5% | 17                                                                                           | 28.8% | 59                    | 17  | 28.8% | 12                                                                                                                               | 20.3% |
|                                                              | 2020 | 57                                                                                                           | 5   | 8.8%  |                                                                                              |       | 57                    |     |       |                                                                                                                                  |       |
| ALTRE                                                        | 2022 | 121                                                                                                          | 53  | 43.8% | 48                                                                                           | 39.7% | 121                   | 48  | 39.7% | 15                                                                                                                               | 12.4% |
|                                                              | 2021 | 126                                                                                                          | 13  | 10.3% | 11                                                                                           | 8.7%  | 126                   | 9   | 7.1%  | 12                                                                                                                               | 9.5%  |
|                                                              | 2020 | 129                                                                                                          | 4   | 3.1%  |                                                                                              |       | 129                   |     |       |                                                                                                                                  |       |
|                                                              |      |                                                                                                              |     |       |                                                                                              |       |                       |     |       |                                                                                                                                  |       |
| FINANZIARIE                                                  | 2022 | 39                                                                                                           | 22  | 56.4% | 21                                                                                           | 53.8% | 39                    | 22  | 56.4% | 3                                                                                                                                | 7.7%  |
|                                                              | 2021 | 40                                                                                                           | 15  | 37.5% | 10                                                                                           | 25.0% | 40                    | 10  | 25.0% | 4                                                                                                                                | 10.0% |
|                                                              | 2020 | 40                                                                                                           | 11  | 27.5% |                                                                                              |       | 40                    |     |       |                                                                                                                                  |       |
| NON FINANZIARIE                                              | 2022 | 172                                                                                                          | 88  | 51.2% | 86                                                                                           | 50.0% | 172                   | 87  | 50.6% | 26                                                                                                                               | 15.1% |
|                                                              | 2021 | 178                                                                                                          | 32  | 18.0% | 29                                                                                           | 16.3% | 178                   | 25  | 14.0% | 23                                                                                                                               | 12.9% |
|                                                              | 2020 | 180                                                                                                          | 8   | 4.4%  |                                                                                              |       | 180                   |     |       |                                                                                                                                  |       |
|                                                              |      |                                                                                                              |     |       |                                                                                              |       |                       |     |       |                                                                                                                                  |       |
| GRANDI                                                       | 2022 | 55                                                                                                           | 38  | 69.1% | 37                                                                                           | 67.3% | 55                    | 39  | 70.9% | 9                                                                                                                                | 16.4% |
|                                                              | 2021 | 55                                                                                                           | 23  | 41.8% | 18                                                                                           | 32.7% | 55                    | 16  | 29.1% | 7                                                                                                                                | 12.7% |
|                                                              | 2020 | 59                                                                                                           | 13  | 22.0% |                                                                                              |       | 59                    |     |       |                                                                                                                                  |       |
| PICCOLE                                                      | 2022 | 156                                                                                                          | 72  | 46.2% | 70                                                                                           | 44.9% | 156                   | 70  | 44.9% | 20                                                                                                                               | 12.8% |
|                                                              | 2021 | 163                                                                                                          | 24  | 14.7% | 21                                                                                           | 12.9% | 163                   | 19  | 11.7% | 20                                                                                                                               | 12.3% |
|                                                              | 2020 | 161                                                                                                          | 6   | 3.7%  |                                                                                              |       | 161                   |     |       |                                                                                                                                  |       |
|                                                              |      |                                                                                                              |     |       |                                                                                              |       |                       |     |       |                                                                                                                                  |       |
| NON CONCENTRATE                                              | 2022 | 71                                                                                                           | 41  | 57.7% | 41                                                                                           | 57.7% | 71                    | 42  | 59.2% | 12                                                                                                                               | 16.9% |
|                                                              | 2021 | 83                                                                                                           | 22  | 26.5% | 15                                                                                           | 18.1% | 83                    | 14  | 16.9% | 11                                                                                                                               | 13.3% |
|                                                              | 2020 | 96                                                                                                           | 14  | 14.6% |                                                                                              |       | 96                    |     |       |                                                                                                                                  |       |
| CONCENTRATE                                                  | 2022 | 140                                                                                                          | 69  | 49.3% | 66                                                                                           | 47.1% | 140                   | 67  | 47.9% | 17                                                                                                                               | 12.1% |
|                                                              | 2021 | 135                                                                                                          | 25  | 18.5% | 24                                                                                           | 17.8% | 135                   | 21  | 15.6% | 16                                                                                                                               | 11.9% |
|                                                              | 2020 | 124                                                                                                          | 5   | 4.0%  |                                                                                              |       | 124                   |     |       |                                                                                                                                  |       |
|                                                              |      |                                                                                                              |     |       |                                                                                              |       |                       |     |       |                                                                                                                                  |       |
| GRANDI NON CONCENTRATE                                       | 2022 | 25                                                                                                           | 16  | 64.0% | 15                                                                                           | 60.0% | 25                    | 17  | 68.0% | 3                                                                                                                                | 12.0% |
|                                                              | 2021 | 26                                                                                                           | 13  | 50.0% | 9                                                                                            | 34.6% | 26                    | 8   | 30.8% | 2                                                                                                                                | 7.7%  |
|                                                              | 2020 | 32                                                                                                           | 10  | 31.3% |                                                                                              |       | 32                    |     |       |                                                                                                                                  |       |
| GRANDI CONCENTRATE                                           | 2022 | 30                                                                                                           | 22  | 73.3% | 22                                                                                           | 73.3% | 30                    | 22  | 73.3% | 6                                                                                                                                | 20.0% |
|                                                              | 2021 | 29                                                                                                           | 10  | 34.5% | 9                                                                                            | 31.0% | 29                    | 8   | 27.6% | 5                                                                                                                                | 17.2% |
|                                                              | 2020 | 27                                                                                                           | 3   | 11.1% |                                                                                              |       | 27                    |     |       |                                                                                                                                  |       |
| PICCOLE NON CONCENTRATE                                      | 2022 | 46                                                                                                           | 25  | 54.3% | 26                                                                                           | 56.5% | 46                    | 25  | 54.3% | 9                                                                                                                                | 19.6% |
|                                                              | 2021 | 57                                                                                                           | 9   | 15.8% | 6                                                                                            | 10.5% | 57                    | 6   | 10.5% | 9                                                                                                                                | 15.8% |
|                                                              | 2020 | 64                                                                                                           | 4   | 6.3%  |                                                                                              |       | 64                    |     |       |                                                                                                                                  |       |
| PICCOLE CONCENTRATE                                          | 2022 | 110                                                                                                          | 47  | 42.7% | 44                                                                                           | 40.0% | 110                   | 45  | 40.9% | 11                                                                                                                               | 10.0% |
|                                                              | 2021 | 106                                                                                                          | 15  | 14.2% | 15                                                                                           | 14.2% | 106                   | 13  | 12.3% | 11                                                                                                                               | 10.4% |
|                                                              | 2020 | 97                                                                                                           | 2   | 2.1%  |                                                                                              |       | 97                    |     |       |                                                                                                                                  |       |
|                                                              |      |                                                                                                              |     |       |                                                                                              |       |                       |     |       |                                                                                                                                  |       |
| FAMILY                                                       | 2022 | 123                                                                                                          | 55  | 44.7% | 51                                                                                           | 41.5% | 123                   | 53  | 43.1% | 18                                                                                                                               | 14.6% |
|                                                              | 2021 | 126                                                                                                          | 19  | 15.1% | 18                                                                                           | 14.3% | 126                   | 18  | 14.3% | 16                                                                                                                               | 12.7% |
| STATE                                                        | 2022 | 26                                                                                                           | 15  | 57.7% | 19                                                                                           | 73.1% | 26                    | 17  | 65.4% | 3                                                                                                                                | 11.5% |
|                                                              | 2021 | 26                                                                                                           | 11  | 42.3% | 8                                                                                            | 30.8% | 26                    | 5   | 19.2% | 3                                                                                                                                | 11.5% |
| ALTRI ASSETTI                                                | 2022 | 45                                                                                                           | 31  | 68.9% | 30                                                                                           | 66.7% | 45                    | 31  | 68.9% | 7                                                                                                                                | 15.6% |
|                                                              | 2021 | 43                                                                                                           | 9   | 20.9% | 10                                                                                           | 23.3% | 43                    | 9   | 20.9% | 5                                                                                                                                | 11.6% |
| WIDELY HELD                                                  | 2022 | 17                                                                                                           | 9   | 52.9% | 7                                                                                            | 41.2% | 17                    | 8   | 47.1% | 1                                                                                                                                | 5.9%  |
|                                                              | 2021 | 23                                                                                                           | 8   | 34.8% | 3                                                                                            | 13.0% | 23                    | 3   | 13.0% | 3                                                                                                                                | 13.0% |
|                                                              |      |                                                                                                              |     |       |                                                                                              |       |                       |     |       |                                                                                                                                  |       |
| TOTALE                                                       | 2022 | 211                                                                                                          | 110 | 52.1% | 107                                                                                          | 50.7% | 211                   | 109 | 51.7% | 29                                                                                                                               | 13.7% |
|                                                              | 2021 | 218                                                                                                          | 47  | 21.6% | 39                                                                                           | 17.9% | 218                   | 35  | 16.1% | 27                                                                                                                               | 12.4% |
|                                                              | 2020 | 220                                                                                                          | 19  | 8.6%  |                                                                                              |       | 220                   |     |       |                                                                                                                                  |       |



| TAB. 9CG: BOARD EVALUATION |      | Il CdA comunica di avere effettuato la board evaluation |     |       | Istruttoria svolta con supporto CN (eventualmente accorpato ad altri comitati) |       | Nell'ultima autovalutazione si è fatto ricorso a un consulente esterno? |       |
|----------------------------|------|---------------------------------------------------------|-----|-------|--------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------|-------|
| LISTINO                    | Anno | #                                                       | N°  | %     | N°                                                                             | %     | N°                                                                      | %     |
| FTSE MIB                   | 2022 | 33                                                      | 30  | 90.9% | 27                                                                             | 90.0% | 27                                                                      | 90.0% |
|                            | 2021 | 33                                                      | 31  | 93.9% | 23                                                                             | 74.2% | 26                                                                      | 83.9% |
|                            | 2020 | 34                                                      | 32  | 94.1% |                                                                                |       | 25                                                                      | 78.1% |
| FTSE MID CAP               | 2022 | 57                                                      | 47  | 82.5% | 27                                                                             | 57.4% | 14                                                                      | 29.8% |
|                            | 2021 | 59                                                      | 54  | 91.5% | 25                                                                             | 46.3% | 20                                                                      | 37.0% |
|                            | 2020 | 57                                                      | 54  | 94.7% |                                                                                |       | 19                                                                      | 35.2% |
| ALTRE                      | 2022 | 121                                                     | 84  | 69.4% | 35                                                                             | 41.7% | 16                                                                      | 19.0% |
|                            | 2021 | 126                                                     | 86  | 68.3% | 33                                                                             | 38.4% | 13                                                                      | 15.1% |
|                            | 2020 | 129                                                     | 97  | 75.2% |                                                                                |       | 12                                                                      | 12.4% |
|                            |      |                                                         |     |       |                                                                                |       |                                                                         |       |
| FINANZIARIE                | 2022 | 39                                                      | 36  | 92.3% | 27                                                                             | 75.0% | 22                                                                      | 61.1% |
|                            | 2021 | 40                                                      | 36  | 90.0% | 24                                                                             | 66.7% | 23                                                                      | 63.9% |
|                            | 2020 | 40                                                      | 36  | 90.0% |                                                                                |       | 20                                                                      | 55.6% |
| NON FINANZIARIE            | 2022 | 172                                                     | 125 | 72.7% | 62                                                                             | 49.6% | 35                                                                      | 28.0% |
|                            | 2021 | 178                                                     | 135 | 75.8% | 57                                                                             | 42.2% | 36                                                                      | 26.7% |
|                            | 2020 | 180                                                     | 147 | 81.7% |                                                                                |       | 36                                                                      | 24.5% |
|                            |      |                                                         |     |       |                                                                                |       |                                                                         |       |
| GRANDI                     | 2022 | 55                                                      | 49  | 89.1% | 38                                                                             | 77.6% | 35                                                                      | 71.4% |
|                            | 2021 | 55                                                      | 51  | 92.7% | 35                                                                             | 68.6% | 37                                                                      | 72.5% |
|                            | 2020 | 59                                                      | 57  | 96.6% |                                                                                |       | 39                                                                      | 68.4% |
| PICCOLE                    | 2022 | 156                                                     | 112 | 71.8% | 51                                                                             | 45.5% | 22                                                                      | 19.6% |
|                            | 2021 | 163                                                     | 120 | 73.6% | 46                                                                             | 38.3% | 22                                                                      | 18.3% |
|                            | 2020 | 161                                                     | 126 | 78.3% |                                                                                |       | 17                                                                      | 13.5% |
|                            |      |                                                         |     |       |                                                                                |       |                                                                         |       |
| NON CONCENTRATE            | 2022 | 71                                                      | 58  | 81.7% | 34                                                                             | 58.6% | 28                                                                      | 48.3% |
|                            | 2021 | 83                                                      | 67  | 80.7% | 35                                                                             | 52.2% | 32                                                                      | 47.8% |
|                            | 2020 | 96                                                      | 80  | 83.3% |                                                                                |       | 38                                                                      | 47.5% |
| CONCENTRATE                | 2022 | 140                                                     | 103 | 73.6% | 55                                                                             | 53.4% | 29                                                                      | 28.2% |
|                            | 2021 | 135                                                     | 104 | 77.0% | 46                                                                             | 44.2% | 27                                                                      | 26.0% |
|                            | 2020 | 124                                                     | 103 | 83.1% |                                                                                |       | 18                                                                      | 17.5% |
|                            |      |                                                         |     |       |                                                                                |       |                                                                         |       |
| GRANDI NON CONCENTRATE     | 2022 | 25                                                      | 24  | 96.0% | 22                                                                             | 91.7% | 21                                                                      | 87.5% |
|                            | 2021 | 26                                                      | 24  | 92.3% | 21                                                                             | 87.5% | 22                                                                      | 91.7% |
|                            | 2020 | 32                                                      | 31  | 96.9% |                                                                                |       | 27                                                                      | 87.1% |
| GRANDI CONCENTRATE         | 2022 | 30                                                      | 25  | 83.3% | 16                                                                             | 64.0% | 14                                                                      | 56.0% |
|                            | 2021 | 29                                                      | 27  | 93.1% | 14                                                                             | 51.9% | 15                                                                      | 55.6% |
|                            | 2020 | 27                                                      | 26  | 96.3% |                                                                                |       | 12                                                                      | 46.2% |
| PICCOLE NON CONCENTRATE    | 2022 | 46                                                      | 34  | 73.9% | 12                                                                             | 35.3% | 7                                                                       | 20.6% |
|                            | 2021 | 57                                                      | 43  | 75.4% | 14                                                                             | 32.6% | 10                                                                      | 23.3% |
|                            | 2020 | 64                                                      | 49  | 76.6% |                                                                                |       | 11                                                                      | 22.4% |
| PICCOLE CONCENTRATE        | 2022 | 110                                                     | 78  | 70.9% | 39                                                                             | 50.0% | 15                                                                      | 19.2% |
|                            | 2021 | 106                                                     | 77  | 72.6% | 32                                                                             | 41.6% | 12                                                                      | 15.6% |
|                            | 2020 | 97                                                      | 77  | 79.4% |                                                                                |       | 6                                                                       | 7.8%  |
|                            |      |                                                         |     |       |                                                                                |       |                                                                         |       |
| FAMILY                     | 2022 | 123                                                     | 88  | 71.5% | 44                                                                             | 50.0% | 13                                                                      | 14.8% |
|                            | 2021 | 126                                                     | 94  | 74.6% | 38                                                                             | 40.4% | 17                                                                      | 18.1% |
| STATE                      | 2022 | 26                                                      | 23  | 88.5% | 16                                                                             | 69.6% | 14                                                                      | 60.9% |
|                            | 2021 | 26                                                      | 24  | 92.3% | 12                                                                             | 50.0% | 15                                                                      | 62.5% |
| ALTRI ASSETTI              | 2022 | 45                                                      | 35  | 77.8% | 17                                                                             | 48.6% | 20                                                                      | 57.1% |
|                            | 2021 | 43                                                      | 34  | 79.1% | 17                                                                             | 50.0% | 13                                                                      | 38.2% |
| WIDELY HELD                | 2022 | 17                                                      | 15  | 88.2% | 12                                                                             | 80.0% | 10                                                                      | 66.7% |
|                            | 2021 | 23                                                      | 19  | 82.6% | 14                                                                             | 73.7% | 14                                                                      | 73.7% |
|                            |      |                                                         |     |       |                                                                                |       |                                                                         |       |
| TOTALE                     | 2022 | 211                                                     | 161 | 76.3% | 89                                                                             | 55.3% | 57                                                                      | 35.4% |
|                            | 2021 | 218                                                     | 171 | 78.4% | 81                                                                             | 47.4% | 59                                                                      | 34.5% |
|                            | 2020 | 220                                                     | 183 | 83.2% |                                                                                |       | 56                                                                      | 30.6% |

| TAB.10CG: COMPOSIZIONE DEL CE |      | N. totale in CE | Amm.ri ESECUTIVI (% rispetto a totale CE) |        | Amm.ri NON ESECUTIVI (% rispetto a totale CE) |       | Amm.ri INDIPENDENTI (% rispetto a totale CE) |       | Società che hanno amministratori "di minoranza" in CE |    |       |
|-------------------------------|------|-----------------|-------------------------------------------|--------|-----------------------------------------------|-------|----------------------------------------------|-------|-------------------------------------------------------|----|-------|
| LISTINO                       | Anno | μ               | μ                                         | μ%     | μ                                             | μ%    | μ                                            | μ%    | #                                                     | N° | %     |
| FTSE MIB                      | 2022 | 4.0             | 3.0                                       | 75.0%  | 1.0                                           | 25.0% | 1.0                                          | 25.0% | 33                                                    | 2  | 6.1%  |
|                               | 2021 | 4.3             | 3.7                                       | 83.3%  | 0.7                                           | 16.7% | 0.7                                          | 16.7% | 33                                                    |    | 0.0%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| FTSE MID CAP                  | 2022 | 3.8             | 3.8                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 57                                                    | 4  | 7.0%  |
|                               | 2021 | 4.6             | 3.4                                       | 75.0%  | 1.1                                           | 25.0% | 0.3                                          | 6.0%  | 59                                                    | 1  | 1.7%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| ALTRE                         | 2022 | 3.7             | 3.4                                       | 96.8%  | 0.2                                           | 3.2%  | 0.2                                          | 3.2%  | 121                                                   | 2  | 1.7%  |
|                               | 2021 | 3.9             | 2.7                                       | 76.4%  | 1.2                                           | 23.6% | 0.2                                          | 3.2%  | 126                                                   | 2  | 1.6%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
|                               |      |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| FINANZIARIE                   | 2022 | 4.0             | 4.0                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 39                                                    | 5  | 12.8% |
|                               | 2021 | 4.3             | 4.3                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 40                                                    |    | 0.0%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| NON FINANZIARIE               | 2022 | 3.6             | 3.2                                       | 92.1%  | 0.4                                           | 7.9%  | 0.4                                          | 7.9%  | 172                                                   | 2  | 1.2%  |
|                               | 2021 | 4.2             | 2.5                                       | 66.4%  | 1.6                                           | 33.6% | 0.5                                          | 9.2%  | 178                                                   | 3  | 1.7%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
|                               |      |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| GRANDI                        | 2022 | 3.7             | 3.0                                       | 83.3%  | 0.7                                           | 16.7% | 0.7                                          | 16.7% | 55                                                    | 3  | 5.5%  |
|                               | 2021 | 4.7             | 3.4                                       | 72.6%  | 1.3                                           | 27.4% | 0.6                                          | 13.1% | 55                                                    | 1  | 1.8%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| PICCOLE                       | 2022 | 3.8             | 3.6                                       | 97.6%  | 0.2                                           | 2.4%  | 0.2                                          | 2.4%  | 156                                                   | 2  | 1.3%  |
|                               | 2021 | 3.9             | 2.9                                       | 79.5%  | 1.0                                           | 20.5% | 0.2                                          | 2.4%  | 163                                                   | 2  | 1.2%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
|                               |      |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| NON CONCENTRATE               | 2022 | 5.0             | 5.0                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 71                                                    | 2  | 2.8%  |
|                               | 2021 | 5.0             | 4.2                                       | 84.0%  | 0.8                                           | 16.0% | 0.0                                          | 0.0%  | 83                                                    |    | 0.0%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| CONCENTRATE                   | 2022 | 3.5             | 3.2                                       | 94.0%  | 0.3                                           | 6.0%  | 0.3                                          | 6.0%  | 140                                                   | 2  | 1.4%  |
|                               | 2021 | 3.9             | 2.7                                       | 74.5%  | 1.2                                           | 25.5% | 0.4                                          | 8.6%  | 135                                                   | 3  | 2.2%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
|                               |      |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| GRANDI NON CONCENTRATE        | 2022 | 4.0             | 4.0                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 25                                                    | 1  | 4.0%  |
|                               | 2021 | 5.0             | 5.0                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 26                                                    |    | 0.0%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| GRANDI CONCENTRATE            | 2022 | 3.5             | 2.5                                       | 75.0%  | 1.0                                           | 25.0% | 1.0                                          | 25.0% | 30                                                    | 2  | 6.7%  |
|                               | 2021 | 4.5             | 2.3                                       | 52.1%  | 2.3                                           | 47.9% | 1.0                                          | 22.9% | 29                                                    | 1  | 3.4%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| PICCOLE NON CONCENTRATE       | 2022 | 6.0             | 6.0                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 46                                                    | 1  | 2.2%  |
|                               | 2021 | 5.0             | 3.0                                       | 60.0%  | 2.0                                           | 40.0% | 0.0                                          | 0.0%  | 57                                                    |    | 0.0%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| PICCOLE CONCENTRATE           | 2022 | 3.5             | 3.4                                       | 97.4%  | 0.2                                           | 2.6%  | 0.2                                          | 2.6%  | 110                                                   | 2  | 1.8%  |
|                               | 2021 | 3.7             | 2.9                                       | 83.5%  | 0.8                                           | 16.5% | 0.2                                          | 2.9%  | 106                                                   | 2  | 1.9%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
|                               |      |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| FAMILY                        | 2022 | 3.6             | 3.4                                       | 97.1%  | 0.2                                           | 2.9%  | 0.2                                          | 2.9%  | 123                                                   | 2  | 1.6%  |
|                               | 2021 | 4.2             | 3.2                                       | 80.7%  | 1.0                                           | 19.3% | 0.3                                          | 3.8%  | 126                                                   | 2  | 1.6%  |
| STATE                         | 2022 | 4.0             | 2.0                                       | 50.0%  | 2.0                                           | 50.0% | 2.0                                          | 50.0% | 26                                                    | 1  | 3.8%  |
|                               | 2021 | 4.0             | 1.5                                       | 37.5%  | 2.5                                           | 62.5% | 1.5                                          | 37.5% | 26                                                    | 1  | 3.8%  |
| ALTRI ASSETTI                 | 2022 | 3.0             | 3.0                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 45                                                    | 2  | 4.4%  |
|                               | 2021 | 4.0             | 2.0                                       | 60.0%  | 2.0                                           | 40.0% | 0.0                                          | 0.0%  | 43                                                    |    | 0.0%  |
| WIDELY HELD                   | 2022 | 5.0             | 5.0                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 17                                                    | 2  | 11.8% |
|                               | 2021 | 4.7             | 4.7                                       | 100.0% | 0.0                                           | 0.0%  | 0.0                                          | 0.0%  | 23                                                    |    | 0.0%  |
|                               |      |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |
| TOTALE                        | 2022 | 3.7             | 3.5                                       | 94.8%  | 0.3                                           | 5.2%  | 0.3                                          | 5.2%  | 211                                                   | 2  | 0.9%  |
|                               | 2021 | 4.2             | 3.1                                       | 77.0%  | 1.1                                           | 23.0% | 0.3                                          | 6.3%  | 218                                                   | 3  | 1.4%  |
|                               | 2020 |                 |                                           |        |                                               |       |                                              |       |                                                       |    |       |

| TAB.11CG: PRESENZA E COMPOSIZIONE DEL COMITATO CONTROLLO E RISCHI |      | La società ha istituito un Comitato Controllo e Rischi |     |        | N. totale in CCR | Amm.ri ESECUTIVI (% rispetto a totale CCR) |      | Amm.ri NON ESECUTIVI (% rispetto a totale CCR) |        | Amm.ri INDIPENDENTI (% rispetto a totale CCR) |       | Società che hanno amministratori "di minoranza" in CCR |    |       |
|-------------------------------------------------------------------|------|--------------------------------------------------------|-----|--------|------------------|--------------------------------------------|------|------------------------------------------------|--------|-----------------------------------------------|-------|--------------------------------------------------------|----|-------|
| LISTINO                                                           | Anno | #                                                      | N°  | %      |                  | μ                                          | μ%   | μ                                              | μ%     | μ                                             | μ%    | #                                                      | N° | %     |
| FTSE MIB                                                          | 2022 | 33                                                     | 33  | 100.0% | 3.8              | 0.0                                        | 0.0% | 3.8                                            | 100.0% | 3.5                                           | 90.6% | 33                                                     | 28 | 84.8% |
|                                                                   | 2021 | 33                                                     | 33  | 100.0% | 3.9              | 0.0                                        | 0.0% | 3.9                                            | 100.0% | 3.5                                           | 89.1% | 33                                                     | 27 | 81.8% |
|                                                                   | 2020 | 34                                                     | 34  | 100.0% | 3.8              | 0.0                                        | 0.0% | 3.8                                            | 100.0% | 3.6                                           | 93.0% | 34                                                     | 23 | 67.6% |
| FTSE MID CAP                                                      | 2022 | 57                                                     | 55  | 96.5%  | 3.4              | 0.0                                        | 0.0% | 3.4                                            | 100.0% | 2.8                                           | 84.4% | 57                                                     | 23 | 40.4% |
|                                                                   | 2021 | 59                                                     | 57  | 96.6%  | 3.4              | 0.0                                        | 0.0% | 3.4                                            | 100.0% | 2.8                                           | 82.5% | 59                                                     | 23 | 39.0% |
|                                                                   | 2020 | 57                                                     | 55  | 96.5%  | 3.4              | 0.0                                        | 0.0% | 3.4                                            | 100.0% | 2.8                                           | 83.9% | 57                                                     | 29 | 50.9% |
| ALTRE                                                             | 2022 | 121                                                    | 109 | 90.1%  | 3.0              | 0.0                                        | 0.0% | 3.0                                            | 100.0% | 2.6                                           | 88.3% | 121                                                    | 30 | 24.8% |
|                                                                   | 2021 | 126                                                    | 115 | 91.3%  | 3.0              | 0.0                                        | 0.6% | 2.9                                            | 99.4%  | 2.6                                           | 87.7% | 126                                                    | 26 | 20.6% |
|                                                                   | 2020 | 129                                                    | 119 | 92.2%  | 3.0              | 0.0                                        | 0.3% | 2.9                                            | 99.7%  | 2.5                                           | 86.8% | 129                                                    | 16 | 12.4% |
|                                                                   |      |                                                        |     |        |                  |                                            |      |                                                |        |                                               |       |                                                        |    |       |
| FINANZIARIE                                                       | 2022 | 39                                                     | 39  | 100.0% | 3.5              | 0.0                                        | 0.0% | 3.5                                            | 100.0% | 2.9                                           | 84.7% | 39                                                     | 20 | 51.3% |
|                                                                   | 2021 | 40                                                     | 40  | 100.0% | 3.6              | 0.0                                        | 0.0% | 3.6                                            | 100.0% | 3.1                                           | 85.6% | 40                                                     | 20 | 50.0% |
|                                                                   | 2020 | 40                                                     | 40  | 100.0% | 3.6              | 0.0                                        | 0.0% | 3.6                                            | 100.0% | 3.1                                           | 85.5% | 40                                                     | 16 | 40.0% |
| NON FINANZIARIE                                                   | 2022 | 172                                                    | 158 | 91.9%  | 3.2              | 0.0                                        | 0.0% | 3.2                                            | 100.0% | 2.8                                           | 88.3% | 172                                                    | 61 | 35.5% |
|                                                                   | 2021 | 178                                                    | 165 | 92.7%  | 3.2              | 0.0                                        | 0.4% | 3.1                                            | 99.6%  | 2.7                                           | 86.7% | 178                                                    | 56 | 31.5% |
|                                                                   | 2020 | 180                                                    | 168 | 93.3%  | 3.1              | 0.0                                        | 0.2% | 3.1                                            | 99.8%  | 2.7                                           | 87.4% | 180                                                    | 52 | 28.9% |
|                                                                   |      |                                                        |     |        |                  |                                            |      |                                                |        |                                               |       |                                                        |    |       |
| GRANDI                                                            | 2022 | 55                                                     | 55  | 100.0% | 3.6              | 0.0                                        | 0.0% | 3.6                                            | 100.0% | 3.2                                           | 90.0% | 55                                                     | 39 | 70.9% |
|                                                                   | 2021 | 55                                                     | 55  | 100.0% | 3.7              | 0.0                                        | 0.0% | 3.7                                            | 100.0% | 3.2                                           | 88.7% | 55                                                     | 38 | 69.1% |
|                                                                   | 2020 | 59                                                     | 59  | 100.0% | 3.6              | 0.0                                        | 0.0% | 3.6                                            | 100.0% | 3.3                                           | 90.6% | 59                                                     | 39 | 66.1% |
| PICCOLE                                                           | 2022 | 156                                                    | 142 | 91.0%  | 3.1              | 0.0                                        | 0.0% | 3.1                                            | 100.0% | 2.7                                           | 86.7% | 156                                                    | 42 | 26.9% |
|                                                                   | 2021 | 163                                                    | 150 | 92.0%  | 3.1              | 0.0                                        | 0.5% | 3.1                                            | 99.5%  | 2.6                                           | 85.7% | 163                                                    | 38 | 23.3% |
|                                                                   | 2020 | 161                                                    | 149 | 92.5%  | 3.0              | 0.0                                        | 0.3% | 3.0                                            | 99.7%  | 2.6                                           | 85.7% | 161                                                    | 29 | 18.0% |
|                                                                   |      |                                                        |     |        |                  |                                            |      |                                                |        |                                               |       |                                                        |    |       |
| NON CONCENTRATE                                                   | 2022 | 71                                                     | 67  | 94.4%  | 3.5              | 0.0                                        | 0.0% | 3.5                                            | 100.0% | 3.0                                           | 87.2% | 71                                                     | 37 | 52.1% |
|                                                                   | 2021 | 83                                                     | 80  | 96.4%  | 3.5              | 0.0                                        | 0.0% | 3.5                                            | 100.0% | 3.0                                           | 85.5% | 83                                                     | 36 | 43.4% |
|                                                                   | 2020 | 96                                                     | 93  | 96.9%  | 3.4              | 0.0                                        | 0.0% | 3.4                                            | 100.0% | 3.0                                           | 86.5% | 96                                                     | 34 | 35.4% |
| CONCENTRATE                                                       | 2022 | 140                                                    | 130 | 92.9%  | 3.2              | 0.0                                        | 0.0% | 3.2                                            | 100.0% | 2.7                                           | 87.8% | 140                                                    | 44 | 31.4% |
|                                                                   | 2021 | 135                                                    | 125 | 92.6%  | 3.1              | 0.0                                        | 0.6% | 3.1                                            | 99.4%  | 2.7                                           | 87.1% | 135                                                    | 40 | 29.6% |
|                                                                   | 2020 | 124                                                    | 115 | 92.7%  | 3.1              | 0.0                                        | 0.3% | 3.0                                            | 99.7%  | 2.7                                           | 87.5% | 124                                                    | 34 | 27.4% |
|                                                                   |      |                                                        |     |        |                  |                                            |      |                                                |        |                                               |       |                                                        |    |       |
| GRANDI NON CONCENTRATE                                            | 2022 | 25                                                     | 25  | 100.0% | 3.8              | 0.0                                        | 0.0% | 3.8                                            | 100.0% | 3.6                                           | 94.7% | 25                                                     | 21 | 84.0% |
|                                                                   | 2021 | 26                                                     | 26  | 100.0% | 3.8              | 0.0                                        | 0.0% | 3.8                                            | 100.0% | 3.7                                           | 94.8% | 26                                                     | 22 | 84.6% |
|                                                                   | 2020 | 32                                                     | 32  | 100.0% | 3.8              | 0.0                                        | 0.0% | 3.8                                            | 100.0% | 3.7                                           | 96.5% | 32                                                     | 24 | 75.0% |
| GRANDI CONCENTRATE                                                | 2022 | 30                                                     | 30  | 100.0% | 3.4              | 0.0                                        | 0.0% | 3.4                                            | 100.0% | 2.9                                           | 86.1% | 30                                                     | 18 | 60.0% |
|                                                                   | 2021 | 29                                                     | 29  | 100.0% | 3.5              | 0.0                                        | 0.0% | 3.5                                            | 100.0% | 2.9                                           | 83.2% | 29                                                     | 16 | 55.2% |
|                                                                   | 2020 | 27                                                     | 27  | 100.0% | 3.4              | 0.0                                        | 0.0% | 3.4                                            | 100.0% | 2.9                                           | 83.5% | 27                                                     | 15 | 55.6% |
| PICCOLE NON CONCENTRATE                                           | 2022 | 46                                                     | 42  | 91.3%  | 3.3              | 0.0                                        | 0.0% | 3.3                                            | 100.0% | 2.6                                           | 82.8% | 46                                                     | 16 | 34.8% |
|                                                                   | 2021 | 57                                                     | 54  | 94.7%  | 3.3              | 0.0                                        | 0.0% | 3.3                                            | 100.0% | 2.6                                           | 81.0% | 57                                                     | 14 | 24.6% |
|                                                                   | 2020 | 64                                                     | 61  | 95.3%  | 3.2              | 0.0                                        | 0.0% | 3.2                                            | 100.0% | 2.6                                           | 81.2% | 64                                                     | 10 | 15.6% |
| PICCOLE CONCENTRATE                                               | 2022 | 110                                                    | 100 | 90.9%  | 3.1              | 0.0                                        | 0.0% | 3.1                                            | 100.0% | 2.7                                           | 88.4% | 110                                                    | 26 | 23.6% |
|                                                                   | 2021 | 106                                                    | 96  | 90.6%  | 3.0              | 0.0                                        | 0.8% | 3.0                                            | 99.2%  | 2.6                                           | 88.3% | 106                                                    | 24 | 22.6% |
|                                                                   | 2020 | 97                                                     | 88  | 90.7%  | 3.0              | 0.0                                        | 0.5% | 2.9                                            | 99.5%  | 2.6                                           | 88.8% | 97                                                     | 19 | 19.6% |
|                                                                   |      |                                                        |     |        |                  |                                            |      |                                                |        |                                               |       |                                                        |    |       |
| FAMILY                                                            | 2022 | 123                                                    | 111 | 90.2%  | 3.1              | 0.0                                        | 0.0% | 3.1                                            | 100.0% | 2.7                                           | 88.2% | 123                                                    | 30 | 24.4% |
|                                                                   | 2021 | 126                                                    | 115 | 91.3%  | 3.1              | 0.0                                        | 0.6% | 3.1                                            | 99.4%  | 2.7                                           | 88.4% | 126                                                    | 30 | 23.8% |
| STATE                                                             | 2022 | 26                                                     | 26  | 100.0% | 3.5              | 0.0                                        | 0.0% | 3.5                                            | 100.0% | 3.0                                           | 85.1% | 26                                                     | 22 | 84.6% |
|                                                                   | 2021 | 26                                                     | 26  | 100.0% | 3.6              | 0.0                                        | 0.0% | 3.6                                            | 100.0% | 2.9                                           | 80.4% | 26                                                     | 21 | 80.8% |
| ALTRI ASSETTI                                                     | 2022 | 45                                                     | 44  | 97.8%  | 3.3              | 0.0                                        | 0.0% | 3.3                                            | 100.0% | 3.0                                           | 91.3% | 45                                                     | 20 | 44.4% |
|                                                                   | 2021 | 43                                                     | 42  | 97.7%  | 3.2              | 0.0                                        | 0.0% | 3.2                                            | 100.0% | 2.7                                           | 84.9% | 43                                                     | 14 | 32.6% |
| WIDELY HELD                                                       | 2022 | 17                                                     | 16  | 94.1%  | 3.9              | 0.0                                        | 0.0% | 3.9                                            | 100.0% | 3.0                                           | 77.6% | 17                                                     | 9  | 52.9% |
|                                                                   | 2021 | 23                                                     | 22  | 95.7%  | 3.8              | 0.0                                        | 0.0% | 3.8                                            | 100.0% | 3.3                                           | 86.7% | 23                                                     | 11 | 47.8% |
|                                                                   |      |                                                        |     |        |                  |                                            |      |                                                |        |                                               |       |                                                        |    |       |
| TOTALE                                                            | 2022 | 211                                                    | 197 | 93.4%  | 3.3              | 0.0                                        | 0.0% | 3.3                                            | 100.0% | 2.8                                           | 87.6% | 211                                                    | 81 | 38.4% |
|                                                                   | 2021 | 218                                                    | 205 | 94.0%  | 3.3              | 0.0                                        | 0.4% | 3.2                                            | 99.6%  | 2.8                                           | 86.5% | 218                                                    | 76 | 34.9% |
|                                                                   | 2020 | 220                                                    | 208 | 94.5%  | 3.2              | 0.0                                        | 0.2% | 3.2                                            | 99.8%  | 2.8                                           | 87.1% | 220                                                    | 68 | 30.9% |

| TAB. 12CG: PRESENZA E<br>COMPOSIZIONE DEL COMITATO<br>NOMINE |      | La società ha istituito un<br>Comitato Nomine |     |       | N. totale<br>in CN | Amm.ri ESECUTIVI<br>(% rispetto a totale<br>CN) |      | Amm.ri NON<br>ESECUTIVI (%)<br>rispetto a totale CN) |        | Amm.ri<br>INDIPENDENTI (%)<br>rispetto a totale CN) |       | Società che hanno<br>amministratori "di minoranza"<br>in CN |    |       |
|--------------------------------------------------------------|------|-----------------------------------------------|-----|-------|--------------------|-------------------------------------------------|------|------------------------------------------------------|--------|-----------------------------------------------------|-------|-------------------------------------------------------------|----|-------|
| LISTINO                                                      | Anno | #                                             | N°  | %     | μ                  | μ                                               | μ%   | μ                                                    | μ%     | μ                                                   | μ%    | #                                                           | N° | %     |
| FTSE MIB                                                     | 2022 | 33                                            | 30  | 90.9% | 3.6                | 0.1                                             | 1.6% | 3.5                                                  | 98.4%  | 2.7                                                 | 76.5% | 33                                                          | 9  | 27.3% |
|                                                              | 2021 | 33                                            | 30  | 90.9% | 3.8                | 0.1                                             | 2.8% | 3.7                                                  | 97.2%  | 2.8                                                 | 74.7% | 33                                                          | 11 | 33.3% |
|                                                              | 2020 | 34                                            | 30  | 88.2% | 4.2                | 0.1                                             | 1.5% | 4.1                                                  | 98.5%  | 3.0                                                 | 73.7% | 34                                                          | 10 | 29.4% |
| FTSE MID CAP                                                 | 2022 | 57                                            | 44  | 77.2% | 3.4                | 0.0                                             | 0.0% | 3.4                                                  | 100.0% | 2.5                                                 | 74.2% | 57                                                          | 4  | 7.0%  |
|                                                              | 2021 | 59                                            | 43  | 72.9% | 3.3                | 0.0                                             | 0.0% | 3.3                                                  | 100.0% | 2.5                                                 | 77.9% | 59                                                          | 5  | 8.5%  |
|                                                              | 2020 | 57                                            | 41  | 71.9% | 3.3                | 0.0                                             | 0.0% | 3.3                                                  | 100.0% | 2.4                                                 | 74.7% | 57                                                          | 6  | 10.5% |
| ALTRE                                                        | 2022 | 121                                           | 70  | 57.9% | 2.9                | 0.0                                             | 0.0% | 2.9                                                  | 100.0% | 2.5                                                 | 84.8% | 121                                                         | 3  | 2.5%  |
|                                                              | 2021 | 126                                           | 78  | 61.9% | 2.8                | 0.0                                             | 0.0% | 2.8                                                  | 100.0% | 2.4                                                 | 84.8% | 126                                                         | 3  | 2.4%  |
|                                                              | 2020 | 129                                           | 75  | 58.1% | 2.9                | 0.1                                             | 2.6% | 2.8                                                  | 97.4%  | 2.3                                                 | 79.5% | 129                                                         | 2  | 1.6%  |
|                                                              |      |                                               |     |       |                    |                                                 |      |                                                      |        |                                                     |       |                                                             |    |       |
| FINANZIARIE                                                  | 2022 | 39                                            | 31  | 79.5% | 3.3                | 0.0                                             | 0.0% | 3.3                                                  | 100.0% | 2.6                                                 | 77.5% | 39                                                          | 9  | 23.1% |
|                                                              | 2021 | 40                                            | 33  | 82.5% | 3.4                | 0.0                                             | 0.0% | 3.4                                                  | 100.0% | 2.6                                                 | 78.2% | 40                                                          | 11 | 27.5% |
|                                                              | 2020 | 40                                            | 32  | 80.0% | 3.6                | 0.0                                             | 0.0% | 3.6                                                  | 100.0% | 2.6                                                 | 73.9% | 40                                                          | 11 | 27.5% |
| NON FINANZIARIE                                              | 2022 | 172                                           | 113 | 65.7% | 3.3                | 0.1                                             | 1.7% | 3.3                                                  | 98.3%  | 2.6                                                 | 79.4% | 172                                                         | 7  | 4.1%  |
|                                                              | 2021 | 178                                           | 118 | 66.3% | 3.3                | 0.1                                             | 2.9% | 3.2                                                  | 97.1%  | 2.5                                                 | 78.4% | 178                                                         | 8  | 4.5%  |
|                                                              | 2020 | 180                                           | 114 | 63.3% | 3.4                | 0.1                                             | 3.2% | 3.3                                                  | 96.8%  | 2.6                                                 | 78.4% | 180                                                         | 7  | 3.9%  |
|                                                              |      |                                               |     |       |                    |                                                 |      |                                                      |        |                                                     |       |                                                             |    |       |
| GRANDI                                                       | 2022 | 55                                            | 47  | 85.5% | 3.5                | 0.1                                             | 1.4% | 3.4                                                  | 98.6%  | 2.7                                                 | 77.2% | 55                                                          | 9  | 16.4% |
|                                                              | 2021 | 55                                            | 49  | 89.1% | 3.8                | 0.1                                             | 2.3% | 3.7                                                  | 97.7%  | 2.9                                                 | 77.7% | 55                                                          | 13 | 23.6% |
|                                                              | 2020 | 59                                            | 51  | 86.4% | 4.0                | 0.0                                             | 1.0% | 4.0                                                  | 99.0%  | 2.9                                                 | 73.9% | 59                                                          | 13 | 22.0% |
| PICCOLE                                                      | 2022 | 156                                           | 97  | 62.2% | 3.2                | 0.0                                             | 0.0% | 3.2                                                  | 100.0% | 2.5                                                 | 79.2% | 156                                                         | 7  | 4.5%  |
|                                                              | 2021 | 163                                           | 102 | 62.6% | 3.0                | 0.0                                             | 0.0% | 3.0                                                  | 100.0% | 2.3                                                 | 78.9% | 163                                                         | 6  | 3.7%  |
|                                                              | 2020 | 161                                           | 95  | 59.0% | 3.0                | 0.0                                             | 1.6% | 2.9                                                  | 98.4%  | 2.3                                                 | 77.8% | 161                                                         | 5  | 3.1%  |
|                                                              |      |                                               |     |       |                    |                                                 |      |                                                      |        |                                                     |       |                                                             |    |       |
| NON CONCENTRATE                                              | 2022 | 71                                            | 52  | 73.2% | 3.4                | 0.0                                             | 0.0% | 3.4                                                  | 100.0% | 2.6                                                 | 76.1% | 71                                                          | 10 | 14.1% |
|                                                              | 2021 | 83                                            | 63  | 75.9% | 3.5                | 0.0                                             | 1.0% | 3.5                                                  | 99.0%  | 2.6                                                 | 74.5% | 83                                                          | 13 | 15.7% |
|                                                              | 2020 | 96                                            | 69  | 71.9% | 3.7                | 0.1                                             | 1.9% | 3.6                                                  | 98.1%  | 2.5                                                 | 68.2% | 96                                                          | 12 | 12.5% |
| CONCENTRATE                                                  | 2022 | 140                                           | 92  | 65.7% | 3.2                | 0.1                                             | 1.5% | 3.2                                                  | 98.5%  | 2.6                                                 | 80.9% | 140                                                         | 6  | 4.3%  |
|                                                              | 2021 | 135                                           | 88  | 65.2% | 3.2                | 0.1                                             | 1.4% | 3.1                                                  | 98.6%  | 2.6                                                 | 83.8% | 135                                                         | 6  | 4.4%  |
|                                                              | 2020 | 124                                           | 77  | 62.1% | 3.2                | 0.0                                             | 0.0% | 3.2                                                  | 100.0% | 2.8                                                 | 89.7% | 124                                                         | 6  | 4.8%  |
|                                                              |      |                                               |     |       |                    |                                                 |      |                                                      |        |                                                     |       |                                                             |    |       |
| GRANDI NON CONCENTRATE                                       | 2022 | 25                                            | 23  | 92.0% | 3.6                | 0.0                                             | 0.0% | 3.6                                                  | 100.0% | 2.8                                                 | 78.7% | 25                                                          | 8  | 32.0% |
|                                                              | 2021 | 26                                            | 25  | 96.2% | 3.9                | 0.1                                             | 1.6% | 3.8                                                  | 98.4%  | 2.9                                                 | 77.7% | 26                                                          | 11 | 42.3% |
|                                                              | 2020 | 32                                            | 30  | 93.8% | 4.2                | 0.1                                             | 1.3% | 4.1                                                  | 98.7%  | 2.9                                                 | 70.9% | 32                                                          | 10 | 31.3% |
| GRANDI CONCENTRATE                                           | 2022 | 30                                            | 24  | 80.0% | 3.2                | 0.2                                             | 5.0% | 3.0                                                  | 95.0%  | 2.2                                                 | 73.3% | 30                                                          | 1  | 3.3%  |
|                                                              | 2021 | 29                                            | 24  | 82.8% | 3.5                | 0.2                                             | 4.2% | 3.3                                                  | 95.8%  | 2.7                                                 | 77.8% | 29                                                          | 2  | 6.9%  |
|                                                              | 2020 | 27                                            | 21  | 77.8% | 3.5                | 0.0                                             | 0.0% | 3.5                                                  | 100.0% | 2.8                                                 | 83.6% | 27                                                          | 3  | 11.1% |
| PICCOLE NON CONCENTRATE                                      | 2022 | 46                                            | 29  | 63.0% | 3.0                | 0.0                                             | 0.0% | 3.0                                                  | 100.0% | 2.1                                                 | 71.9% | 46                                                          | 2  | 4.3%  |
|                                                              | 2021 | 57                                            | 38  | 66.7% | 3.0                | 0.0                                             | 0.0% | 3.0                                                  | 100.0% | 2.0                                                 | 69.3% | 57                                                          | 2  | 3.5%  |
|                                                              | 2020 | 64                                            | 39  | 60.9% | 2.9                | 0.1                                             | 3.0% | 2.8                                                  | 97.0%  | 1.8                                                 | 63.6% | 64                                                          | 2  | 3.1%  |
| PICCOLE CONCENTRATE                                          | 2022 | 110                                           | 68  | 61.8% | 3.3                | 0.0                                             | 0.0% | 3.3                                                  | 100.0% | 2.8                                                 | 84.0% | 110                                                         | 5  | 4.5%  |
|                                                              | 2021 | 106                                           | 64  | 60.4% | 3.0                | 0.0                                             | 0.0% | 3.0                                                  | 100.0% | 2.6                                                 | 86.8% | 106                                                         | 4  | 3.8%  |
|                                                              | 2020 | 97                                            | 56  | 57.7% | 3.0                | 0.0                                             | 0.0% | 3.0                                                  | 100.0% | 2.8                                                 | 93.3% | 97                                                          | 3  | 3.1%  |
|                                                              |      |                                               |     |       |                    |                                                 |      |                                                      |        |                                                     |       |                                                             |    |       |
| FAMILY                                                       | 2022 | 123                                           | 78  | 63.4% | 2.9                | 0.0                                             | 0.0% | 2.9                                                  | 100.0% | 2.4                                                 | 81.8% | 123                                                         | 2  | 1.6%  |
|                                                              | 2021 | 126                                           | 80  | 63.5% | 3.1                | 0.1                                             | 1.8% | 3.0                                                  | 98.2%  | 2.5                                                 | 81.5% | 126                                                         | 5  | 4.0%  |
| STATE                                                        | 2022 | 26                                            | 20  | 76.9% | 3.8                | 0.0                                             | 0.0% | 3.8                                                  | 100.0% | 3.3                                                 | 88.0% | 26                                                          | 8  | 30.8% |
|                                                              | 2021 | 26                                            | 21  | 80.8% | 3.6                | 0.0                                             | 0.0% | 3.6                                                  | 100.0% | 3.1                                                 | 86.5% | 26                                                          | 7  | 26.9% |
| ALTRI ASSETTI                                                | 2022 | 45                                            | 31  | 68.9% | 3.1                | 0.1                                             | 3.1% | 3.0                                                  | 96.9%  | 2.3                                                 | 75.0% | 45                                                          | 1  | 2.2%  |
|                                                              | 2021 | 43                                            | 31  | 72.1% | 3.3                | 0.1                                             | 2.8% | 3.2                                                  | 97.2%  | 2.2                                                 | 69.6% | 43                                                          | 1  | 2.3%  |
| WIDELY HELD                                                  | 2022 | 17                                            | 15  | 88.2% | 3.5                | 0.0                                             | 0.0% | 3.5                                                  | 100.0% | 2.4                                                 | 68.2% | 17                                                          | 5  | 29.4% |
|                                                              | 2021 | 23                                            | 19  | 82.6% | 3.6                | 0.0                                             | 0.0% | 3.6                                                  | 100.0% | 2.6                                                 | 75.8% | 23                                                          | 6  | 26.1% |
|                                                              |      |                                               |     |       |                    |                                                 |      |                                                      |        |                                                     |       |                                                             |    |       |
| TOTALE                                                       | 2022 | 211                                           | 144 | 68.2% | 3.3                | 0.0                                             | 0.7% | 3.3                                                  | 99.3%  | 2.6                                                 | 78.2% | 211                                                         | 16 | 7.6%  |
|                                                              | 2021 | 218                                           | 151 | 69.3% | 3.4                | 0.0                                             | 1.1% | 3.3                                                  | 98.9%  | 2.6                                                 | 78.3% | 218                                                         | 19 | 8.7%  |
|                                                              | 2020 | 220                                           | 146 | 66.4% | 3.5                | 0.0                                             | 1.3% | 3.5                                                  | 98.7%  | 2.6                                                 | 75.7% | 220                                                         | 18 | 8.2%  |

| TAB. 13CG: FUNZIONI ESERCITATE DAL COMITATO NOMINE |      | La società ha istituito un Comitato per le nomine |       | Funzioni: Istruttoria autovalutazione? |        | Funzioni: Definizione composizione ottimale CdA? |        | Funzioni: Individuazione candidati a cooptazione? |       | Funzioni: Individuazione candidati amministratori in società controllate? |       | Funzioni: Individuazione candidati sindaci in società controllate? |       | Funzioni: Supporto a formazione "lista del CdA" uscente? |       | Funzioni: Predisposizione e aggiornamento Succession Plan CEO ed esecutivi? |       |
|----------------------------------------------------|------|---------------------------------------------------|-------|----------------------------------------|--------|--------------------------------------------------|--------|---------------------------------------------------|-------|---------------------------------------------------------------------------|-------|--------------------------------------------------------------------|-------|----------------------------------------------------------|-------|-----------------------------------------------------------------------------|-------|
| LISTINO                                            | Anno | N°                                                | %     | N°                                     | %      | N°                                               | %      | N°                                                | %     | N°                                                                        | %     | N°                                                                 | %     | N°                                                       | %     | N°                                                                          | %     |
| FTSE MIB                                           | 2022 | 30                                                | 90.9% | 28                                     | 93.3%  | 28                                               | 93.3%  | 21                                                | 70.0% | 12                                                                        | 40.0% | 10                                                                 | 33.3% | 15                                                       | 50.0% | 27                                                                          | 90.0% |
|                                                    | 2021 | 30                                                | 90.9% | 26                                     | 86.7%  | 27                                               | 90.0%  | 9                                                 | 30.0% | 10                                                                        | 33.3% | 9                                                                  | 30.0% | 10                                                       | 33.3% | 26                                                                          | 86.7% |
|                                                    | 2020 | 30                                                | 88.2% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| FTSE MID CAP                                       | 2022 | 44                                                | 77.2% | 41                                     | 93.2%  | 43                                               | 97.7%  | 31                                                | 70.5% | 5                                                                         | 11.4% | 5                                                                  | 11.4% | 21                                                       | 47.7% | 35                                                                          | 79.5% |
|                                                    | 2021 | 43                                                | 72.9% | 32                                     | 74.4%  | 39                                               | 90.7%  | 13                                                | 30.2% | 16                                                                        | 37.2% | 14                                                                 | 32.6% | 11                                                       | 25.6% | 31                                                                          | 72.1% |
|                                                    | 2020 | 41                                                | 71.9% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| ALTRE                                              | 2022 | 70                                                | 57.9% | 61                                     | 87.1%  | 63                                               | 90.0%  | 50                                                | 71.4% | 6                                                                         | 8.6%  | 5                                                                  | 7.1%  | 26                                                       | 37.1% | 53                                                                          | 75.7% |
|                                                    | 2021 | 78                                                | 61.9% | 41                                     | 52.6%  | 64                                               | 82.1%  | 14                                                | 17.9% | 14                                                                        | 17.9% | 14                                                                 | 17.9% | 14                                                       | 17.9% | 47                                                                          | 60.3% |
|                                                    | 2020 | 75                                                | 58.1% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
|                                                    |      |                                                   |       |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| FINANZIARIE                                        | 2022 | 31                                                | 79.5% | 31                                     | 100.0% | 31                                               | 100.0% | 24                                                | 77.4% | 13                                                                        | 41.9% | 12                                                                 | 38.7% | 16                                                       | 51.6% | 29                                                                          | 93.5% |
|                                                    | 2021 | 33                                                | 82.5% | 29                                     | 87.9%  | 31                                               | 93.9%  | 15                                                | 45.5% | 14                                                                        | 42.4% | 11                                                                 | 33.3% | 9                                                        | 27.3% | 26                                                                          | 78.8% |
|                                                    | 2020 | 32                                                | 80.0% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| NON FINANZIARIE                                    | 2022 | 113                                               | 65.7% | 99                                     | 87.6%  | 103                                              | 91.2%  | 78                                                | 69.0% | 10                                                                        | 8.8%  | 8                                                                  | 7.1%  | 46                                                       | 40.7% | 86                                                                          | 76.1% |
|                                                    | 2021 | 118                                               | 66.3% | 70                                     | 59.3%  | 99                                               | 83.9%  | 21                                                | 17.8% | 26                                                                        | 22.0% | 26                                                                 | 22.0% | 26                                                       | 22.0% | 78                                                                          | 66.1% |
|                                                    | 2020 | 114                                               | 63.3% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
|                                                    |      |                                                   |       |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| GRANDI                                             | 2022 | 47                                                | 85.5% | 44                                     | 93.6%  | 44                                               | 93.6%  | 31                                                | 66.0% | 12                                                                        | 25.5% | 10                                                                 | 21.3% | 20                                                       | 42.6% | 41                                                                          | 87.2% |
|                                                    | 2021 | 49                                                | 89.1% | 40                                     | 81.6%  | 44                                               | 89.8%  | 16                                                | 32.7% | 14                                                                        | 28.6% | 13                                                                 | 26.5% | 15                                                       | 30.6% | 38                                                                          | 77.6% |
|                                                    | 2020 | 51                                                | 86.4% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| PICCOLE                                            | 2022 | 97                                                | 62.2% | 86                                     | 88.7%  | 90                                               | 92.8%  | 71                                                | 73.2% | 11                                                                        | 11.3% | 10                                                                 | 10.3% | 42                                                       | 43.3% | 74                                                                          | 76.3% |
|                                                    | 2021 | 102                                               | 62.6% | 59                                     | 57.8%  | 86                                               | 84.3%  | 20                                                | 19.6% | 26                                                                        | 25.5% | 24                                                                 | 23.5% | 20                                                       | 19.6% | 66                                                                          | 64.7% |
|                                                    | 2020 | 95                                                | 59.0% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
|                                                    |      |                                                   |       |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| NON CONCENTRATE                                    | 2022 | 52                                                | 73.2% | 45                                     | 86.5%  | 48                                               | 92.3%  | 37                                                | 71.2% | 16                                                                        | 30.8% | 13                                                                 | 25.0% | 28                                                       | 53.8% | 43                                                                          | 82.7% |
|                                                    | 2021 | 63                                                | 75.9% | 45                                     | 71.4%  | 56                                               | 88.9%  | 17                                                | 27.0% | 21                                                                        | 33.3% | 18                                                                 | 28.6% | 21                                                       | 33.3% | 43                                                                          | 68.3% |
|                                                    | 2020 | 69                                                | 71.9% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| CONCENTRATE                                        | 2022 | 92                                                | 65.7% | 85                                     | 92.4%  | 86                                               | 93.5%  | 65                                                | 70.7% | 7                                                                         | 7.6%  | 7                                                                  | 7.6%  | 34                                                       | 37.0% | 72                                                                          | 78.3% |
|                                                    | 2021 | 88                                                | 65.2% | 54                                     | 61.4%  | 74                                               | 84.1%  | 19                                                | 21.6% | 19                                                                        | 21.6% | 19                                                                 | 21.6% | 14                                                       | 15.9% | 61                                                                          | 69.3% |
|                                                    | 2020 | 77                                                | 62.1% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
|                                                    |      |                                                   |       |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| GRANDI NON CONCENTRATE                             | 2022 | 23                                                | 92.0% | 22                                     | 95.7%  | 22                                               | 95.7%  | 16                                                | 69.6% | 12                                                                        | 52.2% | 10                                                                 | 43.5% | 12                                                       | 52.2% | 21                                                                          | 91.3% |
|                                                    | 2021 | 25                                                | 96.2% | 22                                     | 88.0%  | 23                                               | 92.0%  | 10                                                | 40.0% | 9                                                                         | 36.0% | 8                                                                  | 32.0% | 10                                                       | 40.0% | 19                                                                          | 76.0% |
|                                                    | 2020 | 30                                                | 93.8% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| GRANDI CONCENTRATE                                 | 2022 | 24                                                | 80.0% | 22                                     | 91.7%  | 22                                               | 91.7%  | 15                                                | 62.5% | 0                                                                         | 0.0%  | 0                                                                  | 0.0%  | 8                                                        | 33.3% | 20                                                                          | 83.3% |
|                                                    | 2021 | 24                                                | 82.8% | 18                                     | 75.0%  | 21                                               | 87.5%  | 6                                                 | 25.0% | 5                                                                         | 20.8% | 5                                                                  | 20.8% | 5                                                        | 20.8% | 19                                                                          | 79.2% |
|                                                    | 2020 | 21                                                | 77.8% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| PICCOLE NON CONCENTRATE                            | 2022 | 29                                                | 63.0% | 23                                     | 79.3%  | 26                                               | 89.7%  | 21                                                | 72.4% | 4                                                                         | 13.8% | 3                                                                  | 10.3% | 16                                                       | 55.2% | 22                                                                          | 75.9% |
|                                                    | 2021 | 38                                                | 66.7% | 23                                     | 60.5%  | 33                                               | 86.8%  | 7                                                 | 18.4% | 12                                                                        | 31.6% | 10                                                                 | 26.3% | 11                                                       | 28.9% | 24                                                                          | 63.2% |
|                                                    | 2020 | 39                                                | 60.9% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| PICCOLE CONCENTRATE                                | 2022 | 68                                                | 61.8% | 63                                     | 92.6%  | 64                                               | 94.1%  | 50                                                | 73.5% | 7                                                                         | 10.3% | 7                                                                  | 10.3% | 26                                                       | 38.2% | 52                                                                          | 76.5% |
|                                                    | 2021 | 64                                                | 60.4% | 36                                     | 56.3%  | 53                                               | 82.8%  | 13                                                | 20.3% | 14                                                                        | 21.9% | 14                                                                 | 21.9% | 9                                                        | 14.1% | 42                                                                          | 65.6% |
|                                                    | 2020 | 56                                                | 57.7% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
|                                                    |      |                                                   |       |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| FAMILY                                             | 2022 | 78                                                | 63.4% | 71                                     | 91.0%  | 75                                               | 96.2%  | 58                                                | 74.4% | 7                                                                         | 9.0%  | 7                                                                  | 9.0%  | 30                                                       | 38.5% | 63                                                                          | 80.8% |
|                                                    | 2021 | 80                                                | 63.5% | 47                                     | 58.8%  | 70                                               | 87.5%  | 13                                                | 16.3% | 16                                                                        | 20.0% | 16                                                                 | 20.0% | 11                                                       | 13.8% | 52                                                                          | 65.0% |
| STATE                                              | 2022 | 20                                                | 76.9% | 19                                     | 95.0%  | 19                                               | 95.0%  | 12                                                | 60.0% | 5                                                                         | 25.0% | 5                                                                  | 25.0% | 8                                                        | 40.0% | 17                                                                          | 85.0% |
|                                                    | 2021 | 21                                                | 80.8% | 16                                     | 76.2%  | 16                                               | 76.2%  | 7                                                 | 33.3% | 7                                                                         | 33.3% | 7                                                                  | 33.3% | 6                                                        | 28.6% | 16                                                                          | 76.2% |
| ALTRI ASSETTI                                      | 2022 | 31                                                | 68.9% | 26                                     | 83.9%  | 25                                               | 80.6%  | 20                                                | 64.5% | 5                                                                         | 16.1% | 3                                                                  | 9.7%  | 13                                                       | 41.9% | 21                                                                          | 67.7% |
|                                                    | 2021 | 31                                                | 72.1% | 20                                     | 64.5%  | 25                                               | 80.6%  | 8                                                 | 25.8% | 7                                                                         | 22.6% | 6                                                                  | 19.4% | 9                                                        | 29.0% | 18                                                                          | 58.1% |
| WIDELY HELD                                        | 2022 | 15                                                | 88.2% | 14                                     | 93.3%  | 15                                               | 100.0% | 12                                                | 80.0% | 6                                                                         | 40.0% | 5                                                                  | 33.3% | 11                                                       | 73.3% | 14                                                                          | 93.3% |
|                                                    | 2021 | 19                                                | 82.6% | 16                                     | 84.2%  | 19                                               | 100.0% | 8                                                 | 42.1% | 10                                                                        | 52.6% | 8                                                                  | 42.1% | 9                                                        | 47.4% | 18                                                                          | 94.7% |
|                                                    |      |                                                   |       |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |
| TOTALE                                             | 2022 | 144                                               | 68.2% | 130                                    | 90.3%  | 134                                              | 93.1%  | 102                                               | 70.8% | 23                                                                        | 16.0% | 20                                                                 | 13.9% | 62                                                       | 43.1% | 115                                                                         | 79.9% |
|                                                    | 2021 | 151                                               | 69.3% | 99                                     | 65.6%  | 130                                              | 86.1%  | 36                                                | 23.8% | 40                                                                        | 26.5% | 37                                                                 | 24.5% | 35                                                       | 23.2% | 104                                                                         | 68.9% |
|                                                    | 2020 | 146                                               | 66.4% |                                        |        |                                                  |        |                                                   |       |                                                                           |       |                                                                    |       |                                                          |       |                                                                             |       |

| TAB. 14CG: PRESENZA E COMPOSIZIONE DEL<br>COMITATO REMUNERAZIONI |      | La società ha istituito<br>un Comitato<br>Remunerazioni |     |        | N.<br>totale<br>in CR | Amm.ri<br>ESECUTIVI (%)<br>rispetto a<br>totale CR) |      | Amm.ri NON<br>ESECUTIVI (%)<br>rispetto a<br>totale CR) |        | Amm.ri<br>INDIPENDENT<br>I (%) rispetto a<br>totale CR) |       | Società che hanno<br>amministratori "di<br>minoranza" in CR |    |       |
|------------------------------------------------------------------|------|---------------------------------------------------------|-----|--------|-----------------------|-----------------------------------------------------|------|---------------------------------------------------------|--------|---------------------------------------------------------|-------|-------------------------------------------------------------|----|-------|
| LISTINO                                                          | Anno | #                                                       | N°  | %      | μ                     | μ                                                   | μ%   | μ                                                       | μ%     | μ                                                       | μ%    | #                                                           | N° | %     |
| FTSE MIB                                                         | 2022 | 33                                                      | 32  | 97.0%  | 3.5                   | 0.0                                                 | 0.0% | 3.5                                                     | 100.0% | 3.0                                                     | 84.2% | 33                                                          | 23 | 69.7% |
|                                                                  | 2021 | 33                                                      | 32  | 97.0%  | 3.4                   | 0.0                                                 | 0.0% | 3.4                                                     | 100.0% | 2.8                                                     | 82.2% | 33                                                          | 21 | 63.6% |
|                                                                  | 2020 | 34                                                      | 33  | 97.1%  | 3.5                   | 0.0                                                 | 0.0% | 3.5                                                     | 100.0% | 2.9                                                     | 84.3% | 34                                                          | 20 | 58.8% |
| FTSE MID CAP                                                     | 2022 | 57                                                      | 55  | 96.5%  | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.5                                                     | 81.6% | 57                                                          | 16 | 28.1% |
|                                                                  | 2021 | 59                                                      | 57  | 96.6%  | 3.2                   | 0.0                                                 | 0.0% | 3.2                                                     | 100.0% | 2.5                                                     | 80.1% | 59                                                          | 18 | 30.5% |
|                                                                  | 2020 | 57                                                      | 56  | 98.2%  | 3.2                   | 0.1                                                 | 1.8% | 3.1                                                     | 98.2%  | 2.6                                                     | 81.9% | 57                                                          | 19 | 33.3% |
| ALTRE                                                            | 2022 | 121                                                     | 109 | 90.1%  | 2.9                   | 0.0                                                 | 0.0% | 2.9                                                     | 100.0% | 2.5                                                     | 85.5% | 121                                                         | 28 | 23.1% |
|                                                                  | 2021 | 126                                                     | 115 | 91.3%  | 2.9                   | 0.0                                                 | 0.0% | 2.9                                                     | 100.0% | 2.4                                                     | 83.7% | 126                                                         | 22 | 17.5% |
|                                                                  | 2020 | 129                                                     | 117 | 90.7%  | 2.9                   | 0.0                                                 | 0.3% | 2.9                                                     | 99.7%  | 2.4                                                     | 83.0% | 129                                                         | 13 | 10.1% |
|                                                                  |      |                                                         |     |        |                       |                                                     |      |                                                         |        |                                                         |       |                                                             |    |       |
| FINANZIARIE                                                      | 2022 | 39                                                      | 39  | 100.0% | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.5                                                     | 82.0% | 39                                                          | 15 | 38.5% |
|                                                                  | 2021 | 40                                                      | 40  | 100.0% | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.5                                                     | 81.1% | 40                                                          | 11 | 27.5% |
|                                                                  | 2020 | 40                                                      | 40  | 100.0% | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.5                                                     | 80.2% | 40                                                          | 10 | 25.0% |
| NON FINANZIARIE                                                  | 2022 | 172                                                     | 157 | 91.3%  | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.6                                                     | 84.7% | 172                                                         | 52 | 30.2% |
|                                                                  | 2021 | 178                                                     | 164 | 92.1%  | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.5                                                     | 82.8% | 178                                                         | 50 | 28.1% |
|                                                                  | 2020 | 180                                                     | 166 | 92.2%  | 3.0                   | 0.0                                                 | 0.8% | 3.0                                                     | 99.2%  | 2.5                                                     | 83.6% | 180                                                         | 42 | 23.3% |
|                                                                  |      |                                                         |     |        |                       |                                                     |      |                                                         |        |                                                         |       |                                                             |    |       |
| GRANDI                                                           | 2022 | 55                                                      | 53  | 96.4%  | 3.3                   | 0.0                                                 | 0.0% | 3.3                                                     | 100.0% | 2.9                                                     | 86.2% | 55                                                          | 35 | 63.6% |
|                                                                  | 2021 | 55                                                      | 53  | 96.4%  | 3.4                   | 0.0                                                 | 0.0% | 3.4                                                     | 100.0% | 2.8                                                     | 83.1% | 55                                                          | 32 | 58.2% |
|                                                                  | 2020 | 59                                                      | 58  | 98.3%  | 3.3                   | 0.0                                                 | 1.1% | 3.3                                                     | 98.9%  | 2.8                                                     | 84.3% | 59                                                          | 31 | 52.5% |
| PICCOLE                                                          | 2022 | 156                                                     | 143 | 91.7%  | 3.0                   | 0.0                                                 | 0.0% | 3.0                                                     | 100.0% | 2.4                                                     | 83.4% | 156                                                         | 32 | 20.5% |
|                                                                  | 2021 | 163                                                     | 151 | 92.6%  | 3.0                   | 0.0                                                 | 0.0% | 3.0                                                     | 100.0% | 2.4                                                     | 82.2% | 163                                                         | 29 | 17.8% |
|                                                                  | 2020 | 161                                                     | 148 | 91.9%  | 2.9                   | 0.0                                                 | 0.5% | 2.9                                                     | 99.5%  | 2.4                                                     | 82.3% | 161                                                         | 21 | 13.0% |
|                                                                  |      |                                                         |     |        |                       |                                                     |      |                                                         |        |                                                         |       |                                                             |    |       |
| NON CONCENTRATE                                                  | 2022 | 71                                                      | 69  | 97.2%  | 3.2                   | 0.0                                                 | 0.0% | 3.2                                                     | 100.0% | 2.6                                                     | 81.1% | 71                                                          | 27 | 38.0% |
|                                                                  | 2021 | 83                                                      | 82  | 98.8%  | 3.2                   | 0.0                                                 | 0.0% | 3.2                                                     | 100.0% | 2.5                                                     | 79.3% | 83                                                          | 27 | 32.5% |
|                                                                  | 2020 | 96                                                      | 94  | 97.9%  | 3.2                   | 0.0                                                 | 0.4% | 3.1                                                     | 99.6%  | 2.5                                                     | 80.1% | 96                                                          | 26 | 27.1% |
| CONCENTRATE                                                      | 2022 | 140                                                     | 127 | 90.7%  | 3.0                   | 0.0                                                 | 0.0% | 3.0                                                     | 100.0% | 2.5                                                     | 85.9% | 140                                                         | 40 | 28.6% |
|                                                                  | 2021 | 135                                                     | 122 | 90.4%  | 3.0                   | 0.0                                                 | 0.0% | 3.0                                                     | 100.0% | 2.5                                                     | 84.6% | 135                                                         | 34 | 25.2% |
|                                                                  | 2020 | 124                                                     | 112 | 90.3%  | 3.0                   | 0.0                                                 | 0.9% | 2.9                                                     | 99.1%  | 2.5                                                     | 85.3% | 124                                                         | 26 | 21.0% |
|                                                                  |      |                                                         |     |        |                       |                                                     |      |                                                         |        |                                                         |       |                                                             |    |       |
| GRANDI NON CONCENTRATE                                           | 2022 | 25                                                      | 25  | 100.0% | 3.5                   | 0.0                                                 | 0.0% | 3.5                                                     | 100.0% | 3.0                                                     | 86.9% | 25                                                          | 16 | 64.0% |
|                                                                  | 2021 | 26                                                      | 26  | 100.0% | 3.5                   | 0.0                                                 | 0.0% | 3.5                                                     | 100.0% | 2.9                                                     | 84.2% | 26                                                          | 16 | 61.5% |
|                                                                  | 2020 | 32                                                      | 32  | 100.0% | 3.4                   | 0.0                                                 | 0.0% | 3.4                                                     | 100.0% | 2.9                                                     | 84.6% | 32                                                          | 18 | 56.3% |
| GRANDI CONCENTRATE                                               | 2022 | 30                                                      | 28  | 93.3%  | 3.2                   | 0.0                                                 | 0.0% | 3.2                                                     | 100.0% | 2.7                                                     | 85.6% | 30                                                          | 19 | 63.3% |
|                                                                  | 2021 | 29                                                      | 27  | 93.1%  | 3.3                   | 0.0                                                 | 0.0% | 3.3                                                     | 100.0% | 2.7                                                     | 82.0% | 29                                                          | 16 | 55.2% |
|                                                                  | 2020 | 27                                                      | 26  | 96.3%  | 3.3                   | 0.1                                                 | 2.6% | 3.2                                                     | 97.4%  | 2.8                                                     | 84.0% | 27                                                          | 13 | 48.1% |
| PICCOLE NON CONCENTRATE                                          | 2022 | 46                                                      | 44  | 95.7%  | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.4                                                     | 77.8% | 46                                                          | 11 | 23.9% |
|                                                                  | 2021 | 57                                                      | 56  | 98.2%  | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.4                                                     | 77.1% | 57                                                          | 11 | 19.3% |
|                                                                  | 2020 | 64                                                      | 62  | 96.9%  | 3.0                   | 0.0                                                 | 0.5% | 3.0                                                     | 99.5%  | 2.3                                                     | 77.8% | 64                                                          | 8  | 12.5% |
| PICCOLE CONCENTRATE                                              | 2022 | 110                                                     | 99  | 90.0%  | 2.9                   | 0.0                                                 | 0.0% | 2.9                                                     | 100.0% | 2.5                                                     | 86.0% | 110                                                         | 21 | 19.1% |
|                                                                  | 2021 | 106                                                     | 95  | 89.6%  | 2.9                   | 0.0                                                 | 0.0% | 2.9                                                     | 100.0% | 2.5                                                     | 85.4% | 106                                                         | 18 | 17.0% |
|                                                                  | 2020 | 97                                                      | 86  | 88.7%  | 2.9                   | 0.0                                                 | 0.4% | 2.9                                                     | 99.6%  | 2.4                                                     | 85.7% | 97                                                          | 13 | 13.4% |
|                                                                  |      |                                                         |     |        |                       |                                                     |      |                                                         |        |                                                         |       |                                                             |    |       |
| FAMILY                                                           | 2022 | 123                                                     | 111 | 90.2%  | 2.9                   | 0.0                                                 | 0.0% | 2.9                                                     | 100.0% | 2.5                                                     | 86.3% | 123                                                         | 29 | 23.6% |
|                                                                  | 2021 | 126                                                     | 114 | 90.5%  | 3.0                   | 0.0                                                 | 0.0% | 3.0                                                     | 100.0% | 2.6                                                     | 86.3% | 126                                                         | 23 | 18.3% |
| STATE                                                            | 2022 | 26                                                      | 26  | 100.0% | 3.3                   | 0.0                                                 | 0.0% | 3.3                                                     | 100.0% | 2.8                                                     | 82.4% | 26                                                          | 20 | 76.9% |
|                                                                  | 2021 | 26                                                      | 26  | 100.0% | 3.4                   | 0.0                                                 | 0.0% | 3.4                                                     | 100.0% | 2.8                                                     | 80.4% | 26                                                          | 18 | 69.2% |
| ALTRI ASSETTI                                                    | 2022 | 45                                                      | 43  | 95.6%  | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.7                                                     | 84.9% | 45                                                          | 12 | 26.7% |
|                                                                  | 2021 | 43                                                      | 42  | 97.7%  | 3.0                   | 0.0                                                 | 0.0% | 3.0                                                     | 100.0% | 2.3                                                     | 77.2% | 43                                                          | 12 | 27.9% |
| WIDELY HELD                                                      | 2022 | 17                                                      | 16  | 94.1%  | 3.3                   | 0.0                                                 | 0.0% | 3.3                                                     | 100.0% | 2.4                                                     | 70.9% | 17                                                          | 6  | 35.3% |
|                                                                  | 2021 | 23                                                      | 22  | 95.7%  | 3.2                   | 0.0                                                 | 0.0% | 3.2                                                     | 100.0% | 2.5                                                     | 75.5% | 23                                                          | 8  | 34.8% |
|                                                                  |      |                                                         |     |        |                       |                                                     |      |                                                         |        |                                                         |       |                                                             |    |       |
| TOTALE                                                           | 2022 | 211                                                     | 196 | 92.9%  | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.6                                                     | 84.2% | 211                                                         | 67 | 31.8% |
|                                                                  | 2021 | 218                                                     | 204 | 93.6%  | 3.1                   | 0.0                                                 | 0.0% | 3.1                                                     | 100.0% | 2.5                                                     | 82.5% | 218                                                         | 61 | 28.0% |
|                                                                  | 2020 | 220                                                     | 206 | 93.6%  | 3.0                   | 0.0                                                 | 0.7% | 3.0                                                     | 99.3%  | 2.5                                                     | 82.9% | 220                                                         | 52 | 23.6% |

| TAB. 15CG: PRESENZA E FUNZIONAMENTO DEL COMITATO SOSTENIBILITA' |  |      | La società ha istituito un Comitato con funzioni in ambito Sostenibilità? (Racc.1 lett.a) |     | Il comitato Sost è accorpato con altri |    | Vengono fornite informazioni circa il numero di riunioni del Comitato sostenibilità (accorpato) |    | Vengono fornite informazioni circa la durata delle riunioni del Comitato sostenibilità (accorpato) |    | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al Comitato sostenibilità (accorpato) |    | Numero Riunioni Comitato o sostenib ilità (minuti) |      |   |    | Il Comitato sost NON è accorpato con altri |       | Vengono fornite informazioni circa il numero di riunioni del Comitato sostenibilità (non accorpato) |        | Vengono fornite informazioni circa la durata delle riunioni del Comitato sostenibilità (non accorpato) |        | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al Comitato sostenibilità (non accorpato) |        | Numero Riunioni Comitato sostenibili tà non accorpato |       | Durata Riunioni Comitato sostenibilità non accorpato (minuti) |   | Impegno annuo Comitato sostenibili non accorpato (ore) |  |
|-----------------------------------------------------------------|--|------|-------------------------------------------------------------------------------------------|-----|----------------------------------------|----|-------------------------------------------------------------------------------------------------|----|----------------------------------------------------------------------------------------------------|----|--------------------------------------------------------------------------------------------------------------------------------|----|----------------------------------------------------|------|---|----|--------------------------------------------|-------|-----------------------------------------------------------------------------------------------------|--------|--------------------------------------------------------------------------------------------------------|--------|------------------------------------------------------------------------------------------------------------------------------------|--------|-------------------------------------------------------|-------|---------------------------------------------------------------|---|--------------------------------------------------------|--|
|                                                                 |  |      | N°                                                                                        | %   | N°                                     | %  | N°                                                                                              | %  | N°                                                                                                 | %  | N°                                                                                                                             | %  | μ                                                  | μ    | μ | N° | %                                          | N°    | %                                                                                                   | N°     | %                                                                                                      | N°     | %                                                                                                                                  | μ      | μ                                                     | μ     |                                                               |   |                                                        |  |
| LISTINO                                                         |  | Anno | #                                                                                         | N°  | %                                      | N° | %                                                                                               | N° | %                                                                                                  | N° | %                                                                                                                              | N° | %                                                  | μ    | μ | μ  | N°                                         | %     | N°                                                                                                  | %      | N°                                                                                                     | %      | N°                                                                                                                                 | %      | N°                                                    | %     | μ                                                             | μ | μ                                                      |  |
| FTSE MIB                                                        |  | 2022 | 33                                                                                        | 30  | 90.9%                                  | 10 | 33.3%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 20                                         | 66.7% | 20                                                                                                  | 100.0% | 20                                                                                                     | 100.0% | 20                                                                                                                                 | 100.0% | 7.8                                                   | 108.4 | 14.7                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 33                                                                                        | 29  | 87.9%                                  | 12 | 41.4%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 17                                         | 58.6% | 16                                                                                                  | 94.1%  | 16                                                                                                     | 94.1%  | 16                                                                                                                                 | 94.1%  | 7.4                                                   | 109.9 | 14.4                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 34                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| FTSE MID CAP                                                    |  | 2022 | 57                                                                                        | 41  | 71.9%                                  | 26 | 63.4%                                                                                           | 1  | 3.8%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 3.0  |   |    | 15                                         | 36.6% | 11                                                                                                  | 73.3%  | 10                                                                                                     | 66.7%  | 10                                                                                                                                 | 66.7%  | 7.4                                                   | 101.0 | 15.8                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 59                                                                                        | 38  | 64.4%                                  | 24 | 63.2%                                                                                           | 1  | 4.2%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 10.0 |   |    | 14                                         | 36.8% | 9                                                                                                   | 64.3%  | 8                                                                                                      | 57.1%  | 8                                                                                                                                  | 57.1%  | 7.2                                                   | 97.8  | 11.4                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 57                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| ALTRE                                                           |  | 2022 | 121                                                                                       | 43  | 35.5%                                  | 32 | 74.4%                                                                                           | 1  | 3.1%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 1.0  |   |    | 11                                         | 25.6% | 9                                                                                                   | 81.8%  | 8                                                                                                      | 72.7%  | 8                                                                                                                                  | 72.7%  | 4.3                                                   | 82.5  | 7.1                                                           |   |                                                        |  |
|                                                                 |  | 2021 | 126                                                                                       | 36  | 28.6%                                  | 30 | 83.3%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 6                                          | 16.7% | 6                                                                                                   | 100.0% | 5                                                                                                      | 83.3%  | 5                                                                                                                                  | 83.3%  | 2.3                                                   | 65.0  | 2.5                                                           |   |                                                        |  |
|                                                                 |  | 2020 | 129                                                                                       |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| FINANZIARIE                                                     |  | 2022 | 39                                                                                        | 25  | 64.1%                                  | 12 | 48.0%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 13                                         | 52.0% | 12                                                                                                  | 92.3%  | 12                                                                                                     | 92.3%  | 12                                                                                                                                 | 92.3%  | 7.3                                                   | 93.3  | 13.3                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 40                                                                                        | 23  | 57.5%                                  | 14 | 60.9%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 9                                          | 39.1% | 8                                                                                                   | 88.9%  | 8                                                                                                      | 88.9%  | 8                                                                                                                                  | 88.9%  | 6.4                                                   | 81.8  | 8.1                                                           |   |                                                        |  |
|                                                                 |  | 2020 | 40                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| NON FINANZIARIE                                                 |  | 2022 | 172                                                                                       | 89  | 51.7%                                  | 56 | 62.9%                                                                                           | 2  | 3.6%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 2.0  |   |    | 33                                         | 37.1% | 28                                                                                                  | 84.8%  | 26                                                                                                     | 78.8%  | 26                                                                                                                                 | 78.8%  | 6.7                                                   | 104.5 | 13.4                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 178                                                                                       | 80  | 44.9%                                  | 52 | 65.0%                                                                                           | 1  | 1.9%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 10.0 |   |    | 28                                         | 35.0% | 23                                                                                                  | 82.1%  | 21                                                                                                     | 75.0%  | 21                                                                                                                                 | 75.0%  | 6.4                                                   | 105.3 | 12.8                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 180                                                                                       |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| GRANDI                                                          |  | 2022 | 55                                                                                        | 50  | 90.9%                                  | 22 | 44.0%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 28                                         | 56.0% | 25                                                                                                  | 89.3%  | 25                                                                                                     | 89.3%  | 25                                                                                                                                 | 89.3%  | 7.7                                                   | 109.0 | 14.6                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 55                                                                                        | 46  | 83.6%                                  | 23 | 50.0%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 23                                         | 50.0% | 20                                                                                                  | 87.0%  | 19                                                                                                     | 82.6%  | 19                                                                                                                                 | 82.6%  | 7.5                                                   | 108.1 | 14.4                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 59                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| PICCOLE                                                         |  | 2022 | 156                                                                                       | 64  | 41.0%                                  | 46 | 71.9%                                                                                           | 2  | 4.3%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 2.0  |   |    | 18                                         | 28.1% | 15                                                                                                  | 83.3%  | 13                                                                                                     | 72.2%  | 13                                                                                                                                 | 72.2%  | 5.5                                                   | 85.6  | 11.0                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 163                                                                                       | 57  | 35.0%                                  | 43 | 75.4%                                                                                           | 1  | 2.3%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 10.0 |   |    | 14                                         | 24.6% | 11                                                                                                  | 78.6%  | 10                                                                                                     | 71.4%  | 10                                                                                                                                 | 71.4%  | 4.5                                                   | 81.3  | 6.0                                                           |   |                                                        |  |
|                                                                 |  | 2020 | 161                                                                                       |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| NON CONCENTRATE                                                 |  | 2022 | 71                                                                                        | 42  | 59.2%                                  | 18 | 42.9%                                                                                           | 1  | 5.6%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 3.0  |   |    | 24                                         | 57.1% | 24                                                                                                  | 100.0% | 24                                                                                                     | 100.0% | 24                                                                                                                                 | 100.0% | 7.0                                                   | 101.5 | 13.8                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 83                                                                                        | 43  | 51.8%                                  | 23 | 53.5%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 20                                         | 46.5% | 18                                                                                                  | 90.0%  | 18                                                                                                     | 90.0%  | 18                                                                                                                                 | 90.0%  | 6.8                                                   | 101.9 | 12.3                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 96                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| CONCENTRATE                                                     |  | 2022 | 140                                                                                       | 72  | 51.4%                                  | 50 | 69.4%                                                                                           | 1  | 2.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 1.0  |   |    | 22                                         | 30.6% | 16                                                                                                  | 72.7%  | 14                                                                                                     | 63.6%  | 14                                                                                                                                 | 63.6%  | 6.6                                                   | 100.1 | 12.7                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 135                                                                                       | 60  | 44.4%                                  | 43 | 71.7%                                                                                           | 1  | 2.3%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 10.0 |   |    | 17                                         | 28.3% | 13                                                                                                  | 76.5%  | 11                                                                                                     | 64.7%  | 11                                                                                                                                 | 64.7%  | 5.8                                                   | 93.8  | 10.2                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 124                                                                                       |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| GRANDI NON CONCENTRATE                                          |  | 2022 | 25                                                                                        | 23  | 92.0%                                  | 6  | 26.1%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 17                                         | 73.9% | 17                                                                                                  | 100.0% | 17                                                                                                     | 100.0% | 17                                                                                                                                 | 100.0% | 7.6                                                   | 109.5 | 14.8                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 26                                                                                        | 23  | 88.5%                                  | 10 | 43.5%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 13                                         | 56.5% | 12                                                                                                  | 92.3%  | 12                                                                                                     | 92.3%  | 12                                                                                                                                 | 92.3%  | 7.7                                                   | 114.9 | 15.5                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 32                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| GRANDI CONCENTRATE                                              |  | 2022 | 30                                                                                        | 27  | 90.0%                                  | 16 | 59.3%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 11                                         | 40.7% | 8                                                                                                   | 72.7%  | 8                                                                                                      | 72.7%  | 8                                                                                                                                  | 72.7%  | 7.9                                                   | 107.8 | 14.3                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 29                                                                                        | 23  | 79.3%                                  | 13 | 56.5%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 10                                         | 43.5% | 8                                                                                                   | 80.0%  | 7                                                                                                      | 70.0%  | 7                                                                                                                                  | 70.0%  | 7.1                                                   | 96.3  | 12.6                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 27                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| PICCOLE NON CONCENTRATE                                         |  | 2022 | 46                                                                                        | 19  | 41.3%                                  | 12 | 63.2%                                                                                           | 1  | 8.3%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 3.0  |   |    | 7                                          | 36.8% | 7                                                                                                   | 100.0% | 7                                                                                                      | 100.0% | 7                                                                                                                                  | 100.0% | 5.7                                                   | 81.9  | 11.3                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 57                                                                                        | 20  | 35.1%                                  | 13 | 65.0%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 7                                          | 35.0% | 6                                                                                                   | 85.7%  | 6                                                                                                      | 85.7%  | 6                                                                                                                                  | 85.7%  | 5.2                                                   | 75.8  | 6.0                                                           |   |                                                        |  |
|                                                                 |  | 2020 | 64                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| PICCOLE CONCENTRATE                                             |  | 2022 | 110                                                                                       | 45  | 40.9%                                  | 34 | 75.6%                                                                                           | 1  | 2.9%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 1.0  |   |    | 11                                         | 24.4% | 8                                                                                                   | 72.7%  | 6                                                                                                      | 54.5%  | 6                                                                                                                                  | 54.5%  | 5.4                                                   | 90.0  | 10.6                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 106                                                                                       | 37  | 34.9%                                  | 30 | 81.1%                                                                                           | 1  | 3.3%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 10.0 |   |    | 7                                          | 18.9% | 5                                                                                                   | 71.4%  | 4                                                                                                      | 57.1%  | 4                                                                                                                                  | 57.1%  | 3.6                                                   | 89.5  | 6.2                                                           |   |                                                        |  |
|                                                                 |  | 2020 | 97                                                                                        |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| FAMILY                                                          |  | 2022 | 123                                                                                       | 51  | 41.5%                                  | 40 | 78.4%                                                                                           | 1  | 2.5%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 1.0  |   |    | 11                                         | 21.6% | 6                                                                                                   | 54.5%  | 6                                                                                                      | 54.5%  | 6                                                                                                                                  | 54.5%  | 4.2                                                   | 98.3  | 7.7                                                           |   |                                                        |  |
|                                                                 |  | 2021 | 126                                                                                       | 47  | 37.3%                                  | 37 | 78.7%                                                                                           | 1  | 2.7%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 10.0 |   |    | 10                                         | 21.3% | 6                                                                                                   | 60.0%  | 5                                                                                                      | 50.0%  | 5                                                                                                                                  | 50.0%  | 3.7                                                   | 97.2  | 6.7                                                           |   |                                                        |  |
|                                                                 |  | 2020 |                                                                                           |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| STATE                                                           |  | 2022 | 26                                                                                        | 25  | 96.2%                                  | 9  | 36.0%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 16                                         | 64.0% | 16                                                                                                  | 100.0% | 14                                                                                                     | 87.5%  | 14                                                                                                                                 | 87.5%  | 8.0                                                   | 114.6 | 17.5                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 26                                                                                        | 22  | 84.6%                                  | 8  | 36.4%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 14                                         | 63.6% | 14                                                                                                  | 100.0% | 13                                                                                                     | 92.9%  | 13                                                                                                                                 | 92.9%  | 8.1                                                   | 102.8 | 15.9                                                          |   |                                                        |  |
|                                                                 |  | 2020 |                                                                                           |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| ALTRI ASSETTI                                                   |  | 2022 | 45                                                                                        | 26  | 57.8%                                  | 15 | 57.7%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 11                                         | 42.3% | 10                                                                                                  | 90.9%  | 10                                                                                                     | 90.9%  | 10                                                                                                                                 | 90.9%  | 5.5                                                   | 74.7  | 8.1                                                           |   |                                                        |  |
|                                                                 |  | 2021 | 43                                                                                        | 17  | 39.5%                                  | 11 | 64.7%                                                                                           | 1  | 9.1%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 3.0  |   |    | 6                                          | 35.3% | 5                                                                                                   | 83.3%  | 5                                                                                                      | 83.3%  | 5                                                                                                                                  | 83.3%  | 6.6                                                   | 105.0 | 9.8                                                           |   |                                                        |  |
|                                                                 |  | 2020 |                                                                                           |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| WIDELY HELD                                                     |  | 2022 | 17                                                                                        | 12  | 70.6%                                  | 4  | 33.3%                                                                                           | 1  | 25.0%                                                                                              |    | 0.0%                                                                                                                           |    | 0.0%                                               | 3.0  |   |    | 8                                          | 66.7% | 8                                                                                                   | 100.0% | 8                                                                                                      | 100.0% | 8                                                                                                                                  | 100.0% | 8.4                                                   | 111.9 | 17.1                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 23                                                                                        | 17  | 73.9%                                  | 10 | 58.8%                                                                                           |    | 0.0%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               |      |   |    | 7                                          | 41.2% | 6                                                                                                   | 85.7%  | 6                                                                                                      | 85.7%  | 6                                                                                                                                  | 85.7%  | 4.8                                                   | 86.5  | 7.6                                                           |   |                                                        |  |
|                                                                 |  | 2020 |                                                                                           |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |
| TOTALE                                                          |  | 2022 | 211                                                                                       | 114 | 54.0%                                  | 68 | 59.6%                                                                                           | 2  | 2.9%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 2.0  |   |    | 46                                         | 40.4% | 40                                                                                                  | 87.0%  | 38                                                                                                     | 82.6%  | 38                                                                                                                                 | 82.6%  | 6.9                                                   | 101.0 | 13.4                                                          |   |                                                        |  |
|                                                                 |  | 2021 | 218                                                                                       | 103 | 47.2%                                  | 66 | 64.1%                                                                                           | 1  | 1.5%                                                                                               |    | 0.0%                                                                                                                           |    | 0.0%                                               | 10.0 |   |    | 37                                         | 35.9% | 31                                                                                                  | 83.8%  | 29                                                                                                     | 78.4%  | 29                                                                                                                                 | 78.4%  | 6.4                                                   | 98.8  | 11.5                                                          |   |                                                        |  |
|                                                                 |  | 2020 | 220                                                                                       |     |                                        |    |                                                                                                 |    |                                                                                                    |    |                                                                                                                                |    |                                                    |      |   |    |                                            |       |                                                                                                     |        |                                                                                                        |        |                                                                                                                                    |        |                                                       |       |                                                               |   |                                                        |  |

| TAB.16CG: PRESENZA E FUNZIONAMENTO DEL COMITATO OPC |      |     | La società ha istituito un Comitato con funzioni in ambito OPC? |        |     | Il Comitato OPC è accorpato con altri |    |       | Vengono fornite informazioni circa il numero di riunioni del Comitato OPC (accorpato) |       |      | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al Comitato OPC (accorpato) |     |     | Numero Riunioni Comitato OPC (accorpato) |     |        | Durata Riunioni Comitato OPC (minuti) |        |     | Impegno annuo Comitato OPC accorpato (ore) |      |    | Il Comitato OPC NON è accorpato con altri |    |   | Vengono fornite informazioni circa il numero di riunioni del Comitato OPC(non accorpato) |   |   | Vengono fornite informazioni che consentono di calcolare l'impegno per la partecipazione al Comitato OPC (non accorpato) |   |  | Numero Riunioni Comitato OPC non accorpato |  |  | Durata Riunioni Comitato OPC non accorpato (minuti) |  |  | Impegno annuo Comitato OPC non accorpato (ore) |  |  |
|-----------------------------------------------------|------|-----|-----------------------------------------------------------------|--------|-----|---------------------------------------|----|-------|---------------------------------------------------------------------------------------|-------|------|----------------------------------------------------------------------------------------------------------------------|-----|-----|------------------------------------------|-----|--------|---------------------------------------|--------|-----|--------------------------------------------|------|----|-------------------------------------------|----|---|------------------------------------------------------------------------------------------|---|---|--------------------------------------------------------------------------------------------------------------------------|---|--|--------------------------------------------|--|--|-----------------------------------------------------|--|--|------------------------------------------------|--|--|
| LISTINO                                             | Anno | #   | N°                                                              | %      | N°  | %                                     | N° | %     | N°                                                                                    | %     | μ    | μ                                                                                                                    | μ   | N°  | %                                        | N°  | %      | N°                                    | %      | μ   | μ                                          | μ    | N° | %                                         | N° | % | N°                                                                                       | % | μ | μ                                                                                                                        | μ |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| FTSE MIB                                            | 2022 | 33  | 33                                                              | 100.0% | 10  | 30.3%                                 | 2  | 20.0% |                                                                                       | 0.0%  | 6.0  |                                                                                                                      |     | 23  | 69.7%                                    | 23  | 100.0% | 20                                    | 87.0%  | 7.0 | 68.2                                       | 9.9  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 33  | 33                                                              | 100.0% | 12  | 36.4%                                 | 4  | 33.3% | 1                                                                                     | 8.3%  | 8.3  | 20.0                                                                                                                 | 3.3 | 21  | 63.6%                                    | 20  | 95.2%  | 14                                    | 66.7%  | 7.0 | 67.4                                       | 8.5  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| FTSE MID CAP                                        | 2022 | 57  | 56                                                              | 98.2%  | 25  | 44.6%                                 | 6  | 24.0% | 4                                                                                     | 16.0% | 2.0  | 60.5                                                                                                                 | 2.4 | 31  | 55.4%                                    | 31  | 100.0% | 24                                    | 77.4%  | 5.5 | 68.1                                       | 7.9  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 59  | 58                                                              | 98.3%  | 29  | 50.0%                                 | 2  | 6.9%  |                                                                                       | 0.0%  | 1.0  |                                                                                                                      |     | 29  | 50.0%                                    | 24  | 82.8%  | 15                                    | 51.7%  | 6.1 | 60.1                                       | 8.7  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| ALTRE                                               | 2022 | 121 | 116                                                             | 95.9%  | 60  | 51.7%                                 | 15 | 25.0% | 4                                                                                     | 6.7%  | 3.5  | 85.0                                                                                                                 | 5.5 | 56  | 48.3%                                    | 46  | 82.1%  | 23                                    | 41.1%  | 3.4 | 55.1                                       | 3.8  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 126 | 119                                                             | 94.4%  | 63  | 52.9%                                 | 4  | 6.3%  | 1                                                                                     | 1.6%  | 5.0  | 60.0                                                                                                                 | 4.0 | 56  | 47.1%                                    | 35  | 62.5%  | 13                                    | 23.2%  | 4.0 | 45.5                                       | 3.4  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| FINANZIARIE                                         | 2022 | 39  | 39                                                              | 100.0% | 12  | 30.8%                                 | 2  | 16.7% |                                                                                       | 0.0%  | 4.0  |                                                                                                                      |     | 27  | 69.2%                                    | 26  | 96.3%  | 21                                    | 77.8%  | 7.5 | 55.9                                       | 8.6  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 40  | 40                                                              | 100.0% | 15  | 37.5%                                 | 1  | 6.7%  | 1                                                                                     | 6.7%  | 10.0 | 20.0                                                                                                                 | 3.3 | 25  | 62.5%                                    | 22  | 88.0%  | 14                                    | 56.0%  | 8.0 | 62.3                                       | 10.9 |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| NON FINANZIARIE                                     | 2022 | 172 | 166                                                             | 96.5%  | 83  | 50.0%                                 | 21 | 25.3% | 8                                                                                     | 9.6%  | 3.2  | 72.8                                                                                                                 | 4.0 | 83  | 50.0%                                    | 74  | 89.2%  | 46                                    | 55.4%  | 4.0 | 67.2                                       | 6.4  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 178 | 170                                                             | 95.5%  | 89  | 52.4%                                 | 9  | 10.1% | 1                                                                                     | 1.1%  | 5.0  | 60.0                                                                                                                 | 4.0 | 81  | 47.6%                                    | 57  | 70.4%  | 28                                    | 34.6%  | 4.4 | 55.9                                       | 5.1  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| GRANDI                                              | 2022 | 55  | 55                                                              | 100.0% | 21  | 38.2%                                 | 3  | 14.3% | 1                                                                                     | 4.8%  | 4.3  | 110.0                                                                                                                | 1.8 | 34  | 61.8%                                    | 34  | 100.0% | 28                                    | 82.4%  | 6.4 | 68.8                                       | 9.3  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 55  | 55                                                              | 100.0% | 23  | 41.8%                                 | 5  | 21.7% | 1                                                                                     | 4.3%  | 6.8  | 20.0                                                                                                                 | 3.3 | 32  | 58.2%                                    | 29  | 90.6%  | 20                                    | 62.5%  | 6.9 | 66.2                                       | 8.6  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| PICCOLE                                             | 2022 | 156 | 150                                                             | 96.2%  | 74  | 49.3%                                 | 20 | 27.0% | 7                                                                                     | 9.5%  | 3.2  | 67.4                                                                                                                 | 4.3 | 76  | 50.7%                                    | 66  | 86.8%  | 39                                    | 51.3%  | 4.1 | 60.0                                       | 5.5  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 163 | 155                                                             | 95.1%  | 81  | 52.3%                                 | 5  | 6.2%  | 1                                                                                     | 1.2%  | 4.2  | 60.0                                                                                                                 | 4.0 | 74  | 47.7%                                    | 50  | 67.6%  | 22                                    | 29.7%  | 4.5 | 50.5                                       | 5.5  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| NON CONCENTRATE                                     | 2022 | 71  | 69                                                              | 97.2%  | 26  | 37.7%                                 | 4  | 15.4% | 1                                                                                     | 3.8%  | 2.3  | 30.0                                                                                                                 | 0.5 | 43  | 62.3%                                    | 39  | 90.7%  | 28                                    | 65.1%  | 5.4 | 62.4                                       | 7.1  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 83  | 78                                                              | 94.0%  | 33  | 42.3%                                 | 4  | 12.1% | 1                                                                                     | 3.0%  | 6.0  | 20.0                                                                                                                 | 3.3 | 45  | 57.7%                                    | 41  | 91.1%  | 24                                    | 53.3%  | 5.2 | 59.4                                       | 6.3  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| CONCENTRATE                                         | 2022 | 140 | 136                                                             | 97.1%  | 69  | 50.7%                                 | 19 | 27.5% | 7                                                                                     | 10.1% | 3.5  | 78.9                                                                                                                 | 4.4 | 67  | 49.3%                                    | 61  | 91.0%  | 39                                    | 58.2%  | 4.6 | 64.6                                       | 7.0  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 135 | 132                                                             | 97.8%  | 71  | 53.8%                                 | 6  | 8.5%  | 1                                                                                     | 1.4%  | 5.2  | 60.0                                                                                                                 | 4.0 | 61  | 46.2%                                    | 38  | 62.3%  | 18                                    | 29.5%  | 5.6 | 56.1                                       | 8.0  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| GRANDI NON CONCENTRATE                              | 2022 | 25  | 25                                                              | 100.0% | 8   | 32.0%                                 | 1  | 12.5% |                                                                                       | 0.0%  | 5.0  |                                                                                                                      |     | 17  | 68.0%                                    | 17  | 100.0% | 15                                    | 88.2%  | 7.3 | 63.7                                       | 9.2  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 26  | 26                                                              | 100.0% | 8   | 30.8%                                 | 2  | 25.0% | 1                                                                                     | 12.5% | 8.0  | 20.0                                                                                                                 | 3.3 | 18  | 69.2%                                    | 18  | 100.0% | 12                                    | 66.7%  | 6.6 | 71.8                                       | 8.0  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| GRANDI CONCENTRATE                                  | 2022 | 30  | 30                                                              | 100.0% | 13  | 43.3%                                 | 2  | 15.4% | 1                                                                                     | 7.7%  | 4.0  | 110.0                                                                                                                | 1.8 | 17  | 56.7%                                    | 17  | 100.0% | 13                                    | 76.5%  | 5.5 | 74.6                                       | 9.3  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 29  | 29                                                              | 100.0% | 15  | 51.7%                                 | 3  | 20.0% |                                                                                       | 0.0%  | 6.0  |                                                                                                                      |     | 14  | 48.3%                                    | 11  | 78.6%  | 8                                     | 57.1%  | 7.5 | 57.9                                       | 9.6  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| PICCOLE NON CONCENTRATE                             | 2022 | 46  | 44                                                              | 95.7%  | 18  | 40.9%                                 | 3  | 16.7% | 1                                                                                     | 5.6%  | 1.3  | 30.0                                                                                                                 | 0.5 | 26  | 59.1%                                    | 22  | 84.6%  | 13                                    | 50.0%  | 3.9 | 60.9                                       | 4.7  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 57  | 52                                                              | 91.2%  | 25  | 48.1%                                 | 2  | 8.0%  |                                                                                       | 0.0%  | 4.0  |                                                                                                                      |     | 27  | 51.9%                                    | 23  | 85.2%  | 12                                    | 44.4%  | 4.1 | 47.1                                       | 4.5  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| PICCOLE CONCENTRATE                                 | 2022 | 110 | 106                                                             | 96.4%  | 56  | 52.8%                                 | 17 | 30.4% | 6                                                                                     | 10.7% | 3.5  | 73.7                                                                                                                 | 4.9 | 50  | 47.2%                                    | 44  | 88.0%  | 26                                    | 52.0%  | 4.2 | 59.6                                       | 5.9  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 106 | 103                                                             | 97.2%  | 56  | 54.4%                                 | 3  | 5.4%  | 1                                                                                     | 1.8%  | 4.3  | 60.0                                                                                                                 | 4.0 | 47  | 45.6%                                    | 27  | 57.4%  | 10                                    | 21.3%  | 4.8 | 54.7                                       | 6.7  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| FAMILY                                              | 2022 | 123 | 119                                                             | 96.7%  | 57  | 47.9%                                 | 15 | 26.3% | 3                                                                                     | 5.3%  | 3.0  | 86.7                                                                                                                 | 2.9 | 62  | 52.1%                                    | 55  | 88.7%  | 29                                    | 46.8%  | 3.2 | 60.3                                       | 4.4  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 126 | 121                                                             | 96.0%  | 63  | 52.1%                                 | 3  | 4.8%  | 3                                                                                     | 4.8%  | 1.0  | 77.3                                                                                                                 | 5.8 | 58  | 47.9%                                    | 36  | 62.1%  | 12                                    | 20.7%  | 4.4 | 50.8                                       | 5.7  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| STATE                                               | 2022 | 26  | 26                                                              | 100.0% | 15  | 57.7%                                 | 3  | 20.0% | 3                                                                                     | 20.0% | 3.7  | 77.3                                                                                                                 | 5.8 | 11  | 42.3%                                    | 11  | 100.0% | 11                                    | 100.0% | 7.1 | 71.5                                       | 9.0  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 26  | 26                                                              | 100.0% | 17  | 65.4%                                 | 4  | 23.5% | 1                                                                                     | 5.9%  | 6.3  | 60.0                                                                                                                 | 4.0 | 9   | 34.6%                                    | 8   | 88.9%  | 7                                     | 77.8%  | 6.4 | 71.9                                       | 7.1  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| ALTRI ASSETTI                                       | 2022 | 45  | 44                                                              | 97.8%  | 19  | 43.2%                                 | 5  | 26.3% | 2                                                                                     | 10.5% | 4.0  | 45.0                                                                                                                 | 2.8 | 25  | 56.8%                                    | 22  | 86.0%  | 17                                    | 68.0%  | 5.6 | 64.8                                       | 8.4  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 43  | 41                                                              | 95.3%  | 17  | 41.5%                                 | 2  | 11.8% |                                                                                       | 0.0%  | 8.5  |                                                                                                                      |     | 24  | 58.5%                                    | 20  | 83.3%  | 13                                    | 54.2%  | 5.0 | 50.1                                       | 5.1  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| WIDELY HELD                                         | 2022 | 17  | 16                                                              | 94.1%  | 4   | 25.0%                                 |    | 0.0%  | 1                                                                                     | 25.0% | 10.0 | 20.0                                                                                                                 | 3.3 | 12  | 75.0%                                    | 12  | 100.0% | 10                                    | 83.3%  | 9.0 | 63.1                                       | 10.4 |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 23  | 22                                                              | 95.7%  | 7   | 31.8%                                 | 1  | 14.3% | 1                                                                                     | 14.3% | 10.0 | 20.0                                                                                                                 | 3.3 | 15  | 68.2%                                    | 15  | 100.0% | 10                                    | 66.7%  | 7.8 | 67.2                                       | 11.1 |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
| TOTALE                                              | 2022 | 211 | 205                                                             | 97.2%  | 95  | 46.3%                                 | 23 | 24.2% | 8                                                                                     | 8.4%  | 3.3  | 72.8                                                                                                                 | 4.0 | 110 | 53.7%                                    | 100 | 90.9%  | 67                                    | 60.9%  | 4.9 | 63.7                                       | 7.1  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2021 | 218 | 210                                                             | 96.3%  | 104 | 49.5%                                 | 10 | 9.6%  | 2                                                                                     | 1.9%  | 5.5  | 40.0                                                                                                                 | 3.7 | 106 | 50.5%                                    | 79  | 74.5%  | 42                                    | 39.6%  | 5.4 | 58.0                                       | 7.0  |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |
|                                                     | 2020 |     |                                                                 |        |     |                                       |    |       |                                                                                       |       |      |                                                                                                                      |     |     |                                          |     |        |                                       |        |     |                                            |      |    |                                           |    |   |                                                                                          |   |   |                                                                                                                          |   |  |                                            |  |  |                                                     |  |  |                                                |  |  |



| TAB.17CG: COMPOSIZIONE DEL COMITATO SOSTENIBILITA' E DEL COMITATO OPC |      | N. membri C Sostenibilità (media) |     | Amm.ri Esecutivi in C Sostenibilità (media) |     | Amm.ri Non Esecutivi in C Sostenibilità (media) |     | Di cui indipendenti in C Sostenibilità (media) |     | Società che hanno amministratori "di minoranza" in C Sostenibilità |       |     | N. membri C OPC (media) |      | Amm.ri Esecutivi in C OPC (media) |        |     | Amm.ri Non Esecutivi in C OPC (media) |     |    | Di cui indipendenti in C OPC (media) |    |         | Società che hanno amministratori "di minoranza" in C OPC |    |       | Amm.ri di minoranza in C OPC (OVE PRESENTI) |       |  |
|-----------------------------------------------------------------------|------|-----------------------------------|-----|---------------------------------------------|-----|-------------------------------------------------|-----|------------------------------------------------|-----|--------------------------------------------------------------------|-------|-----|-------------------------|------|-----------------------------------|--------|-----|---------------------------------------|-----|----|--------------------------------------|----|---------|----------------------------------------------------------|----|-------|---------------------------------------------|-------|--|
| LISTINO                                                               | Anno | N°                                | N°  | %                                           | N°  | %                                               | N°  | %                                              | #   | N°                                                                 | %     | N°  | N°                      | %    | N°                                | %      | N°  | %                                     | #   | N° | %                                    | N° | %       | #                                                        | N° | %     | N°                                          | %     |  |
| FTSE MIB                                                              | 2022 | 3.8                               | 0.1 | 2.0%                                        | 3.7 | 98.0%                                           | 2.9 | 78.8%                                          | 33  | 21                                                                 | 63.6% | 3.5 | 0.0                     | 0.0% | 3.5                               | 100.0% | 3.5 | 100.0%                                | 33  | 28 | 84.8%                                | 1  | 37.1%   | 33                                                       | 28 | 84.8% | 1                                           | 37.1% |  |
|                                                                       | 2021 | 3.8                               | 0.1 | 2.2%                                        | 3.7 | 97.8%                                           | 2.8 | 76.5%                                          | 33  | 20                                                                 | 60.6% | 3.6 | 0.0                     | 0.0% | 3.6                               | 100.0% | 3.4 | 95.8%                                 | 33  | 26 | 78.8%                                | 1  | 36.0%   | 33                                                       | 26 | 78.8% | 1                                           | 36.0% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 34  |                                                                    | 0.0%  |     |                         |      | 34                                |        |     |                                       | 34  |    | 0.0%                                 |    |         |                                                          |    |       |                                             |       |  |
| FTSE MID CAP                                                          | 2022 | 3.5                               | 0.1 | 3.2%                                        | 3.3 | 96.8%                                           | 2.8 | 79.2%                                          | 57  | 17                                                                 | 29.8% | 3.2 | 0.0                     | 0.0% | 3.2                               | 100.0% | 3.1 | 94.2%                                 | 57  | 30 | 52.6%                                | 1  | 35.2%   | 57                                                       | 30 | 52.6% | 1                                           | 35.2% |  |
|                                                                       | 2021 | 3.7                               | 0.1 | 2.9%                                        | 3.6 | 97.1%                                           | 3.1 | 85.2%                                          | 59  | 14                                                                 | 23.7% | 3.3 | 0.0                     | 0.0% | 3.3                               | 100.0% | 3.0 | 91.1%                                 | 59  | 25 | 42.4%                                | 1  | 36.5%   | 59                                                       | 25 | 42.4% | 1                                           | 36.5% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 57  |                                                                    | 0.0%  |     |                         |      | 57                                |        |     |                                       | 57  |    | 0.0%                                 |    |         |                                                          |    |       |                                             |       |  |
| ALTRE                                                                 | 2022 | 3.1                               | 0.1 | 4.3%                                        | 2.9 | 95.7%                                           | 2.6 | 85.4%                                          | 121 | 12                                                                 | 9.9%  | 3.0 | 0.0                     | 0.2% | 3.0                               | 99.8%  | 2.6 | 89.1%                                 | 121 | 30 | 24.8%                                | 1  | 33.1%   | 126                                                      | 30 | 23.8% | 1                                           | 36.0% |  |
|                                                                       | 2021 | 3.0                               | 0.2 | 6.9%                                        | 2.8 | 93.1%                                           | 2.4 | 79.2%                                          | 126 | 10                                                                 | 7.9%  | 3.0 | 0.0                     | 0.3% | 2.9                               | 99.7%  | 2.6 | 89.6%                                 | 126 | 30 | 23.8%                                | 1  | 36.0%   | 126                                                      | 30 | 23.8% | 1                                           | 36.0% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 129 |                                                                    |       |     |                         |      |                                   |        |     |                                       | 129 |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| FINANZIARIE                                                           | 2022 | 3.4                               | 0.1 | 1.7%                                        | 3.3 | 98.3%                                           | 2.5 | 73.7%                                          | 39  | 9                                                                  | 23.1% | 3.4 | 0.0                     | 0.0% | 3.4                               | 100.0% | 3.2 | 95.2%                                 | 39  | 23 | 59.0%                                | 1  | 32.7%   | 40                                                       | 23 | 57.5% | 1                                           | 34.7% |  |
|                                                                       | 2021 | 3.6                               | 0.2 | 6.4%                                        | 3.4 | 93.6%                                           | 2.6 | 74.1%                                          | 40  | 9                                                                  | 22.5% | 3.4 | 0.0                     | 0.0% | 3.4                               | 100.0% | 3.3 | 95.4%                                 | 40  | 20 | 50.0%                                | 1  | 34.6%   | 40                                                       | 20 | 50.0% | 1                                           | 34.6% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 40  |                                                                    | 0.0%  |     |                         |      | 40                                |        |     |                                       | 40  |    | 0.0%                                 |    | #DIV/0! |                                                          |    |       |                                             |       |  |
| NON FINANZIARIE                                                       | 2022 | 3.4                               | 0.1 | 3.7%                                        | 3.2 | 96.3%                                           | 2.8 | 83.5%                                          | 172 | 41                                                                 | 23.8% | 3.1 | 0.0                     | 0.1% | 3.1                               | 99.9%  | 2.8 | 91.6%                                 | 172 | 65 | 37.8%                                | 1  | 35.9%   | 178                                                      | 61 | 34.3% | 1                                           | 36.7% |  |
|                                                                       | 2021 | 3.4                               | 0.1 | 3.6%                                        | 3.3 | 96.4%                                           | 2.8 | 82.4%                                          | 178 | 35                                                                 | 19.7% | 3.1 | 0.0                     | 0.2% | 3.1                               | 99.8%  | 2.7 | 90.0%                                 | 178 | 61 | 34.3%                                | 1  | 36.7%   | 178                                                      | 61 | 34.3% | 1                                           | 36.7% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 180 |                                                                    |       |     |                         |      |                                   |        |     |                                       | 180 |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| GRANDI                                                                | 2022 | 3.7                               | 0.1 | 3.1%                                        | 3.6 | 96.9%                                           | 2.9 | 80.9%                                          | 55  | 30                                                                 | 54.5% | 3.4 | 0.0                     | 0.0% | 3.4                               | 100.0% | 3.3 | 98.9%                                 | 55  | 44 | 80.0%                                | 1  | 37.1%   | 55                                                       | 44 | 80.0% | 1                                           | 37.1% |  |
|                                                                       | 2021 | 3.7                               | 0.1 | 1.5%                                        | 3.6 | 98.5%                                           | 2.9 | 81.1%                                          | 55  | 30                                                                 | 54.5% | 3.5 | 0.0                     | 0.0% | 3.5                               | 100.0% | 3.4 | 96.3%                                 | 55  | 38 | 69.1%                                | 1  | 37.0%   | 55                                                       | 38 | 69.1% | 1                                           | 37.0% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 59  |                                                                    | 0.0%  |     |                         |      | 59                                |        |     |                                       | 59  |    | 0.0%                                 |    | #DIV/0! |                                                          |    |       |                                             |       |  |
| PICCOLE                                                               | 2022 | 3.2                               | 0.1 | 3.4%                                        | 3.0 | 96.6%                                           | 2.6 | 81.8%                                          | 156 | 20                                                                 | 12.8% | 3.0 | 0.0                     | 0.1% | 3.0                               | 99.9%  | 2.7 | 89.8%                                 | 156 | 44 | 28.2%                                | 1  | 33.0%   | 163                                                      | 43 | 26.4% | 1                                           | 35.4% |  |
|                                                                       | 2021 | 3.3                               | 0.2 | 6.4%                                        | 3.1 | 93.6%                                           | 2.6 | 80.0%                                          | 163 | 14                                                                 | 8.6%  | 3.0 | 0.0                     | 0.2% | 3.0                               | 99.8%  | 2.7 | 89.0%                                 | 163 | 43 | 26.4%                                | 1  | 35.4%   | 163                                                      | 43 | 26.4% | 1                                           | 35.4% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 161 |                                                                    |       |     |                         |      |                                   |        |     |                                       | 161 |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| NON CONCENTRATE                                                       | 2022 | 3.5                               | 0.1 | 2.1%                                        | 3.4 | 97.9%                                           | 2.8 | 79.7%                                          | 71  | 22                                                                 | 31.0% | 3.3 | 0.0                     | 0.0% | 3.3                               | 100.0% | 3.1 | 93.8%                                 | 71  | 37 | 52.1%                                | 1  | 37.3%   | 83                                                       | 37 | 44.6% | 1                                           | 37.7% |  |
|                                                                       | 2021 | 3.6                               | 0.1 | 3.3%                                        | 3.5 | 96.7%                                           | 2.8 | 79.5%                                          | 83  | 21                                                                 | 25.3% | 3.2 | 0.0                     | 0.0% | 3.2                               | 100.0% | 3.1 | 94.0%                                 | 83  | 37 | 44.6%                                | 1  | 37.7%   | 96                                                       | 37 | 38.6% | 1                                           | 37.7% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 96  |                                                                    |       |     |                         |      | 96                                |        |     |                                       | 96  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| CONCENTRATE                                                           | 2022 | 3.3                               | 0.1 | 4.0%                                        | 3.2 | 96.0%                                           | 2.7 | 82.5%                                          | 140 | 28                                                                 | 20.0% | 3.1 | 0.0                     | 0.2% | 3.0                               | 99.8%  | 2.8 | 91.5%                                 | 140 | 51 | 36.4%                                | 1  | 33.4%   | 135                                                      | 44 | 32.6% | 1                                           | 34.8% |  |
|                                                                       | 2021 | 3.4                               | 0.2 | 4.9%                                        | 3.2 | 95.1%                                           | 2.7 | 81.3%                                          | 135 | 23                                                                 | 17.0% | 3.1 | 0.0                     | 0.3% | 3.1                               | 99.7%  | 2.7 | 89.2%                                 | 135 | 44 | 32.6%                                | 1  | 34.8%   | 135                                                      | 44 | 32.6% | 1                                           | 34.8% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 124 |                                                                    |       |     |                         |      |                                   |        |     |                                       | 124 |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| GRANDI NON CONCENTRATE                                                | 2022 | 3.9                               | 0.1 | 2.4%                                        | 3.7 | 97.6%                                           | 3.0 | 81.8%                                          | 25  | 15                                                                 | 60.0% | 3.6 | 0.0                     | 0.0% | 3.6                               | 100.0% | 3.6 | 100.0%                                | 25  | 21 | 84.0%                                | 1  | 39.5%   | 26                                                       | 20 | 76.9% | 1                                           | 36.7% |  |
|                                                                       | 2021 | 3.7                               | 0.1 | 1.7%                                        | 3.6 | 98.3%                                           | 3.0 | 81.6%                                          | 26  | 15                                                                 | 57.7% | 3.6 | 0.0                     | 0.0% | 3.6                               | 100.0% | 3.5 | 96.5%                                 | 26  | 20 | 76.9%                                | 1  | 36.7%   | 32                                                       | 20 | 62.5% | 1                                           | 36.7% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 32  |                                                                    |       |     |                         |      | 32                                |        |     |                                       | 32  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| GRANDI CONCENTRATE                                                    | 2022 | 3.6                               | 0.2 | 3.7%                                        | 3.4 | 96.3%                                           | 2.8 | 80.1%                                          | 30  | 15                                                                 | 50.0% | 3.2 | 0.0                     | 0.0% | 3.2                               | 100.0% | 3.2 | 98.1%                                 | 30  | 23 | 76.7%                                | 1  | 34.9%   | 29                                                       | 18 | 62.1% | 1                                           | 37.3% |  |
|                                                                       | 2021 | 3.6                               | 0.0 | 1.2%                                        | 3.6 | 98.8%                                           | 2.9 | 80.6%                                          | 29  | 15                                                                 | 51.7% | 3.4 | 0.0                     | 0.0% | 3.4                               | 100.0% | 3.3 | 96.2%                                 | 29  | 18 | 62.1%                                | 1  | 37.3%   | 27                                                       | 18 | 66.7% | 1                                           | 37.3% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 27  |                                                                    |       |     |                         |      | 27                                |        |     |                                       | 27  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| PICCOLE NON CONCENTRATE                                               | 2022 | 3.2                               | 0.1 | 1.8%                                        | 3.1 | 98.2%                                           | 2.5 | 77.3%                                          | 46  | 7                                                                  | 15.2% | 3.1 | 0.0                     | 0.0% | 3.1                               | 100.0% | 2.8 | 90.1%                                 | 46  | 16 | 34.8%                                | 1  | 34.4%   | 57                                                       | 17 | 29.8% | 1                                           | 38.9% |  |
|                                                                       | 2021 | 3.5                               | 0.2 | 5.0%                                        | 3.3 | 95.0%                                           | 2.7 | 77.2%                                          | 57  | 6                                                                  | 10.5% | 3.0 | 0.0                     | 0.0% | 3.0                               | 100.0% | 2.8 | 92.7%                                 | 57  | 17 | 29.8%                                | 1  | 38.9%   | 64                                                       | 17 | 26.6% | 1                                           | 38.9% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 64  |                                                                    |       |     |                         |      | 64                                |        |     |                                       | 64  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| PICCOLE CONCENTRATE                                                   | 2022 | 3.2                               | 0.1 | 4.2%                                        | 3.0 | 95.8%                                           | 2.6 | 83.8%                                          | 110 | 13                                                                 | 11.8% | 3.0 | 0.0                     | 0.2% | 3.0                               | 99.8%  | 2.7 | 89.6%                                 | 110 | 28 | 25.5%                                | 1  | 32.2%   | 106                                                      | 26 | 24.5% | 1                                           | 33.1% |  |
|                                                                       | 2021 | 3.2                               | 0.3 | 7.1%                                        | 2.9 | 92.9%                                           | 2.6 | 81.7%                                          | 106 | 8                                                                  | 7.5%  | 3.0 | 0.0                     | 0.3% | 3.0                               | 99.7%  | 2.6 | 87.2%                                 | 106 | 26 | 24.5%                                | 1  | 33.1%   | 97                                                       | 26 | 26.8% | 1                                           | 33.1% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 97  |                                                                    |       |     |                         |      |                                   |        |     |                                       | 97  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| FAMILY                                                                | 2022 | 3.3                               | 0.1 | 4.3%                                        | 3.1 | 95.7%                                           | 2.8 | 85.4%                                          | 123 | 17                                                                 | 13.8% | 3.0 | 0.0                     | 0.2% | 3.0                               | 99.8%  | 2.7 | 90.7%                                 | 123 | 37 | 30.1%                                | 1  | 34.0%   | 126                                                      | 37 | 29.4% | 1                                           | 35.8% |  |
|                                                                       | 2021 | 3.4                               | 0.2 | 5.8%                                        | 3.2 | 94.2%                                           | 2.8 | 83.8%                                          | 126 | 14                                                                 | 11.1% | 3.0 | 0.0                     | 0.3% | 3.0                               | 99.7%  | 2.7 | 90.3%                                 | 126 | 37 | 29.4%                                | 1  | 35.8%   | 26                                                       | 18 | 69.2% | 1                                           | 41.5% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 26  |                                                                    |       |     |                         |      | 26                                |        |     |                                       | 26  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| STATE                                                                 | 2022 | 3.4                               | 0.1 | 2.0%                                        | 3.4 | 98.0%                                           | 2.6 | 77.1%                                          | 26  | 17                                                                 | 65.4% | 3.4 | 0.0                     | 0.0% | 3.4                               | 100.0% | 3.3 | 95.8%                                 | 26  | 18 | 69.2%                                | 1  | 41.5%   | 26                                                       | 18 | 69.2% | 1                                           | 41.5% |  |
|                                                                       | 2021 | 3.4                               | 0.0 | 1.1%                                        | 3.4 | 98.9%                                           | 2.5 | 74.5%                                          | 26  | 16                                                                 | 61.5% | 3.5 | 0.0                     | 0.0% | 3.5                               | 100.0% | 3.0 | 85.9%                                 | 26  | 18 | 69.2%                                | 1  | 39.1%   | 26                                                       | 18 | 69.2% | 1                                           | 39.1% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 26  |                                                                    |       |     |                         |      | 26                                |        |     |                                       | 26  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| ALTRI ASSETTI                                                         | 2022 | 3.5                               | 0.2 | 3.3%                                        | 3.4 | 96.7%                                           | 2.8 | 79.1%                                          | 45  | 11                                                                 | 24.4% | 3.2 | 0.0                     | 0.0% | 3.2                               | 100.0% | 3.1 | 97.0%                                 | 45  | 22 | 48.9%                                | 1  | 33.3%   | 43                                                       | 15 | 34.9% | 1                                           | 33.3% |  |
|                                                                       | 2021 | 3.8                               | 0.3 | 6.6%                                        | 3.5 | 93.4%                                           | 2.7 | 74.5%                                          | 43  | 7                                                                  | 16.3% | 3.1 | 0.0                     | 0.0% | 3.1                               | 100.0% | 3.0 | 95.0%                                 | 43  | 15 | 34.9%                                | 1  | 34.9%   | 43                                                       | 15 | 34.9% | 1                                           | 34.9% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 43  |                                                                    |       |     |                         |      | 43                                |        |     |                                       | 43  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| WIDELY HELD                                                           | 2022 | 3.6                               | 0.1 | 1.7%                                        | 3.5 | 98.3%                                           | 2.8 | 79.6%                                          | 17  | 5                                                                  | 29.4% | 3.6 | 0.0                     | 0.0% | 3.6                               | 100.0% | 3.1 | 85.9%                                 | 17  | 11 | 64.7%                                | 1  | 31.8%   | 23                                                       | 11 | 47.8% | 1                                           | 34.4% |  |
|                                                                       | 2021 | 3.4                               | 0.1 | 1.6%                                        | 3.3 | 98.4%                                           | 2.9 | 86.4%                                          | 23  | 7                                                                  | 30.4% | 3.4 | 0.0                     | 0.0% | 3.4                               | 100.0% | 3.1 | 92.8%                                 | 23  | 11 | 47.8%                                | 1  | 34.4%   | 23                                                       | 11 | 47.8% | 1                                           | 34.4% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 23  |                                                                    |       |     |                         |      | 23                                |        |     |                                       | 23  |    |                                      |    |         |                                                          |    |       |                                             |       |  |
| TOTALE                                                                | 2022 | 3.4                               | 0.1 | 3.3%                                        | 3.3 | 96.7%                                           | 2.7 | 81.4%                                          | 211 | 50                                                                 | 23.7% | 3.1 | 0.0                     | 0.1% | 3.1                               | 99.9%  | 2.9 | 92.3%                                 | 211 | 88 | 41.7%                                | 1  | 35.1%   | 218                                                      | 81 | 37.2% | 1                                           | 36.2% |  |
|                                                                       | 2021 | 3.5                               | 0.2 | 4.2%                                        | 3.3 | 95.8%                                           | 2.7 | 80.5%                                          | 218 | 44                                                                 | 20.2% | 3.1 | 0.0                     | 0.2% | 3.1                               | 99.8%  | 2.8 | 91.0%                                 | 218 | 81 | 37.2%                                | 1  | 36.2%   | 220                                                      | 81 | 36.8% | 1                                           | 36.2% |  |
|                                                                       | 2020 |                                   |     |                                             |     |                                                 |     |                                                | 220 |                                                                    |       |     |                         |      | 220                               |        |     |                                       | 220 |    |                                      |    |         |                                                          |    |       |                                             |       |  |

| TAB.18CG: ETA' AMMINISTRATORI E SINDACI (SECONDO LA CARICA RICOPERTA) |      | Tutti gli amm.ri | AD   | Presidenti esecutivi | Presidenti non esecutivi | Vice-presidenti | Altri esecutivi | Non esecutivi in CE | Altri non esecutivi NON indipendenti | Altri indipendenti | Presidenti del collegio sindacale | Sindaci |
|-----------------------------------------------------------------------|------|------------------|------|----------------------|--------------------------|-----------------|-----------------|---------------------|--------------------------------------|--------------------|-----------------------------------|---------|
| LISTINO                                                               | Anno | μ                | μ    | μ                    | μ                        | μ               | μ               | μ                   | μ                                    | μ                  | μ                                 | μ       |
| FTSE MIB                                                              | 2022 | 58.6             | 58.5 | 70.0                 | 62.2                     | 63.6            | 55.2            | 37.6                | 56.5                                 | 58.5               | 58.2                              | 57.6    |
|                                                                       | 2021 | 57.2             | 57.0 | 69.0                 | 63.2                     | 64.1            | 55.9            | 36.6                | 54.0                                 | 57.0               | 56.4                              | 56.3    |
|                                                                       | 2020 | 57.9             | 55.6 | 65.3                 | 64.5                     | 60.1            | 56.8            | 56.2                | 56.4                                 | 57.7               | 56.0                              | 56.2    |
| FTSE MID CAP                                                          | 2022 | 58.1             | 58.3 | 65.6                 | 65.3                     | 60.5            | 55.3            |                     | 58.1                                 | 56.9               | 58.7                              | 57.5    |
|                                                                       | 2021 | 57.5             | 58.6 | 66.8                 | 65.2                     | 60.6            | 56.2            | 66.2                | 55.4                                 | 56.6               | 57.1                              | 57.1    |
|                                                                       | 2020 | 57.7             | 59.5 | 65.7                 | 64.8                     | 59.9            | 56.3            | 59.3                | 56.0                                 | 57.0               | 56.2                              | 57.2    |
| ALTRE                                                                 | 2022 | 57.0             | 56.7 | 64.4                 | 63.3                     | 60.3            | 56.6            | 49.6                | 55.7                                 | 56.1               | 59.2                              | 55.9    |
|                                                                       | 2021 | 55.6             | 56.6 | 62.7                 | 64.1                     | 59.7            | 55.0            | 63.3                | 53.0                                 | 54.6               | 58.2                              | 55.7    |
|                                                                       | 2020 | 56.5             | 57.5 | 63.9                 | 64.2                     | 61.3            | 56.0            | 60.3                | 54.7                                 | 55.2               | 57.7                              | 55.2    |
|                                                                       |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| FINANZIARIE                                                           | 2022 | 59.2             | 56.4 | 65.8                 | 66.7                     | 63.1            | 61.3            |                     | 58.5                                 | 58.2               | 58.6                              | 56.9    |
|                                                                       | 2021 | 58.0             | 56.3 | 61.4                 | 67.7                     | 63.9            | 61.3            |                     | 54.0                                 | 57.3               | 57.3                              | 57.2    |
|                                                                       | 2020 | 58.3             | 56.0 | 57.6                 | 67.2                     | 63.4            | 59.8            | 60.3                | 57.8                                 | 56.5               | 56.5                              | 56.4    |
| NON FINANZIARIE                                                       | 2022 | 57.2             | 57.6 | 64.9                 | 61.6                     | 60.0            | 55.5            | 45.6                | 56.1                                 | 56.6               | 58.9                              | 56.5    |
|                                                                       | 2021 | 56.0             | 57.4 | 64.2                 | 61.9                     | 59.3            | 54.5            | 62.3                | 53.8                                 | 55.3               | 57.7                              | 56.0    |
|                                                                       | 2020 | 56.8             | 58.0 | 64.9                 | 62.7                     | 59.5            | 55.3            | 56.3                | 54.8                                 | 56.4               | 57.2                              | 55.7    |
|                                                                       |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| GRANDI                                                                | 2022 | 58.6             | 58.1 | 63.7                 | 61.5                     | 63.0            | 54.4            | 37.6                | 57.5                                 | 58.4               | 57.7                              | 57.7    |
|                                                                       | 2021 | 57.4             | 56.3 | 65.2                 | 63.4                     | 63.0            | 56.2            | 61.3                | 55.1                                 | 57.0               | 56.5                              | 56.7    |
|                                                                       | 2020 | 58.1             | 57.1 | 67.5                 | 64.8                     | 61.1            | 56.2            | 57.0                | 57.0                                 | 57.6               | 56.2                              | 56.6    |
| PICCOLE                                                               | 2022 | 57.2             | 57.2 | 65.2                 | 64.9                     | 59.9            | 56.6            | 49.6                | 56.2                                 | 56.0               | 59.3                              | 56.2    |
|                                                                       | 2021 | 56.0             | 57.5 | 63.8                 | 64.6                     | 59.7            | 55.2            | 63.3                | 53.4                                 | 55.1               | 58.0                              | 56.0    |
|                                                                       | 2020 | 56.6             | 57.9 | 63.7                 | 64.2                     | 60.5            | 56.2            | 60.3                | 54.7                                 | 55.6               | 57.4                              | 55.6    |
|                                                                       |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| NON CONCENTRATE                                                       | 2022 | 58.0             | 58.8 | 65.9                 | 64.0                     | 62.7            | 55.8            |                     | 57.4                                 | 56.9               | 58.4                              | 56.7    |
|                                                                       | 2021 | 56.7             | 58.1 | 66.4                 | 64.5                     | 62.2            | 56.6            | 65.6                | 53.7                                 | 55.7               | 57.3                              | 55.8    |
|                                                                       | 2020 | 57.7             | 58.2 | 65.5                 | 64.6                     | 63.5            | 55.5            | 58.5                | 55.2                                 | 57.1               | 56.8                              | 56.1    |
| CONCENTRATE                                                           | 2022 | 57.4             | 56.6 | 64.7                 | 62.9                     | 60.0            | 56.2            | 45.6                | 56.1                                 | 57.0               | 59.1                              | 56.6    |
|                                                                       | 2021 | 56.3             | 56.7 | 63.1                 | 63.5                     | 59.8            | 55.0            | 61.2                | 53.9                                 | 55.9               | 57.8                              | 56.5    |
|                                                                       | 2020 | 56.7             | 57.3 | 63.8                 | 64.3                     | 58.7            | 56.7            | 55.6                | 55.3                                 | 55.7               | 57.3                              | 55.7    |
| GRANDI NON CONCENTRATE                                                | 2022 | 58.7             | 58.7 | 77.9                 | 61.6                     | 63.1            | 54.2            |                     | 58.9                                 | 58.1               | 59.5                              | 58.5    |
|                                                                       | 2021 | 57.2             | 56.6 | 72.2                 | 62.6                     | 64.2            | 57.7            |                     | 54.4                                 | 56.7               | 57.9                              | 57.1    |
|                                                                       | 2020 | 58.7             | 57.6 | 69.2                 | 65.2                     | 64.4            | 58.5            | 58.5                | 56.4                                 | 58.0               | 57.6                              | 57.0    |
| GRANDI CONCENTRATE                                                    | 2022 | 58.4             | 57.5 | 62.4                 | 61.4                     | 63.0            | 54.4            | 37.6                | 56.8                                 | 58.8               | 56.3                              | 57.0    |
|                                                                       | 2021 | 57.6             | 56.1 | 62.9                 | 64.4                     | 62.2            | 55.0            | 61.3                | 55.7                                 | 57.4               | 55.3                              | 56.4    |
|                                                                       | 2020 | 57.4             | 56.6 | 66.6                 | 63.9                     | 56.5            | 53.6            | 52.4                | 57.4                                 | 57.1               | 54.8                              | 55.9    |
| PICCOLE NON CONCENTRATE                                               | 2021 | 57.6             | 58.9 | 65.1                 | 66.0                     | 62.4            | 56.2            |                     | 56.8                                 | 55.8               | 57.7                              | 55.5    |
|                                                                       | 2021 | 56.4             | 58.8 | 65.5                 | 66.2                     | 61.2            | 55.9            | 65.6                | 53.5                                 | 54.9               | 57.0                              | 55.0    |
|                                                                       | 2020 | 57.0             | 58.5 | 64.7                 | 64.0                     | 62.8            | 54.0            |                     | 54.8                                 | 56.2               | 56.5                              | 55.5    |
| PICCOLE CONCENTRATE                                                   | 2022 | 57.0             | 56.4 | 65.2                 | 63.9                     | 58.9            | 56.7            | 49.6                | 55.9                                 | 56.1               | 60.0                              | 56.5    |
|                                                                       | 2021 | 55.8             | 56.8 | 63.2                 | 62.8                     | 59.0            | 54.9            | 61.1                | 53.4                                 | 55.2               | 58.5                              | 56.5    |
|                                                                       | 2020 | 56.4             | 57.5 | 63.2                 | 64.5                     | 59.3            | 57.5            | 60.3                | 54.7                                 | 55.0               | 58.0                              | 55.6    |
|                                                                       |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| FAMILY                                                                | 2022 | 57.3             | 56.7 | 65.0                 | 64.1                     | 57.8            | 55.5            | 49.6                | 56.3                                 | 57.1               | 59.2                              | 56.6    |
|                                                                       | 2021 | 56.4             | 56.9 | 63.6                 | 66.0                     | 59.7            | 54.5            | 65.1                | 54.8                                 | 55.5               | 57.5                              | 56.7    |
| STATE                                                                 | 2022 | 56.8             | 59.4 | 68.7                 | 56.9                     | 62.6            | 59.5            | 37.6                | 54.1                                 | 56.3               | 60.2                              | 56.8    |
|                                                                       | 2021 | 55.3             | 58.5 | 67.7                 | 56.4                     | 62.7            | 62.6            | 53.4                | 51.8                                 | 54.7               | 59.9                              | 56.1    |
| ALTRI ASSETTI                                                         | 2022 | 57.6             | 56.6 | 63.2                 | 64.6                     | 64.2            | 57.2            | 65.6                | 56.7                                 | 56.3               | 58.3                              | 57.0    |
|                                                                       | 2021 | 56.3             | 58.0 | 64.6                 | 64.9                     | 60.9            | 56.9            | 65.6                | 52.3                                 | 56.0               | 57.1                              | 55.1    |
| WIDELY HELD                                                           | 2022 | 60.4             | 62.4 | 60.8                 | 68.0                     | 64.5            | 60.5            |                     | 60.3                                 | 58.5               | 56.3                              | 55.3    |
|                                                                       | 2021 | 58.2             | 56.9 | 58.1                 | 66.8                     | 63.1            | 59.5            |                     | 54.0                                 | 58.0               | 56.8                              | 55.8    |
|                                                                       |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| TOTALE                                                                | 2022 | 57.6             | 57.4 | 65.0                 | 63.5                     | 60.9            | 56.1            | 45.6                | 56.5                                 | 57.0               | 58.9                              | 56.6    |
|                                                                       | 2021 | 56.5             | 57.2 | 64.0                 | 64.1                     | 60.6            | 55.4            | 62.3                | 53.8                                 | 55.8               | 58.9                              | 56.6    |
|                                                                       | 2020 | 57.1             | 57.7 | 64.4                 | 64.5                     | 60.7            | 56.2            | 57.4                | 55.2                                 | 56.4               | 57.6                              | 56.2    |

| TAB.19CG: ANZIANITA' DI CARICA DI AMMINISTRATORI E SINDACI (SECONDO LA CARICA RICOPERTA) |      | Tutti gli amm.ri | AD   | Presidenti esecutivi | Presidenti non esecutivi | Vice-presidenti | Altri esecutivi | Non esecutivi in CE | Altri non esecutivi NON indipendenti | Altri indipendenti | Presidenti del collegio sindacale | Sindaci |
|------------------------------------------------------------------------------------------|------|------------------|------|----------------------|--------------------------|-----------------|-----------------|---------------------|--------------------------------------|--------------------|-----------------------------------|---------|
| LISTINO                                                                                  | Anno | μ                | μ    | μ                    | μ                        | μ               | μ               | μ                   | μ                                    | μ                  | μ                                 | μ       |
| FTSE MIB                                                                                 | 2022 | 5.1              | 7.9  | 10.8                 | 7.9                      | 7.6             | 6.7             | 4.1                 | 4.0                                  | 4.3                | 3.8                               | 3.8     |
|                                                                                          | 2021 | 5.4              | 8.6  | 10.8                 | 7.6                      | 8.5             | 5.5             | 4.1                 | 5.0                                  | 4.4                | 4.9                               | 4.9     |
|                                                                                          | 2020 | 6.7              | 9.4  | 15.8                 | 9.1                      | 7.1             | 7.6             | 6.5                 | 6.8                                  | 5.6                | 5.5                               | 5.1     |
| FTSE MID CAP                                                                             | 2022 | 7.4              | 11.9 | 17.8                 | 15.5                     | 10.4            | 10.5            |                     | 9.0                                  | 3.7                | 5.2                               | 5.4     |
|                                                                                          | 2021 | 7.8              | 11.0 | 16.5                 | 10.4                     | 11.0            | 10.7            | 12.4                | 9.3                                  | 4.7                | 5.5                               | 6.4     |
|                                                                                          | 2020 | 8.6              | 13.2 | 16.5                 | 12.2                     | 12.4            | 10.9            | 6.8                 | 9.8                                  | 5.7                | 5.3                               | 6.6     |
| ALTRE                                                                                    | 2022 | 7.6              | 12.0 | 12.9                 | 6.8                      | 10.9            | 11.6            | 0.6                 | 7.8                                  | 4.3                | 5.1                               | 5.1     |
|                                                                                          | 2021 | 8.1              | 11.5 | 15.3                 | 6.7                      | 11.8            | 11.3            | 3.0                 | 8.3                                  | 4.9                | 6.3                               | 6.2     |
|                                                                                          | 2020 | 8.9              | 13.4 | 16.4                 | 8.1                      | 11.8            | 11.4            | 6.9                 | 8.8                                  | 5.7                | 6.6                               | 6.3     |
|                                                                                          |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| FINANZIARIE                                                                              | 2022 | 6.0              | 8.6  | 11.3                 | 12.7                     | 8.6             | 10.9            |                     | 7.7                                  | 3.4                | 3.8                               | 4.6     |
|                                                                                          | 2021 | 6.6              | 8.2  | 12.0                 | 11.6                     | 10.4            | 10.5            |                     | 7.4                                  | 4.4                | 5.3                               | 5.5     |
|                                                                                          | 2020 | 7.3              | 9.5  | 10.9                 | 12.7                     | 9.5             | 9.8             | 9.4                 | 7.7                                  | 5.2                | 5.5                               | 5.6     |
| NON FINANZIARIE                                                                          | 2022 | 7.3              | 11.9 | 14.5                 | 7.4                      | 10.8            | 10.8            | 1.8                 | 7.6                                  | 4.4                | 5.2                               | 5.0     |
|                                                                                          | 2021 | 7.7              | 11.5 | 15.7                 | 5.8                      | 11.3            | 10.3            | 7.0                 | 8.3                                  | 4.8                | 6.0                               | 6.1     |
|                                                                                          | 2020 | 8.7              | 13.3 | 16.8                 | 7.6                      | 11.8            | 11.0            | 5.5                 | 9.0                                  | 5.8                | 6.3                               | 6.3     |
|                                                                                          |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| GRANDI                                                                                   | 2022 | 5.8              | 8.9  | 12.9                 | 9.0                      | 10.3            | 8.3             | 4.1                 | 6.1                                  | 4.2                | 3.8                               | 4.4     |
|                                                                                          | 2021 | 6.2              | 8.8  | 14.2                 | 8.4                      | 10.1            | 8.5             | 11.0                | 7.0                                  | 4.5                | 5.2                               | 5.4     |
|                                                                                          | 2020 | 7.9              | 11.2 | 17.8                 | 11.3                     | 10.7            | 10.6            | 6.6                 | 9.3                                  | 5.7                | 4.9                               | 5.8     |
| PICCOLE                                                                                  | 2022 | 7.6              | 12.1 | 14.4                 | 9.7                      | 10.1            | 11.5            | 0.6                 | 8.0                                  | 4.1                | 5.3                               | 5.2     |
|                                                                                          | 2021 | 8.0              | 11.6 | 15.7                 | 7.6                      | 11.4            | 11.1            | 3.0                 | 8.5                                  | 4.9                | 6.1                               | 6.2     |
|                                                                                          | 2020 | 8.7              | 13.3 | 16.1                 | 8.2                      | 11.3            | 10.9            | 6.9                 | 8.7                                  | 5.7                | 6.6                               | 6.3     |
|                                                                                          |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| NON CONCENTRATE                                                                          | 2022 | 7.3              | 13.2 | 15.4                 | 7.0                      | 11.1            | 14.9            |                     | 8.7                                  | 4.3                | 4.7                               | 4.1     |
|                                                                                          | 2021 | 6.9              | 11.4 | 14.6                 | 7.3                      | 11.2            | 10.3            | 2.8                 | 7.5                                  | 4.5                | 6.2                               | 5.5     |
|                                                                                          | 2020 | 7.8              | 12.5 | 16.1                 | 8.6                      | 11.0            | 9.0             | 6.4                 | 8.3                                  | 5.5                | 6.3                               | 5.9     |
| CONCENTRATE                                                                              | 2022 | 6.9              | 10.2 | 13.9                 | 11.8                     | 9.7             | 9.7             | 1.8                 | 7.0                                  | 4.0                | 5.0                               | 5.4     |
|                                                                                          | 2021 | 7.9              | 10.6 | 15.8                 | 8.8                      | 11.0            | 10.4            | 8.4                 | 8.5                                  | 4.9                | 5.7                               | 6.4     |
|                                                                                          | 2020 | 8.9              | 12.9 | 16.5                 | 11.0                     | 11.2            | 12.1            | 7.0                 | 9.2                                  | 5.8                | 6.0                               | 6.3     |
| GRANDI NON CONCENTRATE                                                                   | 2022 | 5.0              | 8.8  | 11.7                 | 7.3                      | 9.6             | 10.4            |                     | 5.3                                  | 3.6                | 3.3                               | 3.7     |
|                                                                                          | 2021 | 5.5              | 8.0  | 15.5                 | 7.4                      | 9.1             | 8.4             |                     | 5.9                                  | 4.1                | 4.5                               | 4.8     |
|                                                                                          | 2020 | 7.1              | 10.3 | 20.7                 | 10.5                     | 9.5             | 9.3             | 6.4                 | 7.9                                  | 5.3                | 5.2                               | 5.8     |
| GRANDI CONCENTRATE                                                                       | 2022 | 6.6              | 8.9  | 13.1                 | 11.1                     | 10.9            | 7.7             | 4.1                 | 6.7                                  | 4.8                | 4.1                               | 5.1     |
|                                                                                          | 2021 | 7.0              | 9.8  | 13.8                 | 9.6                      | 10.9            | 8.5             | 11.0                | 7.7                                  | 4.9                | 5.8                               | 6.1     |
|                                                                                          | 2020 | 8.9              | 12.4 | 16.3                 | 12.6                     | 12.4            | 12.1            | 7.0                 | 10.5                                 | 6.2                | 4.6                               | 5.9     |
| PICCOLE NON CONCENTRATE                                                                  | 2021 | 8.9              | 15.7 | 15.7                 | 6.9                      | 12.1            | 16.2            |                     | 10.0                                 | 5.1                | 5.4                               | 4.4     |
|                                                                                          | 2021 | 7.8              | 12.9 | 14.5                 | 7.2                      | 12.2            | 11.7            | 2.8                 | 8.1                                  | 4.8                | 7.0                               | 5.8     |
|                                                                                          | 2020 | 8.3              | 13.6 | 15.0                 | 6.9                      | 12.1            | 8.9             |                     | 8.4                                  | 5.7                | 6.9                               | 6.0     |
| PICCOLE CONCENTRATE                                                                      | 2022 | 7.0              | 10.6 | 14.1                 | 12.2                     | 9.3             | 10.2            | 0.6                 | 7.1                                  | 3.6                | 5.3                               | 5.5     |
|                                                                                          | 2021 | 8.2              | 10.8 | 16.1                 | 8.2                      | 11.0            | 10.9            | 3.1                 | 8.8                                  | 4.9                | 5.6                               | 6.4     |
|                                                                                          | 2020 | 9.0              | 13.0 | 16.5                 | 10.0                     | 10.9            | 12.1            | 6.9                 | 8.9                                  | 5.7                | 6.4                               | 6.5     |
|                                                                                          |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| FAMILY                                                                                   | 2022 | 8.8              | 12.8 | 16.1                 | 15.0                     | 11.8            | 11.9            | 0.6                 | 9.3                                  | 4.9                | 5.5                               | 5.7     |
|                                                                                          | 2021 | 9.0              | 12.1 | 17.4                 | 11.6                     | 12.9            | 11.6            | 9.1                 | 10.3                                 | 5.2                | 6.3                               | 6.8     |
| STATE                                                                                    | 2022 | 3.6              | 5.1  | 6.9                  | 2.6                      | 6.4             | 0.7             | 4.1                 | 3.3                                  | 3.2                | 3.1                               | 2.9     |
|                                                                                          | 2021 | 4.2              | 5.9  | 10.8                 | 2.9                      | 7.5             | 3.6             | 7.0                 | 3.7                                  | 3.6                | 3.4                               | 3.8     |
| ALTRI ASSETTI                                                                            | 2022 | 5.5              | 8.6  | 11.0                 | 8.1                      | 9.1             | 5.2             | 2.8                 | 6.1                                  | 3.5                | 4.7                               | 4.6     |
|                                                                                          | 2021 | 6.2              | 10.4 | 11.9                 | 6.2                      | 8.8             | 4.9             | 2.8                 | 5.9                                  | 4.7                | 6.1                               | 5.5     |
| WIDELY HELD                                                                              | 2022 | 5.7              | 13.4 | 9.5                  | 7.2                      | 9.9             | 9.7             |                     | 4.8                                  | 3.5                | 4.2                               | 3.8     |
|                                                                                          |      | 6.0              | 9.9  | 8.6                  | 7.8                      | 8.6             | 7.8             | 6.6                 | 6.5                                  | 4.3                | 5.8                               | 5.1     |
|                                                                                          |      |                  |      |                      |                          |                 |                 |                     |                                      |                    |                                   |         |
| TOTALE                                                                                   | 2022 | 7.1              | 11.3 | 14.2                 | 9.4                      | 10.2            | 10.8            | 1.8                 | 7.6                                  | 4.1                | 4.9                               | 5.0     |
|                                                                                          | 2021 | 7.5              | 10.9 | 15.5                 | 8.0                      | 11.0            | 10.4            | 7.0                 | 8.1                                  | 4.7                | 4.9                               | 5.0     |
|                                                                                          | 2020 | 8.4              | 12.7 | 16.4                 | 9.5                      | 11.1            | 10.8            | 6.6                 | 8.8                                  | 5.7                | 5.9                               | 6.0     |

# Statistiche relative a dati sulla politica delle remunerazioni

| TAB.1PR: CARATTERISTICHE DELLA<br>RELAZIONE SULLA<br>REMUNERAZIONE |      | N.pagine<br>Relazione<br>Remunerazio<br>ne | Executive<br>summary<br>(tabella con<br>almeno tipo e<br>pesi variabile) |    |       | Durata<br>della<br>politica di<br>remunerazi<br>one (in<br>anni) | La politica sulle<br>remunerazioni<br>utilizza come<br>riferimento le<br>politiche di<br>società<br>comparabili<br>(peers) |       | La società indica<br>nominativamente i<br>peers utilizzati |       | Descrizione peer<br>groups |       |
|--------------------------------------------------------------------|------|--------------------------------------------|--------------------------------------------------------------------------|----|-------|------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|-------|------------------------------------------------------------|-------|----------------------------|-------|
| LISTINO                                                            | Anno | μ                                          | #                                                                        | N° | %     | μ                                                                | N°                                                                                                                         | %     | N°                                                         | %     | N°                         | %     |
| FTSE MIB                                                           | 2022 | 76                                         | 33                                                                       | 27 | 81.8% | 1.4                                                              | 31                                                                                                                         | 93.9% | 27                                                         | 81.8% | 31                         | 93.9% |
|                                                                    | 2021 | 70                                         | 33                                                                       | 23 | 69.7% | 1.5                                                              | 30                                                                                                                         | 90.9% | 26                                                         | 78.8% | 30                         | 90.9% |
|                                                                    | 2020 |                                            | 34                                                                       |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| FTSE MID CAP                                                       | 2022 | 50                                         | 57                                                                       | 22 | 38.6% | 1.4                                                              | 37                                                                                                                         | 64.9% | 20                                                         | 35.1% | 35                         | 61.4% |
|                                                                    | 2021 | 51                                         | 59                                                                       | 20 | 33.9% | 1.3                                                              | 33                                                                                                                         | 55.9% | 21                                                         | 35.6% | 32                         | 54.2% |
|                                                                    | 2020 |                                            | 57                                                                       |    | 0.0%  |                                                                  |                                                                                                                            | 0.0%  |                                                            | 0.0%  |                            | 0.0%  |
| ALTRE                                                              | 2022 | 32                                         | 121                                                                      | 14 | 11.6% | 1.3                                                              | 32                                                                                                                         | 26.4% | 9                                                          | 7.4%  | 28                         | 23.1% |
|                                                                    | 2021 | 32                                         | 126                                                                      | 12 | 9.5%  | 1.3                                                              | 29                                                                                                                         | 23.0% | 7                                                          | 5.6%  | 27                         | 21.4% |
|                                                                    | 2020 |                                            | 129                                                                      |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
|                                                                    |      |                                            |                                                                          |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| FINANZIARIE                                                        | 2022 | 74                                         | 39                                                                       | 16 | 41.0% | 1.3                                                              | 22                                                                                                                         | 56.4% | 18                                                         | 46.2% | 20                         | 51.3% |
|                                                                    | 2021 | 70                                         | 40                                                                       | 10 | 25.0% | 1.2                                                              | 22                                                                                                                         | 55.0% | 18                                                         | 45.0% | 22                         | 55.0% |
|                                                                    | 2020 |                                            | 40                                                                       |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| NON FINANZIARIE                                                    | 2022 | 37                                         | 172                                                                      | 47 | 27.3% | 1.3                                                              | 78                                                                                                                         | 45.3% | 38                                                         | 22.1% | 74                         | 43.0% |
|                                                                    | 2021 | 37                                         | 178                                                                      | 45 | 25.3% | 1.4                                                              | 70                                                                                                                         | 39.3% | 36                                                         | 20.2% | 67                         | 37.6% |
|                                                                    | 2020 |                                            | 180                                                                      |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
|                                                                    |      |                                            |                                                                          |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| GRANDI                                                             | 2022 | 66                                         | 55                                                                       | 39 | 70.9% | 1.4                                                              | 47                                                                                                                         | 85.5% | 38                                                         | 69.1% | 47                         | 85.5% |
|                                                                    | 2021 | 63                                         | 55                                                                       | 33 | 60.0% | 1.4                                                              | 45                                                                                                                         | 81.8% | 37                                                         | 67.3% | 45                         | 81.8% |
|                                                                    | 2020 |                                            | 59                                                                       |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| PICCOLE                                                            | 2022 | 36                                         | 156                                                                      | 24 | 15.4% | 1.3                                                              | 53                                                                                                                         | 34.0% | 18                                                         | 11.5% | 47                         | 30.1% |
|                                                                    | 2021 | 36                                         | 163                                                                      | 22 | 13.5% | 1.3                                                              | 47                                                                                                                         | 28.8% | 17                                                         | 10.4% | 44                         | 27.0% |
|                                                                    | 2020 |                                            | 161                                                                      |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
|                                                                    |      |                                            |                                                                          |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| NON CONCENTRATE                                                    | 2022 | 52                                         | 71                                                                       | 29 | 40.8% | 1.3                                                              | 47                                                                                                                         | 66.2% | 32                                                         | 45.1% | 45                         | 63.4% |
|                                                                    | 2021 | 50                                         | 83                                                                       | 26 | 31.3% | 1.3                                                              | 48                                                                                                                         | 57.8% | 33                                                         | 39.8% | 47                         | 56.6% |
|                                                                    | 2020 |                                            | 96                                                                       |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| CONCENTRATE                                                        | 2022 | 39                                         | 140                                                                      | 34 | 24.3% | 1.3                                                              | 53                                                                                                                         | 37.9% | 24                                                         | 17.1% | 49                         | 35.0% |
|                                                                    | 2021 | 39                                         | 135                                                                      | 29 | 21.5% | 1.3                                                              | 44                                                                                                                         | 32.6% | 21                                                         | 15.6% | 42                         | 31.1% |
|                                                                    | 2020 |                                            | 124                                                                      |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
|                                                                    |      |                                            |                                                                          |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| GRANDI NON CONCENTRATE                                             | 2022 | 77                                         | 25                                                                       | 21 | 84.0% | 1.3                                                              | 23                                                                                                                         | 92.0% | 22                                                         | 88.0% | 23                         | 92.0% |
|                                                                    | 2021 | 72                                         | 26                                                                       | 19 | 73.1% | 1.4                                                              | 24                                                                                                                         | 92.3% | 21                                                         | 80.8% | 24                         | 92.3% |
|                                                                    | 2020 |                                            | 32                                                                       |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| GRANDI CONCENTRATE                                                 | 2022 | 57                                         | 30                                                                       | 18 | 60.0% | 1.4                                                              | 24                                                                                                                         | 80.0% | 16                                                         | 53.3% | 24                         | 80.0% |
|                                                                    | 2021 | 56                                         | 29                                                                       | 14 | 48.3% | 1.3                                                              | 21                                                                                                                         | 72.4% | 16                                                         | 55.2% | 21                         | 72.4% |
|                                                                    | 2020 |                                            | 27                                                                       |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| PICCOLE NON CONCENTRATE                                            | 2022 | 39                                         | 46                                                                       | 8  | 17.4% | 1.3                                                              | 24                                                                                                                         | 52.2% | 10                                                         | 21.7% | 22                         | 47.8% |
|                                                                    | 2021 | 40                                         | 57                                                                       | 7  | 12.3% | 1.3                                                              | 24                                                                                                                         | 42.1% | 12                                                         | 21.1% | 23                         | 40.4% |
|                                                                    | 2020 |                                            | 64                                                                       |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| PICCOLE CONCENTRATE                                                | 2022 | 35                                         | 110                                                                      | 16 | 14.5% | 1.3                                                              | 29                                                                                                                         | 26.4% | 8                                                          | 7.3%  | 25                         | 22.7% |
|                                                                    | 2021 | 34                                         | 106                                                                      | 15 | 14.2% | 1.3                                                              | 23                                                                                                                         | 21.7% | 5                                                          | 4.7%  | 21                         | 19.8% |
|                                                                    | 2020 |                                            | 97                                                                       |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
|                                                                    |      |                                            |                                                                          |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| FAMILY                                                             | 2022 | 35                                         | 123                                                                      | 25 | 20.3% | 1.3                                                              | 41                                                                                                                         | 33.3% | 15                                                         | 12.2% | 38                         | 30.9% |
|                                                                    | 2021 | 36                                         | 126                                                                      | 22 | 17.5% | 1.3                                                              | 42                                                                                                                         | 33.3% | 18                                                         | 14.3% | 40                         | 31.7% |
| STATE                                                              | 2022 | 59                                         | 26                                                                       | 15 | 57.7% | 1.2                                                              | 18                                                                                                                         | 69.2% | 14                                                         | 53.8% | 18                         | 69.2% |
|                                                                    | 2021 | 56                                         | 26                                                                       | 14 | 53.8% | 1.2                                                              | 15                                                                                                                         | 57.7% | 11                                                         | 42.3% | 14                         | 53.8% |
| ALTRI ASSETTI                                                      | 2022 | 44                                         | 45                                                                       | 15 | 33.3% | 1.5                                                              | 28                                                                                                                         | 62.2% | 18                                                         | 40.0% | 26                         | 57.8% |
|                                                                    | 2021 | 43                                         | 43                                                                       | 10 | 23.3% | 1.5                                                              | 19                                                                                                                         | 44.2% | 14                                                         | 32.6% | 19                         | 44.2% |
| WIDELY HELD                                                        | 2022 | 81                                         | 17                                                                       | 8  | 47.1% | 1.2                                                              | 13                                                                                                                         | 76.5% | 9                                                          | 52.9% | 12                         | 70.6% |
|                                                                    | 2021 | 68                                         | 23                                                                       | 9  | 39.1% | 1.4                                                              | 16                                                                                                                         | 69.6% | 11                                                         | 47.8% | 16                         | 69.6% |
|                                                                    |      |                                            |                                                                          |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |
| TOTALE                                                             | 2022 | 44                                         | 211                                                                      | 63 | 29.9% | 1.3                                                              | 100                                                                                                                        | 47.4% | 56                                                         | 26.5% | 94                         | 44.5% |
|                                                                    | 2021 | 43                                         | 218                                                                      | 55 | 25.2% | 1.3                                                              | 92                                                                                                                         | 42.2% | 54                                                         | 24.8% | 89                         | 40.8% |
|                                                                    | 2020 |                                            | 220                                                                      |    |       |                                                                  |                                                                                                                            |       |                                                            |       |                            |       |

| TAB.2PR: REMUNERAZIONE<br>VARIABILE |      | E' prevista<br>remunerazione variabile<br>(per amm) |     |        | E' prevista<br>componente variabile<br>di breve periodo<br>(MBO) |     |        | Tipologia<br>MBO: Bonus<br>cash |        | Tipologia<br>MBO: Altro<br>(descrizione) |       |
|-------------------------------------|------|-----------------------------------------------------|-----|--------|------------------------------------------------------------------|-----|--------|---------------------------------|--------|------------------------------------------|-------|
| LISTINO                             | Anno | #                                                   | N°  | %      | #                                                                | N°  | %      | N°                              | %      | N°                                       | %     |
| FTSE MIB                            | 2022 | 33                                                  | 33  | 100.0% | 33                                                               | 33  | 100.0% | 33                              | 100.0% | 9                                        | 27.3% |
|                                     | 2021 | 33                                                  | 33  | 100.0% | 33                                                               | 33  | 100.0% | 32                              | 97.0%  | 9                                        | 27.3% |
|                                     | 2020 | 34                                                  | 34  | 100.0% | 34                                                               | 32  | 94.1%  |                                 |        |                                          |       |
| FTSE MID CAP                        | 2022 | 57                                                  | 51  | 89.5%  | 51                                                               | 50  | 98.0%  | 49                              | 98.0%  | 9                                        | 18.0% |
|                                     | 2021 | 59                                                  | 53  | 89.8%  | 52                                                               | 51  | 98.1%  | 51                              | 100.0% | 4                                        | 7.8%  |
|                                     | 2020 | 57                                                  | 53  | 93.0%  | 53                                                               | 49  | 92.5%  |                                 |        |                                          |       |
| ALTRE                               | 2022 | 121                                                 | 93  | 76.9%  | 93                                                               | 86  | 92.5%  | 84                              | 97.7%  | 4                                        | 4.7%  |
|                                     | 2021 | 126                                                 | 99  | 78.6%  | 99                                                               | 95  | 96.0%  | 94                              | 98.9%  | 3                                        | 3.2%  |
|                                     | 2020 | 129                                                 | 105 | 81.4%  | 105                                                              | 97  | 92.4%  |                                 |        |                                          |       |
|                                     |      |                                                     |     |        |                                                                  |     |        |                                 |        |                                          |       |
| FINANZIARIE                         | 2022 | 39                                                  | 38  | 97.4%  | 38                                                               | 37  | 97.4%  | 35                              | 94.6%  | 17                                       | 45.9% |
|                                     | 2021 | 40                                                  | 38  | 95.0%  | 38                                                               | 38  | 100.0% | 37                              | 97.4%  | 13                                       | 34.2% |
|                                     | 2020 | 40                                                  | 36  | 90.0%  | 36                                                               | 34  | 94.4%  |                                 |        |                                          |       |
| NON FINANZIARIE                     | 2022 | 172                                                 | 139 | 80.8%  | 139                                                              | 132 | 95.0%  | 131                             | 99.2%  | 5                                        | 3.8%  |
|                                     | 2021 | 178                                                 | 147 | 82.6%  | 146                                                              | 141 | 96.6%  | 140                             | 99.3%  | 3                                        | 2.1%  |
|                                     | 2020 | 180                                                 | 156 | 86.7%  | 156                                                              | 144 | 92.3%  |                                 |        |                                          |       |
|                                     |      |                                                     |     |        |                                                                  |     |        |                                 |        |                                          |       |
| GRANDI                              | 2022 | 55                                                  | 54  | 98.2%  | 54                                                               | 54  | 100.0% | 54                              | 100.0% | 12                                       | 22.2% |
|                                     | 2021 | 55                                                  | 52  | 94.5%  | 52                                                               | 52  | 100.0% | 51                              | 98.1%  | 11                                       | 21.2% |
|                                     | 2020 | 59                                                  | 56  | 94.9%  | 56                                                               | 53  | 94.6%  |                                 |        |                                          |       |
| PICCOLE                             | 2022 | 156                                                 | 123 | 78.8%  | 123                                                              | 115 | 93.5%  | 112                             | 97.4%  | 10                                       | 8.7%  |
|                                     | 2021 | 163                                                 | 133 | 81.6%  | 132                                                              | 127 | 96.2%  | 126                             | 99.2%  | 5                                        | 3.9%  |
|                                     | 2020 | 161                                                 | 136 | 84.5%  | 136                                                              | 125 | 91.9%  |                                 |        |                                          |       |
|                                     |      |                                                     |     |        |                                                                  |     |        |                                 |        |                                          |       |
| NON CONCENTRATE                     | 2022 | 71                                                  | 63  | 88.7%  | 63                                                               | 61  | 96.8%  | 60                              | 98.4%  | 13                                       | 21.3% |
|                                     | 2021 | 83                                                  | 76  | 91.6%  | 76                                                               | 73  | 96.1%  | 72                              | 98.6%  | 14                                       | 19.2% |
|                                     | 2020 | 96                                                  | 88  | 91.7%  | 88                                                               | 82  | 93.2%  |                                 |        |                                          |       |
| CONCENTRATE                         | 2022 | 140                                                 | 114 | 81.4%  | 114                                                              | 108 | 94.7%  | 106                             | 98.1%  | 9                                        | 8.3%  |
|                                     | 2021 | 135                                                 | 109 | 80.7%  | 108                                                              | 106 | 98.1%  | 105                             | 99.1%  | 2                                        | 1.9%  |
|                                     | 2020 | 124                                                 | 104 | 83.9%  | 104                                                              | 96  | 92.3%  |                                 |        |                                          |       |
|                                     |      |                                                     |     |        |                                                                  |     |        |                                 |        |                                          |       |
| GRANDI NON CONCENTRATE              | 2022 | 25                                                  | 25  | 100.0% | 25                                                               | 25  | 100.0% | 25                              | 100.0% | 8                                        | 32.0% |
|                                     | 2021 | 26                                                  | 26  | 100.0% | 26                                                               | 26  | 100.0% | 25                              | 96.2%  | 10                                       | 38.5% |
|                                     | 2020 | 32                                                  | 31  | 96.9%  | 31                                                               | 29  | 93.5%  |                                 |        |                                          |       |
| GRANDI CONCENTRATE                  | 2022 | 30                                                  | 29  | 96.7%  | 29                                                               | 29  | 100.0% | 29                              | 100.0% | 4                                        | 13.8% |
|                                     | 2021 | 29                                                  | 26  | 89.7%  | 26                                                               | 26  | 100.0% | 26                              | 100.0% | 1                                        | 3.8%  |
|                                     | 2020 | 27                                                  | 25  | 92.6%  | 25                                                               | 24  | 96.0%  |                                 |        |                                          |       |
| PICCOLE NON CONCENTRATE             | 2022 | 46                                                  | 38  | 82.6%  | 38                                                               | 36  | 94.7%  | 35                              | 97.2%  | 5                                        | 13.9% |
|                                     | 2021 | 57                                                  | 50  | 87.7%  | 50                                                               | 47  | 94.0%  | 47                              | 100.0% | 4                                        | 8.5%  |
|                                     | 2020 | 64                                                  | 57  | 89.1%  | 57                                                               | 53  | 93.0%  |                                 |        |                                          |       |
| PICCOLE CONCENTRATE                 | 2022 | 110                                                 | 85  | 77.3%  | 85                                                               | 79  | 92.9%  | 77                              | 97.5%  | 5                                        | 6.3%  |
|                                     | 2021 | 106                                                 | 83  | 78.3%  | 82                                                               | 80  | 97.6%  | 79                              | 98.8%  | 1                                        | 1.3%  |
|                                     | 2020 | 97                                                  | 79  | 81.4%  | 79                                                               | 72  | 91.1%  |                                 |        |                                          |       |
|                                     |      |                                                     |     |        |                                                                  |     |        |                                 |        |                                          |       |
| FAMILY                              | 2022 | 123                                                 | 94  | 76.4%  | 95                                                               | 89  | 93.7%  | 88                              | 98.9%  | 5                                        | 5.6%  |
|                                     | 2021 | 126                                                 | 97  | 77.0%  | 96                                                               | 93  | 96.9%  | 92                              | 98.9%  | 3                                        | 3.2%  |
| STATE                               | 2022 | 26                                                  | 25  | 96.2%  | 25                                                               | 25  | 100.0% | 25                              | 100.0% | 3                                        | 12.0% |
|                                     | 2021 | 26                                                  | 24  | 92.3%  | 24                                                               | 24  | 100.0% | 24                              | 100.0% | 2                                        | 8.3%  |
| ALTRI ASSETTI                       | 2022 | 45                                                  | 42  | 93.3%  | 41                                                               | 39  | 95.1%  | 37                              | 94.9%  | 7                                        | 17.9% |
|                                     | 2021 | 43                                                  | 42  | 97.7%  | 42                                                               | 40  | 95.2%  | 40                              | 100.0% | 4                                        | 10.0% |
| WIDELY HELD                         | 2022 | 17                                                  | 16  | 94.1%  | 16                                                               | 16  | 100.0% | 16                              | 100.0% | 7                                        | 43.8% |
|                                     | 2021 | 23                                                  | 22  | 95.7%  | 22                                                               | 22  | 100.0% | 21                              | 95.5%  | 7                                        | 31.8% |
|                                     |      |                                                     |     |        |                                                                  |     |        |                                 |        |                                          |       |
| TOTALE                              | 2022 | 211                                                 | 177 | 83.9%  | 177                                                              | 169 | 95.5%  | 166                             | 98.2%  | 22                                       | 13.0% |
|                                     | 2021 | 218                                                 | 185 | 84.9%  | 184                                                              | 179 | 97.3%  | 177                             | 98.9%  | 16                                       | 8.9%  |
|                                     | 2020 | 220                                                 | 192 | 87.3%  | 192                                                              | 178 | 92.7%  |                                 |        |                                          |       |

| TAB.3PR: CARATTERISTICHE DELLA REMUNERAZIONE VARIABILE DI BREVE PERIODO (MBO) |      | E' prevista componente variabile di breve periodo (MBO) |     | Esiste indicazione pesi delle varie classi di obiettivi? |     | Obiettivi MBO per CEO: parametri economico-finanziari |       | Peso % obiettivi economico /finanziari (su totale MBO) |       | Obiettivi MBO per CEO: Obiettivi di business |    | Peso % obiettivi business (su totale MBO) |        | Obiettivi MBO per CEO: Andamento valore delle azioni |       | Peso %obiettivi "azionari" (su totale MBO) |    | Obiettivi MBO per CEO: Parametri ESG |   | Peso % obiettivi ESG (su totale MBO) |  |
|-------------------------------------------------------------------------------|------|---------------------------------------------------------|-----|----------------------------------------------------------|-----|-------------------------------------------------------|-------|--------------------------------------------------------|-------|----------------------------------------------|----|-------------------------------------------|--------|------------------------------------------------------|-------|--------------------------------------------|----|--------------------------------------|---|--------------------------------------|--|
| LISTINO                                                                       | Anno | #                                                       | N°  | %                                                        | N°  | %                                                     | μ     | N°                                                     | %     | μ                                            | N° | %                                         | μ      | N°                                                   | %     | μ                                          | N° | %                                    | μ |                                      |  |
| FTSE MIB                                                                      | 2022 | 33                                                      | 30  | 90.9%                                                    | 33  | 100.0%                                                | 69.3% | 22                                                     | 66.7% | 23.3%                                        | 2  | 6.1%                                      | 100.0% | 30                                                   | 90.9% | 17%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 33                                                      | 30  | 90.9%                                                    | 32  | 97.0%                                                 | 71.1% | 19                                                     | 57.6% | 24.2%                                        | 5  | 15.2%                                     | 62.5%  | 22                                                   | 66.7% | 19%                                        |    |                                      |   |                                      |  |
| FTSE MID CAP                                                                  | 2022 | 50                                                      | 43  | 86.0%                                                    | 48  | 96.0%                                                 | 71.9% | 27                                                     | 54.0% | 26.7%                                        | 2  | 4.0%                                      |        | 33                                                   | 66.0% | 19%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 51                                                      | 45  | 88.2%                                                    | 50  | 98.0%                                                 | 75.2% | 27                                                     | 52.9% | 29.3%                                        | 3  | 5.9%                                      | 35.0%  | 29                                                   | 56.9% | 18%                                        |    |                                      |   |                                      |  |
| ALTRE                                                                         | 2022 | 86                                                      | 58  | 67.4%                                                    | 81  | 94.2%                                                 | 84.2% | 39                                                     | 45.3% | 28.1%                                        | 4  | 4.7%                                      | 5.0%   | 32                                                   | 37.2% | 16%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 95                                                      | 70  | 73.7%                                                    | 85  | 89.5%                                                 | 86.6% | 38                                                     | 40.0% | 27.8%                                        | 3  | 3.2%                                      | 20.0%  | 22                                                   | 23.2% | 16%                                        |    |                                      |   |                                      |  |
|                                                                               |      |                                                         |     |                                                          |     |                                                       |       |                                                        |       |                                              |    |                                           |        |                                                      |       |                                            |    |                                      |   |                                      |  |
| FINANZIARIE                                                                   | 2022 | 37                                                      | 30  | 81.1%                                                    | 35  | 94.6%                                                 | 73.7% | 21                                                     | 56.8% | 24.4%                                        | 4  | 10.8%                                     | 52.5%  | 24                                                   | 64.9% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 38                                                      | 33  | 86.8%                                                    | 36  | 94.7%                                                 | 79.5% | 20                                                     | 52.6% | 32.4%                                        | 6  | 15.8%                                     | 56.7%  | 11                                                   | 28.9% | 18%                                        |    |                                      |   |                                      |  |
| NON FINANZIARIE                                                               | 2022 | 132                                                     | 101 | 76.5%                                                    | 127 | 96.2%                                                 | 77.5% | 67                                                     | 50.8% | 26.6%                                        | 4  | 3.0%                                      |        | 71                                                   | 53.8% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 141                                                     | 112 | 79.4%                                                    | 131 | 92.9%                                                 | 80.1% | 64                                                     | 45.4% | 25.8%                                        | 5  | 3.5%                                      | 22.5%  | 62                                                   | 44.0% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               |      |                                                         |     |                                                          |     |                                                       |       |                                                        |       |                                              |    |                                           |        |                                                      |       |                                            |    |                                      |   |                                      |  |
| GRANDI                                                                        | 2022 | 54                                                      | 49  | 90.7%                                                    | 53  | 98.1%                                                 | 69.1% | 35                                                     | 64.8% | 23.8%                                        | 2  | 3.7%                                      | 100.0% | 46                                                   | 85.2% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 52                                                      | 47  | 90.4%                                                    | 51  | 98.1%                                                 | 71.7% | 31                                                     | 59.6% | 25.2%                                        | 5  | 9.6%                                      | 62.5%  | 34                                                   | 65.4% | 19%                                        |    |                                      |   |                                      |  |
| PICCOLE                                                                       | 2022 | 115                                                     | 82  | 71.3%                                                    | 109 | 94.8%                                                 | 81.4% | 53                                                     | 46.1% | 28.3%                                        | 6  | 5.2%                                      | 5.0%   | 49                                                   | 42.6% | 17%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 127                                                     | 98  | 77.2%                                                    | 116 | 91.3%                                                 | 83.9% | 53                                                     | 41.7% | 29.0%                                        | 6  | 4.7%                                      | 30.0%  | 39                                                   | 30.7% | 16%                                        |    |                                      |   |                                      |  |
|                                                                               |      |                                                         |     |                                                          |     |                                                       |       |                                                        |       |                                              |    |                                           |        |                                                      |       |                                            |    |                                      |   |                                      |  |
| NON CONCENTRATE                                                               | 2022 | 61                                                      | 51  | 83.6%                                                    | 59  | 96.7%                                                 | 73.6% | 34                                                     | 55.7% | 25.0%                                        | 6  | 9.8%                                      | 52.5%  | 39                                                   | 63.9% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 73                                                      | 61  | 83.6%                                                    | 67  | 91.8%                                                 | 73.9% | 39                                                     | 53.4% | 28.1%                                        | 10 | 13.7%                                     | 43.0%  | 34                                                   | 46.6% | 17%                                        |    |                                      |   |                                      |  |
| CONCENTRATE                                                                   | 2022 | 108                                                     | 80  | 74.1%                                                    | 103 | 95.4%                                                 | 78.7% | 54                                                     | 50.0% | 27.0%                                        | 2  | 1.9%                                      |        | 56                                                   | 51.9% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 106                                                     | 84  | 79.2%                                                    | 100 | 94.3%                                                 | 84.2% | 45                                                     | 42.5% | 26.5%                                        | 1  | 0.9%                                      |        | 39                                                   | 36.8% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               |      |                                                         |     |                                                          |     |                                                       |       |                                                        |       |                                              |    |                                           |        |                                                      |       |                                            |    |                                      |   |                                      |  |
| GRANDI NON CONCENTRATE                                                        | 2022 | 25                                                      | 24  | 96.0%                                                    | 25  | 100.0%                                                | 68.0% | 17                                                     | 68.0% | 24.4%                                        | 2  | 8.0%                                      | 100.0% | 23                                                   | 92.0% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 26                                                      | 25  | 96.2%                                                    | 25  | 96.2%                                                 | 66.4% | 17                                                     | 65.4% | 27.1%                                        | 5  | 19.2%                                     | 62.5%  | 18                                                   | 69.2% | 18%                                        |    |                                      |   |                                      |  |
| GRANDI CONCENTRATE                                                            | 2022 | 29                                                      | 25  | 86.2%                                                    | 28  | 96.6%                                                 | 70.1% | 18                                                     | 62.1% | 23.3%                                        |    | 0.0%                                      |        | 23                                                   | 79.3% | 19%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 26                                                      | 22  | 84.6%                                                    | 26  | 100.0%                                                | 77.5% | 14                                                     | 53.8% | 22.3%                                        |    | 0.0%                                      |        | 16                                                   | 61.5% | 21%                                        |    |                                      |   |                                      |  |
| PICCOLE NON CONCENTRATE                                                       | 2022 | 36                                                      | 27  | 75.0%                                                    | 34  | 94.4%                                                 | 78.6% | 17                                                     | 47.2% | 25.8%                                        | 4  | 11.1%                                     | 5.0%   | 16                                                   | 44.4% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 47                                                      | 36  | 76.6%                                                    | 42  | 89.4%                                                 | 79.0% | 22                                                     | 46.8% | 29.0%                                        | 5  | 10.6%                                     | 30.0%  | 16                                                   | 34.0% | 16%                                        |    |                                      |   |                                      |  |
| PICCOLE CONCENTRATE                                                           | 2022 | 79                                                      | 55  | 69.6%                                                    | 75  | 94.9%                                                 | 82.7% | 36                                                     | 45.6% | 30.1%                                        | 2  | 2.5%                                      |        | 33                                                   | 41.8% | 16%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 80                                                      | 62  | 77.5%                                                    | 74  | 92.5%                                                 | 86.6% | 31                                                     | 38.8% | 28.9%                                        | 1  | 1.3%                                      |        | 23                                                   | 28.8% | 16%                                        |    |                                      |   |                                      |  |
|                                                                               |      |                                                         |     |                                                          |     |                                                       |       |                                                        |       |                                              |    |                                           |        |                                                      |       |                                            |    |                                      |   |                                      |  |
| FAMILY                                                                        | 2022 | 89                                                      | 64  | 71.9%                                                    | 85  | 95.5%                                                 | 83.0% | 40                                                     | 44.9% | 24.8%                                        | 3  | 3.4%                                      |        | 40                                                   | 44.9% | 18%                                        |    |                                      |   |                                      |  |
| STATE                                                                         | 2022 | 25                                                      | 22  | 88.0%                                                    | 24  | 96.0%                                                 | 62.7% | 19                                                     | 76.0% | 28.1%                                        | 1  | 4.0%                                      |        | 19                                                   | 76.0% | 17%                                        |    |                                      |   |                                      |  |
| ALTRI ASSETTI                                                                 | 2022 | 39                                                      | 31  | 79.5%                                                    | 37  | 94.9%                                                 | 74.2% | 21                                                     | 53.8% | 30.3%                                        | 2  | 5.1%                                      | 5.0%   | 24                                                   | 61.5% | 16%                                        |    |                                      |   |                                      |  |
| WIDELY HELD                                                                   | 2022 | 16                                                      | 14  | 87.5%                                                    | 16  | 100.0%                                                | 75.4% | 8                                                      | 50.0% | 17.1%                                        | 2  | 12.5%                                     | 100.0% | 12                                                   | 75.0% | 20%                                        |    |                                      |   |                                      |  |
|                                                                               |      |                                                         |     |                                                          |     |                                                       |       |                                                        |       |                                              |    |                                           |        |                                                      |       |                                            |    |                                      |   |                                      |  |
| TOTALE                                                                        | 2022 | 169                                                     | 131 | 77.5%                                                    | 162 | 95.9%                                                 | 76.7% | 88                                                     | 52.1% | 26.1%                                        | 8  | 4.7%                                      | 52.5%  | 95                                                   | 56.2% | 18%                                        |    |                                      |   |                                      |  |
|                                                                               | 2021 | 179                                                     | 145 | 81.0%                                                    | 167 | 93.3%                                                 | 80.0% | 84                                                     | 46.9% | 27.4%                                        | 11 | 6.1%                                      | 43.0%  | 73                                                   | 40.8% | 18%                                        |    |                                      |   |                                      |  |

| TAB.4PR: CARATTERISTICHE DELLA REMUNERAZIONE VARIABILE DI MEDIO LUNGO PERIODO (LTI) |      | E' prevista componente variabile di medio-lungo periodo (LTI; obiettivi > 1 anno) |     |     | Tipologia LTI: Bonus cash |     | Tipologia LTI: Stock grant, restricted stock |     | Tipologia LTI: Phantom stock |     | Tipologia LTI: Stock options |     | Tipologia LTI: Phantom Stock options |    | Tipologia LTI: Altro |    | Piano LTI "unico" |     | Piano LTI "rolling" |     |
|-------------------------------------------------------------------------------------|------|-----------------------------------------------------------------------------------|-----|-----|---------------------------|-----|----------------------------------------------|-----|------------------------------|-----|------------------------------|-----|--------------------------------------|----|----------------------|----|-------------------|-----|---------------------|-----|
| LISTINO                                                                             | Anno | #                                                                                 | N°  | %   | N°                        | %   | N°                                           | %   | N°                           | %   | N°                           | %   | N°                                   | %  | N°                   | %  | N°                | %   | N°                  | %   |
| FTSE MIB                                                                            | 2022 | 33                                                                                | 30  | 91% | 9                         | 30% | 22                                           | 73% | 1                            | 3%  | 3                            | 10% |                                      | 0% |                      | 0% | 11                | 37% | 19                  | 63% |
|                                                                                     | 2021 | 33                                                                                | 30  | 91% | 7                         | 23% | 22                                           | 73% | 1                            | 3%  | 4                            | 13% |                                      | 0% |                      | 0% | 7                 | 23% | 23                  | 77% |
|                                                                                     | 2020 | 34                                                                                | 32  | 94% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| FTSE MID CAP                                                                        | 2022 | 51                                                                                | 45  | 88% | 17                        | 38% | 24                                           | 53% | 2                            | 4%  | 10                           | 22% | 2                                    | 4% |                      | 0% | 33                | 73% | 13                  | 29% |
|                                                                                     | 2021 | 52                                                                                | 46  | 88% | 18                        | 39% | 25                                           | 54% | 3                            | 7%  | 7                            | 15% |                                      | 0% |                      | 0% | 31                | 67% | 15                  | 33% |
|                                                                                     | 2020 | 53                                                                                | 47  | 89% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| ALTRE                                                                               | 2022 | 93                                                                                | 59  | 63% | 35                        | 59% | 22                                           | 37% | 1                            | 2%  | 7                            | 12% | 1                                    | 2% | 1                    | 2% | 37                | 63% | 19                  | 32% |
|                                                                                     | 2021 | 98                                                                                | 61  | 62% | 37                        | 61% | 21                                           | 34% | 2                            | 3%  | 10                           | 16% | 1                                    | 2% | 1                    | 2% | 44                | 72% | 17                  | 28% |
|                                                                                     | 2020 | 105                                                                               | 74  | 70% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| FINANZIARIE                                                                         | 2022 | 38                                                                                | 24  | 63% | 4                         | 17% | 18                                           | 75% | 2                            | 8%  | 5                            | 21% | 1                                    | 4% |                      | 0% | 10                | 42% | 13                  | 54% |
|                                                                                     | 2021 | 38                                                                                | 24  | 63% | 4                         | 17% | 15                                           | 63% | 3                            | 13% | 6                            | 25% |                                      | 0% |                      | 0% | 8                 | 33% | 16                  | 67% |
|                                                                                     | 2020 | 36                                                                                | 31  | 86% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| NON FINANZIARIE                                                                     | 2022 | 139                                                                               | 110 | 79% | 57                        | 52% | 50                                           | 45% | 2                            | 2%  | 15                           | 14% | 2                                    | 2% | 1                    | 1% | 71                | 65% | 38                  | 35% |
|                                                                                     | 2021 | 145                                                                               | 113 | 78% | 58                        | 51% | 53                                           | 47% | 3                            | 3%  | 15                           | 13% | 1                                    | 1% | 1                    | 1% | 74                | 65% | 39                  | 35% |
|                                                                                     | 2020 | 156                                                                               | 122 | 78% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| GRANDI                                                                              | 2022 | 54                                                                                | 49  | 91% | 18                        | 37% | 33                                           | 67% | 2                            | 4%  | 6                            | 12% | 1                                    | 2% |                      | 0% | 23                | 47% | 26                  | 53% |
|                                                                                     | 2021 | 52                                                                                | 47  | 90% | 15                        | 32% | 32                                           | 68% | 1                            | 2%  | 5                            | 11% |                                      | 0% |                      | 0% | 16                | 34% | 31                  | 66% |
|                                                                                     | 2020 | 56                                                                                | 53  | 95% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| PICCOLE                                                                             | 2022 | 123                                                                               | 85  | 69% | 43                        | 51% | 35                                           | 41% | 2                            | 2%  | 14                           | 16% | 2                                    | 2% | 1                    | 1% | 58                | 68% | 25                  | 29% |
|                                                                                     | 2021 | 131                                                                               | 90  | 69% | 47                        | 52% | 36                                           | 40% | 5                            | 6%  | 16                           | 18% | 1                                    | 1% | 1                    | 1% | 66                | 73% | 24                  | 27% |
|                                                                                     | 2020 | 136                                                                               | 100 | 74% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| NON CONCENTRATE                                                                     | 2022 | 63                                                                                | 53  | 84% | 19                        | 36% | 32                                           | 60% | 2                            | 4%  | 9                            | 17% | 1                                    | 2% | 1                    | 2% | 26                | 49% | 28                  | 53% |
|                                                                                     | 2021 | 76                                                                                | 64  | 84% | 19                        | 30% | 37                                           | 58% | 4                            | 6%  | 12                           | 19% |                                      | 0% | 1                    | 2% | 30                | 47% | 34                  | 53% |
|                                                                                     | 2020 | 88                                                                                | 78  | 89% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| CONCENTRATE                                                                         | 2022 | 114                                                                               | 81  | 71% | 42                        | 52% | 36                                           | 44% | 2                            | 2%  | 11                           | 14% | 2                                    | 2% |                      | 0% | 55                | 68% | 23                  | 28% |
|                                                                                     | 2021 | 107                                                                               | 73  | 68% | 43                        | 59% | 31                                           | 42% | 2                            | 3%  | 9                            | 12% | 1                                    | 1% |                      | 0% | 52                | 71% | 21                  | 29% |
|                                                                                     | 2020 | 104                                                                               | 75  | 72% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| GRANDI NON CONCENTRATE                                                              | 2022 | 25                                                                                | 23  | 92% | 5                         | 22% | 19                                           | 83% | 2                            | 9%  | 2                            | 9%  |                                      | 0% |                      | 0% | 9                 | 39% | 14                  | 61% |
|                                                                                     | 2021 | 26                                                                                | 24  | 92% | 3                         | 13% | 21                                           | 88% | 1                            | 4%  | 2                            | 8%  |                                      | 0% |                      | 0% | 4                 | 17% | 20                  | 83% |
|                                                                                     | 2020 | 31                                                                                | 30  | 97% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| GRANDI CONCENTRATE                                                                  | 2022 | 29                                                                                | 26  | 90% | 13                        | 50% | 14                                           | 54% |                              | 0%  | 4                            | 15% | 1                                    | 4% |                      | 0% | 14                | 54% | 12                  | 46% |
|                                                                                     | 2021 | 26                                                                                | 23  | 88% | 12                        | 52% | 11                                           | 48% |                              | 0%  | 3                            | 13% |                                      | 0% |                      | 0% | 12                | 52% | 11                  | 48% |
|                                                                                     | 2020 | 25                                                                                | 23  | 92% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| PICCOLE NON CONCENTRATE                                                             | 2022 | 38                                                                                | 30  | 79% | 14                        | 47% | 13                                           | 43% |                              | 0%  | 7                            | 23% | 1                                    | 3% | 1                    | 3% | 17                | 57% | 14                  | 47% |
|                                                                                     | 2021 | 50                                                                                | 40  | 80% | 16                        | 40% | 16                                           | 40% | 3                            | 8%  | 10                           | 25% |                                      | 0% | 1                    | 3% | 26                | 65% | 14                  | 35% |
|                                                                                     | 2020 | 57                                                                                | 48  | 84% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| PICCOLE CONCENTRATE                                                                 | 2022 | 85                                                                                | 55  | 65% | 29                        | 53% | 22                                           | 40% | 2                            | 4%  | 7                            | 13% | 1                                    | 2% |                      | 0% | 41                | 75% | 11                  | 20% |
|                                                                                     | 2021 | 81                                                                                | 50  | 62% | 31                        | 62% | 20                                           | 40% | 2                            | 4%  | 6                            | 12% | 1                                    | 2% |                      | 0% | 40                | 80% | 10                  | 20% |
|                                                                                     | 2020 | 79                                                                                | 52  | 66% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |
| FAMILY                                                                              | 2022 | 95                                                                                | 67  | 71% | 35                        | 52% | 26                                           | 39% | 2                            | 3%  | 12                           | 18% | 2                                    | 3% |                      | 0% | 50                | 75% | 15                  | 22% |
|                                                                                     | 2021 | 96                                                                                | 64  | 67% | 35                        | 55% | 25                                           | 39% | 2                            | 3%  | 11                           | 17% | 1                                    | 2% |                      | 0% | 50                | 78% | 14                  | 22% |
| STATE                                                                               | 2022 | 25                                                                                | 20  | 80% | 10                        | 50% | 13                                           | 65% |                              | 0%  | 1                            | 5%  |                                      | 0% |                      | 0% | 7                 | 35% | 13                  | 65% |
|                                                                                     | 2021 | 24                                                                                | 21  | 88% | 9                         | 43% | 14                                           | 67% |                              | 0%  | 1                            | 5%  |                                      | 0% |                      | 0% | 7                 | 33% | 14                  | 67% |
| ALTRI ASSETTI                                                                       | 2022 | 41                                                                                | 34  | 83% | 14                        | 41% | 18                                           | 53% | 2                            | 6%  | 4                            | 12% |                                      | 0% | 1                    | 3% | 19                | 56% | 15                  | 44% |
|                                                                                     | 2021 | 41                                                                                | 34  | 83% | 15                        | 44% | 16                                           | 47% | 3                            | 9%  | 5                            | 15% |                                      | 0% | 1                    | 3% | 18                | 53% | 16                  | 47% |
| WIDELY HELD                                                                         | 2022 | 16                                                                                | 13  | 81% | 2                         | 15% | 11                                           | 85% |                              | 0%  | 3                            | 23% | 1                                    | 8% |                      | 0% | 5                 | 38% | 8                   | 62% |
|                                                                                     | 2021 | 22                                                                                | 18  | 82% | 3                         | 17% | 13                                           | 72% | 1                            | 6%  | 4                            | 22% |                                      | 0% |                      | 0% | 7                 | 39% | 11                  | 61% |
| TOTALE                                                                              | 2022 | 177                                                                               | 134 | 76% | 61                        | 46% | 68                                           | 51% | 4                            | 3%  | 20                           | 15% | 3                                    | 2% | 1                    | 1% | 81                | 60% | 51                  | 38% |
|                                                                                     | 2021 | 183                                                                               | 137 | 75% | 62                        | 45% | 68                                           | 50% | 6                            | 4%  | 21                           | 15% | 1                                    | 1% | 1                    | 1% | 82                | 60% | 55                  | 40% |
|                                                                                     | 2020 | 192                                                                               | 153 | 80% |                           |     |                                              |     |                              |     |                              |     |                                      |    |                      |    |                   |     |                     |     |

| TAB.5PR: OBIETTIVI A BASE DELLA REMUNERAZIONE VARIABILE DI MEDIO LUNGO PERIODO (LTI) |      | Esistono gates di accesso (nell'LTI)? |     |      | Gates/obiettivi di carattere finanziario |     |     | Gates legati a obiettivi di business |     |     | Gates legati a performance azionaria |     |     | Gates legati a parametri ESG |     |     |
|--------------------------------------------------------------------------------------|------|---------------------------------------|-----|------|------------------------------------------|-----|-----|--------------------------------------|-----|-----|--------------------------------------|-----|-----|------------------------------|-----|-----|
| LISTINO                                                                              | Anno | #                                     | N°  | %    | N°                                       | %   | μ   | N°                                   | %   | μ   | N°                                   | %   | μ   | N°                           | %   | μ   |
| FTSE MIB                                                                             | 2022 | 30                                    | 30  | 100% | 29                                       | 97% | 61% | 4                                    | 13% | 27% | 16                                   | 53% | 36% | 23                           | 77% | 24% |
|                                                                                      | 2021 | 30                                    | 30  | 100% | 27                                       | 90% |     | 7                                    | 23% |     | 16                                   | 53% |     | 21                           | 70% |     |
|                                                                                      | 2020 | 32                                    | 26  | 81%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| FTSE MID CAP                                                                         | 2022 | 45                                    | 43  | 96%  | 37                                       | 86% | 72% | 6                                    | 14% | 21% | 20                                   | 47% | 45% | 25                           | 58% | 19% |
|                                                                                      | 2021 | 46                                    | 44  | 96%  | 39                                       | 89% |     | 8                                    | 18% |     | 19                                   | 43% |     | 14                           | 32% |     |
|                                                                                      | 2020 | 47                                    | 31  | 66%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| ALTRE                                                                                | 2022 | 59                                    | 54  | 92%  | 48                                       | 89% | 72% | 11                                   | 20% | 41% | 19                                   | 35% | 52% | 24                           | 44% | 20% |
|                                                                                      | 2021 | 61                                    | 55  | 90%  | 50                                       | 91% |     | 13                                   | 24% |     | 13                                   | 24% |     | 14                           | 25% |     |
|                                                                                      | 2020 | 74                                    | 33  | 45%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
|                                                                                      |      |                                       |     |      |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| FINANZIARIE                                                                          | 2022 | 24                                    | 24  | 100% | 21                                       | 88% | 64% | 3                                    | 13% | 52% | 13                                   | 54% | 36% | 16                           | 67% | 20% |
|                                                                                      | 2021 | 24                                    | 24  | 100% | 21                                       | 88% |     | 6                                    | 25% |     | 12                                   | 50% |     | 9                            | 38% |     |
|                                                                                      | 2020 | 31                                    | 27  | 87%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| NON FINANZIARIE                                                                      | 2022 | 110                                   | 103 | 94%  | 93                                       | 90% | 70% | 18                                   | 17% | 23% | 42                                   | 41% | 47% | 56                           | 54% | 22% |
|                                                                                      | 2021 | 113                                   | 105 | 93%  | 95                                       | 90% |     | 22                                   | 21% |     | 36                                   | 34% |     | 40                           | 38% |     |
|                                                                                      | 2020 | 122                                   | 63  | 52%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
|                                                                                      |      |                                       |     |      |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| GRANDI                                                                               | 2022 | 49                                    | 47  | 96%  | 44                                       | 94% | 64% | 6                                    | 13% | 26% | 25                                   | 53% | 43% | 35                           | 74% | 22% |
|                                                                                      | 2021 | 47                                    | 47  | 100% | 43                                       | 91% |     | 10                                   | 21% |     | 26                                   | 55% |     | 26                           | 55% |     |
|                                                                                      | 2020 | 53                                    | 38  | 72%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| PICCOLE                                                                              | 2022 | 85                                    | 80  | 94%  | 70                                       | 88% | 73% | 15                                   | 19% | 33% | 30                                   | 38% | 46% | 37                           | 46% | 19% |
|                                                                                      | 2021 | 90                                    | 82  | 91%  | 73                                       | 89% |     | 18                                   | 22% |     | 22                                   | 27% |     | 23                           | 28% |     |
|                                                                                      | 2020 | 100                                   | 52  | 52%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
|                                                                                      |      |                                       |     |      |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| NON CONCENTRATE                                                                      | 2022 | 53                                    | 51  | 96%  | 48                                       | 94% | 63% | 8                                    | 16% | 24% | 24                                   | 47% | 40% | 32                           | 63% | 22% |
|                                                                                      | 2021 | 64                                    | 60  | 94%  | 52                                       | 87% |     | 14                                   | 23% |     | 28                                   | 47% |     | 23                           | 38% |     |
|                                                                                      | 2020 | 78                                    | 52  | 67%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| CONCENTRATE                                                                          | 2022 | 81                                    | 76  | 94%  | 66                                       | 87% | 72% | 13                                   | 17% | 36% | 31                                   | 41% | 47% | 40                           | 53% | 20% |
|                                                                                      | 2021 | 73                                    | 69  | 95%  | 64                                       | 93% |     | 14                                   | 20% |     | 20                                   | 29% |     | 26                           | 38% |     |
|                                                                                      | 2020 | 75                                    | 38  | 51%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
|                                                                                      |      |                                       |     |      |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| GRANDI NON CONCENTRATE                                                               | 2022 | 23                                    | 23  | 100% | 21                                       | 91% | 60% | 3                                    | 13% | 25% | 13                                   | 57% | 40% | 19                           | 83% | 23% |
|                                                                                      | 2021 | 24                                    | 24  | 100% | 21                                       | 88% |     | 7                                    | 29% |     | 16                                   | 67% |     | 16                           | 67% |     |
|                                                                                      | 2020 | 30                                    | 25  | 83%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| GRANDI CONCENTRATE                                                                   | 2022 | 26                                    | 24  | 92%  | 23                                       | 96% | 67% | 3                                    | 13% | 27% | 12                                   | 50% | 46% | 16                           | 67% | 22% |
|                                                                                      | 2021 | 23                                    | 23  | 100% | 22                                       | 96% |     | 3                                    | 13% |     | 10                                   | 43% |     | 10                           | 43% |     |
|                                                                                      | 2020 | 23                                    | 13  | 57%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| PICCOLE NON CONCENTRATE                                                              | 2022 | 30                                    | 28  | 93%  | 27                                       | 96% | 68% | 5                                    | 18% | 23% | 11                                   | 39% | 41% | 13                           | 46% | 20% |
|                                                                                      | 2021 | 40                                    | 36  | 90%  | 31                                       | 86% |     | 7                                    | 19% |     | 12                                   | 33% |     | 7                            | 19% |     |
|                                                                                      | 2020 | 48                                    | 27  | 56%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| PICCOLE CONCENTRATE                                                                  | 2022 | 55                                    | 52  | 95%  | 43                                       | 83% | 75% | 10                                   | 19% | 40% | 19                                   | 37% | 48% | 24                           | 46% | 19% |
|                                                                                      | 2021 | 50                                    | 46  | 92%  | 42                                       | 91% |     | 11                                   | 24% |     | 10                                   | 22% |     | 16                           | 35% |     |
|                                                                                      | 2020 | 52                                    | 25  | 48%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
|                                                                                      |      |                                       |     |      |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| FAMILY                                                                               | 2022 | 67                                    | 62  | 93%  | 53                                       | 85% | 77% | 11                                   | 18% | 34% | 23                                   | 37% | 48% | 29                           | 47% | 20% |
|                                                                                      | 2021 | 64                                    | 60  | 94%  | 53                                       | 88% |     | 11                                   | 18% |     | 18                                   | 30% |     | 16                           | 27% |     |
| STATE                                                                                | 2022 | 20                                    | 20  | 100% | 19                                       | 95% | 53% | 6                                    | 30% | 21% | 10                                   | 50% | 38% | 16                           | 80% | 20% |
|                                                                                      | 2021 | 21                                    | 21  | 100% | 20                                       | 95% |     | 7                                    | 33% |     | 10                                   | 48% |     | 16                           | 76% |     |
| ALTRI ASSETTI                                                                        | 2022 | 34                                    | 32  | 94%  | 30                                       | 94% | 67% | 3                                    | 9%  |     | 15                                   | 47% | 44% | 17                           | 53% | 27% |
|                                                                                      | 2021 | 34                                    | 31  | 91%  | 29                                       | 94% |     | 6                                    | 19% |     | 11                                   | 35% |     | 9                            | 29% |     |
| WIDELY HELD                                                                          | 2022 | 13                                    | 13  | 100% | 12                                       | 92% | 60% | 1                                    | 8%  | 35% | 7                                    | 54% | 47% | 10                           | 77% | 18% |
|                                                                                      | 2021 | 18                                    | 17  | 94%  | 14                                       | 82% |     | 4                                    | 24% |     | 9                                    | 53% |     | 8                            | 47% |     |
|                                                                                      |      |                                       |     |      |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |
| TOTALE                                                                               | 2022 | 134                                   | 127 | 95%  | 114                                      | 90% | 69% | 21                                   | 17% | 30% | 55                                   | 43% | 44% | 72                           | 57% | 21% |
|                                                                                      | 2021 | 137                                   | 129 | 94%  | 116                                      | 90% |     | 28                                   | 22% |     | 48                                   | 37% |     | 49                           | 38% |     |
|                                                                                      | 2020 | 153                                   | 90  | 59%  |                                          |     |     |                                      |     |     |                                      |     |     |                              |     |     |



| TAB.6PR: PAY OPPORTUNITY CEO |      |     | Società che indicano il peso % di MBO e LTI |     | Pay opportunity CEO: Remunerazione fissa (NB: include anche eventuale importo DG) | Pay opportunity CEO: Totale MBO a target | Pay opportunity CEO: Totale LTI a target | Peso % Remunerazione fissa a target (calcolato su remunerazione totale = fisso + variabile) | Peso % MBO a target (calcolato su remunerazione totale = fisso + variabile) | Se indicato, peso % LTI a target (calcolato su remunerazione totale = fisso + variabile) | Pay opportunity CEO: Totale MBO a livello MAX | Pay opportunity CEO: Totale LTI a livello MAX (attenzione a piani LTI unico vs rolling) | Peso % Remunerazione fissa a livello MAX (calcolato su remunerazione totale = fisso + variabile) | Se indicato, peso % MBO a livello MAX (calcolato su remunerazione totale = fisso + variabile) | Se indicato, peso % LTI a livello MAX (calcolato su remunerazione totale = fisso + variabile) |
|------------------------------|------|-----|---------------------------------------------|-----|-----------------------------------------------------------------------------------|------------------------------------------|------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|------------------------------------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| LISTINO                      | Anno | #   | N°                                          | %   | μ                                                                                 | μ                                        | μ                                        | %                                                                                           | %                                                                           | %                                                                                        | μ                                             | μ                                                                                       | %                                                                                                | %                                                                                             | %                                                                                             |
| FTSE MIB                     | 2022 | 33  | 25                                          | 76% | 1324                                                                              | 1079                                     | 1096                                     | 41%                                                                                         | 29%                                                                         | 29%                                                                                      | 1656                                          | 1721                                                                                    | 34%                                                                                              | 33%                                                                                           | 33%                                                                                           |
|                              | 2021 | 33  | 21                                          | 64% | 1334                                                                              | 1146                                     | 1316                                     | 39%                                                                                         | 28%                                                                         | 33%                                                                                      | 1569                                          | 2076                                                                                    | 32%                                                                                              | 30%                                                                                           | 38%                                                                                           |
|                              | 2020 | 34  | 18                                          | 53% |                                                                                   |                                          |                                          |                                                                                             | 25%                                                                         | 38%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| FTSE MID CAP                 | 2022 | 57  | 30                                          | 53% | 866                                                                               | 602                                      | 763                                      | 45%                                                                                         | 25%                                                                         | 30%                                                                                      | 875                                           | 1175                                                                                    | 37%                                                                                              | 27%                                                                                           | 36%                                                                                           |
|                              | 2021 | 59  | 31                                          | 53% | 831                                                                               | 478                                      | 696                                      | 47%                                                                                         | 24%                                                                         | 29%                                                                                      | 674                                           | 1083                                                                                    | 39%                                                                                              | 27%                                                                                           | 34%                                                                                           |
|                              | 2020 | 57  | 21                                          | 37% |                                                                                   |                                          |                                          |                                                                                             | 24%                                                                         | 33%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| ALTRE                        | 2022 | 121 | 38                                          | 31% | 499                                                                               | 295                                      | 195                                      | 57%                                                                                         | 27%                                                                         | 16%                                                                                      | 388                                           | 301                                                                                     | 49%                                                                                              | 31%                                                                                           | 19%                                                                                           |
|                              | 2021 | 126 | 43                                          | 34% | 484                                                                               | 283                                      | 233                                      | 56%                                                                                         | 26%                                                                         | 19%                                                                                      | 369                                           | 324                                                                                     | 49%                                                                                              | 30%                                                                                           | 21%                                                                                           |
|                              | 2020 | 129 | 20                                          | 16% |                                                                                   |                                          |                                          |                                                                                             | 30%                                                                         | 20%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
|                              |      |     |                                             |     |                                                                                   |                                          |                                          |                                                                                             |                                                                             |                                                                                          |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| FINANZIARIE                  | 2022 | 39  | 16                                          | 41% | 1287                                                                              | 1053                                     | 742                                      | 44%                                                                                         | 36%                                                                         | 20%                                                                                      | 1575                                          | 962                                                                                     | 37%                                                                                              | 41%                                                                                           | 22%                                                                                           |
|                              | 2021 | 40  | 13                                          | 33% | 1197                                                                              | 1124                                     | 773                                      | 44%                                                                                         | 36%                                                                         | 20%                                                                                      | 1404                                          | 992                                                                                     | 38%                                                                                              | 40%                                                                                           | 22%                                                                                           |
|                              | 2020 | 40  | 8                                           | 20% |                                                                                   |                                          |                                          |                                                                                             | 27%                                                                         | 25%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| NON FINANZIARIE              | 2022 | 172 | 77                                          | 45% | 746                                                                               | 512                                      | 595                                      | 50%                                                                                         | 25%                                                                         | 25%                                                                                      | 743                                           | 965                                                                                     | 42%                                                                                              | 28%                                                                                           | 30%                                                                                           |
|                              | 2021 | 178 | 82                                          | 46% | 720                                                                               | 445                                      | 600                                      | 50%                                                                                         | 24%                                                                         | 26%                                                                                      | 627                                           | 953                                                                                     | 42%                                                                                              | 27%                                                                                           | 30%                                                                                           |
|                              | 2020 | 180 | 51                                          | 28% |                                                                                   |                                          |                                          |                                                                                             | 26%                                                                         | 31%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
|                              |      |     |                                             |     |                                                                                   |                                          |                                          |                                                                                             |                                                                             |                                                                                          |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| GRANDI                       | 2022 | 55  | 38                                          | 69% | 1174                                                                              | 921                                      | 1031                                     | 42%                                                                                         | 28%                                                                         | 30%                                                                                      | 1392                                          | 1636                                                                                    | 34%                                                                                              | 31%                                                                                           | 35%                                                                                           |
|                              | 2021 | 55  | 33                                          | 60% | 1145                                                                              | 914                                      | 1075                                     | 41%                                                                                         | 28%                                                                         | 31%                                                                                      | 1259                                          | 1702                                                                                    | 33%                                                                                              | 30%                                                                                           | 36%                                                                                           |
|                              | 2020 | 59  | 29                                          | 49% |                                                                                   |                                          |                                          |                                                                                             | 25%                                                                         | 35%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| PICCOLE                      | 2022 | 156 | 55                                          | 35% | 607                                                                               | 386                                      | 337                                      | 54%                                                                                         | 27%                                                                         | 20%                                                                                      | 537                                           | 501                                                                                     | 46%                                                                                              | 30%                                                                                           | 24%                                                                                           |
|                              | 2021 | 163 | 62                                          | 38% | 594                                                                               | 337                                      | 383                                      | 54%                                                                                         | 24%                                                                         | 22%                                                                                      | 454                                           | 563                                                                                     | 46%                                                                                              | 28%                                                                                           | 25%                                                                                           |
|                              | 2020 | 161 | 30                                          | 19% |                                                                                   |                                          |                                          |                                                                                             | 28%                                                                         | 25%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
|                              |      |     |                                             |     |                                                                                   |                                          |                                          |                                                                                             |                                                                             |                                                                                          |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| NON CONCENTRATE              | 2022 | 71  | 36                                          | 51% | 983                                                                               | 753                                      | 770                                      | 45%                                                                                         | 27%                                                                         | 28%                                                                                      | 1114                                          | 1117                                                                                    | 37%                                                                                              | 31%                                                                                           | 32%                                                                                           |
|                              | 2021 | 83  | 35                                          | 42% | 935                                                                               | 739                                      | 882                                      | 43%                                                                                         | 25%                                                                         | 33%                                                                                      | 979                                           | 1302                                                                                    | 35%                                                                                              | 27%                                                                                           | 37%                                                                                           |
|                              | 2020 | 96  | 32                                          | 33% |                                                                                   |                                          |                                          |                                                                                             | 25%                                                                         | 32%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| CONCENTRATE                  | 2022 | 140 | 57                                          | 41% | 748                                                                               | 511                                      | 526                                      | 51%                                                                                         | 27%                                                                         | 22%                                                                                      | 742                                           | 868                                                                                     | 44%                                                                                              | 30%                                                                                           | 26%                                                                                           |
|                              | 2021 | 135 | 60                                          | 44% | 697                                                                               | 420                                      | 473                                      | 53%                                                                                         | 26%                                                                         | 21%                                                                                      | 591                                           | 759                                                                                     | 46%                                                                                              | 30%                                                                                           | 25%                                                                                           |
|                              | 2020 | 124 | 27                                          | 22% |                                                                                   |                                          |                                          |                                                                                             | 28%                                                                         | 28%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
|                              |      |     |                                             |     |                                                                                   |                                          |                                          |                                                                                             |                                                                             |                                                                                          |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| GRANDI NON CONCENTRATE       | 2022 | 25  | 18                                          | 72% | 1390                                                                              | 1074                                     | 1152                                     | 40%                                                                                         | 29%                                                                         | 31%                                                                                      | 1576                                          | 1685                                                                                    | 33%                                                                                              | 32%                                                                                           | 35%                                                                                           |
|                              | 2021 | 26  | 15                                          | 58% | 1453                                                                              | 1313                                     | 1426                                     | 37%                                                                                         | 28%                                                                         | 35%                                                                                      | 1694                                          | 2106                                                                                    | 30%                                                                                              | 30%                                                                                           | 40%                                                                                           |
|                              | 2020 | 32  | 15                                          | 47% |                                                                                   |                                          |                                          |                                                                                             | 24%                                                                         | 39%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| GRANDI CONCENTRATE           | 2022 | 30  | 20                                          | 67% | 980                                                                               | 783                                      | 923                                      | 44%                                                                                         | 27%                                                                         | 30%                                                                                      | 1227                                          | 1593                                                                                    | 36%                                                                                              | 29%                                                                                           | 35%                                                                                           |
|                              | 2021 | 29  | 18                                          | 62% | 888                                                                               | 581                                      | 782                                      | 44%                                                                                         | 28%                                                                         | 28%                                                                                      | 897                                           | 1366                                                                                    | 36%                                                                                              | 31%                                                                                           | 33%                                                                                           |
|                              | 2020 | 27  | 14                                          | 52% |                                                                                   |                                          |                                          |                                                                                             | 26%                                                                         | 31%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| PICCOLE NON CONCENTRATE      | 2022 | 46  | 18                                          | 39% | 576                                                                               | 431                                      | 388                                      | 49%                                                                                         | 26%                                                                         | 25%                                                                                      | 653                                           | 549                                                                                     | 41%                                                                                              | 30%                                                                                           | 28%                                                                                           |
|                              | 2021 | 57  | 20                                          | 35% | 547                                                                               | 308                                      | 475                                      | 48%                                                                                         | 22%                                                                         | 31%                                                                                      | 442                                           | 699                                                                                     | 39%                                                                                              | 26%                                                                                           | 35%                                                                                           |
|                              | 2020 | 64  | 17                                          | 27% |                                                                                   |                                          |                                          |                                                                                             | 25%                                                                         | 26%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| PICCOLE CONCENTRATE          | 2022 | 110 | 37                                          | 34% | 623                                                                               | 365                                      | 312                                      | 56%                                                                                         | 27%                                                                         | 17%                                                                                      | 480                                           | 477                                                                                     | 48%                                                                                              | 30%                                                                                           | 22%                                                                                           |
|                              | 2021 | 106 | 42                                          | 40% | 616                                                                               | 351                                      | 340                                      | 56%                                                                                         | 26%                                                                         | 18%                                                                                      | 460                                           | 498                                                                                     | 50%                                                                                              | 30%                                                                                           | 21%                                                                                           |
|                              | 2020 | 97  | 13                                          | 13% |                                                                                   |                                          |                                          |                                                                                             | 31%                                                                         | 24%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
|                              |      |     |                                             |     |                                                                                   |                                          |                                          |                                                                                             |                                                                             |                                                                                          |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| FAMILY                       | 2022 | 123 | 48                                          | 39% | 729                                                                               | 465                                      | 511                                      | 53%                                                                                         | 26%                                                                         | 21%                                                                                      | 636                                           | 781                                                                                     | 45%                                                                                              | 30%                                                                                           | 25%                                                                                           |
|                              | 2021 | 126 | 52                                          | 41% | 712                                                                               | 430                                      | 513                                      | 53%                                                                                         | 26%                                                                         | 22%                                                                                      | 599                                           | 771                                                                                     | 45%                                                                                              | 30%                                                                                           | 25%                                                                                           |
| STATE                        | 2022 | 26  | 16                                          | 62% | 852                                                                               | 574                                      | 738                                      | 46%                                                                                         | 26%                                                                         | 28%                                                                                      | 814                                           | 1199                                                                                    | 39%                                                                                              | 29%                                                                                           | 32%                                                                                           |
|                              | 2021 | 26  | 14                                          | 54% | 808                                                                               | 538                                      | 747                                      | 46%                                                                                         | 25%                                                                         | 29%                                                                                      | 716                                           | 1243                                                                                    | 40%                                                                                              | 26%                                                                                           | 34%                                                                                           |
| ALTRI ASSETTI                | 2022 | 45  | 22                                          | 49% | 912                                                                               | 778                                      | 664                                      | 45%                                                                                         | 29%                                                                         | 26%                                                                                      | 1221                                          | 1117                                                                                    | 37%                                                                                              | 32%                                                                                           | 31%                                                                                           |
|                              | 2021 | 43  | 21                                          | 49% | 790                                                                               | 538                                      | 746                                      | 45%                                                                                         | 24%                                                                         | 31%                                                                                      | 750                                           | 1172                                                                                    | 38%                                                                                              | 26%                                                                                           | 36%                                                                                           |
| WIDELY HELD                  | 2022 | 17  | 7                                           | 41% | 1339                                                                              | 1089                                     | 970                                      | 41%                                                                                         | 28%                                                                         | 31%                                                                                      | 1713                                          | 1208                                                                                    | 34%                                                                                              | 34%                                                                                           | 33%                                                                                           |
|                              | 2021 | 23  | 8                                           | 35% | 1208                                                                              | 1232                                     | 806                                      | 42%                                                                                         | 30%                                                                         | 28%                                                                                      | 1599                                          | 1123                                                                                    | 35%                                                                                              | 35%                                                                                           | 30%                                                                                           |
|                              |      |     |                                             |     |                                                                                   |                                          |                                          |                                                                                             |                                                                             |                                                                                          |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |
| TOTALE                       | 2022 | 211 | 93                                          | 44% | 839                                                                               | 605                                      | 621                                      | 49%                                                                                         | 27%                                                                         | 24%                                                                                      | 886                                           | 965                                                                                     | 41%                                                                                              | 31%                                                                                           | 28%                                                                                           |
|                              | 2021 | 218 | 95                                          | 44% | 785                                                                               | 538                                      | 624                                      | 49%                                                                                         | 26%                                                                         | 25%                                                                                      | 734                                           | 959                                                                                     | 42%                                                                                              | 29%                                                                                           | 29%                                                                                           |
|                              | 2020 | 220 | 59                                          | 27% |                                                                                   |                                          |                                          |                                                                                             | 26%                                                                         | 30%                                                                                      |                                               |                                                                                         |                                                                                                  |                                                                                               |                                                                                               |

| TAB.7PR: BONUS AD HOC   |      | E' prevista possibilità di erogare bonus ad hoc in base a valutazioni ex post |     |     | E' prevista clausola claw-back |     | Durata periodo in cui claw back è esercitabile (anni) |     |       |
|-------------------------|------|-------------------------------------------------------------------------------|-----|-----|--------------------------------|-----|-------------------------------------------------------|-----|-------|
| LISTINO                 | Anno | #                                                                             | N°  | %   | N°                             | %   | N°                                                    | %   | $\mu$ |
| FTSE MIB                | 2022 | 33                                                                            | 13  | 39% | 32                             | 97% | 20                                                    | 61% | 5.0   |
|                         | 2021 | 33                                                                            | 15  | 45% | 32                             | 97% | 19                                                    | 58% | 5.1   |
|                         | 2020 | 34                                                                            | 13  | 38% | 31                             | 91% |                                                       |     |       |
| FTSE MID CAP            | 2022 | 57                                                                            | 29  | 51% | 48                             | 84% | 28                                                    | 49% | 3.7   |
|                         | 2021 | 59                                                                            | 29  | 49% | 51                             | 86% | 23                                                    | 39% | 3.6   |
|                         | 2020 | 57                                                                            | 26  | 46% | 45                             | 79% |                                                       |     |       |
| ALTRE                   | 2022 | 121                                                                           | 49  | 40% | 65                             | 54% | 26                                                    | 21% | 3.7   |
|                         | 2021 | 126                                                                           | 62  | 49% | 68                             | 54% | 24                                                    | 19% | 3.9   |
|                         | 2020 | 129                                                                           | 49  | 38% | 59                             | 46% |                                                       |     |       |
|                         |      |                                                                               |     |     |                                |     |                                                       |     |       |
| FINANZIARIE             | 2022 | 39                                                                            | 21  | 54% | 36                             | 92% | 27                                                    | 69% | 4.7   |
|                         | 2021 | 40                                                                            | 21  | 53% | 36                             | 90% | 24                                                    | 60% | 5.0   |
|                         | 2020 | 40                                                                            | 17  | 43% | 31                             | 78% |                                                       |     |       |
| NON FINANZIARIE         | 2022 | 172                                                                           | 70  | 41% | 109                            | 63% | 47                                                    | 27% | 3.6   |
|                         | 2021 | 178                                                                           | 85  | 48% | 115                            | 65% | 42                                                    | 24% | 3.6   |
|                         | 2020 | 180                                                                           | 71  | 39% | 104                            | 58% |                                                       |     |       |
|                         |      |                                                                               |     |     |                                |     |                                                       |     |       |
| GRANDI                  | 2022 | 55                                                                            | 21  | 38% | 53                             | 96% | 30                                                    | 55% | 4.8   |
|                         | 2021 | 55                                                                            | 22  | 40% | 52                             | 95% | 27                                                    | 49% | 4.7   |
|                         | 2020 | 59                                                                            | 25  | 42% | 52                             | 88% |                                                       |     |       |
| PICCOLE                 | 2022 | 156                                                                           | 70  | 45% | 92                             | 59% | 44                                                    | 28% | 3.5   |
|                         | 2021 | 163                                                                           | 84  | 52% | 99                             | 61% | 39                                                    | 24% | 3.7   |
|                         | 2020 | 161                                                                           | 63  | 39% | 83                             | 52% |                                                       |     |       |
|                         |      |                                                                               |     |     |                                |     |                                                       |     |       |
| NON CONCENTRATE         | 2022 | 71                                                                            | 30  | 42% | 56                             | 79% | 35                                                    | 49% | 4.3   |
|                         | 2021 | 83                                                                            | 45  | 54% | 67                             | 81% | 34                                                    | 41% | 4.5   |
|                         | 2020 | 96                                                                            | 38  | 40% | 69                             | 72% |                                                       |     |       |
| CONCENTRATE             | 2022 | 140                                                                           | 61  | 44% | 89                             | 64% | 39                                                    | 28% | 3.8   |
|                         | 2021 | 135                                                                           | 61  | 45% | 84                             | 62% | 32                                                    | 24% | 3.7   |
|                         | 2020 | 124                                                                           | 50  | 40% | 66                             | 53% |                                                       |     |       |
|                         |      |                                                                               |     |     |                                |     |                                                       |     |       |
| GRANDI NON CONCENTRATE  | 2022 | 25                                                                            | 9   | 36% | 24                             | 96% | 16                                                    | 64% | 5.3   |
|                         | 2021 | 26                                                                            | 12  | 46% | 25                             | 96% | 14                                                    | 54% | 5.6   |
|                         | 2020 | 32                                                                            | 14  | 44% | 29                             | 91% |                                                       |     |       |
| GRANDI CONCENTRATE      | 2022 | 30                                                                            | 12  | 40% | 29                             | 97% | 14                                                    | 47% | 4.4   |
|                         | 2021 | 29                                                                            | 10  | 34% | 27                             | 93% | 13                                                    | 45% | 3.8   |
|                         | 2020 | 27                                                                            | 11  | 41% | 23                             | 85% |                                                       |     |       |
| PICCOLE NON CONCENTRATE | 2022 | 46                                                                            | 21  | 46% | 32                             | 70% | 19                                                    | 41% | 3.4   |
|                         | 2021 | 57                                                                            | 33  | 58% | 42                             | 74% | 20                                                    | 35% | 3.8   |
|                         | 2020 | 64                                                                            | 24  | 38% | 40                             | 63% |                                                       |     |       |
| PICCOLE CONCENTRATE     | 2022 | 110                                                                           | 49  | 45% | 60                             | 55% | 25                                                    | 23% | 3.6   |
|                         | 2021 | 106                                                                           | 51  | 48% | 57                             | 54% | 19                                                    | 18% | 3.7   |
|                         | 2020 | 97                                                                            | 39  | 40% | 43                             | 44% |                                                       |     |       |
|                         |      |                                                                               |     |     |                                |     |                                                       |     |       |
| FAMILY                  | 2022 | 123                                                                           | 52  | 42% | 71                             | 58% | 30                                                    | 24% | 3.6   |
|                         | 2021 | 126                                                                           | 62  | 49% | 72                             | 57% | 26                                                    | 21% | 3.7   |
| STATE                   | 2022 | 26                                                                            | 10  | 38% | 25                             | 96% | 14                                                    | 54% | 4.7   |
|                         | 2021 | 26                                                                            | 9   | 35% | 24                             | 92% | 12                                                    | 46% | 5.0   |
| ALTRI ASSETTI           | 2022 | 45                                                                            | 23  | 51% | 33                             | 73% | 19                                                    | 42% | 3.9   |
|                         | 2021 | 43                                                                            | 27  | 63% | 34                             | 79% | 16                                                    | 37% | 3.6   |
| WIDELY HELD             | 2022 | 17                                                                            | 6   | 35% | 16                             | 94% | 11                                                    | 65% | 4.5   |
|                         | 2021 | 23                                                                            | 8   | 35% | 21                             | 91% | 12                                                    | 52% | 4.8   |
|                         |      |                                                                               |     |     |                                |     |                                                       |     |       |
| TOTALE                  | 2022 | 211                                                                           | 91  | 43% | 145                            | 69% | 74                                                    | 35% | 4.0   |
|                         | 2021 | 218                                                                           | 106 | 49% | 151                            | 69% | 66                                                    | 30% | 4.1   |
|                         | 2020 | 220                                                                           | 88  | 40% | 135                            | 61% |                                                       |     |       |

| TAB.8PR: VARIAZIONE DELLE REMUNERAZIONI E PAY RATIO |      |     | Variazione % Remunerazione CEO |     |      | Variazione % Remunerazione dipendenti |     |     | La RR riporta info sufficienti a calcolare pay ratio effettivo AD/dipendenti? |     |      |
|-----------------------------------------------------|------|-----|--------------------------------|-----|------|---------------------------------------|-----|-----|-------------------------------------------------------------------------------|-----|------|
| LISTINO                                             | Anno | #   | N°                             | %   | μ    | N°                                    | %   | μ   | N°                                                                            | %   | μ    |
| FTSE MIB                                            | 2022 | 33  | 28                             | 85% | 27%  | 30                                    | 91% | 4%  | 25                                                                            | 76% | 42.5 |
|                                                     | 2021 | 33  | 28                             | 85% | -10% | 28                                    | 85% | 0%  | 24                                                                            | 73% | 41.8 |
|                                                     | 2020 | 34  |                                |     |      |                                       |     |     |                                                                               |     |      |
| FTSE MID CAP                                        | 2022 | 57  | 42                             | 74% | 42%  | 45                                    | 79% | 6%  | 32                                                                            | 56% | 31.4 |
|                                                     | 2021 | 59  | 42                             | 71% | 4%   | 45                                    | 76% | 1%  | 31                                                                            | 53% | 22.8 |
|                                                     | 2020 | 57  |                                |     |      |                                       |     |     |                                                                               |     |      |
| ALTRE                                               | 2022 | 121 | 76                             | 63% | 18%  | 71                                    | 59% | 5%  | 56                                                                            | 46% | 18.9 |
|                                                     | 2021 | 126 | 74                             | 59% | 11%  | 65                                    | 52% | 0%  | 52                                                                            | 41% | 18.2 |
|                                                     | 2020 | 129 |                                |     |      |                                       |     |     |                                                                               |     |      |
|                                                     |      |     |                                |     |      |                                       |     |     |                                                                               |     |      |
| FINANZIARIE                                         | 2022 | 39  | 30                             | 77% | 31%  | 32                                    | 82% | 7%  | 25                                                                            | 64% | 39.1 |
|                                                     | 2021 | 40  | 30                             | 75% | -3%  | 30                                    | 75% | 0%  | 24                                                                            | 60% | 30.8 |
|                                                     | 2020 | 40  |                                |     |      |                                       |     |     |                                                                               |     |      |
| NON FINANZIARIE                                     | 2022 | 172 | 116                            | 67% | 25%  | 114                                   | 66% | 4%  | 88                                                                            | 51% | 24.4 |
|                                                     | 2021 | 178 | 114                            | 64% | 7%   | 108                                   | 61% | 0%  | 83                                                                            | 47% | 22.9 |
|                                                     | 2020 | 180 |                                |     |      |                                       |     |     |                                                                               |     |      |
|                                                     |      |     |                                |     |      |                                       |     |     |                                                                               |     |      |
| GRANDI                                              | 2022 | 55  | 45                             | 82% | 40%  | 48                                    | 87% | 6%  | 38                                                                            | 69% | 37.7 |
|                                                     | 2021 | 55  | 43                             | 78% | -7%  | 44                                    | 80% | 0%  | 35                                                                            | 64% | 35.8 |
|                                                     | 2020 | 59  |                                | 0%  |      |                                       | 0%  |     |                                                                               | 0%  |      |
| PICCOLE                                             | 2022 | 156 | 101                            | 65% | 21%  | 98                                    | 63% | 5%  | 75                                                                            | 48% | 22.6 |
|                                                     | 2021 | 163 | 101                            | 62% | 10%  | 94                                    | 58% | 0%  | 72                                                                            | 44% | 19.4 |
|                                                     | 2020 | 161 |                                | 0%  |      |                                       | 0%  |     |                                                                               | 0%  |      |
|                                                     |      |     |                                |     |      |                                       |     |     |                                                                               |     |      |
| NON CONCENTRATE                                     | 2022 | 71  | 52                             | 73% | 21%  | 54                                    | 76% | 6%  | 43                                                                            | 61% | 26.9 |
|                                                     | 2021 | 83  | 59                             | 71% | -1%  | 59                                    | 71% | 0%  | 47                                                                            | 57% | 26.2 |
|                                                     | 2020 | 96  |                                |     |      |                                       |     |     |                                                                               |     |      |
| CONCENTRATE                                         | 2022 | 140 | 94                             | 67% | 30%  | 92                                    | 66% | 4%  | 70                                                                            | 50% | 28.1 |
|                                                     | 2021 | 135 | 85                             | 63% | 9%   | 79                                    | 59% | 0%  | 60                                                                            | 44% | 23.6 |
|                                                     | 2020 | 124 |                                |     |      |                                       |     |     |                                                                               |     |      |
|                                                     |      |     |                                |     |      |                                       |     |     |                                                                               |     |      |
| GRANDI NON CONCENTRATE                              | 2022 | 25  | 21                             | 84% | 28%  | 22                                    | 88% | 9%  | 19                                                                            | 76% | 38.3 |
|                                                     | 2021 | 26  | 21                             | 81% | -8%  | 21                                    | 81% | 1%  | 20                                                                            | 77% | 39.5 |
|                                                     | 2020 | 32  |                                |     |      |                                       |     |     |                                                                               |     |      |
| GRANDI CONCENTRATE                                  | 2022 | 30  | 24                             | 80% | 50%  | 26                                    | 87% | 4%  | 19                                                                            | 63% | 37.0 |
|                                                     | 2021 | 29  | 22                             | 76% | -6%  | 23                                    | 79% | 0%  | 15                                                                            | 52% | 31.0 |
|                                                     | 2020 | 27  |                                |     |      |                                       |     |     |                                                                               |     |      |
| PICCOLE NON CONCENTRATE                             | 2022 | 46  | 31                             | 67% | 16%  | 32                                    | 70% | 5%  | 24                                                                            | 52% | 17.9 |
|                                                     | 2021 | 57  | 38                             | 67% | 3%   | 38                                    | 67% | 0%  | 27                                                                            | 47% | 16.4 |
|                                                     | 2020 | 64  |                                |     |      |                                       |     |     |                                                                               |     |      |
| PICCOLE CONCENTRATE                                 | 2022 | 110 | 70                             | 64% | 23%  | 66                                    | 60% | 4%  | 51                                                                            | 46% | 24.8 |
|                                                     | 2021 | 106 | 63                             | 59% | 14%  | 56                                    | 53% | 0%  | 45                                                                            | 42% | 21.2 |
|                                                     | 2020 | 97  |                                |     |      |                                       |     |     |                                                                               |     |      |
|                                                     |      |     |                                |     |      |                                       |     |     |                                                                               |     |      |
| FAMILY                                              | 2022 | 123 | 79                             | 64% | 31%  | 76                                    | 62% | 4%  | 60                                                                            | 49% | 24.5 |
|                                                     | 2021 | 126 | 76                             | 60% | 9%   | 71                                    | 56% | 0%  | 53                                                                            | 42% | 19.4 |
| STATE                                               | 2022 | 26  | 20                             | 77% | 7%   | 21                                    | 81% | 2%  | 19                                                                            | 73% | 29.9 |
|                                                     | 2021 | 26  | 18                             | 69% | -4%  | 20                                    | 77% | -1% | 19                                                                            | 73% | 34.5 |
| ALTRI ASSETTI                                       | 2022 | 45  | 34                             | 76% | 22%  | 36                                    | 80% | 6%  | 24                                                                            | 53% | 29.8 |
|                                                     | 2021 | 43  | 32                             | 74% | -1%  | 30                                    | 70% | 1%  | 20                                                                            | 47% | 29.1 |
| WIDELY HELD                                         | 2022 | 17  | 13                             | 76% | 40%  | 13                                    | 76% | 14% | 10                                                                            | 59% | 37.4 |
|                                                     | 2021 | 23  | 18                             | 78% | 4%   | 17                                    | 74% | 3%  | 15                                                                            | 65% | 26.2 |
|                                                     |      |     |                                |     |      |                                       |     |     |                                                                               |     |      |
| TOTALE                                              | 2022 | 211 | 146                            | 69% | 26%  | 146                                   | 69% | 5%  | 113                                                                           | 54% | 27.7 |
|                                                     | 2021 | 218 | 144                            | 66% | 5%   | 138                                   | 63% | 0%  | 107                                                                           | 49% | 24.7 |
|                                                     | 2020 | 220 |                                |     |      |                                       |     |     |                                                                               |     |      |

| TAB.9PR: SEVERANCE PAY  |      | La politica definisce regole di calcolo severance pay |       | Importo prefissato |       | Importo variabile entro un cap già definito |       | Cap legato a remunerazion e fissa |       | Cap legato a remunerazion e complessiva (include variabile) |       | Cap = numero mesi di remunerazione (fissa o complessiva) | Severance pay parametrata a compenso residuale, dovuto sino alla scadenza naturale del mandato |      | Altre regole |       | Oltre a severance pay è prevista possibile clausola di non concorrenza (remunerata a parte)? |       | N.MAX mesi clausola di non concorrenza per CEO (se indicato) |
|-------------------------|------|-------------------------------------------------------|-------|--------------------|-------|---------------------------------------------|-------|-----------------------------------|-------|-------------------------------------------------------------|-------|----------------------------------------------------------|------------------------------------------------------------------------------------------------|------|--------------|-------|----------------------------------------------------------------------------------------------|-------|--------------------------------------------------------------|
| LISTINO                 | Anno | N°                                                    | %     | N°                 | %     | N°                                          | %     | N°                                | %     | N°                                                          | %     | μ                                                        | N°                                                                                             | %    | N°           | %     | N°                                                                                           | %     | μ                                                            |
| FTSE MIB                | 2022 | 31                                                    | 93.9% | 10                 | 30.3% | 21                                          | 67.7% | 3                                 | 9.7%  | 17                                                          | 54.8% | 23.7                                                     | 0.0%                                                                                           |      | 0.0%         |       | 14                                                                                           | 42.4% | 15.0                                                         |
|                         | 2021 | 31                                                    | 93.9% | 11                 | 33.3% | 19                                          | 61.3% | 2                                 | 6.5%  | 17                                                          | 54.8% | 24.9                                                     | 1                                                                                              | 3.2% | 0.0%         |       | 16                                                                                           | 48.5% | 14.8                                                         |
|                         | 2020 | 28                                                    | 82.4% | 6                  | 17.6% | 20                                          | 71.4% | 6                                 | 21.4% | 14                                                          | 50.0% | 25.9                                                     | 1                                                                                              | 3.6% | 1            | 3.6%  |                                                                                              |       |                                                              |
| FTSE MID CAP            | 2022 | 34                                                    | 59.6% | 14                 | 24.6% | 19                                          | 55.9% | 3                                 | 8.8%  | 17                                                          | 50.0% | 25.8                                                     | 1                                                                                              | 2.9% | 0.0%         |       | 23                                                                                           | 40.4% | 18.0                                                         |
|                         | 2021 | 36                                                    | 61.0% | 15                 | 25.4% | 21                                          | 58.3% | 4                                 | 11.1% | 17                                                          | 47.2% | 25.5                                                     | 0.0%                                                                                           |      | 0.0%         |       | 25                                                                                           | 42.4% | 19.3                                                         |
|                         | 2020 | 34                                                    | 59.6% | 10                 | 17.5% | 23                                          | 67.6% | 7                                 | 20.6% | 16                                                          | 47.1% | 24.8                                                     | 0.0%                                                                                           |      | 1            | 2.9%  |                                                                                              |       |                                                              |
| ALTRE                   | 2022 | 44                                                    | 36.4% | 14                 | 11.6% | 22                                          | 50.0% | 8                                 | 18.2% | 13                                                          | 29.5% | 24.7                                                     | 4                                                                                              | 9.1% | 4            | 9.1%  | 39                                                                                           | 32.2% | 18.6                                                         |
|                         | 2021 | 48                                                    | 38.1% | 19                 | 15.1% | 22                                          | 45.8% | 8                                 | 16.7% | 13                                                          | 27.1% | 23.2                                                     | 3                                                                                              | 6.3% | 4            | 8.3%  | 41                                                                                           | 32.5% | 18.2                                                         |
|                         | 2020 | 52                                                    | 40.3% | 14                 | 10.9% | 27                                          | 51.9% | 6                                 | 11.5% | 21                                                          | 40.4% | 24.4                                                     | 4                                                                                              | 7.7% | 8            | 15.4% |                                                                                              |       |                                                              |
|                         |      |                                                       |       |                    |       |                                             |       |                                   |       |                                                             |       |                                                          |                                                                                                |      |              |       |                                                                                              |       |                                                              |
| FINANZIARIE             | 2022 | 32                                                    | 82.1% | 5                  | 12.8% | 26                                          | 81.3% | 8                                 | 25.0% | 18                                                          | 56.3% | 25.7                                                     | 1                                                                                              | 3.1% | 0.0%         |       | 17                                                                                           | 43.6% | 14.3                                                         |
|                         | 2021 | 31                                                    | 77.5% | 3                  | 7.5%  | 27                                          | 87.1% | 7                                 | 22.6% | 20                                                          | 64.5% | 26.6                                                     | 1                                                                                              | 3.2% | 0.0%         |       | 22                                                                                           | 55.0% | 16.7                                                         |
|                         | 2020 | 30                                                    | 75.0% | 2                  | 5.0%  | 27                                          | 90.0% | 9                                 | 30.0% | 18                                                          | 60.0% | 25.7                                                     | 1                                                                                              | 3.3% | 0.0%         |       |                                                                                              |       |                                                              |
| NON FINANZIARIE         | 2022 | 77                                                    | 44.8% | 33                 | 19.2% | 36                                          | 46.8% | 6                                 | 7.8%  | 29                                                          | 37.7% | 23.9                                                     | 4                                                                                              | 5.2% | 4            | 5.2%  | 59                                                                                           | 34.3% | 18.3                                                         |
|                         | 2021 | 84                                                    | 47.2% | 42                 | 23.6% | 35                                          | 41.7% | 7                                 | 8.3%  | 27                                                          | 32.1% | 22.9                                                     | 3                                                                                              | 3.6% | 4            | 4.8%  | 60                                                                                           | 33.7% | 18.0                                                         |
|                         | 2020 | 84                                                    | 46.7% | 28                 | 15.6% | 43                                          | 51.2% | 10                                | 11.9% | 33                                                          | 39.3% | 24.5                                                     | 4                                                                                              | 4.8% | 10           | 11.9% |                                                                                              |       |                                                              |
|                         |      |                                                       |       |                    |       |                                             |       |                                   |       |                                                             |       |                                                          |                                                                                                |      |              |       |                                                                                              |       |                                                              |
| GRANDI                  | 2022 | 45                                                    | 81.8% | 15                 | 27.3% | 29                                          | 64.4% | 3                                 | 6.7%  | 25                                                          | 55.6% | 24.4                                                     | 1                                                                                              | 2.2% | 0.0%         |       | 21                                                                                           | 38.2% | 14.4                                                         |
|                         | 2021 | 45                                                    | 81.8% | 17                 | 30.9% | 27                                          | 60.0% | 3                                 | 6.7%  | 24                                                          | 53.3% | 25.3                                                     | 1                                                                                              | 2.2% | 0.0%         |       | 25                                                                                           | 45.5% | 15.1                                                         |
|                         | 2020 | 45                                                    | 76.3% | 7                  | 11.9% | 35                                          | 77.8% | 10                                | 22.2% | 25                                                          | 55.6% | 25.5                                                     | 1                                                                                              | 2.2% | 2            | 4.4%  |                                                                                              |       |                                                              |
| PICCOLE                 | 2022 | 64                                                    | 41.0% | 23                 | 14.7% | 33                                          | 51.6% | 11                                | 17.2% | 22                                                          | 34.4% | 25.0                                                     | 4                                                                                              | 6.3% | 4            | 6.3%  | 55                                                                                           | 35.3% | 19.4                                                         |
|                         | 2021 | 70                                                    | 42.9% | 28                 | 17.2% | 35                                          | 50.0% | 11                                | 15.7% | 23                                                          | 32.9% | 23.9                                                     | 3                                                                                              | 4.3% | 4            | 5.7%  | 57                                                                                           | 35.0% | 19.3                                                         |
|                         | 2020 | 69                                                    | 42.9% | 23                 | 14.3% | 35                                          | 50.7% | 9                                 | 13.0% | 26                                                          | 37.7% | 24.4                                                     | 4                                                                                              | 5.8% | 8            | 11.6% |                                                                                              |       |                                                              |
|                         |      |                                                       |       |                    |       |                                             |       |                                   |       |                                                             |       |                                                          |                                                                                                |      |              |       |                                                                                              |       |                                                              |
| NON CONCENTRATE         | 2022 | 51                                                    | 71.8% | 21                 | 29.6% | 27                                          | 52.9% | 7                                 | 13.7% | 20                                                          | 39.2% | 23.4                                                     | 1                                                                                              | 2.0% | 2            | 3.9%  | 32                                                                                           | 45.1% | 17.5                                                         |
|                         | 2021 | 56                                                    | 67.5% | 26                 | 31.3% | 26                                          | 46.4% | 6                                 | 10.7% | 20                                                          | 35.7% | 23.5                                                     | 1                                                                                              | 1.8% | 3            | 5.4%  | 40                                                                                           | 48.2% | 18.9                                                         |
|                         | 2020 | 59                                                    | 61.5% | 16                 | 16.7% | 35                                          | 59.3% | 13                                | 22.0% | 22                                                          | 37.3% | 25.5                                                     | 3                                                                                              | 5.1% | 5            | 8.5%  |                                                                                              |       |                                                              |
| CONCENTRATE             | 2022 | 58                                                    | 41.4% | 17                 | 12.1% | 35                                          | 60.3% | 7                                 | 12.1% | 27                                                          | 46.6% | 25.7                                                     | 4                                                                                              | 6.9% | 2            | 3.4%  | 44                                                                                           | 31.4% | 17.4                                                         |
|                         | 2021 | 59                                                    | 43.7% | 19                 | 14.1% | 36                                          | 61.0% | 8                                 | 13.6% | 27                                                          | 45.8% | 25.3                                                     | 3                                                                                              | 5.1% | 1            | 1.7%  | 42                                                                                           | 31.1% | 16.5                                                         |
|                         | 2020 | 55                                                    | 44.4% | 14                 | 11.3% | 35                                          | 63.6% | 6                                 | 10.9% | 29                                                          | 52.7% | 24.4                                                     | 2                                                                                              | 3.6% | 5            | 9.1%  |                                                                                              |       |                                                              |
|                         |      |                                                       |       |                    |       |                                             |       |                                   |       |                                                             |       |                                                          |                                                                                                |      |              |       |                                                                                              |       |                                                              |
| GRANDI NON CONCENTRATE  | 2022 | 24                                                    | 96.0% | 9                  | 36.0% | 15                                          | 62.5% | 3                                 | 12.5% | 11                                                          | 45.8% | 23.2                                                     | 0.0%                                                                                           |      | 0.0%         |       | 11                                                                                           | 44.0% | 16.5                                                         |
|                         | 2021 | 23                                                    | 88.5% | 10                 | 38.5% | 13                                          | 56.5% | 2                                 | 8.7%  | 11                                                          | 47.8% | 24.9                                                     | 0.0%                                                                                           |      | 0.0%         |       | 15                                                                                           | 57.7% | 16.5                                                         |
|                         | 2020 | 26                                                    | 81.3% | 3                  | 9.4%  | 21                                          | 80.8% | 8                                 | 30.8% | 13                                                          | 50.0% | 26.4                                                     | 1                                                                                              | 3.8% | 1            | 3.8%  |                                                                                              |       |                                                              |
| GRANDI CONCENTRATE      | 2022 | 21                                                    | 70.0% | 6                  | 20.0% | 14                                          | 66.7% | 0.0%                              |       | 14                                                          | 66.7% | 25.6                                                     | 1                                                                                              | 4.8% | 0.0%         |       | 10                                                                                           | 33.3% | 12.0                                                         |
|                         | 2021 | 22                                                    | 75.9% | 7                  | 24.1% | 14                                          | 63.6% | 1                                 | 4.5%  | 13                                                          | 59.1% | 25.6                                                     | 1                                                                                              | 4.5% | 0.0%         |       | 10                                                                                           | 34.5% | 13.4                                                         |
|                         | 2020 | 19                                                    | 70.4% | 4                  | 14.8% | 14                                          | 73.7% | 2                                 | 10.5% | 12                                                          | 63.2% | 24.3                                                     | 0.0%                                                                                           |      | 1            | 5.3%  |                                                                                              |       |                                                              |
| PICCOLE NON CONCENTRATE | 2022 | 27                                                    | 58.7% | 12                 | 26.1% | 12                                          | 44.4% | 4                                 | 14.8% | 9                                                           | 33.3% | 23.8                                                     | 1                                                                                              | 3.7% | 2            | 7.4%  | 21                                                                                           | 45.7% | 18.3                                                         |
|                         | 2021 | 33                                                    | 57.9% | 16                 | 28.1% | 13                                          | 39.4% | 4                                 | 12.1% | 9                                                           | 27.3% | 22.1                                                     | 1                                                                                              | 3.0% | 3            | 9.1%  | 25                                                                                           | 43.9% | 20.3                                                         |
|                         | 2020 | 33                                                    | 51.6% | 13                 | 20.3% | 14                                          | 42.4% | 5                                 | 15.2% | 9                                                           | 27.3% | 24.2                                                     | 2                                                                                              | 6.1% | 4            | 12.1% |                                                                                              |       |                                                              |
| PICCOLE CONCENTRATE     | 2022 | 37                                                    | 33.6% | 11                 | 10.0% | 21                                          | 56.8% | 7                                 | 18.9% | 13                                                          | 35.1% | 25.7                                                     | 3                                                                                              | 8.1% | 2            | 5.4%  | 34                                                                                           | 30.9% | 20.3                                                         |
|                         | 2021 | 37                                                    | 34.9% | 12                 | 11.3% | 22                                          | 59.5% | 7                                 | 18.9% | 14                                                          | 37.8% | 25.1                                                     | 2                                                                                              | 5.4% | 1            | 2.7%  | 32                                                                                           | 30.2% | 18.3                                                         |
|                         | 2020 | 36                                                    | 37.1% | 10                 | 10.3% | 21                                          | 58.3% | 4                                 | 11.1% | 17                                                          | 47.2% | 24.5                                                     | 2                                                                                              | 5.6% | 4            | 11.1% |                                                                                              |       |                                                              |
|                         |      |                                                       |       |                    |       |                                             |       |                                   |       |                                                             |       |                                                          |                                                                                                |      |              |       |                                                                                              |       |                                                              |
| FAMILY                  | 2022 | 43                                                    | 35.0% | 14                 | 11.4% | 23                                          | 53.5% | 4                                 | 9.3%  | 18                                                          | 41.9% | 22.6                                                     | 3                                                                                              | 7.0% | 3            | 7.0%  | 30                                                                                           | 24.4% | 19.5                                                         |
|                         | 2021 | 49                                                    | 38.9% | 17                 | 13.5% | 28                                          | 57.1% | 6                                 | 12.2% | 21                                                          | 42.9% | 22.7                                                     | 2                                                                                              | 4.1% | 2            | 4.1%  | 35                                                                                           | 27.8% | 19.4                                                         |
| STATE                   | 2022 | 20                                                    | 76.9% | 8                  | 30.8% | 11                                          | 55.0% | 3                                 | 15.0% | 8                                                           | 40.0% | 25.1                                                     | 1                                                                                              | 5.0% | 0.0%         |       | 14                                                                                           | 53.8% | 14.6                                                         |
|                         | 2021 | 20                                                    | 76.9% | 9                  | 34.6% | 11                                          | 55.0% | 2                                 | 10.0% | 9                                                           | 45.0% | 25.1                                                     | 0.0%                                                                                           |      | 0.0%         |       | 13                                                                                           | 50.0% | 14.3                                                         |
| ALTRI ASSETTI           | 2022 | 33                                                    | 73.3% | 12                 | 26.7% | 20                                          | 60.6% | 4                                 | 12.1% | 16                                                          | 48.5% | 27.3                                                     | 0.0%                                                                                           |      | 1            | 3.0%  | 22                                                                                           | 48.9% | 14.1                                                         |
|                         | 2021 | 32                                                    | 74.4% | 14                 | 32.6% | 14                                          | 43.8% | 3                                 | 9.4%  | 11                                                          | 34.4% | 28.1                                                     | 2                                                                                              | 6.3% | 2            | 6.3%  | 20                                                                                           | 46.5% | 15.3                                                         |
| WIDELY HELD             | 2022 | 13                                                    | 76.5% | 4                  | 23.5% | 8                                           | 61.5% | 3                                 | 23.1% | 5                                                           | 38.5% | 24.0                                                     | 1                                                                                              | 7.7% | 0.0%         |       | 10                                                                                           | 58.8% | 21.0                                                         |
|                         | 2021 | 14                                                    | 60.9% | 5                  | 21.7% | 9                                           | 64.3% | 3                                 | 21.4% | 6                                                           | 42.9% | 24.0                                                     | 0.0%                                                                                           |      | 0.0%         |       | 14                                                                                           | 60.9% | 21.0                                                         |
|                         |      |                                                       |       |                    |       |                                             |       |                                   |       |                                                             |       |                                                          |                                                                                                |      |              |       |                                                                                              |       |                                                              |
| TOTALE                  | 2022 | 109                                                   | 51.7% | 38                 | 18.0% | 62                                          | 56.9% | 14                                | 12.8% | 47                                                          | 43.1% | 24.7                                                     | 5                                                                                              | 4.6% | 4            | 3.7%  | 76                                                                                           | 36.0% | 17.5                                                         |
|                         | 2021 | 115                                                   | 52.8% | 45                 | 20.6% | 62                                          | 53.9% | 14                                | 12.2% | 47                                                          | 40.9% | 24.5                                                     | 4                                                                                              | 3.5% | 4            | 3.5%  | 82                                                                                           | 37.6% | 17.7                                                         |
|                         | 2020 | 114                                                   | 51.8% | 30                 | 13.6% | 70                                          | 61.4% | 19                                | 16.7% | 51                                                          | 44.7% | 25.0                                                     | 5                                                                                              | 4.4% | 10           | 8.8%  |                                                                                              |       |                                                              |

| TAB.10PR: DEROGHE ALLA POLICY SULLA REMUNERAZIONE |      | E' prevista deroga alla policy in "circostanze eccezionali" ex art. 123-ter TUF? |     |       | Oggetto possibile deroga: remunerazione e fissa |       | Oggetto possibile deroga: MBO o peso fisso/variabile |       | Oggetto possibile deroga: piano LTI |       | Richiamo al wording del TUF |       | Casistiche esplicitamente e citate: Bonus di ingresso (per attrarre/trattenere talenti) |       | Casistiche esplicitamente e citate: Sensibile variazione del perimetro del gruppo |       | Casistiche esplicitamente e citate: Bonus per premiare sforzi/performance eccezionali |       | Casistiche esplicitamente citate: Revisione parametri (o gate di accesso) del piano per tenere conto di eccezionali circostanze esterne |       | Ha effettuato deroghe nel 2020 |       |
|---------------------------------------------------|------|----------------------------------------------------------------------------------|-----|-------|-------------------------------------------------|-------|------------------------------------------------------|-------|-------------------------------------|-------|-----------------------------|-------|-----------------------------------------------------------------------------------------|-------|-----------------------------------------------------------------------------------|-------|---------------------------------------------------------------------------------------|-------|-----------------------------------------------------------------------------------------------------------------------------------------|-------|--------------------------------|-------|
| LISTINO                                           | Anno | #                                                                                | N°  | %     | N°                                              | %     | N°                                                   | %     | N°                                  | %     | N°                          | %     | N°                                                                                      | %     | N°                                                                                | %     | N°                                                                                    | %     | %                                                                                                                                       | N°    | %                              | N°    |
| FTSE MIB                                          | 2022 | 33                                                                               | 28  | 84.8% | 11                                              | 39.3% | 23                                                   | 82.1% | 21                                  | 75.0% | 23                          | 82.1% | 14                                                                                      | 50.0% | 13                                                                                | 46.4% | 7                                                                                     | 25.0% | 11                                                                                                                                      | 39.3% | 3                              | 9.1%  |
|                                                   | 2021 | 33                                                                               | 29  | 87.9% | 9                                               | 31.0% | 16                                                   | 55.2% | 13                                  | 44.8% | 21                          | 72.4% | 14                                                                                      | 48.3% | 7                                                                                 | 24.1% | 9                                                                                     | 31.0% | 7                                                                                                                                       | 24.1% | 6                              | 18.2% |
|                                                   | 2020 | 34                                                                               | 25  | 73.5% |                                                 |       |                                                      |       |                                     |       |                             |       | 9                                                                                       | 36.0% |                                                                                   |       | 6                                                                                     | 24.0% | 2                                                                                                                                       | 8.0%  |                                |       |
| FTSE MID CAP                                      | 2022 | 57                                                                               | 51  | 89.5% | 17                                              | 33.3% | 38                                                   | 74.5% | 37                                  | 72.5% | 39                          | 76.5% | 22                                                                                      | 43.1% | 26                                                                                | 51.0% | 13                                                                                    | 25.5% | 24                                                                                                                                      | 47.1% | 5                              | 8.8%  |
|                                                   | 2021 | 59                                                                               | 54  | 91.5% | 17                                              | 31.5% | 35                                                   | 64.8% | 32                                  | 59.3% | 31                          | 57.4% | 24                                                                                      | 44.4% | 17                                                                                | 31.5% | 14                                                                                    | 25.9% | 22                                                                                                                                      | 40.7% | 12                             | 20.3% |
|                                                   | 2020 | 57                                                                               | 41  | 71.9% |                                                 |       |                                                      |       |                                     |       |                             |       | 16                                                                                      | 39.0% |                                                                                   |       | 14                                                                                    | 34.1% | 18                                                                                                                                      | 43.9% |                                |       |
| ALTRE                                             | 2022 | 121                                                                              | 88  | 72.7% | 39                                              | 44.3% | 59                                                   | 67.0% | 48                                  | 54.5% | 66                          | 75.0% | 38                                                                                      | 43.2% | 36                                                                                | 40.9% | 22                                                                                    | 25.0% | 42                                                                                                                                      | 47.7% | 14                             | 11.6% |
|                                                   | 2021 | 126                                                                              | 95  | 75.4% | 38                                              | 40.0% | 62                                                   | 65.3% | 44                                  | 46.3% | 64                          | 67.4% | 45                                                                                      | 47.4% | 32                                                                                | 33.7% | 22                                                                                    | 23.2% | 42                                                                                                                                      | 44.2% | 13                             | 10.3% |
|                                                   | 2020 | 129                                                                              | 69  | 53.5% |                                                 |       |                                                      |       |                                     |       |                             |       | 23                                                                                      | 33.3% |                                                                                   |       | 15                                                                                    | 21.7% | 19                                                                                                                                      | 27.5% |                                |       |
| FINANZIARIE                                       | 2022 | 39                                                                               | 29  | 74.4% | 11                                              | 37.9% | 21                                                   | 72.4% | 19                                  | 65.5% | 24                          | 82.8% | 10                                                                                      | 34.5% | 8                                                                                 | 27.6% | 3                                                                                     | 10.3% | 10                                                                                                                                      | 34.5% | 2                              | 5.1%  |
|                                                   | 2021 | 40                                                                               | 34  | 85.0% | 12                                              | 35.3% | 20                                                   | 58.8% | 18                                  | 52.9% | 20                          | 58.8% | 14                                                                                      | 41.2% | 6                                                                                 | 17.6% | 6                                                                                     | 17.6% | 9                                                                                                                                       | 26.5% | 4                              | 10.0% |
|                                                   | 2020 | 40                                                                               | 29  | 72.5% |                                                 |       |                                                      |       |                                     |       |                             |       | 14                                                                                      | 48.3% |                                                                                   |       | 10                                                                                    | 34.5% | 9                                                                                                                                       | 31.0% |                                |       |
| NON FINANZIARIE                                   | 2022 | 172                                                                              | 138 | 80.2% | 56                                              | 40.6% | 99                                                   | 71.7% | 87                                  | 63.0% | 104                         | 75.4% | 64                                                                                      | 46.4% | 67                                                                                | 48.6% | 39                                                                                    | 28.3% | 67                                                                                                                                      | 48.6% | 20                             | 11.6% |
|                                                   | 2021 | 178                                                                              | 144 | 80.9% | 52                                              | 36.1% | 93                                                   | 64.6% | 71                                  | 49.3% | 96                          | 66.7% | 69                                                                                      | 47.9% | 50                                                                                | 34.7% | 39                                                                                    | 27.1% | 62                                                                                                                                      | 43.1% | 27                             | 15.2% |
|                                                   | 2020 | 180                                                                              | 106 | 58.9% |                                                 |       |                                                      |       |                                     |       |                             |       | 34                                                                                      | 32.1% |                                                                                   |       | 25                                                                                    | 23.6% | 30                                                                                                                                      | 28.3% |                                |       |
| GRANDI                                            | 2022 | 55                                                                               | 47  | 85.5% | 20                                              | 42.6% | 38                                                   | 80.9% | 36                                  | 76.6% | 36                          | 76.6% | 24                                                                                      | 51.1% | 25                                                                                | 53.2% | 14                                                                                    | 29.8% | 22                                                                                                                                      | 46.8% | 6                              | 10.9% |
|                                                   | 2021 | 55                                                                               | 48  | 87.3% | 14                                              | 29.2% | 28                                                   | 58.3% | 25                                  | 52.1% | 31                          | 64.6% | 23                                                                                      | 47.9% | 15                                                                                | 31.3% | 13                                                                                    | 27.1% | 18                                                                                                                                      | 37.5% | 13                             | 23.6% |
|                                                   | 2020 | 59                                                                               | 43  | 72.9% |                                                 |       |                                                      |       |                                     |       |                             |       | 19                                                                                      | 44.2% |                                                                                   |       | 13                                                                                    | 30.2% | 13                                                                                                                                      | 30.2% |                                |       |
| PICCOLE                                           | 2022 | 156                                                                              | 120 | 76.9% | 47                                              | 39.2% | 82                                                   | 68.3% | 70                                  | 58.3% | 92                          | 76.7% | 50                                                                                      | 41.7% | 50                                                                                | 41.7% | 28                                                                                    | 23.3% | 55                                                                                                                                      | 45.8% | 16                             | 10.3% |
|                                                   | 2021 | 163                                                                              | 130 | 79.8% | 50                                              | 38.5% | 85                                                   | 65.4% | 64                                  | 49.2% | 85                          | 65.4% | 60                                                                                      | 46.2% | 41                                                                                | 31.5% | 32                                                                                    | 24.6% | 53                                                                                                                                      | 40.8% | 18                             | 11.0% |
|                                                   | 2020 | 161                                                                              | 92  | 57.1% |                                                 |       |                                                      |       |                                     |       |                             |       | 29                                                                                      | 31.5% |                                                                                   |       | 22                                                                                    | 23.9% | 26                                                                                                                                      | 28.3% |                                |       |
| NON CONCENTRATE                                   | 2022 | 71                                                                               | 55  | 77.5% | 23                                              | 41.8% | 39                                                   | 70.9% | 37                                  | 67.3% | 45                          | 81.8% | 23                                                                                      | 41.8% | 20                                                                                | 36.4% | 16                                                                                    | 29.1% | 24                                                                                                                                      | 43.6% | 9                              | 12.7% |
|                                                   | 2021 | 83                                                                               | 68  | 81.9% | 21                                              | 30.9% | 38                                                   | 55.9% | 32                                  | 47.1% | 46                          | 67.6% | 30                                                                                      | 44.1% | 15                                                                                | 22.1% | 17                                                                                    | 25.0% | 26                                                                                                                                      | 38.2% | 13                             | 15.7% |
|                                                   | 2020 | 96                                                                               | 63  | 65.6% |                                                 |       |                                                      |       |                                     |       |                             |       | 23                                                                                      | 36.5% |                                                                                   |       | 14                                                                                    | 22.2% | 14                                                                                                                                      | 22.2% |                                |       |
| CONCENTRATE                                       | 2022 | 140                                                                              | 112 | 80.0% | 44                                              | 39.3% | 81                                                   | 72.3% | 69                                  | 61.6% | 83                          | 74.1% | 51                                                                                      | 45.5% | 55                                                                                | 49.1% | 26                                                                                    | 23.2% | 53                                                                                                                                      | 47.3% | 13                             | 9.3%  |
|                                                   | 2021 | 135                                                                              | 110 | 81.5% | 43                                              | 39.1% | 75                                                   | 68.2% | 57                                  | 51.8% | 70                          | 63.6% | 53                                                                                      | 48.2% | 41                                                                                | 37.3% | 28                                                                                    | 25.5% | 45                                                                                                                                      | 40.9% | 18                             | 13.3% |
|                                                   | 2020 | 124                                                                              | 72  | 58.1% |                                                 |       |                                                      |       |                                     |       |                             |       | 25                                                                                      | 34.7% |                                                                                   |       | 21                                                                                    | 29.2% | 25                                                                                                                                      | 34.7% |                                |       |
| GRANDI NON CONCENTRATE                            | 2022 | 25                                                                               | 21  | 84.0% | 11                                              | 52.4% | 19                                                   | 90.5% | 19                                  | 90.5% | 19                          | 90.5% | 9                                                                                       | 42.9% | 8                                                                                 | 38.1% | 7                                                                                     | 33.3% | 10                                                                                                                                      | 47.6% | 2                              | 8.0%  |
|                                                   | 2021 | 26                                                                               | 22  | 84.6% | 8                                               | 36.4% | 13                                                   | 59.1% | 14                                  | 63.6% | 17                          | 77.3% | 10                                                                                      | 45.5% | 4                                                                                 | 18.2% | 6                                                                                     | 27.3% | 7                                                                                                                                       | 31.8% | 5                              | 19.2% |
|                                                   | 2020 | 32                                                                               | 23  | 71.9% |                                                 |       |                                                      |       |                                     |       |                             |       | 9                                                                                       | 39.1% |                                                                                   |       | 5                                                                                     | 21.7% | 4                                                                                                                                       | 17.4% |                                |       |
| GRANDI CONCENTRATE                                | 2022 | 30                                                                               | 26  | 86.7% | 9                                               | 34.6% | 19                                                   | 73.1% | 17                                  | 65.4% | 17                          | 65.4% | 15                                                                                      | 57.7% | 17                                                                                | 65.4% | 7                                                                                     | 26.9% | 12                                                                                                                                      | 46.2% | 4                              | 13.3% |
|                                                   | 2021 | 29                                                                               | 26  | 89.7% | 6                                               | 23.1% | 15                                                   | 57.7% | 11                                  | 42.3% | 14                          | 53.8% | 13                                                                                      | 50.0% | 11                                                                                | 42.3% | 7                                                                                     | 26.9% | 11                                                                                                                                      | 42.3% | 8                              | 27.6% |
|                                                   | 2020 | 27                                                                               | 20  | 74.1% |                                                 |       |                                                      |       |                                     |       |                             |       | 10                                                                                      | 50.0% |                                                                                   |       | 8                                                                                     | 40.0% | 9                                                                                                                                       | 45.0% |                                |       |
| PICCOLE NON CONCENTRATE                           | 2022 | 46                                                                               | 34  | 73.9% | 12                                              | 35.3% | 20                                                   | 58.8% | 18                                  | 52.9% | 26                          | 76.5% | 14                                                                                      | 41.2% | 12                                                                                | 35.3% | 9                                                                                     | 26.5% | 14                                                                                                                                      | 41.2% | 7                              | 15.2% |
|                                                   | 2021 | 57                                                                               | 46  | 80.7% | 13                                              | 28.3% | 25                                                   | 54.3% | 18                                  | 39.1% | 29                          | 63.0% | 20                                                                                      | 43.5% | 11                                                                                | 23.9% | 11                                                                                    | 23.9% | 19                                                                                                                                      | 41.3% | 8                              | 14.0% |
|                                                   | 2020 | 64                                                                               | 40  | 62.5% |                                                 |       |                                                      |       |                                     |       |                             |       | 14                                                                                      | 35.0% |                                                                                   |       | 9                                                                                     | 22.5% | 10                                                                                                                                      | 25.0% |                                |       |
| PICCOLE CONCENTRATE                               | 2022 | 110                                                                              | 86  | 78.2% | 35                                              | 40.7% | 62                                                   | 72.1% | 52                                  | 60.5% | 66                          | 76.7% | 36                                                                                      | 41.9% | 38                                                                                | 44.2% | 19                                                                                    | 22.1% | 41                                                                                                                                      | 47.7% | 9                              | 8.2%  |
|                                                   | 2021 | 106                                                                              | 84  | 79.2% | 37                                              | 44.0% | 60                                                   | 71.4% | 46                                  | 54.8% | 56                          | 66.7% | 40                                                                                      | 47.6% | 30                                                                                | 35.7% | 21                                                                                    | 25.0% | 34                                                                                                                                      | 40.5% | 10                             | 9.4%  |
|                                                   | 2020 | 97                                                                               | 52  | 53.6% |                                                 |       |                                                      |       |                                     |       |                             |       | 15                                                                                      | 28.8% |                                                                                   |       | 13                                                                                    | 25.0% | 16                                                                                                                                      | 30.8% |                                |       |
| FAMILY                                            | 2022 | 123                                                                              | 96  | 78.0% | 38                                              | 39.6% | 68                                                   | 70.8% | 58                                  | 60.4% | 73                          | 76.0% | 38                                                                                      | 39.6% | 43                                                                                | 44.8% | 26                                                                                    | 27.1% | 46                                                                                                                                      | 47.9% | 10                             | 8.1%  |
|                                                   | 2021 | 126                                                                              | 99  | 78.6% | 41                                              | 41.4% | 67                                                   | 67.7% | 49                                  | 49.5% | 66                          | 66.7% | 43                                                                                      | 43.4% | 33                                                                                | 33.3% | 28                                                                                    | 28.3% | 38                                                                                                                                      | 38.4% | 13                             | 10.3% |
| STATE                                             | 2022 | 26                                                                               | 23  | 88.5% | 11                                              | 47.6% | 18                                                   | 78.3% | 17                                  | 73.9% | 16                          | 69.6% | 14                                                                                      | 60.9% | 15                                                                                | 65.2% | 3                                                                                     | 13.0% | 8                                                                                                                                       | 34.8% | 3                              | 11.5% |
|                                                   | 2021 | 26                                                                               | 24  | 92.3% | 9                                               | 37.5% | 14                                                   | 58.3% | 13                                  | 54.2% | 16                          | 66.7% | 12                                                                                      | 50.0% | 11                                                                                | 45.8% | 3                                                                                     | 12.5% | 10                                                                                                                                      | 41.7% | 7                              | 26.9% |
| ALTRI ASSETTI                                     | 2022 | 45                                                                               | 33  | 73.3% | 12                                              | 36.4% | 20                                                   | 60.6% | 20                                  | 60.6% | 26                          | 78.8% | 15                                                                                      | 45.5% | 13                                                                                | 39.4% | 8                                                                                     | 24.2% | 14                                                                                                                                      | 42.4% | 8                              | 17.8% |
|                                                   | 2021 | 43                                                                               | 36  | 83.7% | 9                                               | 25.0% | 22                                                   | 61.1% | 17                                  | 47.2% | 24                          | 66.7% | 17                                                                                      | 47.2% | 9                                                                                 | 25.0% | 9                                                                                     | 25.0% | 13                                                                                                                                      | 36.1% | 6                              | 14.0% |
| WIDELY HELD                                       | 2022 | 17                                                                               | 15  | 88.2% | 6                                               | 40.0% | 14                                                   | 93.3% | 11                                  | 73.3% | 13                          | 86.7% | 7                                                                                       | 46.7% | 4                                                                                 | 26.7% | 5                                                                                     | 33.3% | 9                                                                                                                                       | 60.0% | 1                              | 5.9%  |
|                                                   | 2021 | 23                                                                               | 19  | 82.6% | 5                                               | 26.3% | 10                                                   | 52.6% | 10                                  | 52.6% | 10                          | 52.6% | 11                                                                                      | 57.9% | 3                                                                                 | 15.8% | 5                                                                                     | 26.3% | 10                                                                                                                                      | 52.6% | 5                              | 21.7% |
| TOTALE                                            | 2022 | 211                                                                              | 167 | 79.1% | 67                                              | 40.1% | 120                                                  | 71.9% | 106                                 | 63.5% | 128                         | 76.6% | 74                                                                                      | 44.3% | 75                                                                                | 44.9% | 42                                                                                    | 25.1% | 77                                                                                                                                      | 46.1% | 22                             | 10.4% |
|                                                   | 2021 | 218                                                                              | 178 | 81.7% | 64                                              | 36.0% | 113                                                  | 63.5% | 89                                  | 50.0% | 116                         | 65.2% | 83                                                                                      | 46.6% | 56                                                                                | 31.5% | 45                                                                                    | 25.3% | 71                                                                                                                                      | 39.9% | 31                             | 14.2% |
|                                                   | 2020 | 220                                                                              | 135 | 61.4% |                                                 |       |                                                      |       |                                     |       |                             |       | 48                                                                                      | 35.6% |                                                                                   |       | 35                                                                                    | 25.9% | 39                                                                                                                                      | 28.9% |                                |       |

# Statistiche relative a dati sulla remunerazione



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CATTOLICA  
del Sacro Cuore

| TAB.1R: REMUNERAZIONE DEGLI AMMINISTRATORI (Dati medi in €.000) |      | #    | Compensi fissi (%) |       | Compensi per comitati (%) |       | Bonus e altri incentivi (%) |       | Partecipazioni agli utili (%) |      | Benefici non monetari (%) |      | Altri compensi (%) |      | Totale compensi da controllare (%) |       | Indennità di fine rapporto (dalla società e dalle sue controllate) (%) |      | Totale compensi |     | Fair value compensi equity (media in €.000) |      |  |
|-----------------------------------------------------------------|------|------|--------------------|-------|---------------------------|-------|-----------------------------|-------|-------------------------------|------|---------------------------|------|--------------------|------|------------------------------------|-------|------------------------------------------------------------------------|------|-----------------|-----|---------------------------------------------|------|--|
| LISTINO                                                         | Anno |      |                    |       |                           |       |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |      |                 | #   | %                                           |      |  |
| FTSE MIB                                                        | 2022 | 413  | 208                | 56.2% | 28                        | 7.6%  | 91                          | 24.7% | 0                             | 0.0% | 8                         | 2.1% | 4                  | 1.1% | 28                                 | 7.6%  | 3                                                                      | 0.7% | 370             | 33  | 8.0%                                        | 1161 |  |
|                                                                 | 2021 | 413  | 190                | 55.1% | 26                        | 7.5%  | 66                          | 19.2% | 0                             | 0.0% | 7                         | 2.0% | 3                  | 0.9% | 35                                 | 10.1% | 18                                                                     | 5.2% | 345             | 32  | 7.7%                                        | 887  |  |
|                                                                 | 2020 | 415  | 203                | 54.8% | 28                        | 7.6%  | 96                          | 25.9% | 0                             | 0.0% | 8                         | 2.2% | 2                  | 0.5% | 32                                 | 8.7%  | 1                                                                      | 0.2% | 370             | 27  | 6.5%                                        | 787  |  |
| FTSE MID CAP                                                    | 2022 | 594  | 167                | 49.7% | 12                        | 3.6%  | 120                         | 35.5% | 6                             | 1.8% | 3                         | 1.0% | 5                  | 1.5% | 15                                 | 4.5%  | 8                                                                      | 2.4% | 337             | 53  | 8.9%                                        | 986  |  |
|                                                                 | 2021 | 640  | 162                | 60.2% | 13                        | 4.7%  | 47                          | 17.5% | 5                             | 1.8% | 4                         | 1.4% | 4                  | 1.3% | 31                                 | 11.4% | 4                                                                      | 1.6% | 269             | 55  | 8.6%                                        | 455  |  |
|                                                                 | 2020 | 633  | 158                | 53.7% | 14                        | 4.7%  | 85                          | 28.8% | 1                             | 0.2% | 3                         | 0.9% | 8                  | 2.7% | 25                                 | 8.7%  | 1                                                                      | 0.3% | 293             | 49  | 7.7%                                        | 383  |  |
| ALTRE                                                           | 2022 | 1037 | 95                 | 58.5% | 6                         | 3.7%  | 25                          | 15.5% | 0                             | 0.0% | 2                         | 0.9% | 5                  | 2.8% | 29                                 | 17.9% | 1                                                                      | 0.6% | 162             | 40  | 3.9%                                        | 209  |  |
|                                                                 | 2021 | 1083 | 97                 | 60.9% | 5                         | 3.3%  | 17                          | 10.8% | 0                             | 0.0% | 2                         | 1.0% | 7                  | 4.4% | 29                                 | 18.1% | 2                                                                      | 1.5% | 159             | 25  | 2.3%                                        | 266  |  |
|                                                                 | 2020 | 1136 | 88                 | 56.5% | 8                         | 5.0%  | 17                          | 10.7% | 0                             | 0.1% | 1                         | 0.9% | 4                  | 2.7% | 36                                 | 23.0% | 2                                                                      | 1.2% | 155             | 24  | 2.1%                                        | 137  |  |
| FINANZIARIE                                                     | 2022 | 435  | 171                | 54.0% | 21                        | 6.5%  | 93                          | 29.5% | 0                             | 0.0% | 5                         | 1.7% | 3                  | 1.1% | 22                                 | 7.0%  | 1                                                                      | 0.2% | 316             | 36  | 8.3%                                        | 1341 |  |
|                                                                 | 2021 | 453  | 160                | 61.4% | 19                        | 7.5%  | 52                          | 20.1% | 0                             | 0.0% | 5                         | 2.1% | 2                  | 0.7% | 21                                 | 7.9%  | 1                                                                      | 0.2% | 260             | 26  | 5.7%                                        | 864  |  |
|                                                                 | 2020 | 459  | 161                | 57.8% | 24                        | 8.6%  | 67                          | 23.9% | 1                             | 0.3% | 7                         | 2.6% | 1                  | 0.2% | 18                                 | 6.3%  | 1                                                                      | 0.3% | 278             | 28  | 6.1%                                        | 447  |  |
| NON FINANZIARIE                                                 | 2022 | 1609 | 130                | 54.6% | 10                        | 4.2%  | 59                          | 24.6% | 2                             | 0.9% | 3                         | 1.2% | 5                  | 2.1% | 26                                 | 10.7% | 4                                                                      | 1.7% | 238             | 90  | 5.6%                                        | 562  |  |
|                                                                 | 2021 | 1683 | 127                | 58.2% | 9                         | 4.2%  | 31                          | 14.2% | 2                             | 0.9% | 3                         | 1.3% | 6                  | 2.8% | 33                                 | 15.1% | 7                                                                      | 3.4% | 219             | 86  | 5.1%                                        | 437  |  |
|                                                                 | 2020 | 1725 | 122                | 54.1% | 11                        | 4.7%  | 47                          | 21.0% | 0                             | 0.0% | 2                         | 0.9% | 6                  | 2.7% | 36                                 | 16.0% | 1                                                                      | 0.7% | 225             | 72  | 4.2%                                        | 428  |  |
| GRANDI                                                          | 2022 | 660  | 193                | 49.6% | 23                        | 5.8%  | 129                         | 33.3% | 5                             | 1.4% | 6                         | 1.7% | 3                  | 0.8% | 22                                 | 5.6%  | 7                                                                      | 1.8% | 388             | 53  | 8.0%                                        | 1317 |  |
|                                                                 | 2021 | 669  | 180                | 56.4% | 21                        | 6.5%  | 56                          | 17.6% | 5                             | 1.5% | 5                         | 1.7% | 3                  | 0.8% | 38                                 | 11.9% | 12                                                                     | 3.7% | 319             | 55  | 8.2%                                        | 650  |  |
|                                                                 | 2020 | 717  | 195                | 58.6% | 22                        | 6.8%  | 78                          | 23.5% | 0                             | 0.0% | 6                         | 1.7% | 6                  | 1.8% | 24                                 | 7.3%  | 1                                                                      | 0.3% | 332             | 51  | 7.1%                                        | 644  |  |
| PICCOLE                                                         | 2022 | 1384 | 113                | 59.1% | 7                         | 3.8%  | 36                          | 18.7% | 0                             | 0.0% | 2                         | 1.0% | 5                  | 2.8% | 26                                 | 13.7% | 2                                                                      | 0.8% | 191             | 73  | 5.3%                                        | 399  |  |
|                                                                 | 2021 | 1467 | 113                | 61.0% | 7                         | 3.9%  | 26                          | 14.1% | 0                             | 0.0% | 2                         | 1.3% | 6                  | 3.5% | 27                                 | 14.6% | 3                                                                      | 1.7% | 186             | 57  | 3.9%                                        | 426  |  |
|                                                                 | 2020 | 1467 | 98                 | 51.9% | 9                         | 4.7%  | 38                          | 20.3% | 0                             | 0.2% | 2                         | 0.9% | 4                  | 2.3% | 36                                 | 19.0% | 1                                                                      | 0.8% | 189             | 49  | 3.3%                                        | 213  |  |
| NON CONCENTRATE                                                 | 2022 | 753  | 149                | 52.8% | 17                        | 5.8%  | 88                          | 31.1% | 0                             | 0.0% | 4                         | 1.5% | 5                  | 1.7% | 18                                 | 6.4%  | 2                                                                      | 0.7% | 283             | 62  | 8.2%                                        | 1142 |  |
|                                                                 | 2021 | 864  | 145                | 53.9% | 16                        | 5.8%  | 52                          | 19.4% | 0                             | 0.0% | 4                         | 1.4% | 6                  | 2.1% | 37                                 | 13.8% | 9                                                                      | 3.5% | 268             | 64  | 7.4%                                        | 649  |  |
|                                                                 | 2020 | 1005 | 145                | 52.1% | 17                        | 6.3%  | 78                          | 28.1% | 0                             | 0.0% | 4                         | 1.6% | 5                  | 1.7% | 26                                 | 9.3%  | 2                                                                      | 0.9% | 278             | 59  | 5.9%                                        | 472  |  |
| CONCENTRATE                                                     | 2022 | 1291 | 133                | 55.6% | 10                        | 4.1%  | 53                          | 22.3% | 3                             | 1.2% | 3                         | 1.2% | 4                  | 1.9% | 29                                 | 12.1% | 4                                                                      | 1.8% | 239             | 64  | 5.0%                                        | 439  |  |
|                                                                 | 2021 | 1272 | 127                | 63.6% | 9                         | 4.3%  | 24                          | 12.2% | 2                             | 1.2% | 3                         | 1.5% | 5                  | 2.4% | 26                                 | 13.0% | 4                                                                      | 1.8% | 200             | 48  | 3.8%                                        | 386  |  |
|                                                                 | 2020 | 1179 | 117                | 58.4% | 10                        | 5.0%  | 28                          | 14.1% | 0                             | 0.2% | 2                         | 0.9% | 5                  | 2.5% | 37                                 | 18.6% | 0                                                                      | 0.2% | 200             | 41  | 3.5%                                        | 376  |  |
| GRANDI NON CONCENTRATE                                          | 2022 | 308  | 227                | 50.2% | 29                        | 6.5%  | 159                         | 35.2% | 0                             | 0.0% | 7                         | 1.6% | 5                  | 1.1% | 22                                 | 4.9%  | 2                                                                      | 0.5% | 452             | 30  | 9.7%                                        | 1930 |  |
|                                                                 | 2021 | 328  | 205                | 51.2% | 28                        | 6.9%  | 73                          | 18.2% | 0                             | 0.0% | 6                         | 1.5% | 2                  | 0.5% | 65                                 | 16.2% | 23                                                                     | 5.7% | 401             | 33  | 10.1%                                       | 863  |  |
|                                                                 | 2020 | 401  | 215                | 54.9% | 30                        | 7.7%  | 97                          | 24.7% | 0                             | 0.0% | 8                         | 2.0% | 6                  | 1.5% | 35                                 | 9.0%  | 1                                                                      | 0.3% | 391             | 30  | 7.5%                                        | 724  |  |
| GRANDI CONCENTRATE                                              | 2022 | 352  | 163                | 48.9% | 17                        | 5.0%  | 103                         | 31.0% | 10                            | 3.1% | 6                         | 1.7% | 1                  | 0.4% | 22                                 | 6.5%  | 11                                                                     | 3.4% | 333             | 23  | 6.5%                                        | 517  |  |
|                                                                 | 2021 | 341  | 156                | 64.7% | 14                        | 5.8%  | 40                          | 16.5% | 9                             | 3.8% | 5                         | 2.1% | 3                  | 1.3% | 12                                 | 5.1%  | 2                                                                      | 0.6% | 240             | 22  | 6.5%                                        | 330  |  |
|                                                                 | 2020 | 316  | 170                | 65.7% | 13                        | 5.0%  | 54                          | 21.0% | 0                             | 0.0% | 3                         | 1.2% | 7                  | 2.5% | 11                                 | 4.2%  | 1                                                                      | 0.4% | 258             | 21  | 6.6%                                        | 531  |  |
| PICCOLE NON CONCENTRATE                                         | 2022 | 445  | 96                 | 57.7% | 8                         | 4.6%  | 39                          | 23.4% | 0                             | 0.0% | 2                         | 1.2% | 5                  | 2.9% | 15                                 | 9.2%  | 2                                                                      | 0.9% | 166             | 32  | 7.2%                                        | 404  |  |
|                                                                 | 2021 | 536  | 107                | 57.5% | 8                         | 4.4%  | 39                          | 21.0% | 0                             | 0.0% | 3                         | 1.4% | 8                  | 4.3% | 20                                 | 10.8% | 1                                                                      | 0.7% | 187             | 31  | 5.8%                                        | 420  |  |
|                                                                 | 2020 | 604  | 98                 | 48.4% | 9                         | 4.5%  | 66                          | 32.5% | 0                             | 0.0% | 2                         | 1.1% | 4                  | 1.9% | 20                                 | 9.8%  | 3                                                                      | 1.7% | 203             | 29  | 4.8%                                        | 212  |  |
| PICCOLE CONCENTRATE                                             | 2022 | 939  | 121                | 59.7% | 7                         | 3.5%  | 34                          | 16.9% | 0                             | 0.0% | 2                         | 0.9% | 6                  | 2.8% | 31                                 | 15.5% | 2                                                                      | 0.8% | 204             | 41  | 4.4%                                        | 395  |  |
|                                                                 | 2021 | 931  | 117                | 63.0% | 7                         | 3.6%  | 19                          | 10.1% | 0                             | 0.0% | 2                         | 1.2% | 6                  | 3.0% | 31                                 | 16.7% | 4                                                                      | 2.4% | 186             | 26  | 2.8%                                        | 433  |  |
|                                                                 | 2020 | 863  | 98                 | 54.6% | 9                         | 4.9%  | 19                          | 10.5% | 1                             | 0.3% | 1                         | 0.7% | 4                  | 2.5% | 47                                 | 26.3% | 0                                                                      | 0.1% | 179             | 20  | 2.3%                                        | 215  |  |
| FAMILY                                                          | 2022 | 1112 | 140                | 55.9% | 7                         | 2.8%  | 57                          | 22.8% | 3                             | 1.3% | 2                         | 1.0% | 6                  | 2.3% | 30                                 | 11.8% | 5                                                                      | 2.1% | 250             | 52  | 4.7%                                        | 460  |  |
|                                                                 | 2021 | 1183 | 135                | 58.9% | 7                         | 3.1%  | 26                          | 11.3% | 3                             | 1.2% | 2                         | 1.1% | 6                  | 2.5% | 40                                 | 17.4% | 11                                                                     | 4.6% | 230             | 55  | 4.6%                                        | 407  |  |
|                                                                 | 2020 | 270  | 125                | 62.1% | 22                        | 11.1% | 48                          | 23.9% | 0                             | 0.0% | 2                         | 1.2% | 1                  | 0.7% | 2                                  | 1.0%  | 0                                                                      | 0.0% | 202             | 11  | 4.1%                                        | 797  |  |
| STATE                                                           | 2022 | 267  | 109                | 54.3% | 18                        | 9.2%  | 59                          | 29.4% | 0                             | 0.0% | 2                         | 1.0% | 11                 | 5.3% | 2                                  | 0.9%  | 0                                                                      | 0.0% | 201             | 10  | 3.7%                                        | 679  |  |
|                                                                 | 2021 | 466  | 112                | 49.1% | 14                        | 6.0%  | 56                          | 24.8% | 0                             | 0.0% | 3                         | 1.5% | 5                  | 2.3% | 35                                 | 15.3% | 2                                                                      | 0.9% | 228             | 43  | 9.2%                                        | 604  |  |
|                                                                 | 2020 | 429  | 121                | 65.9% | 12                        | 6.8%  | 27                          | 14.9% | 0                             | 0.0% | 3                         | 1.8% | 3                  | 1.7% | 16                                 | 8.8%  | 0                                                                      | 0.1% | 184             | 25  | 5.8%                                        | 432  |  |
| WIDELY HELD                                                     | 2022 | 196  | 217                | 51.3% | 26                        | 6.1%  | 164                         | 38.9% | 0                             | 0.0% | 9                         | 2.2% | 1                  | 0.2% | 6                                  | 1.3%  | 0                                                                      | 0.0% | 423             | 20  | 10.2%                                       | 2013 |  |
|                                                                 | 2021 | 257  | 178                | 55.6% | 22                        | 6.9%  | 69                          | 21.7% | 0                             | 0.0% | 8                         | 2.6% | 1                  | 0.3% | 41                                 | 12.7% | 1                                                                      | 0.2% | 319             | 22  | 8.6%                                        | 912  |  |
|                                                                 | 2020 | 2184 | 130                | 55.0% | 13                        | 5.7%  | 51                          | 21.7% | 0                             | 0.1% | 3                         | 1.3% | 5                  | 2.1% | 32                                 | 13.6% | 1                                                                      | 0.6% | 236             | 100 | 4.6%                                        | 433  |  |
| TOTALE                                                          | 2022 | 2044 | 139                | 54.4% | 12                        | 4.8%  | 66                          | 25.9% | 2                             | 0.7% | 3                         | 1.3% | 5                  | 1.8% | 25                                 | 9.7%  | 3                                                                      | 1.3% | 255             | 126 | 6.2%                                        | 785  |  |
|                                                                 | 2021 | 2136 | 134                | 59.0% | 11                        | 5.0%  | 36                          | 15.6% | 1                             | 0.6% | 3                         | 1.5% | 5                  | 2.3% | 31                                 | 13.4% | 6                                                                      | 2.6% | 228             | 112 | 5.2%                                        | 536  |  |
|                                                                 | 2020 | 2184 | 130                | 55.0% | 13                        | 5.7%  | 51                          | 21.7% | 0                             | 0.1% | 3                         | 1.3% | 5                  | 2.1% | 32                                 | 13.6% | 1                                                                      | 0.6% | 236             | 100 | 4.6%                                        | 433  |  |

| TAB. 2R: STRUTTURA DELLA REMUNERAZIONE SECONDO LA CARICA (Dati medi in €.000); Relazioni sulla Remunerazione 2020 |      |                    |                           |                             |                    |                           |                                |                             |                                                                        |                 |                 |                  |                  |     |       |    |      | Fair value compensi equity |     |       |      |
|-------------------------------------------------------------------------------------------------------------------|------|--------------------|---------------------------|-----------------------------|--------------------|---------------------------|--------------------------------|-----------------------------|------------------------------------------------------------------------|-----------------|-----------------|------------------|------------------|-----|-------|----|------|----------------------------|-----|-------|------|
| Carica                                                                                                            | #    | Compensi fissi (%) | Benefici non monetari (%) | Bonus e altri incentivi (%) | Altri compensi (%) | Compensi per comitati (%) | Partecipazi one agli utili (%) | Compensi da Controllate (%) | Indennità di fine rapporto (dalla società e dalle sue controllate) (%) | Totale compensi | N. Benefici ari | % di Beneficiari | (media in €.000) |     |       |    |      |                            |     |       |      |
| AD                                                                                                                | 251  | 545                | 49.4%                     | 17                          | 1.6%               | 420                       | 38.0%                          | 15                          | 1.4%                                                                   | 1               | 0.1%            | 6                | 0.5%             | 90  | 8.1%  | 10 | 0.9% | 1104                       | 76  | 30.3% | 1052 |
| Presidenti                                                                                                        | 163  | 329                | 70.9%                     | 7                           | 1.6%               | 65                        | 14.0%                          | 3                           | 0.7%                                                                   | 5               | 1.1%            | 0                | 0.0%             | 52  | 11.1% | 3  | 0.6% | 464                        | 17  | 10.4% | 300  |
| di cui Esecutivi                                                                                                  | 78   | 390                | 61.9%                     | 7                           | 1.2%               | 123                       | 19.6%                          | 6                           | 0.9%                                                                   | 3               | 0.5%            | 0                | 0.0%             | 99  | 15.7% | 2  | 0.3% | 630                        | 13  | 16.7% | 375  |
| di cui Non Esecutivi                                                                                              | 85   | 272                | 87.4%                     | 8                           | 2.4%               | 11                        | 3.6%                           | 1                           | 0.3%                                                                   | 7               | 2.2%            | 0                | 0.0%             | 8   | 2.7%  | 4  | 1.3% | 311                        | 4   | 4.7%  | 56   |
| VP                                                                                                                | 104  | 137                | 66.9%                     | 2                           | 1.2%               | 16                        | 8.0%                           | 5                           | 2.4%                                                                   | 13              | 6.5%            | 0                | 0.0%             | 22  | 11.0% | 8  | 4.1% | 205                        | 10  | 9.6%  | 455  |
| Altri Esecutivi                                                                                                   | 125  | 177                | 44.1%                     | 7                           | 1.6%               | 118                       | 29.6%                          | 25                          | 6.2%                                                                   | 3               | 0.8%            | 18               | 4.4%             | 53  | 13.2% | 0  | 0.0% | 400                        | 21  | 16.8% | 440  |
| Non Esecutivi in CE                                                                                               | 3    | 17                 | 72.1%                     | 0                           | 0.4%               | 0                         | 0.0%                           | 0                           | 0.0%                                                                   | 7               | 27.5%           | 0                | 0.0%             | 0   | 0.0%  | 0  | 0.0% | 24                         |     | 0.0%  |      |
| Altri Non Esecutivi NON indipendenti                                                                              | 436  | 38                 | 45.8%                     | 0                           | 0.3%               | 6                         | 6.9%                           | 3                           | 3.2%                                                                   | 7               | 8.3%            | 0                | 0.0%             | 22  | 27.0% | 7  | 8.4% | 82                         | 1   | 0.2%  | 10   |
| Altri indipendenti                                                                                                | 962  | 42                 | 66.1%                     | 0                           | 0.2%               | 0                         | 0.1%                           | 0                           | 0.5%                                                                   | 20              | 31.3%           | 0                | 0.0%             | 1   | 1.9%  | 0  | 0.0% | 64                         | 1   | 0.1%  | 12   |
| TOTALE                                                                                                            | 2044 | 139                | 54.4%                     | 3                           | 1.3%               | 66                        | 25.9%                          | 5                           | 1.8%                                                                   | 12              | 4.8%            | 2                | 0.7%             | 25  | 9.7%  | 3  | 1.3% | 255                        | 126 | 6.2%  | 785  |
|                                                                                                                   |      |                    |                           |                             |                    |                           |                                |                             |                                                                        |                 |                 |                  |                  |     |       |    |      |                            |     |       |      |
| DG non facenti parte del CdA                                                                                      | 29   | 363                | 37.2%                     | 11                          | 1.2%               | 439                       | 45.0%                          | 1                           | 0.1%                                                                   |                 | 0.0%            |                  | 0.0%             | 148 | 15.2% | 13 | 1.3% | 976                        | 11  | 37.9% | 243  |
|                                                                                                                   |      |                    |                           |                             |                    |                           |                                |                             |                                                                        |                 |                 |                  |                  |     |       |    |      |                            |     |       |      |
| Presidenti Non Esecutivi                                                                                          | 85   | 272                | 87.4%                     | 8                           | 2.4%               | 11                        | 3.6%                           | 1                           | 0.3%                                                                   | 7               | 2.2%            | 0                | 0.0%             | 8   | 2.7%  | 4  | 1.3% | 311                        | 4   | 4.7%  | 56   |
| Presidenti Non Esecutivi Indipendenti                                                                             | 28   | 250                | 92.6%                     | 2                           | 0.9%               | 0                         | 0.0%                           | 1                           | 0.2%                                                                   | 6               | 2.1%            | 0                | 0.0%             | 11  | 4.2%  | 0  | 0.0% | 271                        |     | 0.0%  |      |
| Presidenti Non Esecutivi Non Indipendenti                                                                         | 57   | 283                | 85.4%                     | 10                          | 3.0%               | 17                        | 5.1%                           | 1                           | 0.4%                                                                   | 7               | 2.2%            | 0                | 0.0%             | 7   | 2.1%  | 6  | 1.9% | 332                        | 4   | 7.0%  | 56   |

| TAB.3R: REMUNERAZIONE DEGLI AD<br>(Dati medi in €.000) |      | #   | Compensi fissi (%) |       | Compensi per comitati (%) |      | Bonus e altri incentivi (%) |       | Partecipazione agli utili (%) |      | Benefici non monetari (%) |      | Altri compensi (%) |      | Totale compensi da controllate (%) |       | Indennità di fine rapporto (dalla società e dalle sue controllate) (%) |       | Totale compensi |    | Fair value compensi equity<br><br>(media in €.000) |      |
|--------------------------------------------------------|------|-----|--------------------|-------|---------------------------|------|-----------------------------|-------|-------------------------------|------|---------------------------|------|--------------------|------|------------------------------------|-------|------------------------------------------------------------------------|-------|-----------------|----|----------------------------------------------------|------|
| LISTINO                                                | Anno |     |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |       |                 |    | #                                                  | %    |
|                                                        |      |     |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |       |                 |    |                                                    |      |
| FTSE MIB                                               | 2022 | 40  | 999                | 46.7% | 3                         | 0.1% | 819                         | 38.3% | 0                             | 0.0% | 53                        | 2.5% | 32                 | 1.5% | 213                                | 10.0% | 19                                                                     | 0.9%  | 2138            | 26 | 65.0%                                              | 1348 |
|                                                        | 2021 | 40  | 937                | 45.2% | 3                         | 0.1% | 617                         | 29.7% | 0                             | 0.0% | 50                        | 2.4% | 24                 | 1.2% | 256                                | 12.4% | 186                                                                    | 9.0%  | 2074            | 23 | 57.5%                                              | 1037 |
|                                                        | 2020 | 40  | 956                | 43.8% | 3                         | 0.2% | 910                         | 41.7% | 0                             | 0.0% | 54                        | 2.5% | 6                  | 0.3% | 244                                | 11.2% | 9                                                                      | 0.4%  | 2182            | 22 | 55.0%                                              | 847  |
| FTSE MID CAP                                           | 2022 | 71  | 719                | 44.7% | 1                         | 0.1% | 764                         | 47.5% | 20                            | 1.2% | 16                        | 1.0% | 11                 | 0.7% | 65                                 | 4.1%  | 11                                                                     | 0.7%  | 1609            | 28 | 39.4%                                              | 1436 |
|                                                        | 2021 | 72  | 673                | 58.0% | 2                         | 0.1% | 334                         | 28.7% | 17                            | 1.4% | 15                        | 1.3% | 10                 | 0.9% | 101                                | 8.7%  | 10                                                                     | 0.9%  | 1161            | 30 | 41.7%                                              | 566  |
|                                                        | 2020 | 63  | 732                | 47.6% | 1                         | 0.1% | 667                         | 43.4% | 7                             | 0.4% | 15                        | 1.0% | 30                 | 2.0% | 86                                 | 5.6%  | 0                                                                      | 0.0%  | 1537            | 25 | 39.7%                                              | 572  |
| ALTRE                                                  | 2022 | 140 | 328                | 59.3% | 0                         | 0.1% | 131                         | 23.7% | 0                             | 0.0% | 7                         | 1.3% | 13                 | 2.3% | 67                                 | 12.1% | 7                                                                      | 1.2%  | 553             | 22 | 15.7%                                              | 215  |
|                                                        | 2021 | 146 | 334                | 62.9% | 0                         | 0.0% | 89                          | 16.8% | 0                             | 0.0% | 7                         | 1.4% | 34                 | 6.4% | 51                                 | 9.6%  | 15                                                                     | 2.9%  | 531             | 17 | 11.6%                                              | 374  |
|                                                        | 2020 | 142 | 309                | 59.6% | 6                         | 1.1% | 94                          | 18.0% | 0                             | 0.0% | 6                         | 1.2% | 17                 | 3.3% | 73                                 | 14.1% | 14                                                                     | 2.6%  | 519             | 12 | 8.5%                                               | 203  |
|                                                        |      |     |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |       |                 |    |                                                    |      |
| FINANZIARIE                                            | 2022 | 43  | 754                | 43.3% | 2                         | 0.1% | 779                         | 44.7% | 0                             | 0.0% | 33                        | 1.9% | 27                 | 1.6% | 143                                | 8.2%  | 4                                                                      | 0.2%  | 1741            | 24 | 55.8%                                              | 1749 |
|                                                        | 2021 | 43  | 735                | 52.7% | 2                         | 0.1% | 483                         | 34.7% | 0                             | 0.0% | 32                        | 2.3% | 8                  | 0.6% | 131                                | 9.4%  | 3                                                                      | 0.2%  | 1394            | 20 | 46.5%                                              | 1037 |
|                                                        | 2020 | 39  | 758                | 48.2% | 1                         | 0.1% | 637                         | 40.5% | 11                            | 0.7% | 47                        | 3.0% | 2                  | 0.1% | 118                                | 7.5%  | 0                                                                      | 0.0%  | 1574            | 17 | 43.6%                                              | 670  |
| NON FINANZIARIE                                        | 2022 | 208 | 502                | 51.6% | 1                         | 0.1% | 346                         | 35.5% | 7                             | 0.7% | 14                        | 1.4% | 13                 | 1.3% | 79                                 | 8.1%  | 11                                                                     | 1.2%  | 973             | 52 | 25.0%                                              | 731  |
|                                                        | 2021 | 215 | 480                | 56.0% | 1                         | 0.1% | 190                         | 22.2% | 6                             | 0.7% | 13                        | 1.5% | 29                 | 3.4% | 90                                 | 10.5% | 48                                                                     | 5.6%  | 857             | 50 | 23.3%                                              | 529  |
|                                                        | 2020 | 206 | 479                | 50.2% | 5                         | 0.5% | 325                         | 34.0% | 0                             | 0.0% | 10                        | 1.1% | 22                 | 2.3% | 102                                | 10.7% | 11                                                                     | 1.2%  | 953             | 42 | 20.4%                                              | 571  |
|                                                        |      |     |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |       |                 |    |                                                    |      |
| GRANDI                                                 | 2022 | 64  | 911                | 41.3% | 2                         | 0.1% | 1041                        | 47.2% | 22                            | 1.0% | 44                        | 2.0% | 20                 | 0.9% | 153                                | 6.9%  | 12                                                                     | 0.5%  | 2206            | 37 | 57.8%                                              | 1642 |
|                                                        | 2021 | 63  | 867                | 48.8% | 2                         | 0.1% | 508                         | 28.6% | 19                            | 1.1% | 38                        | 2.2% | 15                 | 0.9% | 201                                | 11.3% | 126                                                                    | 7.1%  | 1777            | 32 | 50.8%                                              | 884  |
|                                                        | 2020 | 67  | 906                | 50.8% | 2                         | 0.1% | 697                         | 39.0% | 0                             | 0.0% | 38                        | 2.1% | 23                 | 1.3% | 113                                | 6.3%  | 5                                                                      | 0.3%  | 1785            | 32 | 47.8%                                              | 866  |
| PICCOLE                                                | 2022 | 187 | 420                | 57.8% | 1                         | 0.1% | 207                         | 28.5% | 0                             | 0.0% | 8                         | 1.1% | 14                 | 1.9% | 68                                 | 9.4%  | 10                                                                     | 1.3%  | 727             | 39 | 20.9%                                              | 493  |
|                                                        | 2021 | 195 | 411                | 60.6% | 1                         | 0.1% | 152                         | 22.5% | 0                             | 0.0% | 9                         | 1.3% | 29                 | 4.3% | 63                                 | 9.3%  | 12                                                                     | 1.8%  | 678             | 38 | 19.5%                                              | 498  |
|                                                        | 2020 | 178 | 379                | 48.9% | 5                         | 0.6% | 253                         | 32.6% | 2                             | 0.3% | 8                         | 1.0% | 17                 | 2.2% | 101                                | 13.0% | 11                                                                     | 1.4%  | 776             | 27 | 15.2%                                              | 296  |
|                                                        |      |     |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |       |                 |    |                                                    |      |
| NON CONCENTRATE                                        | 2022 | 90  | 634                | 45.0% | 1                         | 0.0% | 633                         | 44.9% | 0                             | 0.0% | 23                        | 1.6% | 28                 | 2.0% | 80                                 | 5.7%  | 12                                                                     | 0.8%  | 1410            | 44 | 48.9%                                              | 1411 |
|                                                        | 2021 | 103 | 603                | 47.0% | 1                         | 0.1% | 382                         | 29.8% | 0                             | 0.0% | 19                        | 1.5% | 41                 | 3.2% | 162                                | 12.6% | 76                                                                     | 5.9%  | 1283            | 44 | 42.7%                                              | 771  |
|                                                        | 2020 | 113 | 602                | 44.2% | 1                         | 0.1% | 584                         | 42.9% | 0                             | 0.0% | 25                        | 1.8% | 29                 | 2.1% | 104                                | 7.6%  | 17                                                                     | 1.3%  | 1363            | 37 | 32.7%                                              | 607  |
| CONCENTRATE                                            | 2022 | 161 | 496                | 53.1% | 1                         | 0.2% | 301                         | 32.2% | 9                             | 0.9% | 14                        | 1.5% | 8                  | 0.9% | 95                                 | 10.2% | 9                                                                      | 1.0%  | 933             | 32 | 19.9%                                              | 559  |
|                                                        | 2021 | 155 | 469                | 64.9% | 1                         | 0.1% | 145                         | 20.0% | 8                             | 1.1% | 14                        | 2.0% | 16                 | 2.2% | 54                                 | 7.4%  | 17                                                                     | 2.3%  | 722             | 26 | 16.8%                                              | 510  |
|                                                        | 2020 | 132 | 456                | 58.0% | 7                         | 0.8% | 195                         | 24.8% | 3                             | 0.4% | 9                         | 1.1% | 9                  | 1.2% | 105                                | 13.3% | 3                                                                      | 0.3%  | 786             | 22 | 16.7%                                              | 587  |
| GRANDI NON CONCENTRATE                                 | 2022 | 32  | 1047               | 40.3% | 1                         | 0.0% | 1304                        | 50.2% | 0                             | 0.0% | 42                        | 1.6% | 39                 | 1.5% | 142                                | 5.5%  | 23                                                                     | 0.9%  | 2598            | 24 | 75.0%                                              | 2076 |
|                                                        | 2021 | 32  | 970                | 42.7% | 1                         | 0.0% | 686                         | 30.2% | 0                             | 0.0% | 34                        | 1.5% | 11                 | 0.5% | 338                                | 14.9% | 233                                                                    | 10.2% | 2273            | 20 | 62.5%                                              | 1109 |
|                                                        | 2020 | 37  | 970                | 44.7% | 4                         | 0.2% | 929                         | 42.9% | 0                             | 0.0% | 52                        | 2.4% | 42                 | 1.9% | 172                                | 7.9%  | 0                                                                      | 0.0%  | 2169            | 20 | 54.1%                                              | 871  |
| GRANDI CONCENTRATE                                     | 2022 | 32  | 776                | 42.8% | 4                         | 0.2% | 779                         | 42.9% | 44                            | 2.4% | 46                        | 2.5% | 1                  | 0.1% | 164                                | 9.1%  | 0                                                                      | 0.0%  | 1814            | 13 | 40.6%                                              | 840  |
|                                                        | 2021 | 31  | 761                | 60.2% | 3                         | 0.2% | 324                         | 25.6% | 39                            | 3.1% | 43                        | 3.4% | 20                 | 1.5% | 59                                 | 4.6%  | 17                                                                     | 1.3%  | 1265            | 12 | 38.7%                                              | 507  |
|                                                        | 2020 | 30  | 827                | 63.1% | 1                         | 0.1% | 410                         | 31.3% | 0                             | 0.0% | 21                        | 1.6% | 0                  | 0.0% | 40                                 | 3.0%  | 12                                                                     | 0.9%  | 1311            | 12 | 40.0%                                              | 830  |
| PICCOLE NON CONCENTRATE                                | 2021 | 58  | 407                | 53.8% | 0                         | 0.1% | 263                         | 34.8% | 0                             | 0.0% | 12                        | 1.6% | 22                 | 2.9% | 46                                 | 6.1%  | 5                                                                      | 0.7%  | 755             | 20 | 34.5%                                              | 613  |
|                                                        | 2021 | 71  | 437                | 52.3% | 1                         | 0.1% | 244                         | 29.2% | 0                             | 0.0% | 12                        | 1.5% | 54                 | 6.5% | 83                                 | 9.9%  | 5                                                                      | 0.6%  | 837             | 24 | 33.8%                                              | 490  |
|                                                        | 2020 | 76  | 423                | 43.6% | 0                         | 0.0% | 416                         | 42.9% | 0                             | 0.0% | 12                        | 1.2% | 23                 | 2.4% | 71                                 | 7.3%  | 26                                                                     | 2.6%  | 970             | 17 | 22.4%                                              | 297  |
| PICCOLE CONCENTRATE                                    | 2022 | 129 | 426                | 59.6% | 1                         | 0.1% | 182                         | 25.5% | 0                             | 0.0% | 6                         | 0.8% | 10                 | 1.4% | 78                                 | 10.9% | 11                                                                     | 1.6%  | 715             | 19 | 14.7%                                              | 367  |
|                                                        | 2021 | 124 | 396                | 67.5% | 1                         | 0.1% | 100                         | 17.0% | 0                             | 0.0% | 7                         | 1.2% | 15                 | 2.5% | 52                                 | 8.9%  | 16                                                                     | 2.8%  | 587             | 14 | 11.3%                                              | 512  |
|                                                        | 2020 | 102 | 347                | 54.9% | 8                         | 1.3% | 131                         | 20.8% | 4                             | 0.6% | 5                         | 0.8% | 12                 | 1.9% | 124                                | 19.6% | 0                                                                      | 0.0%  | 632             | 10 | 9.8%                                               | 295  |
|                                                        |      |     |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |       |                 |    |                                                    |      |
| FAMILY                                                 | 2022 | 160 | 497                | 55.1% | 1                         | 0.1% | 297                         | 33.0% | 9                             | 1.0% | 10                        | 1.1% | 9                  | 1.0% | 67                                 | 7.5%  | 12                                                                     | 1.3%  | 902             | 31 | 19.4%                                              | 635  |
|                                                        | 2021 | 159 | 476                | 59.3% | 0                         | 0.1% | 140                         | 17.4% | 8                             | 0.9% | 9                         | 1.2% | 16                 | 2.1% | 89                                 | 11.1% | 64                                                                     | 8.0%  | 803             | 29 | 18.2%                                              | 625  |
|                                                        | 2020 | 159 | 476                | 59.3% | 0                         | 0.1% | 140                         | 17.4% | 8                             | 0.9% | 9                         | 1.2% | 16                 | 2.1% | 89                                 | 11.1% | 64                                                                     | 8.0%  | 803             | 29 | 18.2%                                              | 625  |
| STATE                                                  | 2022 | 26  | 647                | 55.6% | 0                         | 0.0% | 480                         | 41.2% | 0                             | 0.0% | 17                        | 1.5% | 14                 | 1.2% | 7                                  | 0.6%  | 0                                                                      | 0.0%  | 1165            | 11 | 42.3%                                              | 797  |
|                                                        | 2021 | 26  | 591                | 46.3% | 0                         | 0.0% | 554                         | 43.5% | 0                             | 0.0% | 16                        | 1.2% | 107                | 8.4% | 7                                  | 0.6%  | 0                                                                      | 0.0%  | 1275            | 9  | 34.6%                                              | 531  |
|                                                        | 2020 | 26  | 591                | 46.3% | 0                         | 0.0% | 554                         | 43.5% | 0                             | 0.0% | 16                        | 1.2% | 107                | 8.4% | 7                                  | 0.6%  | 0                                                                      | 0.0%  | 1275            | 9  | 34.6%                                              | 531  |
| ALTRI ASSETTI                                          | 2022 | 44  | 518                | 39.1% | 4                         | 0.3% | 464                         | 35.0% | 0                             | 0.0% | 29                        | 2.2% | 43                 | 3.2% | 253                                | 19.1% | 15                                                                     | 1.1%  | 1325            | 21 | 47.7%                                              | 895  |
|                                                        | 2021 | 42  | 572                | 60.1% | 3                         | 0.4% | 246                         | 25.8% | 0                             | 0.0% | 28                        | 3.0% | 29                 | 3.0% | 72                                 | 7.6%  | 1                                                                      | 0.1%  | 952             | 16 | 38.1%                                              | 467  |
|                                                        | 2020 | 42  | 572                | 60.1% | 3                         | 0.4% | 246                         | 25.8% | 0                             | 0.0% | 28                        | 3.0% | 29                 | 3.0% | 72                                 | 7.6%  | 1                                                                      | 0.1%  | 952             | 16 | 38.1%                                              | 467  |
| WIDELY HELD                                            | 2022 | 21  | 849                | 40.2% | 0                         | 0.0% | 1188                        | 56.2% | 0                             | 0.0% | 48                        | 2.3% | 6                  | 0.3% | 21                                 | 1.0%  | 1                                                                      | 0.0%  | 2111            | 13 | 61.9%                                              | 2519 |
|                                                        | 2021 | 31  | 635                | 45.5% | 1                         | 0.1% | 477                         | 34.2% | 0                             | 0.0% | 35                        | 2.5% | 1                  | 0.1% | 243                                | 17.4% | 4                                                                      | 0.3%  | 1397            | 16 | 51.6%                                              | 1051 |
|                                                        | 2020 | 31  | 635                | 45.5% | 1                         | 0.1% | 477                         | 34.2% | 0                             | 0.0% | 35                        | 2.5% | 1                  | 0.1% | 243                                | 17.4% | 4                                                                      | 0.3%  | 1397            | 16 | 51.6%                                              | 1051 |
|                                                        |      |     |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |       |                 |    |                                                    |      |
| TOTALE                                                 | 2022 | 251 | 545                | 49.4% | 1                         | 0.1% | 420                         | 38.0% | 6                             | 0.5% | 17                        | 1.6% | 15                 | 1.4% | 90                                 | 8.1%  | 10                                                                     | 0.9%  | 1104            | 76 | 30.3%                                              | 1052 |
|                                                        | 2021 | 258 | 522                | 55.2% | 1                         | 0.1% | 239                         | 25.3% | 5                             | 0.5% | 16                        | 1.7% | 26                 | 2.7% | 97                                 | 10.2% | 40                                                                     | 4.3%  | 946             | 70 | 27.1%                                              | 674  |
|                                                        | 2020 | 245 | 523                | 49.7% | 4                         | 0.4% | 374                         | 35.6% | 2                             | 0.2% | 16                        | 1.5% | 19                 | 1.8% | 104                                | 9.9%  | 9                                                                      | 0.9%  | 1052            | 59 | 24.1%                                              | 599  |



| TAB.4R: REMUNERAZIONE DEI PRESIDENTI ESECUTIVI (Dati medi in €.000) |      | #  | Compensi fissi (%) |        | Compensi per comitati (%) |      | Bonus e altri incentivi (%) |       | Partecipazioni agli utili (%) |      | Benefici non monetari (%) |      | Altri compensi (%) |      | Totale compensi da controllate (%) |       | Indennità di fine rapporto (dalla società e dalle sue controllate) (%) |      | Totale compensi |    | Fair value compensi equity (media in €.000) |      |  |
|---------------------------------------------------------------------|------|----|--------------------|--------|---------------------------|------|-----------------------------|-------|-------------------------------|------|---------------------------|------|--------------------|------|------------------------------------|-------|------------------------------------------------------------------------|------|-----------------|----|---------------------------------------------|------|--|
| LISTINO                                                             | Anno |    |                    |        |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |      |                 |    | #                                           | %    |  |
| FTSE MIB                                                            | 2022 | 3  | 518                | 78.0%  | 7                         | 1.0% | 124                         | 18.6% | 0                             | 0.0% | 15                        | 2.2% | 1                  | 0.1% | 0                                  | 0.0%  | 0                                                                      | 0.0% | 663             | 1  | 33.3%                                       | 524  |  |
|                                                                     | 2021 | 3  | 432                | 78.7%  | 4                         | 0.8% | 105                         | 19.1% | 0                             | 0.0% | 7                         | 1.3% | 1                  | 0.1% | 0                                  | 0.0%  | 0                                                                      | 0.0% | 549             | 1  | 33.3%                                       | 330  |  |
|                                                                     | 2020 | 7  | 546                | 82.0%  | 3                         | 0.4% | 99                          | 14.9% | 0                             | 0.0% | 10                        | 1.5% | 0                  | 0.0% | 7                                  | 1.1%  | 0                                                                      | 0.0% | 666             | 1  | 14.3%                                       | 1406 |  |
| FTSE MID CAP                                                        | 2022 | 22 | 572                | 61.7%  | 3                         | 0.3% | 316                         | 34.0% | 0                             | 0.0% | 12                        | 1.3% | 17                 | 1.8% | 3                                  | 0.3%  | 6                                                                      | 0.6% | 927             | 5  | 22.7%                                       | 424  |  |
|                                                                     | 2021 | 23 | 716                | 87.8%  | 0                         | 0.0% | 70                          | 8.6%  | 0                             | 0.0% | 12                        | 1.5% | 0                  | 0.0% | 12                                 | 1.5%  | 4                                                                      | 0.5% | 816             | 6  | 26.1%                                       | 497  |  |
|                                                                     | 2020 | 18 | 672                | 93.0%  | 0                         | 0.1% | 19                          | 2.7%  | 0                             | 0.0% | 6                         | 0.9% | 12                 | 1.6% | 13                                 | 1.8%  | 0                                                                      | 0.0% | 723             | 4  | 22.2%                                       | 182  |  |
| ALTRE                                                               | 2022 | 53 | 308                | 61.0%  | 3                         | 0.6% | 43                          | 8.6%  | 0                             | 0.0% | 5                         | 1.0% | 1                  | 0.3% | 144                                | 28.6% | 0                                                                      | 0.0% | 505             | 7  | 13.2%                                       | 318  |  |
|                                                                     | 2021 | 58 | 325                | 64.3%  | 0                         | 0.0% | 40                          | 7.9%  | 0                             | 0.0% | 4                         | 0.8% | 5                  | 1.0% | 131                                | 25.9% | 0                                                                      | 0.1% | 506             | 2  | 3.4%                                        | 53   |  |
|                                                                     | 2020 | 57 | 295                | 53.9%  | 16                        | 2.9% | 58                          | 10.5% | 0                             | 0.0% | 5                         | 0.8% | 5                  | 0.9% | 169                                | 30.8% | 1                                                                      | 0.1% | 548             | 3  | 5.3%                                        | 103  |  |
|                                                                     |      |    |                    |        |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |      |                 |    |                                             |      |  |
| FINANZIARIE                                                         | 2022 | 7  | 290                | 74.7%  | 9                         | 2.4% | 57                          | 14.7% | 0                             | 0.0% | 5                         | 1.2% | 0                  | 0.0% | 9                                  | 2.2%  | 19                                                                     | 4.8% | 388             | 1  | 14.3%                                       | 42   |  |
|                                                                     | 2021 | 5  | 319                | 80.7%  | 0                         | 0.0% | 39                          | 9.8%  | 0                             | 0.0% | 4                         | 1.0% | 1                  | 0.3% | 12                                 | 3.1%  | 20                                                                     | 5.2% | 396             | 1  | 20.0%                                       | 174  |  |
|                                                                     | 2020 | 6  | 269                | 79.4%  | 11                        | 3.2% | 32                          | 9.5%  | 0                             | 0.0% | 3                         | 1.0% | 1                  | 0.3% | 23                                 | 6.6%  | 0                                                                      | 0.0% | 339             | 1  | 16.7%                                       | 174  |  |
| NON FINANZIARIE                                                     | 2022 | 71 | 400                | 61.2%  | 2                         | 0.4% | 130                         | 19.8% | 0                             | 0.0% | 8                         | 1.2% | 6                  | 1.0% | 108                                | 16.5% | 0                                                                      | 0.0% | 654             | 12 | 16.9%                                       | 402  |  |
|                                                                     | 2021 | 79 | 443                | 73.3%  | 0                         | 0.0% | 51                          | 8.5%  | 0                             | 0.0% | 7                         | 1.1% | 4                  | 0.6% | 99                                 | 16.3% | 0                                                                      | 0.1% | 605             | 8  | 10.1%                                       | 406  |  |
|                                                                     | 2020 | 76 | 410                | 66.4%  | 12                        | 1.9% | 55                          | 8.8%  | 0                             | 0.0% | 6                         | 0.9% | 7                  | 1.1% | 129                                | 20.8% | 0                                                                      | 0.1% | 617             | 7  | 9.2%                                        | 324  |  |
|                                                                     |      |    |                    |        |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |      |                 |    |                                             |      |  |
| GRANDI                                                              | 2022 | 12 | 538                | 49.6%  | 6                         | 0.6% | 525                         | 48.4% | 0                             | 0.0% | 12                        | 1.1% | 0                  | 0.0% | 3                                  | 0.3%  | 0                                                                      | 0.0% | 1084            | 2  | 16.7%                                       | 279  |  |
|                                                                     | 2021 | 12 | 706                | 82.8%  | 1                         | 0.1% | 109                         | 12.8% | 0                             | 0.0% | 16                        | 1.8% | 0                  | 0.0% | 21                                 | 2.4%  | 0                                                                      | 0.0% | 853             | 2  | 16.7%                                       | 497  |  |
|                                                                     | 2020 | 15 | 754                | 91.0%  | 1                         | 0.2% | 54                          | 6.6%  | 0                             | 0.0% | 6                         | 0.7% | 0                  | 0.0% | 13                                 | 1.6%  | 0                                                                      | 0.0% | 828             | 2  | 13.3%                                       | 751  |  |
| PICCOLE                                                             | 2022 | 66 | 364                | 66.4%  | 3                         | 0.5% | 50                          | 9.2%  | 0                             | 0.0% | 6                         | 1.2% | 7                  | 1.2% | 116                                | 21.2% | 2                                                                      | 0.4% | 548             | 11 | 16.7%                                       | 392  |  |
|                                                                     | 2021 | 72 | 391                | 71.2%  | 0                         | 0.0% | 41                          | 7.4%  | 0                             | 0.0% | 5                         | 0.9% | 4                  | 0.8% | 106                                | 19.3% | 2                                                                      | 0.3% | 549             | 7  | 9.7%                                        | 346  |  |
|                                                                     | 2020 | 67 | 320                | 58.8%  | 14                        | 2.5% | 53                          | 9.6%  | 0                             | 0.0% | 6                         | 1.0% | 8                  | 1.4% | 145                                | 26.6% | 0                                                                      | 0.1% | 545             | 6  | 9.0%                                        | 157  |  |
|                                                                     |      |    |                    |        |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |      |                 |    |                                             |      |  |
| NON CONCENTRATE                                                     | 2022 | 15 | 323                | 64.3%  | 0                         | 0.1% | 58                          | 11.5% | 0                             | 0.0% | 8                         | 1.6% | 11                 | 2.2% | 93                                 | 18.5% | 9                                                                      | 1.7% | 503             | 5  | 33.3%                                       | 151  |  |
|                                                                     | 2021 | 22 | 439                | 78.1%  | 0                         | 0.0% | 33                          | 5.8%  | 0                             | 0.0% | 6                         | 1.0% | 0                  | 0.0% | 80                                 | 14.3% | 5                                                                      | 0.8% | 562             | 6  | 27.3%                                       | 262  |  |
|                                                                     | 2020 | 26 | 385                | 69.3%  | 1                         | 0.1% | 108                         | 19.4% | 0                             | 0.0% | 6                         | 1.0% | 0                  | 0.0% | 55                                 | 9.9%  | 1                                                                      | 0.2% | 556             | 6  | 23.1%                                       | 331  |  |
| CONCENTRATE                                                         | 2022 | 63 | 406                | 61.5%  | 4                         | 0.6% | 139                         | 21.0% | 0                             | 0.0% | 7                         | 1.1% | 4                  | 0.7% | 100                                | 15.2% | 0                                                                      | 0.0% | 661             | 8  | 12.7%                                       | 515  |  |
|                                                                     | 2021 | 62 | 435                | 72.1%  | 0                         | 0.1% | 57                          | 9.4%  | 0                             | 0.0% | 7                         | 1.2% | 5                  | 0.8% | 98                                 | 16.3% | 0                                                                      | 0.1% | 603             | 3  | 4.8%                                        | 616  |  |
|                                                                     | 2020 | 56 | 406                | 66.0%  | 17                        | 2.7% | 27                          | 4.4%  | 0                             | 0.0% | 5                         | 0.9% | 9                  | 1.5% | 151                                | 24.6% | 0                                                                      | 0.0% | 616             | 2  | 3.6%                                        | 230  |  |
| GRANDI NON CONCENTRATE                                              | 2022 | 1  | 820                | 98.9%  | 0                         | 0.0% | 0                           | 0.0%  | 0                             | 0.0% | 9                         | 1.1% | 0                  | 0.0% | 0                                  | 0.0%  | 0                                                                      | 0.0% | 829             | 1  | 100.0%                                      | 524  |  |
|                                                                     | 2021 | 3  | 961                | 94.4%  | 0                         | 0.0% | 0                           | 0.0%  | 0                             | 0.0% | 10                        | 1.0% | 0                  | 0.0% | 46                                 | 4.6%  | 0                                                                      | 0.0% | 1018            | 2  | 66.7%                                       | 497  |  |
|                                                                     | 2020 | 5  | 1016               | 93.8%  | 4                         | 0.4% | 25                          | 2.3%  | 0                             | 0.0% | 8                         | 0.7% | 0                  | 0.0% | 30                                 | 2.8%  | 0                                                                      | 0.0% | 1083            | 2  | 40.0%                                       | 751  |  |
| GRANDI CONCENTRATE                                                  | 2022 | 11 | 512                | 46.3%  | 7                         | 0.6% | 572                         | 51.7% | 0                             | 0.0% | 12                        | 1.1% | 0                  | 0.0% | 3                                  | 0.3%  | 0                                                                      | 0.0% | 1107            | 1  | 9.1%                                        | 35   |  |
|                                                                     | 2021 | 9  | 621                | 77.8%  | 1                         | 0.2% | 146                         | 18.2% | 0                             | 0.0% | 18                        | 2.2% | 0                  | 0.0% | 12                                 | 1.5%  | 0                                                                      | 0.0% | 799             |    | 0.0%                                        |      |  |
|                                                                     | 2020 | 10 | 622                | 88.8%  | 0                         | 0.0% | 69                          | 9.8%  | 0                             | 0.0% | 4                         | 0.6% | 0                  | 0.0% | 5                                  | 0.7%  | 0                                                                      | 0.0% | 701             |    | 0.0%                                        |      |  |
| PICCOLE NON CONCENTRATE                                             | 2021 | 14 | 288                | 60.1%  | 0                         | 0.1% | 62                          | 12.9% | 0                             | 0.0% | 8                         | 1.7% | 12                 | 2.5% | 100                                | 20.8% | 9                                                                      | 1.9% | 479             | 4  | 28.6%                                       | 57   |  |
|                                                                     | 2021 | 19 | 356                | 72.7%  | 0                         | 0.0% | 38                          | 7.7%  | 0                             | 0.0% | 5                         | 1.0% | 0                  | 0.0% | 86                                 | 17.5% | 5                                                                      | 1.1% | 490             | 4  | 21.1%                                       | 145  |  |
|                                                                     | 2020 | 21 | 235                | 54.6%  | 0                         | 0.0% | 128                         | 29.6% | 0                             | 0.0% | 5                         | 1.2% | 0                  | 0.0% | 61                                 | 14.2% | 1                                                                      | 0.3% | 430             | 4  | 19.0%                                       | 120  |  |
| PICCOLE CONCENTRATE                                                 | 2022 | 52 | 384                | 67.8%  | 3                         | 0.5% | 47                          | 8.3%  | 0                             | 0.0% | 6                         | 1.0% | 5                  | 0.9% | 121                                | 21.3% | 0                                                                      | 0.0% | 566             | 7  | 13.5%                                       | 583  |  |
|                                                                     | 2021 | 53 | 403                | 70.8%  | 0                         | 0.0% | 42                          | 7.4%  | 0                             | 0.0% | 5                         | 0.9% | 6                  | 1.0% | 113                                | 19.8% | 0                                                                      | 0.1% | 570             | 3  | 5.7%                                        | 616  |  |
|                                                                     | 2020 | 46 | 359                | 60.1%  | 20                        | 3.4% | 18                          | 3.1%  | 0                             | 0.0% | 6                         | 0.9% | 11                 | 1.8% | 183                                | 30.7% | 0                                                                      | 0.0% | 597             | 2  | 4.3%                                        | 230  |  |
|                                                                     |      |    |                    |        |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |      |                 |    |                                             |      |  |
| FAMILY                                                              | 2022 | 55 | 434                | 60.3%  | 2                         | 0.3% | 138                         | 19.2% | 0                             | 0.0% | 8                         | 1.1% | 8                  | 1.1% | 127                                | 17.7% | 2                                                                      | 0.3% | 720             | 7  | 12.7%                                       | 330  |  |
|                                                                     | 2021 | 57 | 500                | 71.2%  | 0                         | 0.0% | 58                          | 8.2%  | 0                             | 0.0% | 7                         | 1.0% | 5                  | 0.7% | 129                                | 18.4% | 2                                                                      | 0.3% | 702             | 4  | 7.0%                                        | 355  |  |
| STATE                                                               | 2022 | 7  | 276                | 75.3%  | 4                         | 1.2% | 80                          | 21.7% | 0                             | 0.0% | 6                         | 1.7% | 0                  | 0.1% | 0                                  | 0.0%  | 0                                                                      | 0.0% | 367             | 4  | 57.1%                                       | 333  |  |
|                                                                     | 2021 | 7  | 236                | 75.4%  | 2                         | 0.6% | 71                          | 22.7% | 0                             | 0.0% | 3                         | 1.0% | 1                  | 0.3% | 0                                  | 0.0%  | 0                                                                      | 0.0% | 313             | 6  | 85.7%                                       | 426  |  |
| ALTRI ASSETTI                                                       | 2022 | 15 | 307                | 66.2%  | 6                         | 1.2% | 97                          | 20.8% | 0                             | 0.0% | 7                         | 1.5% | 0                  | 0.0% | 48                                 | 10.3% | 0                                                                      | 0.0% | 465             | 6  | 40.0%                                       | 426  |  |
|                                                                     | 2021 | 18 | 333                | 84.8%  | 0                         | 0.1% | 26                          | 6.6%  | 0                             | 0.0% | 6                         | 1.6% | 0                  | 0.0% | 27                                 | 6.9%  | 0                                                                      | 0.0% | 393             | 4  | 22.2%                                       | 333  |  |
| WIDELY HELD                                                         | 2022 | 1  | 7                  | 100.0% | 0                         | 0.0% | 0                           | 0.0%  | 0                             | 0.0% | 0                         | 0.0% | 0                  | 0.0% | 0                                  | 0.0%  | 0                                                                      | 0.0% | 7               | 1  | 100.0%                                      | 664  |  |
|                                                                     | 2021 | 2  | 238                | 99.0%  | 0                         | 0.0% | 0                           | 0.0%  | 0                             | 0.0% | 3                         | 1.0% | 0                  | 0.0% | 0                                  | 0.0%  | 0                                                                      | 0.0% | 240             | 1  | 50.0%                                       | 664  |  |
|                                                                     |      |    |                    |        |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |       |                                                                        |      |                 |    |                                             |      |  |
| TOTALE                                                              | 2022 | 78 | 390                | 61.9%  | 3                         | 0.5% | 123                         | 19.6% | 0                             | 0.0% | 7                         | 1.2% | 6                  | 0.9% | 99                                 | 15.7% | 2                                                                      | 0.3% | 630             | 13 | 16.7%                                       | 375  |  |
|                                                                     | 2021 | 84 | 436                | 73.6%  | 0                         | 0.0% | 51                          | 8.5%  | 0                             | 0.0% | 7                         | 1.1% | 4                  | 0.6% | 94                                 | 15.8% | 2                                                                      | 0.3% | 592             | 9  | 10.7%                                       | 380  |  |
|                                                                     | 2020 | 82 | 399                | 66.9%  | 12                        | 1.9% | 53                          | 8.9%  | 0                             | 0.0% | 6                         | 0.9% | 6                  | 1.0% | 121                                | 20.3% | 0                                                                      | 0.1% | 597             | 8  | 9.8%                                        | 305  |  |

| TAB.5R: REMUNERAZIONE DEI PRESIDENTI NON ESECUTIVI (Dati medi in €.000) |      | #  | Compensi fissi (%) |       | Compensi per comitati (%) |      | Bonus e altri incentivi (%) |       | Partecipazioni agli utili (%) |      | Benefici non monetari (%) |      | Altri compensi (%) |      | Totale compensi da controllare (%) |      | Indennità di fine rapporto (dalla società e dalle sue controllate) (%) |      | Totale compensi |   | Fair value compensi equity (media in €.000) |      |  |
|-------------------------------------------------------------------------|------|----|--------------------|-------|---------------------------|------|-----------------------------|-------|-------------------------------|------|---------------------------|------|--------------------|------|------------------------------------|------|------------------------------------------------------------------------|------|-----------------|---|---------------------------------------------|------|--|
| LISTINO                                                                 | Anno |    |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 | # | %                                           |      |  |
| FTSE MIB                                                                | 2022 | 27 | 484                | 84.1% | 11                        | 1.8% | 35                          | 6.2%  | 0                             | 0.0% | 22                        | 3.8% | 1                  | 0.1% | 10                                 | 1.8% | 13                                                                     | 2.3% | 575             | 1 | 3.7%                                        | 106  |  |
|                                                                         | 2021 | 28 | 417                | 87.1% | 8                         | 1.6% | 31                          | 6.4%  | 0                             | 0.0% | 15                        | 3.1% | 0                  | 0.0% | 9                                  | 1.8% | 0                                                                      | 0.0% | 479             | 1 | 3.6%                                        | 2005 |  |
|                                                                         | 2020 | 26 | 457                | 91.5% | 13                        | 2.7% | 0                           | 0.0%  | 0                             | 0.0% | 15                        | 3.0% | 0                  | 0.0% | 14                                 | 2.8% | 0                                                                      | 0.0% | 500             |   | 0.0%                                        |      |  |
| FTSE MID CAP                                                            | 2022 | 22 | 242                | 91.4% | 9                         | 3.3% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.3% | 1                  | 0.5% | 12                                 | 4.5% | 0                                                                      | 0.0% | 265             | 3 | 13.6%                                       | 39   |  |
|                                                                         | 2021 | 22 | 266                | 83.6% | 8                         | 2.5% | 22                          | 6.9%  | 0                             | 0.0% | 2                         | 0.6% | 4                  | 1.3% | 16                                 | 5.1% | 0                                                                      | 0.0% | 318             | 1 | 4.5%                                        | 2    |  |
|                                                                         | 2020 | 24 | 223                | 87.7% | 9                         | 3.4% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.3% | 9                  | 3.4% | 13                                 | 5.2% | 0                                                                      | 0.0% | 255             | 1 | 4.2%                                        | 5    |  |
| ALTRE                                                                   | 2022 | 36 | 132                | 93.1% | 3                         | 1.9% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.9% | 1                  | 0.7% | 5                                  | 3.5% | 0                                                                      | 0.0% | 142             |   | 0.0%                                        |      |  |
|                                                                         | 2021 | 36 | 100                | 94.3% | 2                         | 1.9% | 2                           | 1.8%  | 0                             | 0.0% | 1                         | 1.0% | 0                  | 0.0% | 1                                  | 0.9% | 0                                                                      | 0.0% | 106             |   | 0.0%                                        |      |  |
|                                                                         | 2020 | 36 | 114                | 88.4% | 1                         | 0.7% | 10                          | 7.4%  | 0                             | 0.0% | 1                         | 0.8% | 2                  | 1.8% | 1                                  | 0.9% | 0                                                                      | 0.0% | 129             | 1 | 2.8%                                        | 7    |  |
|                                                                         |      |    |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                                             |      |  |
| FINANZIARIE                                                             | 2022 | 31 | 394                | 91.7% | 10                        | 2.3% | 0                           | 0.0%  | 0                             | 0.0% | 15                        | 3.4% | 1                  | 0.2% | 10                                 | 2.3% | 0                                                                      | 0.0% | 430             | 2 | 6.5%                                        | 9    |  |
|                                                                         | 2021 | 32 | 390                | 91.3% | 9                         | 2.1% | 2                           | 0.5%  | 0                             | 0.0% | 13                        | 3.1% | 3                  | 0.7% | 10                                 | 2.4% | 0                                                                      | 0.0% | 428             | 1 | 3.1%                                        | 2    |  |
|                                                                         | 2020 | 33 | 396                | 90.9% | 14                        | 3.2% | 2                           | 0.4%  | 0                             | 0.0% | 13                        | 2.9% | 3                  | 0.6% | 9                                  | 2.0% | 0                                                                      | 0.0% | 436             | 1 | 3.0%                                        | 5    |  |
| NON FINANZIARIE                                                         | 2022 | 54 | 202                | 83.2% | 5                         | 2.0% | 18                          | 7.3%  | 0                             | 0.0% | 3                         | 1.4% | 1                  | 0.4% | 7                                  | 3.1% | 7                                                                      | 2.7% | 243             | 2 | 3.7%                                        | 103  |  |
|                                                                         | 2021 | 54 | 160                | 81.9% | 3                         | 1.7% | 25                          | 12.7% | 0                             | 0.0% | 1                         | 0.7% | 0                  | 0.0% | 6                                  | 2.9% | 0                                                                      | 0.0% | 195             | 1 | 1.9%                                        | 2005 |  |
|                                                                         | 2020 | 53 | 156                | 88.4% | 2                         | 1.3% | 6                           | 3.1%  | 0                             | 0.0% | 1                         | 0.4% | 4                  | 2.1% | 8                                  | 4.6% | 0                                                                      | 0.0% | 176             | 1 | 1.9%                                        | 7    |  |
|                                                                         |      |    |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                                             |      |  |
| GRANDI                                                                  | 2022 | 36 | 421                | 84.3% | 11                        | 2.2% | 27                          | 5.3%  | 0                             | 0.0% | 16                        | 3.3% | 0                  | 0.1% | 14                                 | 2.8% | 10                                                                     | 2.0% | 499             | 2 | 5.6%                                        | 53   |  |
|                                                                         | 2021 | 38 | 359                | 84.5% | 8                         | 1.9% | 35                          | 8.3%  | 0                             | 0.0% | 11                        | 2.7% | 0                  | 0.0% | 11                                 | 2.7% | 0                                                                      | 0.0% | 425             | 2 | 5.3%                                        | 1004 |  |
|                                                                         | 2020 | 37 | 393                | 91.4% | 13                        | 3.0% | 0                           | 0.0%  | 0                             | 0.0% | 11                        | 2.5% | 0                  | 0.0% | 13                                 | 3.1% | 0                                                                      | 0.0% | 430             | 1 | 2.7%                                        | 5    |  |
| PICCOLE                                                                 | 2022 | 49 | 163                | 94.0% | 4                         | 2.2% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.6% | 1                  | 0.8% | 4                                  | 2.4% | 0                                                                      | 0.0% | 174             | 2 | 4.1%                                        | 58   |  |
|                                                                         | 2021 | 48 | 156                | 92.7% | 3                         | 2.0% | 1                           | 0.9%  | 0                             | 0.0% | 1                         | 0.8% | 2                  | 1.2% | 4                                  | 2.5% | 0                                                                      | 0.0% | 168             |   | 0.0%                                        |      |  |
|                                                                         | 2020 | 49 | 139                | 86.8% | 2                         | 1.4% | 7                           | 4.4%  | 0                             | 0.0% | 1                         | 0.7% | 6                  | 3.7% | 5                                  | 3.0% | 0                                                                      | 0.0% | 160             | 1 | 2.0%                                        | 7    |  |
|                                                                         |      |    |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                                             |      |  |
| NON CONCENTRATE                                                         | 2022 | 43 | 315                | 91.8% | 8                         | 2.3% | 0                           | 0.0%  | 0                             | 0.0% | 12                        | 3.5% | 1                  | 0.3% | 7                                  | 2.1% | 0                                                                      | 0.0% | 343             | 2 | 4.7%                                        | 58   |  |
|                                                                         | 2021 | 46 | 305                | 86.1% | 7                         | 2.0% | 20                          | 5.7%  | 0                             | 0.0% | 10                        | 2.8% | 2                  | 0.6% | 10                                 | 2.8% | 0                                                                      | 0.0% | 354             | 1 | 2.2%                                        | 2005 |  |
|                                                                         | 2020 | 52 | 313                | 89.5% | 9                         | 2.7% | 7                           | 1.9%  | 0                             | 0.0% | 8                         | 2.3% | 4                  | 1.1% | 9                                  | 2.5% | 0                                                                      | 0.0% | 350             | 1 | 1.9%                                        | 7    |  |
| CONCENTRATE                                                             | 2022 | 42 | 228                | 81.9% | 6                         | 2.0% | 23                          | 8.2%  | 0                             | 0.0% | 3                         | 1.1% | 1                  | 0.3% | 10                                 | 3.5% | 8                                                                      | 3.0% | 279             | 2 | 4.8%                                        | 53   |  |
|                                                                         | 2021 | 40 | 177                | 89.4% | 3                         | 1.8% | 12                          | 6.1%  | 0                             | 0.0% | 1                         | 0.6% | 0                  | 0.0% | 4                                  | 2.2% | 0                                                                      | 0.0% | 198             | 1 | 2.5%                                        | 2    |  |
|                                                                         | 2020 | 34 | 148                | 91.2% | 3                         | 1.8% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.5% | 2                  | 1.5% | 8                                  | 5.0% | 0                                                                      | 0.0% | 162             | 1 | 2.9%                                        | 5    |  |
| GRANDI NON CONCENTRATE                                                  | 2022 | 20 | 513                | 91.9% | 12                        | 2.2% | 0                           | 0.0%  | 0                             | 0.0% | 24                        | 4.4% | 1                  | 0.1% | 8                                  | 1.5% | 0                                                                      | 0.0% | 559             |   | 0.0%                                        |      |  |
|                                                                         | 2021 | 21 | 470                | 84.8% | 10                        | 1.7% | 41                          | 7.4%  | 0                             | 0.0% | 19                        | 3.5% | 0                  | 0.0% | 14                                 | 2.6% | 0                                                                      | 0.0% | 555             | 1 | 4.8%                                        | 2005 |  |
|                                                                         | 2020 | 24 | 506                | 91.0% | 17                        | 3.1% | 0                           | 0.0%  | 0                             | 0.0% | 16                        | 2.9% | 0                  | 0.0% | 17                                 | 3.0% | 0                                                                      | 0.0% | 556             |   | 0.0%                                        |      |  |
| GRANDI CONCENTRATE                                                      | 2022 | 16 | 305                | 71.9% | 9                         | 2.2% | 60                          | 14.1% | 0                             | 0.0% | 7                         | 1.5% | 0                  | 0.0% | 21                                 | 5.1% | 22                                                                     | 5.2% | 424             | 2 | 12.5%                                       | 53   |  |
|                                                                         | 2021 | 17 | 220                | 83.5% | 6                         | 2.4% | 28                          | 10.7% | 0                             | 0.0% | 1                         | 0.5% | 0                  | 0.0% | 8                                  | 2.9% | 0                                                                      | 0.0% | 264             | 1 | 5.9%                                        | 2    |  |
|                                                                         | 2020 | 13 | 183                | 93.4% | 5                         | 2.6% | 0                           | 0.1%  | 0                             | 0.0% | 1                         | 0.4% | 0                  | 0.0% | 7                                  | 3.5% | 0                                                                      | 0.0% | 196             | 1 | 7.7%                                        | 5    |  |
| PICCOLE NON CONCENTRATE                                                 | 2021 | 23 | 143                | 91.8% | 4                         | 2.7% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.7% | 1                  | 0.9% | 6                                  | 3.9% | 0                                                                      | 0.0% | 156             | 2 | 8.7%                                        | 58   |  |
|                                                                         | 2021 | 25 | 166                | 89.4% | 5                         | 2.7% | 3                           | 1.5%  | 0                             | 0.0% | 2                         | 1.0% | 4                  | 2.0% | 6                                  | 3.4% | 0                                                                      | 0.0% | 186             |   | 0.0%                                        |      |  |
|                                                                         | 2020 | 28 | 148                | 85.2% | 3                         | 1.6% | 12                          | 7.0%  | 0                             | 0.0% | 1                         | 0.8% | 7                  | 4.2% | 2                                  | 1.1% | 0                                                                      | 0.0% | 174             | 1 | 3.6%                                        | 7    |  |
| PICCOLE CONCENTRATE                                                     | 2022 | 26 | 181                | 95.6% | 3                         | 1.8% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.5% | 1                  | 0.7% | 2                                  | 1.3% | 0                                                                      | 0.0% | 190             |   | 0.0%                                        |      |  |
|                                                                         | 2021 | 23 | 145                | 97.1% | 1                         | 1.0% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.6% | 0                  | 0.0% | 2                                  | 1.3% | 0                                                                      | 0.0% | 149             |   | 0.0%                                        |      |  |
|                                                                         | 2020 | 21 | 126                | 89.4% | 2                         | 1.1% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.5% | 4                  | 2.8% | 9                                  | 6.2% | 0                                                                      | 0.0% | 141             |   | 0.0%                                        |      |  |
|                                                                         |      |    |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                                             |      |  |
| FAMILY                                                                  | 2022 | 31 | 183                | 92.3% | 4                         | 2.0% | 0                           | 0.0%  | 0                             | 0.0% | 1                         | 0.7% | 1                  | 0.6% | 9                                  | 4.4% | 0                                                                      | 0.0% | 199             |   | 0.0%                                        |      |  |
|                                                                         | 2021 | 33 | 183                | 87.7% | 4                         | 1.7% | 15                          | 7.0%  | 0                             | 0.0% | 1                         | 0.6% | 0                  | 0.0% | 6                                  | 2.9% | 0                                                                      | 0.0% | 208             | 1 | 3.0%                                        | 2    |  |
| STATE                                                                   | 2022 | 17 | 257                | 96.6% | 3                         | 1.0% | 0                           | 0.0%  | 0                             | 0.0% | 5                         | 1.9% | 1                  | 0.3% | 1                                  | 0.2% | 0                                                                      | 0.0% | 266             |   | 0.0%                                        |      |  |
|                                                                         | 2021 | 17 | 185                | 76.9% | 2                         | 0.9% | 51                          | 21.0% | 0                             | 0.0% | 2                         | 1.0% | 0                  | 0.0% | 1                                  | 0.2% | 0                                                                      | 0.0% | 241             | 1 | 5.9%                                        | 2005 |  |
| ALTRI ASSETTI                                                           | 2022 | 23 | 272                | 75.2% | 9                         | 2.6% | 42                          | 11.5% | 0                             | 0.0% | 4                         | 1.2% | 0                  | 0.0% | 19                                 | 5.2% | 15                                                                     | 4.2% | 361             | 3 | 13.0%                                       | 69   |  |
|                                                                         | 2021 | 18 | 274                | 95.9% | 6                         | 2.2% | 0                           | 0.0%  | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.0% | 5                                  | 1.7% | 0                                                                      | 0.0% | 286             |   | 0.0%                                        |      |  |
| WIDELY HELD                                                             | 2022 | 14 | 489                | 91.5% | 14                        | 2.5% | 0                           | 0.0%  | 0                             | 0.0% | 30                        | 5.6% | 2                  | 0.4% | 0                                  | 0.0% | 0                                                                      | 0.0% | 535             | 1 | 7.1%                                        | 17   |  |
|                                                                         | 2021 | 18 | 389                | 86.5% | 11                        | 2.5% | 4                           | 0.9%  | 0                             | 0.0% | 23                        | 5.0% | 5                  | 1.1% | 18                                 | 4.0% | 0                                                                      | 0.0% | 450             |   | 0.0%                                        |      |  |
|                                                                         |      |    |                    |       |                           |      |                             |       |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                                             |      |  |
| TOTALE                                                                  | 2022 | 85 | 272                | 87.4% | 7                         | 2.2% | 11                          | 3.6%  | 0                             | 0.0% | 8                         | 2.4% | 1                  | 0.3% | 8                                  | 2.7% | 4                                                                      | 1.3% | 311             | 4 | 4.7%                                        | 56   |  |
|                                                                         | 2021 | 86 | 246                | 87.2% | 5                         | 1.9% | 16                          | 5.8%  | 0                             | 0.0% | 6                         | 2.0% | 1                  | 0.4% | 7                                  | 2.6% | 0                                                                      | 0.0% | 282             | 2 | 2.3%                                        | 1004 |  |
|                                                                         | 2020 | 86 | 248                | 89.9% | 7                         | 2.5% | 4                           | 1.5%  | 0                             | 0.0% | 5                         | 1.9% | 3                  | 1.2% | 8                                  | 3.1% | 0                                                                      | 0.0% | 276             | 2 | 2.3%                                        | 6    |  |

| TAB.6R: REMUNERAZIONE DEGLI AMMINISTRATORI INDIPENDENTI (Dati medi in €.000) |      | #   |                    |       |                           |       |                             |      |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   | Fair value compensi equity |    |
|------------------------------------------------------------------------------|------|-----|--------------------|-------|---------------------------|-------|-----------------------------|------|-------------------------------|------|---------------------------|------|--------------------|------|------------------------------------|------|------------------------------------------------------------------------|------|-----------------|---|----------------------------|----|
|                                                                              |      |     | Compensi fissi (%) |       | Compensi per comitati (%) |       | Bonus e altri incentivi (%) |      | Partecipazione agli utili (%) |      | Benefici non monetari (%) |      | Altri compensi (%) |      | Totale compensi da controllare (%) |      | Indennità di fine rapporto (dalla società e dalle sue controllate) (%) |      | Totale compensi |   |                            |    |
| LISTINO                                                                      | Anno |     |                    |       |                           |       |                             |      |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                            |    |
| FTSE MIB                                                                     | 2022 | 249 | 79                 | 66.5% | 37                        | 31.1% | 0                           | 0.1% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.3% | 2                                  | 1.8% | 0                                                                      | 0.0% | 119             |   | 0.0%                       |    |
|                                                                              | 2021 | 242 | 70                 | 65.3% | 34                        | 31.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.1% | 3                                  | 2.9% | 0                                                                      | 0.0% | 108             |   | 0.0%                       |    |
|                                                                              | 2020 | 233 | 72                 | 64.2% | 38                        | 34.1% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.0% | 2                                  | 1.5% | 0                                                                      | 0.0% | 112             |   | 0.0%                       |    |
| FTSE MID CAP                                                                 | 2022 | 293 | 40                 | 66.3% | 19                        | 30.4% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.3% | 0                  | 0.3% | 2                                  | 2.7% | 0                                                                      | 0.0% | 61              | 1 | 0.3%                       | 12 |
|                                                                              | 2021 | 311 | 40                 | 64.4% | 19                        | 31.0% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 1.5% | 0                  | 0.4% | 2                                  | 2.8% | 0                                                                      | 0.0% | 62              |   | 0.0%                       |    |
|                                                                              | 2020 | 310 | 41                 | 65.0% | 19                        | 30.9% | 0                           | 0.5% | 0                             | 0.0% | 1                         | 1.1% | 0                  | 0.5% | 1                                  | 2.0% | 0                                                                      | 0.0% | 63              |   | 0.0%                       |    |
| ALTRE                                                                        | 2022 | 421 | 21                 | 65.2% | 11                        | 32.8% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.9% | 0                                  | 1.1% | 0                                                                      | 0.0% | 33              |   | 0.0%                       |    |
|                                                                              | 2021 | 436 | 21                 | 63.3% | 11                        | 32.6% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 0.7% | 1                                  | 3.3% | 0                                                                      | 0.0% | 33              |   | 0.0%                       |    |
|                                                                              | 2020 | 435 | 21                 | 63.4% | 11                        | 33.3% | 0                           | 0.1% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 0.5% | 1                                  | 2.8% | 0                                                                      | 0.0% | 32              |   | 0.0%                       |    |
|                                                                              |      |     |                    |       |                           |       |                             |      |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                            |    |
| FINANZIARIE                                                                  | 2022 | 239 | 71                 | 70.3% | 26                        | 25.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.5% | 3                                  | 3.3% | 0                                                                      | 0.0% | 101             | 1 | 0.4%                       | 12 |
|                                                                              | 2021 | 241 | 64                 | 68.1% | 26                        | 27.3% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 1.2% | 0                  | 0.4% | 3                                  | 3.1% | 0                                                                      | 0.0% | 94              |   | 0.0%                       |    |
|                                                                              | 2020 | 231 | 66                 | 65.8% | 30                        | 30.0% | 0                           | 0.4% | 0                             | 0.0% | 1                         | 0.9% | 0                  | 0.2% | 3                                  | 2.6% | 0                                                                      | 0.0% | 100             |   | 0.0%                       |    |
| NON FINANZIARIE                                                              | 2022 | 724 | 32                 | 63.4% | 18                        | 34.9% | 0                           | 0.1% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.4% | 1                                  | 1.0% | 0                                                                      | 0.0% | 51              |   | 0.0%                       |    |
|                                                                              | 2021 | 748 | 31                 | 62.4% | 17                        | 34.3% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.3% | 1                                  | 2.9% | 0                                                                      | 0.0% | 49              |   | 0.0%                       |    |
|                                                                              | 2020 | 747 | 31                 | 63.3% | 17                        | 34.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.3% | 1                                  | 1.6% | 0                                                                      | 0.0% | 49              |   | 0.0%                       |    |
|                                                                              |      |     |                    |       |                           |       |                             |      |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                            |    |
| GRANDI                                                                       | 2022 | 380 | 66                 | 66.3% | 31                        | 31.1% | 0                           | 0.1% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.4% | 2                                  | 2.0% | 0                                                                      | 0.0% | 100             | 1 | 0.3%                       | 12 |
|                                                                              | 2021 | 374 | 60                 | 66.0% | 28                        | 31.0% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.2% | 3                                  | 2.8% | 0                                                                      | 0.0% | 91              |   | 0.0%                       |    |
|                                                                              | 2020 | 394 | 62                 | 66.0% | 30                        | 32.3% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.1% | 1                                  | 1.5% | 0                                                                      | 0.0% | 94              |   | 0.0%                       |    |
| PICCOLE                                                                      | 2022 | 583 | 26                 | 65.8% | 13                        | 31.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.6% | 1                                  | 1.7% | 0                                                                      | 0.0% | 40              |   | 0.0%                       |    |
|                                                                              | 2021 | 615 | 26                 | 62.6% | 13                        | 32.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 1.1% | 0                  | 0.6% | 1                                  | 3.2% | 0                                                                      | 0.0% | 41              |   | 0.0%                       |    |
|                                                                              | 2020 | 584 | 24                 | 61.4% | 13                        | 33.9% | 0                           | 0.5% | 0                             | 0.0% | 0                         | 0.9% | 0                  | 0.6% | 1                                  | 2.7% | 0                                                                      | 0.0% | 38              |   | 0.0%                       |    |
|                                                                              |      |     |                    |       |                           |       |                             |      |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                            |    |
| NON CONCENTRATE                                                              | 2022 | 400 | 54                 | 66.7% | 25                        | 30.8% | 0                           | 0.1% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.4% | 2                                  | 1.9% | 0                                                                      | 0.0% | 80              |   | 0.0%                       |    |
|                                                                              | 2021 | 438 | 49                 | 65.0% | 24                        | 30.9% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 0.8% | 0                  | 0.2% | 2                                  | 3.1% | 0                                                                      | 0.0% | 76              |   | 0.0%                       |    |
|                                                                              | 2020 | 484 | 50                 | 64.4% | 26                        | 33.5% | 0                           | 0.3% | 0                             | 0.0% | 0                         | 0.6% | 0                  | 0.0% | 1                                  | 1.2% | 0                                                                      | 0.0% | 77              |   | 0.0%                       |    |
| CONCENTRATE                                                                  | 2022 | 563 | 34                 | 65.5% | 16                        | 31.9% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.6% | 1                                  | 1.9% | 0                                                                      | 0.0% | 52              | 1 | 0.2%                       | 12 |
|                                                                              | 2021 | 551 | 31                 | 64.0% | 15                        | 32.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.3% | 0                  | 0.6% | 1                                  | 2.8% | 0                                                                      | 0.0% | 48              |   | 0.0%                       |    |
|                                                                              | 2020 | 494 | 29                 | 64.1% | 14                        | 31.8% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.7% | 1                                  | 3.2% | 0                                                                      | 0.0% | 45              |   | 0.0%                       |    |
| GRANDI NON CONCENTRATE                                                       | 2022 | 196 | 86                 | 67.9% | 37                        | 29.7% | 0                           | 0.1% | 0                             | 0.0% | 0                         | 0.1% | 1                  | 0.4% | 2                                  | 1.8% | 0                                                                      | 0.0% | 126             |   | 0.0%                       |    |
|                                                                              | 2021 | 197 | 76                 | 65.5% | 36                        | 31.1% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.2% | 4                                  | 3.2% | 0                                                                      | 0.0% | 117             |   | 0.0%                       |    |
|                                                                              | 2020 | 230 | 76                 | 65.7% | 38                        | 32.9% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.0% | 1                                  | 1.3% | 0                                                                      | 0.0% | 116             |   | 0.0%                       |    |
| GRANDI CONCENTRATE                                                           | 2022 | 184 | 46                 | 63.2% | 24                        | 33.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.3% | 0                  | 0.3% | 2                                  | 2.5% | 0                                                                      | 0.0% | 72              | 1 | 0.5%                       | 12 |
|                                                                              | 2021 | 177 | 42                 | 66.9% | 19                        | 30.8% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.2% | 1                                  | 1.9% | 0                                                                      | 0.0% | 63              |   | 0.0%                       |    |
|                                                                              | 2020 | 164 | 43                 | 66.6% | 20                        | 30.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.1% | 1                                  | 2.3% | 0                                                                      | 0.0% | 64              |   | 0.0%                       |    |
| PICCOLE NON CONCENTRATE                                                      | 2021 | 204 | 22                 | 62.7% | 12                        | 34.6% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 0.3% | 1                                  | 2.4% | 0                                                                      | 0.0% | 36              |   | 0.0%                       |    |
|                                                                              | 2021 | 241 | 27                 | 63.9% | 13                        | 30.7% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 2.3% | 0                  | 0.3% | 1                                  | 2.9% | 0                                                                      | 0.0% | 43              |   | 0.0%                       |    |
|                                                                              | 2020 | 254 | 25                 | 60.9% | 15                        | 35.2% | 0                           | 0.9% | 0                             | 0.0% | 1                         | 1.8% | 0                  | 0.0% | 1                                  | 1.2% | 0                                                                      | 0.0% | 42              |   | 0.0%                       |    |
| PICCOLE CONCENTRATE                                                          | 2022 | 379 | 28                 | 67.3% | 13                        | 30.3% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.7% | 1                                  | 1.4% | 0                                                                      | 0.0% | 42              |   | 0.0%                       |    |
|                                                                              | 2021 | 374 | 25                 | 61.8% | 14                        | 33.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.3% | 0                  | 0.8% | 1                                  | 3.4% | 0                                                                      | 0.0% | 40              |   | 0.0%                       |    |
|                                                                              | 2020 | 330 | 22                 | 61.9% | 12                        | 32.7% | 0                           | 0.1% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 1.2% | 1                                  | 4.1% | 0                                                                      | 0.0% | 36              |   | 0.0%                       |    |
|                                                                              |      |     |                    |       |                           |       |                             |      |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                            |    |
| FAMILY                                                                       | 2022 | 466 | 29                 | 68.0% | 12                        | 28.9% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 1                  | 1.3% | 1                                  | 1.5% | 0                                                                      | 0.0% | 43              |   | 0.0%                       |    |
|                                                                              | 2021 | 506 | 28                 | 64.3% | 13                        | 30.8% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.6% | 2                                  | 4.1% | 0                                                                      | 0.0% | 43              |   | 0.0%                       |    |
| STATE                                                                        | 2022 | 165 | 48                 | 59.5% | 31                        | 38.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.3% | 0                  | 0.1% | 1                                  | 1.6% | 0                                                                      | 0.0% | 80              |   | 0.0%                       |    |
|                                                                              | 2021 | 158 | 41                 | 60.5% | 25                        | 37.0% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.4% | 1                                  | 1.9% | 0                                                                      | 0.0% | 69              |   | 0.0%                       |    |
| ALTRI ASSETTI                                                                | 2022 | 224 | 38                 | 62.2% | 21                        | 34.4% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 0.0% | 2                                  | 3.4% | 0                                                                      | 0.0% | 61              | 1 | 0.4%                       | 12 |
|                                                                              | 2021 | 190 | 39                 | 62.7% | 22                        | 34.9% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 0.1% | 1                                  | 2.3% | 0                                                                      | 0.0% | 62              |   | 0.0%                       |    |
| WIDELY HELD                                                                  | 2022 | 108 | 97                 | 73.2% | 33                        | 25.0% | 0                           | 0.2% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 0.0% | 2                                  | 1.4% | 0                                                                      | 0.0% | 133             |   | 0.0%                       |    |
|                                                                              | 2020 | 135 | 78                 | 69.2% | 30                        | 26.4% | 0                           | 0.0% | 0                             | 0.0% | 2                         | 1.7% | 0                  | 0.1% | 3                                  | 2.6% | 0                                                                      | 0.0% | 112             |   | 0.0%                       |    |
|                                                                              |      |     |                    |       |                           |       |                             |      |                               |      |                           |      |                    |      |                                    |      |                                                                        |      |                 |   |                            |    |
| TOTALE                                                                       | 2022 | 963 | 42                 | 66.1% | 20                        | 31.3% | 0                           | 0.1% | 0                             | 0.0% | 0                         | 0.2% | 0                  | 0.5% | 1                                  | 1.9% | 0                                                                      | 0.0% | 64              | 1 | 0.1%                       | 12 |
|                                                                              | 2021 | 989 | 39                 | 64.5% | 19                        | 31.6% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.5% | 0                  | 0.3% | 2                                  | 3.0% | 0                                                                      | 0.0% | 60              |   | 0.0%                       |    |
|                                                                              | 2020 | 978 | 39                 | 64.3% | 20                        | 32.9% | 0                           | 0.2% | 0                             | 0.0% | 0                         | 0.4% | 0                  | 0.3% | 1                                  | 2.0% | 0                                                                      | 0.0% | 61              |   | 0.0%                       |    |
|                                                                              | 2020 | 978 | 39                 | 64.3% | 20                        | 32.9% | 0                           | 0.2% | 0                             | 0.0% | 0                         | 0.4% | 0                  | 0.3% | 1                                  | 2.0% | 0                                                                      | 0.0% | 61              |   | 0.0%                       |    |

| TAB.7R: REMUNERAZIONE DEI SINDACI (Dati medi in €.000) |      | #   | Compensi fissi (%) |       | Compensi per comitati (%) |      | Bonus e altri incentivi (%) |      | Partecipazioni agli utili (%) |      | Benefici non monetari (%) |      | Altri compensi (%) |      | Totale compensi da controllare (%) |       | Totale compensi |  |
|--------------------------------------------------------|------|-----|--------------------|-------|---------------------------|------|-----------------------------|------|-------------------------------|------|---------------------------|------|--------------------|------|------------------------------------|-------|-----------------|--|
| LISTINO                                                | Anno |     |                    |       |                           |      |                             |      |                               |      |                           |      |                    |      |                                    |       |                 |  |
| FTSE MIB                                               | 2022 | 110 | 75                 | 81.8% | 1                         | 1.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.5% | 3                  | 3.8% | 11                                 | 12.5% | 92              |  |
|                                                        | 2021 | 112 | 72                 | 79.7% | 1                         | 1.0% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 0.6% | 3                  | 2.8% | 14                                 | 15.9% | 90              |  |
|                                                        | 2020 | 112 | 73                 | 82.6% | 1                         | 0.9% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 3                  | 3.8% | 11                                 | 12.5% | 89              |  |
| FTSE MID CAP                                           | 2022 | 167 | 45                 | 83.1% | 2                         | 3.1% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 1                  | 1.5% | 7                                  | 12.2% | 54              |  |
|                                                        | 2021 | 174 | 43                 | 83.1% | 2                         | 3.9% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.7% | 1                  | 1.9% | 5                                  | 10.4% | 52              |  |
|                                                        | 2020 | 168 | 47                 | 84.9% | 1                         | 2.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.5% | 0                  | 0.7% | 6                                  | 11.2% | 55              |  |
| ALTRE                                                  | 2022 | 361 | 25                 | 85.3% | 1                         | 2.4% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 1.6% | 3                                  | 10.6% | 30              |  |
|                                                        | 2021 | 376 | 26                 | 83.1% | 1                         | 2.0% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 2.5% | 4                                  | 12.4% | 31              |  |
|                                                        | 2020 | 390 | 25                 | 83.9% | 0                         | 1.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 1.2% | 4                                  | 13.4% | 30              |  |
|                                                        |      |     |                    |       |                           |      |                             |      |                               |      |                           |      |                    |      |                                    |       |                 |  |
| FINANZIARIE                                            | 2022 | 115 | 65                 | 82.1% | 3                         | 3.6% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 0.6% | 1                  | 0.9% | 10                                 | 12.8% | 79              |  |
|                                                        | 2021 | 120 | 62                 | 80.7% | 3                         | 4.3% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 1.3% | 1                  | 1.3% | 10                                 | 12.4% | 77              |  |
|                                                        | 2020 | 119 | 63                 | 82.3% | 2                         | 3.1% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 0.7% | 0                  | 0.2% | 10                                 | 13.6% | 77              |  |
| NON FINANZIARIE                                        | 2022 | 523 | 33                 | 84.1% | 1                         | 1.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 3.0% | 4                                  | 11.2% | 40              |  |
|                                                        | 2021 | 542 | 33                 | 82.5% | 1                         | 1.4% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 2.9% | 5                                  | 13.2% | 40              |  |
|                                                        | 2020 | 551 | 34                 | 84.4% | 0                         | 1.1% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 2.6% | 5                                  | 11.9% | 40              |  |
|                                                        |      |     |                    |       |                           |      |                             |      |                               |      |                           |      |                    |      |                                    |       |                 |  |
| GRANDI                                                 | 2022 | 178 | 66                 | 82.1% | 2                         | 2.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.4% | 2                  | 3.1% | 10                                 | 11.9% | 80              |  |
|                                                        | 2021 | 178 | 62                 | 80.3% | 2                         | 2.4% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.4% | 2                  | 2.7% | 11                                 | 14.3% | 77              |  |
|                                                        | 2020 | 184 | 64                 | 84.5% | 2                         | 2.2% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 2                  | 2.9% | 8                                  | 10.2% | 76              |  |
| PICCOLE                                                | 2022 | 460 | 29                 | 84.7% | 1                         | 2.1% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 1                  | 1.6% | 4                                  | 11.5% | 34              |  |
|                                                        | 2021 | 484 | 29                 | 83.3% | 1                         | 2.2% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.4% | 1                  | 2.2% | 4                                  | 12.0% | 35              |  |
|                                                        | 2020 | 486 | 29                 | 83.2% | 0                         | 1.3% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.3% | 0                  | 1.0% | 5                                  | 14.2% | 35              |  |
|                                                        |      |     |                    |       |                           |      |                             |      |                               |      |                           |      |                    |      |                                    |       |                 |  |
| NON CONCENTRATE                                        | 2022 | 228 | 47                 | 83.6% | 1                         | 1.2% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.4% | 2                  | 4.1% | 6                                  | 10.8% | 57              |  |
|                                                        | 2021 | 257 | 44                 | 79.5% | 1                         | 1.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.8% | 2                  | 3.1% | 8                                  | 15.1% | 56              |  |
|                                                        | 2020 | 297 | 46                 | 84.5% | 1                         | 1.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.4% | 1                  | 2.5% | 6                                  | 11.0% | 55              |  |
| CONCENTRATE                                            | 2022 | 410 | 35                 | 83.4% | 1                         | 3.1% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 1.0% | 5                                  | 12.4% | 41              |  |
|                                                        | 2021 | 405 | 34                 | 84.1% | 1                         | 2.9% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 1.8% | 5                                  | 11.2% | 40              |  |
|                                                        | 2020 | 373 | 33                 | 83.0% | 1                         | 1.8% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 1.2% | 6                                  | 14.0% | 40              |  |
| GRANDI NON CONCENTRATE                                 | 2022 | 84  | 78                 | 84.6% | 1                         | 1.0% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 0.7% | 5                  | 4.9% | 8                                  | 8.8%  | 92              |  |
|                                                        | 2021 | 89  | 73                 | 80.0% | 1                         | 0.7% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 0.7% | 3                  | 3.4% | 14                                 | 15.2% | 91              |  |
|                                                        | 2020 | 103 | 76                 | 85.7% | 1                         | 1.6% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 3                  | 3.9% | 8                                  | 8.7%  | 89              |  |
| GRANDI CONCENTRATE                                     | 2022 | 94  | 54                 | 79.0% | 3                         | 4.3% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 0.9% | 11                                 | 15.7% | 69              |  |
|                                                        | 2021 | 89  | 51                 | 80.7% | 3                         | 4.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 1.6% | 8                                  | 13.0% | 63              |  |
|                                                        | 2020 | 81  | 49                 | 82.4% | 2                         | 3.3% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 1.2% | 8                                  | 13.1% | 60              |  |
| PICCOLE NON CONCENTRATE                                | 2021 | 141 | 30                 | 82.0% | 1                         | 1.4% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 2.8% | 5                                  | 13.8% | 36              |  |
|                                                        | 2021 | 168 | 29                 | 78.8% | 1                         | 2.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 1.0% | 1                  | 2.8% | 6                                  | 14.9% | 37              |  |
|                                                        | 2020 | 194 | 31                 | 83.2% | 1                         | 1.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.7% | 0                  | 0.7% | 5                                  | 14.0% | 37              |  |
| PICCOLE CONCENTRATE                                    | 2022 | 319 | 29                 | 86.0% | 1                         | 2.4% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.1% | 0                  | 1.1% | 3                                  | 10.4% | 33              |  |
|                                                        | 2021 | 316 | 29                 | 85.9% | 1                         | 2.0% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 1.9% | 3                                  | 10.2% | 34              |  |
|                                                        | 2020 | 292 | 28                 | 83.2% | 0                         | 1.1% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 0                  | 1.2% | 5                                  | 14.4% | 34              |  |
|                                                        |      |     |                    |       |                           |      |                             |      |                               |      |                           |      |                    |      |                                    |       |                 |  |
| FAMILY                                                 | 2022 | 369 | 31                 | 85.5% | 1                         | 1.8% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 2.2% | 4                                  | 10.6% | 36              |  |
|                                                        | 2021 | 378 | 30                 | 81.7% | 1                         | 2.5% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 3.2% | 5                                  | 12.7% | 36              |  |
| STATE                                                  | 2022 | 84  | 54                 | 83.8% | 0                         | 0.2% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 4                  | 6.0% | 6                                  | 9.8%  | 64              |  |
|                                                        | 2021 | 82  | 52                 | 83.8% | 0                         | 0.3% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 1.7% | 9                                  | 14.1% | 63              |  |
| ALTRI ASSETTI                                          | 2022 | 133 | 39                 | 75.3% | 3                         | 5.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 1.1% | 9                                  | 17.9% | 52              |  |
|                                                        | 2021 | 130 | 37                 | 82.4% | 2                         | 3.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.0% | 1                  | 3.2% | 5                                  | 10.7% | 45              |  |
| WIDELY HELD                                            | 2022 | 52  | 75                 | 89.8% | 1                         | 1.1% | 0                           | 0.0% | 0                             | 0.0% | 1                         | 1.2% | 0                  | 0.2% | 6                                  | 7.7%  | 84              |  |
|                                                        | 2021 | 72  | 67                 |       | 2                         |      | 0                           |      | 0                             |      | 2                         |      | 0                  |      | 12                                 |       |                 |  |
|                                                        |      |     |                    |       |                           |      |                             |      |                               |      |                           |      |                    |      |                                    |       |                 |  |
| TOTALE                                                 | 2022 | 638 | 39                 | 83.5% | 1                         | 2.3% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 1                  | 2.3% | 5                                  | 11.7% | 47              |  |
|                                                        | 2021 | 662 | 38                 | 82.0% | 1                         | 2.2% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.4% | 1                  | 2.4% | 6                                  | 13.0% | 46              |  |
|                                                        | 2020 | 670 | 39                 | 83.8% | 1                         | 1.7% | 0                           | 0.0% | 0                             | 0.0% | 0                         | 0.2% | 1                  | 1.9% | 6                                  | 12.5% | 46              |  |

# Statistiche relative a dati sulla Dichiarazione non finanziaria

| TAB.1DNF: CARATTERISTICHE DICHIARAZIONE NON FINANZIARIA |      | Ha DNF |     |        | Obbligatoria |       | Volontaria |       | Documento autonomo |       | Sezione Relazione sulla Gestione |       | Relazione integrata |       | Bilancio di sostenibilità |       | N.Pagine |
|---------------------------------------------------------|------|--------|-----|--------|--------------|-------|------------|-------|--------------------|-------|----------------------------------|-------|---------------------|-------|---------------------------|-------|----------|
| LISTINO                                                 | Anno | #      | N°  | %      | N°           | %     | N°         | %     | N°                 | %     | N°                               | %     | N°                  | %     | N°                        | %     | μ        |
| FTSE MIB                                                | 2022 | 33     | 33  | 100.0% | 30           | 90.9% | 3          | 9.1%  | 20                 | 60.6% | 3                                | 9.1%  | 9                   | 27.3% | 1                         | 3.0%  | 196      |
|                                                         | 2021 | 33     | 33  | 100.0% | 30           | 90.9% | 3          | 9.1%  | 22                 | 66.7% | 4                                | 12.1% | 7                   | 21.2% |                           | 0.0%  | 164      |
| FTSE MID CAP                                            | 2022 | 57     | 52  | 91.2%  | 49           | 94.2% | 3          | 5.8%  | 40                 | 76.9% | 6                                | 11.5% | 2                   | 3.8%  | 4                         | 7.7%  | 143      |
|                                                         | 2021 | 59     | 55  | 93.2%  | 52           | 94.5% | 3          | 5.5%  | 42                 | 76.4% | 10                               | 18.2% |                     | 0.0%  | 3                         | 5.5%  | 130      |
| ALTRE                                                   | 2022 | 121    | 71  | 58.7%  | 60           | 84.5% | 11         | 15.5% | 51                 | 71.8% | 13                               | 18.3% |                     | 0.0%  | 7                         | 9.9%  | 100      |
|                                                         | 2021 | 126    | 71  | 56.3%  | 65           | 91.5% | 6          | 8.5%  | 52                 | 73.2% | 16                               | 22.5% |                     | 0.0%  | 3                         | 4.2%  | 92       |
|                                                         |      |        |     |        |              |       |            |       |                    |       |                                  |       |                     |       |                           |       |          |
| FINANZIARIE                                             | 2022 | 39     | 28  | 71.8%  | 25           | 89.3% | 3          | 10.7% | 20                 | 71.4% | 1                                | 3.6%  | 5                   | 17.9% | 2                         | 7.1%  | 159      |
|                                                         | 2021 | 40     | 29  | 72.5%  | 26           | 89.7% | 3          | 10.3% | 21                 | 72.4% | 2                                | 6.9%  | 4                   | 13.8% | 2                         | 6.9%  | 136      |
| NON FINANZIARIE                                         | 2022 | 172    | 128 | 74.4%  | 114          | 89.1% | 14         | 10.9% | 91                 | 71.1% | 21                               | 16.4% | 6                   | 4.7%  | 10                        | 7.8%  | 125      |
|                                                         | 2021 | 178    | 130 | 73.0%  | 121          | 93.1% | 9          | 6.9%  | 95                 | 73.1% | 28                               | 21.5% | 3                   | 2.3%  | 4                         | 3.1%  | 114      |
|                                                         |      |        |     |        |              |       |            |       |                    |       |                                  |       |                     |       |                           |       |          |
| GRANDI                                                  | 2022 | 55     | 53  | 96.4%  | 49           | 92.5% | 4          | 7.5%  | 35                 | 66.0% | 6                                | 11.3% | 10                  | 18.9% | 2                         | 3.8%  | 179      |
|                                                         | 2021 | 55     | 53  | 96.4%  | 49           | 92.5% | 4          | 7.5%  | 37                 | 69.8% | 8                                | 15.1% | 7                   | 13.2% | 1                         | 1.9%  | 153      |
| PICCOLE                                                 | 2022 | 156    | 103 | 66.0%  | 90           | 87.4% | 13         | 12.6% | 76                 | 73.8% | 16                               | 15.5% | 1                   | 1.0%  | 10                        | 9.7%  | 111      |
|                                                         | 2021 | 163    | 106 | 65.0%  | 98           | 92.5% | 8          | 7.5%  | 79                 | 74.5% | 22                               | 20.8% |                     | 0.0%  | 5                         | 4.7%  | 103      |
|                                                         |      |        |     |        |              |       |            |       |                    |       |                                  |       |                     |       |                           |       |          |
| NON CONCENTRATE                                         | 2021 | 71     | 54  | 76.1%  | 46           | 85.2% | 8          | 14.8% | 37                 | 68.5% | 4                                | 7.4%  | 6                   | 11.1% | 7                         | 13.0% | 142      |
|                                                         | 2021 | 83     | 63  | 75.9%  | 57           | 90.5% | 6          | 9.5%  | 46                 | 73.0% | 8                                | 12.7% | 5                   | 7.9%  | 4                         | 6.3%  | 122      |
| CONCENTRATE                                             | 2021 | 140    | 102 | 72.9%  | 93           | 91.2% | 9          | 8.8%  | 74                 | 72.5% | 18                               | 17.6% | 5                   | 4.9%  | 5                         | 4.9%  | 126      |
|                                                         | 2021 | 135    | 96  | 71.1%  | 90           | 93.8% | 6          | 6.3%  | 70                 | 72.9% | 22                               | 22.9% | 2                   | 2.1%  | 2                         | 2.1%  | 115      |
|                                                         |      |        |     |        |              |       |            |       |                    |       |                                  |       |                     |       |                           |       |          |
| GRANDI NON CONCENTRATE                                  | 2022 | 25     | 24  | 96.0%  | 22           | 91.7% | 2          | 8.3%  | 13                 | 54.2% | 3                                | 12.5% | 6                   | 25.0% | 2                         | 8.3%  | 194      |
|                                                         | 2021 | 26     | 25  | 96.2%  | 24           | 96.0% | 1          | 4.0%  | 17                 | 68.0% | 3                                | 12.0% | 5                   | 20.0% |                           | 0.0%  | 169      |
| GRANDI CONCENTRATE                                      | 2021 | 30     | 29  | 96.7%  | 27           | 93.1% | 2          | 6.9%  | 22                 | 75.9% | 3                                | 10.3% | 4                   | 13.8% |                           | 0.0%  | 167      |
|                                                         | 2021 | 29     | 28  | 96.6%  | 25           | 89.3% | 3          | 10.7% | 20                 | 71.4% | 5                                | 17.9% | 2                   | 7.1%  | 1                         | 3.6%  | 142      |
| PICCOLE NON CONCENTRATE                                 | 2021 | 46     | 30  | 65.2%  | 24           | 80.0% | 6          | 20.0% | 24                 | 80.0% | 1                                | 3.3%  |                     | 0.0%  | 5                         | 16.7% | 110      |
|                                                         | 2021 | 57     | 38  | 66.7%  | 33           | 86.8% | 5          | 13.2% | 29                 | 76.3% | 5                                | 13.2% |                     | 0.0%  | 4                         | 10.5% | 98       |
| PICCOLE CONCENTRATE                                     | 2021 | 110    | 73  | 66.4%  | 66           | 90.4% | 7          | 9.6%  | 52                 | 71.2% | 15                               | 20.5% | 1                   | 1.4%  | 5                         | 6.8%  | 111      |
|                                                         | 2021 | 106    | 68  | 64.2%  | 65           | 95.6% | 3          | 4.4%  | 50                 | 73.5% | 17                               | 25.0% |                     | 0.0%  | 1                         | 1.5%  | 105      |
|                                                         |      |        |     |        |              |       |            |       |                    |       |                                  |       |                     |       |                           |       |          |
| FAMILY                                                  | 2022 | 123    | 84  | 68.3%  | 77           | 91.7% | 7          | 8.3%  | 59                 | 70.2% | 17                               | 20.2% | 2                   | 2.4%  | 6                         | 7.1%  | 113      |
|                                                         | 2021 | 126    | 84  | 66.7%  | 80           | 95.2% | 4          | 4.8%  | 59                 | 70.2% | 21                               | 25.0% | 1                   | 1.2%  | 3                         | 3.6%  | 108      |
| STATE                                                   | 2022 | 26     | 26  | 100.0% | 24           | 92.3% | 2          | 7.7%  | 19                 | 73.1% | 3                                | 11.5% | 4                   | 15.4% |                           | 0.0%  | 187      |
|                                                         | 2021 | 26     | 25  | 96.2%  | 24           | 96.0% | 1          | 4.0%  | 18                 | 72.0% | 4                                | 16.0% | 3                   | 12.0% |                           | 0.0%  | 157      |
| ALTRI ASSETTI                                           | 2022 | 45     | 31  | 68.9%  | 24           | 77.4% | 7          | 22.6% | 23                 | 74.2% | 2                                | 6.5%  | 3                   | 9.7%  | 3                         | 9.7%  | 121      |
|                                                         | 2021 | 43     | 31  | 72.1%  | 26           | 83.9% | 5          | 16.1% | 24                 | 77.4% | 4                                | 12.9% | 2                   | 6.5%  | 1                         | 3.2%  | 101      |
| WIDELY HELD                                             | 2022 | 17     | 15  | 88.2%  | 14           | 93.3% | 1          | 6.7%  | 10                 | 66.7% |                                  | 0.0%  | 2                   | 13.3% | 3                         | 20.0% | 169      |
|                                                         | 2021 | 23     | 19  | 82.6%  | 17           | 89.5% | 2          | 10.5% | 15                 | 78.9% | 1                                | 5.3%  | 1                   | 5.3%  | 2                         | 10.5% | 142      |
|                                                         |      |        |     |        |              |       |            |       |                    |       |                                  |       |                     |       |                           |       |          |
| TOTALE                                                  | 2022 | 211    | 156 | 73.9%  | 139          | 89.1% | 17         | 10.9% | 111                | 71.2% | 22                               | 14.1% | 11                  | 7.1%  | 12                        | 7.7%  | 131      |
|                                                         | 2021 | 218    | 159 | 72.9%  | 147          | 92.5% | 12         | 7.5%  | 116                | 73.0% | 30                               | 18.9% | 7                   | 4.4%  | 6                         | 3.8%  | 118      |

| TAB.2DNF: FRAMEWORK TEORICO E ANALISI DI MATERIALITÀ NELLA DNF |      |     | E' riportata matrice materialità (per stakeholder/società) |       | Modalità di svolgimento: Survey cartacea/on line |       | Modalità di svolgimento: Workshop |       | Stakeholders coinvolti: Dipendenti |       | Stakeholders coinvolti: Clienti |       | Stakeholders coinvolti: Fornitori |       | Stakeholders coinvolti: Finanziatori |       | Stakeholders coinvolti: Comunità locali |       | Stakeholders coinvolti: Pubblica amministrazione |       |
|----------------------------------------------------------------|------|-----|------------------------------------------------------------|-------|--------------------------------------------------|-------|-----------------------------------|-------|------------------------------------|-------|---------------------------------|-------|-----------------------------------|-------|--------------------------------------|-------|-----------------------------------------|-------|--------------------------------------------------|-------|
| LISTINO                                                        | Anno | #   | N°                                                         | %     | N°                                               | %     | N°                                | %     | N°                                 | %     | N°                              | %     | N°                                | %     | N°                                   | %     | N°                                      | %     | N°                                               | %     |
| FTSE MIB                                                       | 2022 | 33  | 29                                                         | 87.9% | 29                                               | 87.9% | 14                                | 42.4% | 27                                 | 81.8% | 26                              | 78.8% | 20                                | 60.6% | 21                                   | 63.6% | 20                                      | 60.6% | 14                                               | 42.4% |
|                                                                | 2021 | 33  | 31                                                         | 93.9% | 20                                               | 60.6% | 10                                | 30.3% | 22                                 | 66.7% | 20                              | 60.6% | 16                                | 48.5% | 17                                   | 51.5% | 13                                      | 39.4% | 11                                               | 33.3% |
| FTSE MID CAP                                                   | 2022 | 52  | 47                                                         | 90.4% | 41                                               | 78.8% | 14                                | 26.9% | 37                                 | 71.2% | 33                              | 63.5% | 31                                | 59.6% | 26                                   | 50.0% | 19                                      | 36.5% | 6                                                | 11.5% |
|                                                                | 2021 | 55  | 47                                                         | 85.5% | 37                                               | 67.3% | 13                                | 23.6% | 35                                 | 63.6% | 27                              | 49.1% | 30                                | 54.5% | 19                                   | 34.5% | 15                                      | 27.3% | 7                                                | 12.7% |
| ALTRE                                                          | 2022 | 71  | 59                                                         | 83.1% | 46                                               | 64.8% | 29                                | 40.8% | 50                                 | 70.4% | 36                              | 50.7% | 34                                | 47.9% | 24                                   | 33.8% | 16                                      | 22.5% | 10                                               | 14.1% |
|                                                                | 2021 | 71  | 59                                                         | 83.1% | 34                                               | 47.9% | 21                                | 29.6% | 49                                 | 69.0% | 33                              | 46.5% | 37                                | 52.1% | 27                                   | 38.0% | 20                                      | 28.2% | 16                                               | 22.5% |
| FINANZIARIE                                                    | 2022 | 28  | 23                                                         | 82.1% | 24                                               | 85.7% | 11                                | 39.3% | 22                                 | 78.6% | 23                              | 82.1% | 13                                | 46.4% | 16                                   | 57.1% | 10                                      | 35.7% | 8                                                | 28.6% |
|                                                                | 2021 | 29  | 24                                                         | 82.8% | 20                                               | 69.0% | 9                                 | 31.0% | 19                                 | 65.5% | 19                              | 65.5% | 11                                | 37.9% | 11                                   | 37.9% | 6                                       | 20.7% | 6                                                | 20.7% |
| NON FINANZIARIE                                                | 2022 | 128 | 112                                                        | 87.5% | 92                                               | 71.9% | 46                                | 35.9% | 92                                 | 71.9% | 72                              | 56.3% | 72                                | 56.3% | 55                                   | 43.0% | 45                                      | 35.2% | 22                                               | 17.2% |
|                                                                | 2021 | 130 | 113                                                        | 86.9% | 71                                               | 54.6% | 35                                | 26.9% | 87                                 | 66.9% | 61                              | 46.9% | 72                                | 55.4% | 52                                   | 40.0% | 42                                      | 32.3% | 28                                               | 21.5% |
| GRANDI                                                         | 2022 | 53  | 46                                                         | 86.8% | 44                                               | 83.0% | 20                                | 37.7% | 40                                 | 75.5% | 36                              | 67.9% | 31                                | 58.5% | 30                                   | 56.6% | 29                                      | 54.7% | 16                                               | 30.2% |
|                                                                | 2021 | 53  | 49                                                         | 92.5% | 33                                               | 62.3% | 16                                | 30.2% | 35                                 | 66.0% | 28                              | 52.8% | 28                                | 52.8% | 24                                   | 45.3% | 20                                      | 37.7% | 15                                               | 28.3% |
| PICCOLE                                                        | 2022 | 103 | 89                                                         | 86.4% | 72                                               | 69.9% | 37                                | 35.9% | 74                                 | 71.8% | 59                              | 57.3% | 54                                | 52.4% | 41                                   | 39.8% | 26                                      | 25.2% | 14                                               | 13.6% |
|                                                                | 2021 | 106 | 88                                                         | 83.0% | 58                                               | 54.7% | 28                                | 26.4% | 71                                 | 67.0% | 52                              | 49.1% | 55                                | 51.9% | 39                                   | 36.8% | 28                                      | 26.4% | 19                                               | 17.9% |
| NON CONCENTRATE                                                | 2021 | 54  | 45                                                         | 83.3% | 40                                               | 74.1% | 20                                | 37.0% | 39                                 | 72.2% | 37                              | 68.5% | 29                                | 53.7% | 27                                   | 50.0% | 23                                      | 42.6% | 16                                               | 29.6% |
|                                                                | 2021 | 63  | 54                                                         | 85.7% | 33                                               | 52.4% | 17                                | 27.0% | 39                                 | 61.9% | 35                              | 55.6% | 31                                | 49.2% | 27                                   | 42.9% | 22                                      | 34.9% | 16                                               | 25.4% |
| CONCENTRATE                                                    | 2021 | 102 | 90                                                         | 88.2% | 76                                               | 74.5% | 37                                | 36.3% | 75                                 | 73.5% | 58                              | 56.9% | 56                                | 54.9% | 44                                   | 43.1% | 32                                      | 31.4% | 14                                               | 13.7% |
|                                                                | 2021 | 96  | 83                                                         | 86.5% | 58                                               | 60.4% | 27                                | 28.1% | 67                                 | 69.8% | 45                              | 46.9% | 52                                | 54.2% | 36                                   | 37.5% | 26                                      | 27.1% | 18                                               | 18.8% |
| GRANDI NON CONCENTRATE                                         | 2022 | 24  | 21                                                         | 87.5% | 20                                               | 83.3% | 9                                 | 37.5% | 17                                 | 70.8% | 18                              | 75.0% | 13                                | 54.2% | 14                                   | 58.3% | 14                                      | 58.3% | 9                                                | 37.5% |
|                                                                | 2021 | 25  | 24                                                         | 96.0% | 14                                               | 56.0% | 8                                 | 32.0% | 15                                 | 60.0% | 16                              | 64.0% | 12                                | 48.0% | 14                                   | 56.0% | 10                                      | 40.0% | 8                                                | 32.0% |
| GRANDI CONCENTRATE                                             | 2021 | 29  | 25                                                         | 86.2% | 24                                               | 82.8% | 11                                | 37.9% | 23                                 | 79.3% | 18                              | 62.1% | 18                                | 62.1% | 16                                   | 55.2% | 15                                      | 51.7% | 7                                                | 24.1% |
|                                                                | 2021 | 28  | 25                                                         | 89.3% | 19                                               | 67.9% | 8                                 | 28.6% | 20                                 | 71.4% | 12                              | 42.9% | 16                                | 57.1% | 10                                   | 35.7% | 10                                      | 35.7% | 7                                                | 25.0% |
| PICCOLE NON CONCENTRATE                                        | 2021 | 30  | 24                                                         | 80.0% | 20                                               | 66.7% | 11                                | 36.7% | 22                                 | 73.3% | 19                              | 63.3% | 16                                | 53.3% | 13                                   | 43.3% | 9                                       | 30.0% | 7                                                | 23.3% |
|                                                                | 2021 | 38  | 30                                                         | 78.9% | 19                                               | 50.0% | 9                                 | 23.7% | 24                                 | 63.2% | 19                              | 50.0% | 19                                | 50.0% | 13                                   | 34.2% | 12                                      | 31.6% | 8                                                | 21.1% |
| PICCOLE CONCENTRATE                                            | 2021 | 73  | 65                                                         | 89.0% | 52                                               | 71.2% | 26                                | 35.6% | 52                                 | 71.2% | 40                              | 54.8% | 38                                | 52.1% | 28                                   | 38.4% | 17                                      | 23.3% | 7                                                | 9.6%  |
|                                                                | 2021 | 68  | 58                                                         | 85.3% | 39                                               | 57.4% | 19                                | 27.9% | 47                                 | 69.1% | 33                              | 48.5% | 36                                | 52.9% | 26                                   | 38.2% | 16                                      | 23.5% | 11                                               | 16.2% |
| FAMILY                                                         | 2022 | 84  | 74                                                         | 88.1% | 60                                               | 71.4% | 27                                | 32.1% | 60                                 | 71.4% | 46                              | 54.8% | 49                                | 58.3% | 34                                   | 40.5% | 25                                      | 29.8% | 9                                                | 10.7% |
|                                                                | 2021 | 84  | 69                                                         | 82.1% | 47                                               | 56.0% | 20                                | 23.8% | 57                                 | 67.9% | 39                              | 46.4% | 44                                | 52.4% | 31                                   | 36.9% | 24                                      | 28.6% | 16                                               | 19.0% |
| STATE                                                          | 2022 | 26  | 23                                                         | 88.5% | 20                                               | 76.9% | 11                                | 42.3% | 21                                 | 80.8% | 17                              | 65.4% | 16                                | 61.5% | 12                                   | 46.2% | 13                                      | 50.0% | 8                                                | 30.8% |
|                                                                | 2021 | 25  | 24                                                         | 96.0% | 17                                               | 68.0% | 9                                 | 36.0% | 18                                 | 72.0% | 14                              | 56.0% | 15                                | 60.0% | 10                                   | 40.0% | 9                                       | 36.0% | 6                                                | 24.0% |
| ALTRI ASSETTI                                                  | 2022 | 31  | 26                                                         | 83.9% | 22                                               | 71.0% | 12                                | 38.7% | 21                                 | 67.7% | 19                              | 61.3% | 13                                | 41.9% | 15                                   | 48.4% | 10                                      | 32.3% | 6                                                | 19.4% |
|                                                                | 2021 | 31  | 28                                                         | 90.3% | 15                                               | 48.4% | 11                                | 35.5% | 20                                 | 64.5% | 16                              | 51.6% | 16                                | 51.6% | 15                                   | 48.4% | 10                                      | 32.3% | 8                                                | 25.8% |
| WIDELY HELD                                                    | 2022 | 15  | 12                                                         | 80.0% | 14                                               | 93.3% | 7                                 | 46.7% | 12                                 | 80.0% | 13                              | 86.7% | 7                                 | 46.7% | 10                                   | 66.7% | 7                                       | 46.7% | 7                                                | 46.7% |
|                                                                | 2021 | 19  | 16                                                         | 84.2% | 12                                               | 63.2% | 4                                 | 21.1% | 11                                 | 57.9% | 11                              | 57.9% | 8                                 | 42.1% | 7                                    | 36.8% | 5                                       | 26.3% | 4                                                | 21.1% |
| TOTALE                                                         | 2022 | 156 | 135                                                        | 86.5% | 116                                              | 74.4% | 57                                | 36.5% | 114                                | 73.1% | 95                              | 60.9% | 85                                | 54.5% | 71                                   | 45.5% | 55                                      | 35.3% | 30                                               | 19.2% |
|                                                                | 2021 | 159 | 137                                                        | 86.2% | 91                                               | 57.2% | 44                                | 27.7% | 106                                | 66.7% | 80                              | 50.3% | 83                                | 52.2% | 63                                   | 39.6% | 48                                      | 30.2% | 34                                               | 21.4% |

| TAB.3DNF: CARATTERISTICHE DEL PIANO DI SOSTENIBILITÀ E INFORMAZIONI SU KPI |      |     | Esiste un piano di sostenibilità |       | E' integrato nel piano strategico |       | La DNF riporta obiettivi quantitativi (KPI) dichiarati EX ANTE |       | La DNF rendiconta EX POST raggiungimento KPI solo nell'ultimo anno |      | La DNF rendiconta EX POST raggiungimento KPI nell'ultimo anno e in quello precedente |       | La DNF rendiconta EX POST raggiungimento KPI negli ultimi 3 anni o + |       |
|----------------------------------------------------------------------------|------|-----|----------------------------------|-------|-----------------------------------|-------|----------------------------------------------------------------|-------|--------------------------------------------------------------------|------|--------------------------------------------------------------------------------------|-------|----------------------------------------------------------------------|-------|
| LISTINO                                                                    | Anno | #   | N°                               | %     | N°                                | %     | N°                                                             | %     | N°                                                                 | %    | N°                                                                                   | %     | N°                                                                   | %     |
| FTSE MIB                                                                   | 2022 | 33  | 28                               | 84.8% | 24                                | 85.7% | 15                                                             | 45.5% |                                                                    | 0.0% | 12                                                                                   | 36.4% | 21                                                                   | 63.6% |
|                                                                            | 2021 | 33  | 28                               | 84.8% | 24                                | 85.7% | 15                                                             | 45.5% |                                                                    | 0.0% | 12                                                                                   | 36.4% | 21                                                                   | 63.6% |
| FTSE MID CAP                                                               | 2022 | 52  | 37                               | 71.2% | 21                                | 56.8% | 14                                                             | 26.9% | 1                                                                  | 1.9% | 14                                                                                   | 26.9% | 36                                                                   | 69.2% |
|                                                                            | 2021 | 55  | 31                               | 56.4% | 19                                | 61.3% | 12                                                             | 21.8% | 1                                                                  | 1.8% | 15                                                                                   | 27.3% | 38                                                                   | 69.1% |
| ALTRE                                                                      | 2022 | 71  | 30                               | 42.3% | 21                                | 70.0% | 14                                                             | 19.7% |                                                                    | 0.0% | 25                                                                                   | 35.2% | 45                                                                   | 63.4% |
|                                                                            | 2021 | 71  | 18                               | 25.4% | 14                                | 77.8% | 11                                                             | 15.5% |                                                                    | 0.0% | 29                                                                                   | 40.8% | 41                                                                   | 57.7% |
|                                                                            |      |     |                                  |       |                                   |       |                                                                |       |                                                                    |      |                                                                                      |       |                                                                      |       |
| FINANZIARIE                                                                | 2022 | 28  | 21                               | 75.0% | 13                                | 61.9% | 4                                                              | 14.3% | 1                                                                  | 3.6% | 9                                                                                    | 32.1% | 16                                                                   | 57.1% |
|                                                                            | 2021 | 29  | 17                               | 58.6% | 12                                | 70.6% | 6                                                              | 20.7% | 1                                                                  | 3.4% | 8                                                                                    | 27.6% | 18                                                                   | 62.1% |
| NON FINANZIARIE                                                            | 2022 | 128 | 74                               | 57.8% | 53                                | 71.6% | 39                                                             | 30.5% |                                                                    | 0.0% | 42                                                                                   | 32.8% | 86                                                                   | 67.2% |
|                                                                            | 2021 | 130 | 60                               | 46.2% | 45                                | 75.0% | 32                                                             | 24.6% |                                                                    | 0.0% | 48                                                                                   | 36.9% | 82                                                                   | 63.1% |
|                                                                            |      |     |                                  |       |                                   |       |                                                                |       |                                                                    |      |                                                                                      |       |                                                                      |       |
| GRANDI                                                                     | 2022 | 53  | 45                               | 84.9% | 35                                | 77.8% | 24                                                             | 45.3% |                                                                    | 0.0% | 13                                                                                   | 24.5% | 39                                                                   | 73.6% |
|                                                                            | 2021 | 53  | 39                               | 73.6% | 31                                | 79.5% | 21                                                             | 39.6% |                                                                    | 0.0% | 17                                                                                   | 32.1% | 36                                                                   | 67.9% |
| PICCOLE                                                                    | 2022 | 103 | 50                               | 48.5% | 31                                | 62.0% | 19                                                             | 18.4% | 1                                                                  | 1.0% | 38                                                                                   | 36.9% | 63                                                                   | 61.2% |
|                                                                            | 2021 | 106 | 38                               | 35.8% | 26                                | 68.4% | 17                                                             | 16.0% | 1                                                                  | 0.9% | 39                                                                                   | 36.8% | 64                                                                   | 60.4% |
|                                                                            |      |     |                                  |       |                                   |       |                                                                |       |                                                                    |      |                                                                                      |       |                                                                      |       |
| NON CONCENTRATE                                                            | 2021 | 54  | 36                               | 66.7% | 28                                | 77.8% | 16                                                             | 29.6% | 1                                                                  | 1.9% | 18                                                                                   | 33.3% | 34                                                                   | 63.0% |
|                                                                            | 2021 | 63  | 31                               | 49.2% | 24                                | 77.4% | 15                                                             | 23.8% | 1                                                                  | 1.6% | 22                                                                                   | 34.9% | 38                                                                   | 60.3% |
| CONCENTRATE                                                                | 2021 | 102 | 59                               | 57.8% | 38                                | 64.4% | 27                                                             | 26.5% |                                                                    | 0.0% | 33                                                                                   | 32.4% | 68                                                                   | 66.7% |
|                                                                            | 2021 | 96  | 46                               | 47.9% | 33                                | 71.7% | 23                                                             | 24.0% |                                                                    | 0.0% | 34                                                                                   | 35.4% | 62                                                                   | 64.6% |
|                                                                            |      |     |                                  |       |                                   |       |                                                                |       |                                                                    |      |                                                                                      |       |                                                                      |       |
| GRANDI NON CONCENTRATE                                                     | 2022 | 24  | 20                               | 83.3% | 16                                | 80.0% | 10                                                             | 41.7% |                                                                    | 0.0% | 7                                                                                    | 29.2% | 16                                                                   | 66.7% |
|                                                                            | 2021 | 25  | 21                               | 84.0% | 17                                | 81.0% | 11                                                             | 44.0% |                                                                    | 0.0% | 9                                                                                    | 36.0% | 16                                                                   | 64.0% |
| GRANDI CONCENTRATE                                                         | 2021 | 29  | 25                               | 86.2% | 19                                | 76.0% | 14                                                             | 48.3% |                                                                    | 0.0% | 6                                                                                    | 20.7% | 23                                                                   | 79.3% |
|                                                                            | 2021 | 28  | 18                               | 64.3% | 14                                | 77.8% | 10                                                             | 35.7% |                                                                    | 0.0% | 8                                                                                    | 28.6% | 20                                                                   | 71.4% |
| PICCOLE NON CONCENTRATE                                                    | 2021 | 30  | 16                               | 53.3% | 12                                | 75.0% | 6                                                              | 20.0% | 1                                                                  | 3.3% | 11                                                                                   | 36.7% | 18                                                                   | 60.0% |
|                                                                            | 2021 | 38  | 10                               | 26.3% | 7                                 | 70.0% | 4                                                              | 10.5% | 1                                                                  | 2.6% | 13                                                                                   | 34.2% | 22                                                                   | 57.9% |
| PICCOLE CONCENTRATE                                                        | 2021 | 73  | 34                               | 46.6% | 19                                | 55.9% | 13                                                             | 17.8% |                                                                    | 0.0% | 27                                                                                   | 37.0% | 45                                                                   | 61.6% |
|                                                                            | 2021 | 68  | 28                               | 41.2% | 19                                | 67.9% | 13                                                             | 19.1% |                                                                    | 0.0% | 26                                                                                   | 38.2% | 42                                                                   | 61.8% |
|                                                                            |      |     |                                  |       |                                   |       |                                                                |       |                                                                    |      |                                                                                      |       |                                                                      |       |
| FAMILY                                                                     | 2022 | 84  | 42                               | 50.0% | 23                                | 54.8% | 17                                                             | 20.2% |                                                                    | 0.0% | 26                                                                                   | 31.0% | 58                                                                   | 69.0% |
|                                                                            | 2021 | 84  | 31                               | 36.9% | 19                                | 61.3% | 12                                                             | 14.3% |                                                                    | 0.0% | 32                                                                                   | 38.1% | 52                                                                   | 61.9% |
| STATE                                                                      | 2022 | 26  | 23                               | 88.5% | 20                                | 87.0% | 16                                                             | 61.5% |                                                                    | 0.0% | 4                                                                                    | 15.4% | 22                                                                   | 84.6% |
|                                                                            | 2021 | 25  | 18                               | 72.0% | 17                                | 94.4% | 13                                                             | 52.0% |                                                                    | 0.0% | 3                                                                                    | 12.0% | 22                                                                   | 88.0% |
| ALTRI ASSETTI                                                              | 2022 | 31  | 18                               | 58.1% | 15                                | 83.3% | 7                                                              | 22.6% |                                                                    | 0.0% | 15                                                                                   | 48.4% | 15                                                                   | 48.4% |
|                                                                            | 2021 | 31  | 15                               | 48.4% | 12                                | 80.0% | 8                                                              | 25.8% |                                                                    | 0.0% | 15                                                                                   | 48.4% | 16                                                                   | 51.6% |
| WIDELY HELD                                                                | 2022 | 15  | 12                               | 80.0% | 8                                 | 66.7% | 3                                                              | 20.0% | 1                                                                  | 6.7% | 6                                                                                    | 40.0% | 7                                                                    | 46.7% |
|                                                                            | 2021 | 19  | 13                               | 68.4% | 9                                 | 69.2% | 5                                                              | 26.3% | 1                                                                  | 5.3% | 6                                                                                    | 31.6% | 10                                                                   | 52.6% |
|                                                                            |      |     |                                  |       |                                   |       |                                                                |       |                                                                    |      |                                                                                      |       |                                                                      |       |
| TOTALE                                                                     | 2022 | 156 | 95                               | 60.9% | 66                                | 69.5% | 43                                                             | 27.6% | 1                                                                  | 0.6% | 51                                                                                   | 32.7% | 102                                                                  | 65.4% |
|                                                                            | 2021 | 159 | 77                               | 48.4% | 57                                | 74.0% | 38                                                             | 23.9% | 1                                                                  | 0.6% | 56                                                                                   | 35.2% | 100                                                                  | 62.9% |

| TAB.4DNF: INFORMAZIONE SU RATING ED INDICI ESG |      |     | La società ha rating ESG |       | N.rating<br>riportati | N.rating<br>riportati<br>Big 5 | La società cita inclusione in<br>indici ESG |       | N.indici citati |
|------------------------------------------------|------|-----|--------------------------|-------|-----------------------|--------------------------------|---------------------------------------------|-------|-----------------|
| LISTINO                                        | Anno | #   | N°                       | %     | μ                     | μ                              | N°                                          | %     | μ               |
| FTSE MIB                                       | 2022 | 33  | 24                       | 72.7% | 4.5                   | 2.7                            | 28                                          | 84.8% | 3.9             |
|                                                | 2021 | 33  | 20                       | 60.6% | 3.7                   |                                | 19                                          | 57.6% | 4.2             |
| FTSE MID CAP                                   | 2022 | 52  | 31                       | 59.6% | 2.2                   | 1.3                            | 11                                          | 21.2% | 1.5             |
|                                                | 2021 | 55  | 23                       | 41.8% | 2.1                   |                                | 9                                           | 16.4% | 2.0             |
| ALTRE                                          | 2022 | 71  | 16                       | 22.5% | 0.6                   | 0.4                            | 1                                           | 1.4%  | 1.0             |
|                                                | 2021 | 71  | 5                        | 7.0%  | 1.0                   |                                | 0                                           | 0.0%  | 0.0             |
|                                                |      |     |                          |       |                       |                                |                                             |       |                 |
| FINANZIARIE                                    | 2022 | 28  | 19                       | 67.9% | 3.0                   | 1.7                            | 13                                          | 46.4% | 3.4             |
|                                                | 2021 | 29  | 12                       | 41.4% | 2.6                   |                                | 8                                           | 27.6% | 3.4             |
| NON FINANZIARIE                                | 2022 | 128 | 52                       | 40.6% | 2.2                   | 1.6                            | 27                                          | 21.1% | 3.0             |
|                                                | 2021 | 130 | 36                       | 27.7% | 2.7                   |                                | 20                                          | 15.4% | 3.6             |
|                                                |      |     |                          |       |                       |                                |                                             |       |                 |
| GRANDI                                         | 2022 | 53  | 39                       | 73.6% | 4.1                   | 2.4                            | 37                                          | 69.8% | 3.3             |
|                                                | 2021 | 53  | 30                       | 56.6% | 3.3                   |                                | 26                                          | 49.1% | 3.6             |
| PICCOLE                                        | 2022 | 103 | 32                       | 31.1% | 1.0                   | 0.6                            | 3                                           | 2.9%  | 1.3             |
|                                                | 2021 | 106 | 18                       | 17.0% | 1.6                   |                                | 2                                           | 1.9%  | 2.0             |
|                                                |      |     |                          |       |                       |                                |                                             |       |                 |
| NON CONCENTRATE                                | 2021 | 54  | 27                       | 50.0% | 3.3                   | 2.0                            | 22                                          | 40.7% | 3.7             |
|                                                | 2021 | 63  | 20                       | 31.7% | 3.4                   |                                | 16                                          | 25.4% | 3.9             |
| CONCENTRATE                                    | 2021 | 102 | 44                       | 43.1% | 2.0                   | 1.3                            | 18                                          | 17.6% | 2.5             |
|                                                | 2021 | 96  | 28                       | 29.2% | 2.2                   |                                | 12                                          | 12.5% | 3.0             |
|                                                |      |     |                          |       |                       |                                |                                             |       |                 |
| GRANDI NON CONCENTRATE                         | 2022 | 24  | 17                       | 70.8% | 4.7                   | 2.9                            | 20                                          | 83.3% | 3.9             |
|                                                | 2021 | 25  | 15                       | 60.0% | 4.1                   |                                | 14                                          | 56.0% | 4.1             |
| GRANDI CONCENTRATE                             | 2021 | 29  | 22                       | 75.9% | 3.6                   | 2.0                            | 17                                          | 58.6% | 2.6             |
|                                                | 2021 | 28  | 15                       | 53.6% | 2.5                   |                                | 12                                          | 42.9% | 3.0             |
| PICCOLE NON CONCENTRATE                        | 2021 | 30  | 10                       | 33.3% | 1.3                   | 0.6                            | 2                                           | 6.7%  | 1.5             |
|                                                | 2021 | 38  | 5                        | 13.2% | 1.2                   |                                | 2                                           | 5.3%  | 2.0             |
| PICCOLE CONCENTRATE                            | 2021 | 73  | 22                       | 30.1% | 0.9                   | 0.6                            | 1                                           | 1.4%  | 1.0             |
|                                                | 2021 | 68  | 13                       | 19.1% | 1.8                   |                                | 0                                           | 0.0%  | 0.0             |
|                                                |      |     |                          |       |                       |                                |                                             |       |                 |
| FAMILY                                         | 2022 | 84  | 32                       | 38.1% | 1.6                   | 1.2                            | 8                                           | 9.5%  | 1.8             |
|                                                | 2021 | 84  | 19                       | 22.6% | 2.2                   |                                | 5                                           | 6.0%  | 1.4             |
| STATE                                          | 2022 | 26  | 14                       | 53.8% | 4.0                   | 2.5                            | 13                                          | 50.0% | 4.1             |
|                                                | 2021 | 25  | 12                       | 48.0% | 3.4                   |                                | 12                                          | 48.0% | 4.3             |
| ALTRI ASSETTI                                  | 2022 | 31  | 14                       | 45.2% | 2.1                   | 1.4                            | 11                                          | 35.5% | 2.5             |
|                                                | 2021 | 31  | 9                        | 29.0% | 1.8                   |                                | 4                                           | 12.9% | 4.0             |
| WIDELY HELD                                    | 2022 | 15  | 11                       | 73.3% | 3.8                   | 1.6                            | 8                                           | 53.3% | 3.9             |
|                                                | 2021 | 19  | 8                        | 42.1% | 3.8                   |                                | 7                                           | 36.8% | 3.3             |
|                                                |      |     |                          |       |                       |                                |                                             |       |                 |
| TOTALE                                         | 2022 | 156 | 71                       | 45.5% | 2.4                   | 1.6                            | 40                                          | 25.6% | 3.2             |
|                                                | 2021 | 159 | 48                       | 30.2% | 2.7                   |                                | 28                                          | 17.6% | 3.5             |



| TAB.5DNF: SOCIETÀ CHE ADOTTANO SPECIFICI PARAMETRI DI MISURAZIONE OBIETTIVI ESG (1) |      |            | Società soggette ad obbligo pubblicazione KPI | KPI Fatturato (%) |      |       | KPI Capex (%) |      |       | KPI Opex (%) |      |       | % dipendenti donne |              |       | % dirigenti donne |              |       | Rapporto remunerazione media donne/uomini (%) |              |       | Rapporto remunerazione manager (o dirigenti) donne/uomini (%) |              |       |
|-------------------------------------------------------------------------------------|------|------------|-----------------------------------------------|-------------------|------|-------|---------------|------|-------|--------------|------|-------|--------------------|--------------|-------|-------------------|--------------|-------|-----------------------------------------------|--------------|-------|---------------------------------------------------------------|--------------|-------|
| LISTINO                                                                             | Anno | #          | #                                             | N°                | %    | μ     | N°            | %    | μ     | N°           | %    | μ     | N°                 | %            | μ     | N°                | %            | μ     | N°                                            | %            | μ     | N°                                                            | %            | μ     |
| FTSE MIB                                                                            | 2022 | 33<br>33   | 19<br>20                                      | 19                | 100% | 23.5% | 19            | 100% | 36.4% | 19           | 100% | 35.1% | 33                 | 100%         | 35.9% | 29                | 88%          | 24.3% | 18                                            | 55%          | 91.7% | 18                                                            | 55%          | 85.3% |
| FTSE MID CAP                                                                        | 2022 | 52<br>55   | 38<br>28                                      | 33                | 87%  | 23.9% | 33            | 87%  | 32.5% | 33           | 87%  | 26.9% | 51                 | 98%          | 36.4% | 40                | 77%          | 18.0% | 16                                            | 31%          | 88.9% | 14                                                            | 27%          | 89.3% |
| ALTRE                                                                               | 2022 | 71<br>71   | 58<br>40                                      | 55                | 95%  | 14.2% | 54            | 93%  | 15.6% | 53           | 91%  | 15.5% | 70                 | 99%          | 43.4% | 64                | 90%          | 18.0% | 15                                            | 21%          | 84.6% | 19                                                            | 27%          | 84.8% |
| FINANZIARIE                                                                         | 2022 | 28<br>29   |                                               |                   |      |       |               |      |       |              |      |       | 27<br>27           | 96%<br>46.0% | 46.0% | 22<br>22          | 79%<br>20.8% | 20.8% | 9<br>9                                        | 32%<br>91.7% | 91.7% | 9<br>9                                                        | 32%<br>82.0% | 82.0% |
| NON FINANZIARIE                                                                     | 2022 | 128<br>130 | 115<br>73                                     | 107               | 93%  | 18.9% | 106           | 92%  | 24.6% | 105          | 91%  | 22.6% | 127<br>127         | 99%<br>38.1% | 38.1% | 111<br>111        | 87%<br>19.1% | 19.1% | 40<br>40                                      | 31%<br>87.9% | 87.9% | 42<br>42                                                      | 33%<br>87.1% | 87.1% |
| GRANDI                                                                              | 2022 | 53<br>53   | 36<br>31                                      | 35                | 97%  | 27.4% | 35            | 97%  | 39.9% | 35           | 97%  | 34.7% | 53                 | 100%         | 35.4% | 45                | 85%          | 22.9% | 26                                            | 49%          | 91.7% | 25                                                            | 47%          | 84.7% |
| PICCOLE                                                                             | 2022 | 103<br>106 | 79<br>57                                      | 72                | 91%  | 14.7% | 71            | 90%  | 17.0% | 70           | 89%  | 16.6% | 101                | 98%          | 41.6% | 88                | 85%          | 17.6% | 23                                            | 22%          | 85.0% | 26                                                            | 25%          | 87.7% |
| NON CONCENTRATE                                                                     | 2022 | 103<br>106 | 79<br>57                                      | 72                | 91%  | 14.7% | 71            | 90%  | 17.0% | 70           | 89%  | 16.6% | 101                | 98%          | 41.6% | 88                | 85%          | 17.6% | 23                                            | 22%          | 85.0% | 26                                                            | 25%          | 87.7% |
| CONCENTRATE                                                                         | 2022 | 53<br>53   | 36<br>31                                      | 35                | 97%  | 27.4% | 35            | 97%  | 39.9% | 35           | 97%  | 34.7% | 53                 | 100%         | 35.4% | 45                | 85%          | 22.9% | 26                                            | 49%          | 91.7% | 25                                                            | 47%          | 84.7% |
| GRANDI NON CONCENTRATE                                                              | 2022 | 24<br>25   | 11<br>15                                      | 11                | 100% | 27.1% | 11            | 100% | 41.4% | 11           | 100% | 40.2% | 24                 | 100%         | 35.7% | 20                | 83%          | 20.0% | 11                                            | 46%          | 93.4% | 12                                                            | 50%          | 83.1% |
| GRANDI CONCENTRATE                                                                  | 2022 | 29<br>28   | 25<br>16                                      | 24                | 96%  | 27.5% | 24            | 96%  | 39.3% | 24           | 96%  | 32.1% | 29                 | 100%         | 35.2% | 25                | 86%          | 25.2% | 15                                            | 52%          | 90.5% | 13                                                            | 45%          | 86.1% |
| PICCOLE NON CONCENTRATE                                                             | 2022 | 30<br>38   | 20<br>21                                      | 19                | 95%  | 1.2%  | 19            | 95%  | 3.5%  | 18           | 90%  | 2.5%  | 30                 | 100%         | 47.2% | 26                | 87%          | 16.7% | 10                                            | 33%          | 85.5% | 7                                                             | 23%          | 82.3% |
| PICCOLE CONCENTRATE                                                                 | 2022 | 73<br>68   | 59<br>36                                      | 53                | 90%  | 19.6% | 52            | 88%  | 21.9% | 52           | 88%  | 21.5% | 71                 | 97%          | 39.2% | 62                | 85%          | 17.9% | 13                                            | 18%          | 84.6% | 19                                                            | 26%          | 89.7% |
| FAMILY                                                                              | 2022 | 84<br>84   | 71<br>42                                      | 65                | 92%  | 18.9% | 64            | 90%  | 22.2% | 63           | 89%  | 20.8% | 83                 | 99%          | 40.0% | 71                | 85%          | 20.5% | 19                                            | 23%          | 87.4% | 22                                                            | 26%          | 87.0% |
| STATE                                                                               | 2022 | 26<br>25   | 20<br>14                                      | 20                | 100% | 26.5% | 20            | 100% | 42.4% | 20           | 100% | 36.0% | 26                 | 100%         | 31.4% | 23                | 88%          | 19.3% | 11                                            | 42%          | 92.9% | 12                                                            | 46%          | 89.2% |
| ALTRI ASSETTI                                                                       | 2022 | 31<br>31   | 20<br>20                                      | 18                | 90%  | 11.7% | 18            | 90%  | 14.1% | 18           | 90%  | 16.1% | 30                 | 97%          | 44.0% | 27                | 87%          | 17.8% | 11                                            | 35%          | 85.1% | 12                                                            | 39%          | 82.7% |
| WIDELY HELD                                                                         | 2022 | 15<br>19   | 4<br>12                                       | 4                 | 100% | 12.8% | 4             | 100% | 20.0% | 4            | 100% | 13.7% | 15                 | 100%         | 41.5% | 12                | 80%          | 16.3% | 8                                             | 53%          | 90.2% | 5                                                             | 33%          | 83.9% |
| TOTALE                                                                              | 2022 | 156<br>159 | 115<br>88                                     | 107               | 93%  | 18.9% | 106           | 92%  | 24.6% | 105          | 91%  | 22.6% | 154                | 99%          | 39.5% | 133               | 85%          | 19.4% | 49                                            | 31%          | 88.6% | 51                                                            | 33%          | 86.2% |

| TAB.6DNF: SOCIETA' CHE ADOTTANO SPECIFICI PARAMETRI DI MISURAZIONE OBIETTIVI ESG (2) |      |            | N.infortuni/anno |      |       | Ore medie di formazione per dipendente |      |      | Consumi energetici da fonti NON rinnovabili (GJ) |     |            | Consumi energetici da fonti rinnovabili (GJ) |     |           | Consumi energetici totali (GJ) |      |            | Consumi da fonti rinnovabili (%) |     |       |
|--------------------------------------------------------------------------------------|------|------------|------------------|------|-------|----------------------------------------|------|------|--------------------------------------------------|-----|------------|----------------------------------------------|-----|-----------|--------------------------------|------|------------|----------------------------------|-----|-------|
| LISTINO                                                                              | Anno | #          | N°               | %    | μ     | N°                                     | %    | μ    | N°                                               | %   | μ          | N°                                           | %   | μ         | N°                             | %    | μ          | N°                               | %   | μ     |
| FTSE MIB                                                                             | 2022 | 33<br>33   | 31               | 94%  | 532.5 | 32                                     | 97%  | 35.1 | 25                                               | 76% | 48,656,417 | 25                                           | 76% | 3,329,620 | 30                             | 91%  | 47,677,277 | 17                               | 52% | 24.9% |
| FTSE MID CAP                                                                         | 2022 | 52<br>55   | 47               | 90%  | 84.1  | 47                                     | 90%  | 23.0 | 39                                               | 75% | 2,728,308  | 39                                           | 75% | 801,174   | 50                             | 96%  | 2,853,294  | 34                               | 65% | 19.9% |
| ALTRE                                                                                | 2022 | 71<br>71   | 69               | 97%  | 24.9  | 67                                     | 94%  | 19.1 | 50                                               | 70% | 2,418,004  | 47                                           | 66% | 203,367   | 66                             | 93%  | 2,671,174  | 39                               | 55% | 13.4% |
|                                                                                      |      |            |                  |      |       |                                        |      |      |                                                  |     |            |                                              |     |           |                                |      |            |                                  |     |       |
| FINANZIARIE                                                                          | 2022 | 28<br>29   | 24               | 86%  | 557.8 | 25                                     | 89%  | 40.3 | 18                                               | 64% | 314,890    | 18                                           | 64% | 253,194   | 23                             | 82%  | 468,647    | 5                                | 18% | 28.2% |
| NON FINANZIARIE                                                                      | 2022 | 128<br>130 | 123              | 96%  | 71.4  | 121                                    | 95%  | 20.4 | 96                                               | 75% | 14,979,653 | 93                                           | 73% | 1,284,807 | 123                            | 96%  | 14,134,159 | 85                               | 66% | 17.4% |
|                                                                                      |      |            |                  |      |       |                                        |      |      |                                                  |     |            |                                              |     |           |                                |      |            |                                  |     |       |
| GRANDI                                                                               | 2022 | 53<br>53   | 50               | 94%  | 379.7 | 49                                     | 92%  | 32.6 | 42                                               | 79% | 31,162,989 | 42                                           | 79% | 2,680,501 | 49                             | 92%  | 31,682,485 | 33                               | 62% | 25.9% |
| PICCOLE                                                                              | 2022 | 103<br>106 | 97               | 94%  | 32.9  | 97                                     | 94%  | 19.4 | 72                                               | 70% | 1,873,182  | 69                                           | 67% | 166,137   | 97                             | 94%  | 2,029,265  | 57                               | 55% | 13.4% |
|                                                                                      |      |            |                  |      |       |                                        |      |      |                                                  |     |            |                                              |     |           |                                |      |            |                                  |     |       |
| NON CONCENTRATE                                                                      | 2022 | 54<br>63   | 50               | 93%  | 83.0  | 51                                     | 94%  | 25.3 | 34                                               | 63% | 31,413,237 | 34                                           | 63% | 1,964,116 | 47                             | 87%  | 24,549,222 | 24                               | 44% | 19.3% |
| CONCENTRATE                                                                          | 2022 | 102<br>96  | 97               | 95%  | 185.8 | 95                                     | 93%  | 23.1 | 80                                               | 78% | 4,695,808  | 77                                           | 75% | 743,696   | 99                             | 97%  | 6,014,819  | 66                               | 65% | 17.5% |
|                                                                                      |      |            |                  |      |       |                                        |      |      |                                                  |     |            |                                              |     |           |                                |      |            |                                  |     |       |
| GRANDI NON CONCENTRATE                                                               | 2022 | 24<br>25   | 22               | 92%  | 143.5 | 23                                     | 96%  | 33.4 | 16                                               | 67% | 66,633,975 | 16                                           | 67% | 4,154,115 | 20                             | 83%  | 57,383,490 | 11                               | 46% | 26.6% |
| GRANDI CONCENTRATE                                                                   | 2022 | 29<br>28   | 28               | 97%  | 565.3 | 26                                     | 90%  | 31.9 | 26                                               | 90% | 9,334,689  | 26                                           | 90% | 1,773,662 | 29                             | 100% | 13,957,654 | 22                               | 76% | 25.6% |
| PICCOLE NON CONCENTRATE                                                              | 2022 | 30<br>38   | 28               | 93%  | 35.4  | 28                                     | 93%  | 18.7 | 18                                               | 60% | 105,913    | 18                                           | 60% | 17,450    | 27                             | 90%  | 227,542    | 13                               | 43% | 13.2% |
| PICCOLE CONCENTRATE                                                                  | 2022 | 73<br>68   | 69               | 95%  | 31.9  | 69                                     | 95%  | 19.7 | 54                                               | 74% | 2,462,272  | 51                                           | 70% | 218,615   | 70                             | 96%  | 2,724,215  | 44                               | 60% | 13.5% |
|                                                                                      |      |            |                  |      |       |                                        |      |      |                                                  |     |            |                                              |     |           |                                |      |            |                                  |     |       |
| FAMILY                                                                               | 2022 | 84<br>84   | 79               | 94%  | 70.8  | 77                                     | 92%  | 19.4 | 60                                               | 71% | 742,709    | 58                                           | 69% | 451,294   | 82                             | 98%  | 2,874,766  | 55                               | 65% | 14.2% |
| STATE                                                                                | 2022 | 26<br>25   | 26               | 100% | 556.3 | 26                                     | 100% | 33.7 | 20                                               | 77% | 63,403,247 | 20                                           | 77% | 3,715,285 | 24                             | 92%  | 56,586,064 | 16                               | 62% | 21.1% |
| ALTRI ASSETTI                                                                        | 2022 | 31<br>31   | 29               | 94%  | 24.2  | 29                                     | 94%  | 22.9 | 24                                               | 77% | 5,067,537  | 23                                           | 74% | 805,686   | 28                             | 90%  | 5,033,124  | 15                               | 48% | 23.7% |
| WIDELY HELD                                                                          | 2022 | 15<br>19   | 13               | 87%  | 109.0 | 14                                     | 93%  | 31.9 | 10                                               | 67% | 946,626    | 10                                           | 67% | 503,303   | 12                             | 80%  | 1,213,060  | 4                                | 27% | 37.1% |
|                                                                                      |      |            |                  |      |       |                                        |      |      |                                                  |     |            |                                              |     |           |                                |      |            |                                  |     |       |
| TOTALE                                                                               | 2022 | 156<br>159 | 147              | 94%  | 150.8 | 146                                    | 94%  | 23.8 | 114                                              | 73% | 12,664,164 | 111                                          | 71% | 1,117,518 | 146                            | 94%  | 11,981,373 | 90                               | 58% | 18.0% |

| TAB.7DNF: SOCIETA' CHE ADOTTANO SPECIFICI PARAMETRI DI MISURAZIONE OBIETTIVI ESG (3) |      |            | Emissioni GHG Scope 1 |     |         | Emissioni GHG Scope 2 local based |     |        | Emissioni GHG Scope 2 market based |     |           | Emissioni GHG Scope 3 |     |         | Danno info complete su Emissioni totali |     |         | Peso Emissio ni GHG SCOPE 1 sul totale | Peso Emissio ni GHG SCOPE 2 sul totale | Peso Emissio ni GHG SCOPE 3 sul totale | Produzione rifiuti non pericolosi (kt) |     |       | Produzione rifiuti pericolosi |       |       |       | Produzione rifiuti totali (kt) |     |       |
|--------------------------------------------------------------------------------------|------|------------|-----------------------|-----|---------|-----------------------------------|-----|--------|------------------------------------|-----|-----------|-----------------------|-----|---------|-----------------------------------------|-----|---------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|-----|-------|-------------------------------|-------|-------|-------|--------------------------------|-----|-------|
| LISTINO                                                                              | Anno | #          | N°                    | %   | μ       | N°                                | %   | μ      | N°                                 | %   | μ         | N°                    | %   | μ       | N°                                      | %   | μ       | %                                      | %                                      | %                                      | N°                                     | %   | μ(kt) | N°                            | %     | μ(kt) | μ%    | N°                             | %   | μ(kt) |
| FTSE MIB                                                                             | 2022 | 33<br>33   | 31                    | 94% | 24,917  | 28                                | 85% | 18,417 | 25                                 | 76% | 15,096.68 | 26                    | 79% | 119,686 | 22                                      | 67% | 130,202 | 24%                                    | 32%                                    | 44%                                    | 26                                     | 79% | 275   | 26                            | 78.8% | 41    | 16.4% | 29                             | 88% | 289   |
| FTSE MID CAP                                                                         | 2022 | 52<br>55   | 49                    | 94% | 1,812   | 46                                | 88% | 1,746  | 43                                 | 83% | 2,128.34  | 28                    | 54% | 11,694  | 25                                      | 48% | 13,381  | 22%                                    | 29%                                    | 49%                                    | 41                                     | 79% | 269   | 41                            | 78.8% | 11    | 10.1% | 42                             | 81% | 273   |
| ALTRE                                                                                | 2022 | 71<br>71   | 59                    | 83% | 100,724 | 61                                | 86% | 1,757  | 51                                 | 72% | 2,905.06  | 14                    | 20% | 3,339   | 13                                      | 18% | 461,117 | 34%                                    | 41%                                    | 25%                                    | 57                                     | 80% | 28    | 57                            | 80.3% | 5     | 17.8% | 59                             | 83% | 32    |
| FINANZIARIE                                                                          | 2022 | 28<br>29   | 23                    |     | 7,464   | 23                                |     | 276    | 21                                 |     | 404.95    | 21                    | 75% | 127,517 | 19                                      | 68% | 132,189 | 28%                                    | 44%                                    | 28%                                    | 14                                     | 50% | 5     | 14                            | 50.0% | 0     | 5.9%  | 16                             | 57% | 4     |
| NON FINANZIARIE                                                                      | 2022 | 128<br>130 | 116                   | 91% | 57,175  | 112                               | 88% | 6,222  | 98                                 | 77% | 6,210.10  | 47                    | 37% | 17,195  | 41                                      | 32% | 162,974 | 24%                                    | 28%                                    | 49%                                    | 110                                    | 86% | 179   | 110                           | 85.9% | 16    | 15.3% | 114                            | 89% | 190   |
| GRANDI                                                                               | 2022 | 53<br>53   | 49                    | 92% | 15,884  | 45                                | 85% | 11,486 | 40                                 | 75% | 9,451.83  | 40                    | 75% | 78,221  | 34                                      | 64% | 84,916  | 20%                                    | 27%                                    | 53%                                    | 43                                     | 81% | 392   | 43                            | 81.1% | 32    | 12.2% | 46                             | 87% | 400   |
| PICCOLE                                                                              | 2022 | 103<br>106 | 90                    | 87% | 66,951  | 90                                | 87% | 2,070  | 79                                 | 77% | 3,025.57  | 28                    | 27% | 12,755  | 26                                      | 25% | 242,552 | 32%                                    | 40%                                    | 28%                                    | 81                                     | 79% | 36    | 81                            | 78.6% | 5     | 16.3% | 84                             | 82% | 39    |
| NON CONCENTRATE                                                                      | 2022 | 54<br>63   | 45                    | 83% | 15,687  | 47                                | 87% | 12,567 | 40                                 | 74% | 11,498.44 | 29                    | 54% | 100,758 | 26                                      | 48% | 109,912 | 21%                                    | 33%                                    | 46%                                    | 37                                     | 69% | 125   | 37                            | 68.5% | 22    | 14.1% | 40                             | 74% | 136   |
| CONCENTRATE                                                                          | 2022 | 102<br>96  | 94                    | 92% | 64,873  | 88                                | 86% | 1,279  | 79                                 | 77% | 1,989.32  | 39                    | 38% | 14,462  | 34                                      | 33% | 186,346 | 28%                                    | 33%                                    | 39%                                    | 87                                     | 85% | 174   | 87                            | 85.3% | 11    | 15.2% | 90                             | 88% | 181   |
| GRANDI NON CONCENTRATE                                                               | 2022 | 24<br>25   | 21                    | 88% | 27,521  | 21                                | 88% | 24,516 | 18                                 | 75% | 20,616.62 | 20                    | 83% | 146,058 | 18                                      | 75% | 158,688 | 20%                                    | 27%                                    | 52%                                    | 18                                     | 75% | 240   | 18                            | 75.0% | 41    | 15.7% | 19                             | 79% | 266   |
| GRANDI CONCENTRATE                                                                   | 2022 | 29<br>28   | 28                    | 97% | 7,157   | 24                                | 83% | 84     | 22                                 | 76% | 317.01    | 20                    | 69% | 10,385  | 16                                      | 55% | 1,922   | 20%                                    | 27%                                    | 53%                                    | 25                                     | 86% | 502   | 25                            | 86.2% | 25    | 9.9%  | 27                             | 93% | 494   |
| PICCOLE NON CONCENTRATE                                                              | 2022 | 30<br>38   | 24                    | 80% | 5,332   | 26                                | 87% | 2,915  | 22                                 | 73% | 4,038.11  | 9                     | 30% | 92      | 8                                       | 27% | 166     | 22%                                    | 45%                                    | 33%                                    | 19                                     | 63% | 16    | 19                            | 63.3% | 3     | 12.5% | 21                             | 70% | 18    |
| PICCOLE CONCENTRATE                                                                  | 2022 | 73<br>68   | 66                    | 90% | 89,358  | 64                                | 88% | 1,727  | 57                                 | 78% | 2,634.77  | 19                    | 26% | 18,753  | 18                                      | 25% | 350,279 | 36%                                    | 38%                                    | 26%                                    | 62                                     | 85% | 42    | 62                            | 84.9% | 6     | 17.2% | 63                             | 86% | 47    |
| FAMILY                                                                               | 2022 | 84<br>84   | 77                    | 92% | 1,797   | 73                                | 87% | 1,595  | 63                                 | 75% | 2,154.19  | 27                    | 32% | 104,690 | 24                                      | 29% | 118,836 | 24%                                    | 29%                                    | 47%                                    | 74                                     | 88% | 157   | 74                            | 88.1% | 7     | 12.0% | 75                             | 89% | 165   |
| STATE                                                                                | 2022 | 26<br>25   | 24                    | 92% | 20,035  | 21                                | 81% | 529    | 20                                 | 77% | 776.05    | 16                    | 62% | 38,823  | 13                                      | 50% | 28,643  | 29%                                    | 20%                                    | 51%                                    | 24                                     | 92% | 321   | 24                            | 92.3% | 49    | 19.2% | 24                             | 92% | 370   |
| ALTRI ASSETTI                                                                        | 2022 | 31<br>31   | 26                    | 84% | 225,584 | 28                                | 90% | 2,510  | 24                                 | 77% | 4,473.09  | 15                    | 48% | 2,542   | 14                                      | 45% | 426,326 | 24%                                    | 33%                                    | 43%                                    | 18                                     | 58% | 11    | 18                            | 58.1% | 1     | 25.2% | 21                             | 68% | 11    |
| WIDELY HELD                                                                          | 2022 | 15<br>19   | 12                    | 80% | 26,633  | 13                                | 87% | 38,874 | 12                                 | 80% | 29,875.39 | 10                    | 67% | 7       | 9                                       | 60% | 58      | 24%                                    | 63%                                    | 13%                                    | 8                                      | 53% | 26    | 8                             | 53.3% | 2     | 8.1%  | 10                             | 67% | 23    |
| TOTALE                                                                               | 2022 | 156<br>159 | 139                   | 89% | 48,949  | 135                               | 87% | 5,209  | 119                                | 76% | 5,185.66  | 68                    | 44% | 51,265  | 60                                      | 38% | 153,225 | 25%                                    | 33%                                    | 42%                                    | 124                                    | 79% | 159   | 124                           | 79.5% | 14    | 14.9% | 130                            | 83% | 167   |

## Statistiche relative a dati sul dialogo con gli azionisti

| TAB.2EP: Modalità di dialogo previste dall'engagement policy |      | La politica "copre" attività di dialogo su iniziativa degli investitori? | E' prevista esplicitamente la possibilità di rifiutare il dialogo? O di decidere "se" accettarlo? |       | Sono identificati esplicitamente i criteri che saranno utilizzati per decidere se accettare/rifiutare il dialogo? |       | E' identificato il punto di primo contatto |        | La richiesta di engagement deve contenere particolari indicazioni? |       | - l'argomento dell'engagement |        | - un'anticipazione dell'eventuale posizione di chi chiede il dialogo |       | - le ragioni per cui è ritenuto necessario/opportuno l'engagement |        | - i consiglieri con cui gli investitori intendono dialogare |       | - le modalità dell'engagement richiesto (one- o two-way, bilaterale o collettivo, ecc) |       | - i rappresentanti degli investitori che parteciperebbero al dialogo |       |
|--------------------------------------------------------------|------|--------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------------------------------------|-------|--------------------------------------------|--------|--------------------------------------------------------------------|-------|-------------------------------|--------|----------------------------------------------------------------------|-------|-------------------------------------------------------------------|--------|-------------------------------------------------------------|-------|----------------------------------------------------------------------------------------|-------|----------------------------------------------------------------------|-------|
| LISTINO                                                      | Anno | #                                                                        | N°                                                                                                | %     | N°                                                                                                                | %     | N°                                         | %      | N°                                                                 | %     | N°                            | %      | N°                                                                   | %     | N°                                                                | %      | N°                                                          | %     | N°                                                                                     | %     | N°                                                                   | %     |
| FTSE MIB                                                     | 2022 | 27                                                                       | 22                                                                                                | 81.5% | 20                                                                                                                | 90.9% | 26                                         | 96.3%  | 18                                                                 | 66.7% | 18                            | 100.0% | 10                                                                   | 55.6% | 17                                                                | 94.4%  | 10                                                          | 55.6% | 16                                                                                     | 88.9% | 16                                                                   | 88.9% |
| FTSE MID CAP                                                 | 2022 | 35                                                                       | 25                                                                                                | 71.4% | 21                                                                                                                | 84.0% | 35                                         | 100.0% | 27                                                                 | 77.1% | 26                            | 96.3%  | 15                                                                   | 55.6% | 22                                                                | 81.5%  | 6                                                           | 22.2% | 21                                                                                     | 77.8% | 22                                                                   | 81.5% |
| ALTRE                                                        | 2022 | 38                                                                       | 23                                                                                                | 60.5% | 19                                                                                                                | 82.6% | 37                                         | 97.4%  | 20                                                                 | 52.6% | 20                            | 100.0% | 14                                                                   | 70.0% | 11                                                                | 55.0%  | 7                                                           | 35.0% | 14                                                                                     | 70.0% | 12                                                                   | 60.0% |
| FINANZIARIE                                                  | 2022 | 23                                                                       | 20                                                                                                | 87.0% | 15                                                                                                                | 75.0% | 21                                         | 91.3%  | 19                                                                 | 82.6% | 19                            | 100.0% | 12                                                                   | 63.2% | 18                                                                | 94.7%  | 7                                                           | 36.8% | 17                                                                                     | 89.5% | 16                                                                   | 84.2% |
| NON FINANZIARIE                                              | 2022 | 77                                                                       | 50                                                                                                | 64.9% | 45                                                                                                                | 90.0% | 77                                         | 100.0% | 46                                                                 | 59.7% | 45                            | 97.8%  | 27                                                                   | 58.7% | 32                                                                | 69.6%  | 16                                                          | 34.8% | 34                                                                                     | 73.9% | 34                                                                   | 73.9% |
| GRANDI                                                       | 2022 | 45                                                                       | 33                                                                                                | 73.3% | 29                                                                                                                | 87.9% | 44                                         | 97.8%  | 32                                                                 | 71.1% | 32                            | 100.0% | 17                                                                   | 53.1% | 27                                                                | 84.4%  | 12                                                          | 37.5% | 26                                                                                     | 81.3% | 28                                                                   | 87.5% |
| PICCOLE                                                      | 2022 | 55                                                                       | 37                                                                                                | 67.3% | 31                                                                                                                | 83.8% | 54                                         | 98.2%  | 33                                                                 | 60.0% | 32                            | 97.0%  | 22                                                                   | 66.7% | 23                                                                | 69.7%  | 11                                                          | 33.3% | 25                                                                                     | 75.8% | 22                                                                   | 66.7% |
| NON CONCENTRATE                                              | 2022 | 41                                                                       | 31                                                                                                | 75.6% | 28                                                                                                                | 90.3% | 40                                         | 97.6%  | 27                                                                 | 65.9% | 27                            | 100.0% | 15                                                                   | 55.6% | 23                                                                | 85.2%  | 9                                                           | 33.3% | 23                                                                                     | 85.2% | 22                                                                   | 81.5% |
| CONCENTRATE                                                  | 2022 | 59                                                                       | 39                                                                                                | 66.1% | 32                                                                                                                | 82.1% | 58                                         | 98.3%  | 38                                                                 | 64.4% | 37                            | 97.4%  | 24                                                                   | 63.2% | 27                                                                | 71.1%  | 14                                                          | 36.8% | 28                                                                                     | 73.7% | 28                                                                   | 73.7% |
| GRANDI NON CONCENTRATE                                       | 2022 | 19                                                                       | 15                                                                                                | 78.9% | 14                                                                                                                | 93.3% | 18                                         | 94.7%  | 14                                                                 | 73.7% | 14                            | 100.0% | 8                                                                    | 57.1% | 13                                                                | 92.9%  | 7                                                           | 50.0% | 12                                                                                     | 85.7% | 12                                                                   | 85.7% |
| GRANDI CONCENTRATE                                           | 2022 | 26                                                                       | 18                                                                                                | 69.2% | 15                                                                                                                | 83.3% | 26                                         | 100.0% | 18                                                                 | 69.2% | 18                            | 100.0% | 9                                                                    | 50.0% | 14                                                                | 77.8%  | 5                                                           | 27.8% | 14                                                                                     | 77.8% | 16                                                                   | 88.9% |
| PICCOLE NON CONCENTRATE                                      | 2022 | 22                                                                       | 16                                                                                                | 72.7% | 14                                                                                                                | 87.5% | 22                                         | 100.0% | 13                                                                 | 59.1% | 13                            | 100.0% | 7                                                                    | 53.8% | 10                                                                | 76.9%  | 2                                                           | 15.4% | 11                                                                                     | 84.6% | 10                                                                   | 76.9% |
| PICCOLE CONCENTRATE                                          | 2022 | 33                                                                       | 21                                                                                                | 63.6% | 17                                                                                                                | 81.0% | 32                                         | 97.0%  | 20                                                                 | 60.6% | 19                            | 95.0%  | 15                                                                   | 75.0% | 13                                                                | 65.0%  | 9                                                           | 45.0% | 14                                                                                     | 70.0% | 12                                                                   | 60.0% |
| FAMILY                                                       | 2022 | 41                                                                       | 26                                                                                                | 63.4% | 22                                                                                                                | 84.6% | 40                                         | 97.6%  | 24                                                                 | 58.5% | 24                            | 100.0% | 16                                                                   | 66.7% | 16                                                                | 66.7%  | 10                                                          | 41.7% | 18                                                                                     | 75.0% | 17                                                                   | 70.8% |
| STATE                                                        | 2022 | 21                                                                       | 16                                                                                                | 76.2% | 14                                                                                                                | 87.5% | 21                                         | 100.0% | 14                                                                 | 66.7% | 14                            | 100.0% | 10                                                                   | 71.4% | 13                                                                | 92.9%  | 5                                                           | 35.7% | 12                                                                                     | 85.7% | 12                                                                   | 85.7% |
| ALTRI ASSETTI                                                | 2022 | 25                                                                       | 17                                                                                                | 68.0% | 15                                                                                                                | 88.2% | 25                                         | 100.0% | 17                                                                 | 68.0% | 16                            | 94.1%  | 10                                                                   | 58.8% | 11                                                                | 64.7%  | 4                                                           | 23.5% | 12                                                                                     | 70.6% | 12                                                                   | 70.6% |
| WIDELY HELD                                                  | 2022 | 13                                                                       | 11                                                                                                | 84.6% | 9                                                                                                                 | 81.8% | 12                                         | 92.3%  | 10                                                                 | 76.9% | 10                            | 100.0% | 3                                                                    | 30.0% | 10                                                                | 100.0% | 4                                                           | 40.0% | 9                                                                                      | 90.0% | 9                                                                    | 90.0% |
| TOTALE                                                       | 2022 | 100                                                                      | 70                                                                                                | 70.0% | 60                                                                                                                | 85.7% | 98                                         | 98.0%  | 65                                                                 | 65.0% | 64                            | 98.5%  | 39                                                                   | 60.0% | 50                                                                | 76.9%  | 23                                                          | 35.4% | 51                                                                                     | 78.5% | 50                                                                   | 76.9% |

| TAB.2EP: Modalità di dialogo previste dall'engagement policy |      | La politica "copre" attività di dialogo su iniziativa degli investitori? | E' prevista esplicitamente la possibilità di rifiutare il dialogo? O di decidere "se" accettarlo? |       | Sono identificati esplicitamente i criteri che saranno utilizzati per decidere se accettare/rifiutare il dialogo? |       | E' identificato il punto di primo contatto |        | La richiesta di engagement deve contenere particolari indicazioni? |       | - l'argomento dell'engagement |        | - un'anticipazione dell'eventuale posizione di chi chiede il dialogo |       | - le ragioni per cui è ritenuto necessario/opportuno l'engagement |        | - i consiglieri con cui gli investitori intenono dialogare |       | - le modalità dell'engagement richiesto (one- o two-way, bilaterale o collettivo, ecc) |       | - i rappresentanti degli investitori che parteciperebbero al dialogo |       |
|--------------------------------------------------------------|------|--------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------------------------------------|-------|--------------------------------------------|--------|--------------------------------------------------------------------|-------|-------------------------------|--------|----------------------------------------------------------------------|-------|-------------------------------------------------------------------|--------|------------------------------------------------------------|-------|----------------------------------------------------------------------------------------|-------|----------------------------------------------------------------------|-------|
| LISTINO                                                      | Anno | #                                                                        | N°                                                                                                | %     | N°                                                                                                                | %     | N°                                         | %      | N°                                                                 | %     | N°                            | %      | N°                                                                   | %     | N°                                                                | %      | N°                                                         | %     | N°                                                                                     | %     | N°                                                                   | %     |
| FTSE MIB                                                     | 2022 | 27                                                                       | 22                                                                                                | 81.5% | 20                                                                                                                | 90.9% | 26                                         | 96.3%  | 18                                                                 | 66.7% | 18                            | 100.0% | 10                                                                   | 55.6% | 17                                                                | 94.4%  | 10                                                         | 55.6% | 16                                                                                     | 88.9% | 16                                                                   | 88.9% |
| FTSE MID CAP                                                 | 2022 | 35                                                                       | 25                                                                                                | 71.4% | 21                                                                                                                | 84.0% | 35                                         | 100.0% | 27                                                                 | 77.1% | 26                            | 96.3%  | 15                                                                   | 55.6% | 22                                                                | 81.5%  | 6                                                          | 22.2% | 21                                                                                     | 77.8% | 22                                                                   | 81.5% |
| ALTRE                                                        | 2022 | 38                                                                       | 23                                                                                                | 60.5% | 19                                                                                                                | 82.6% | 37                                         | 97.4%  | 20                                                                 | 52.6% | 20                            | 100.0% | 14                                                                   | 70.0% | 11                                                                | 55.0%  | 7                                                          | 35.0% | 14                                                                                     | 70.0% | 12                                                                   | 60.0% |
| FINANZIARIE                                                  | 2022 | 23                                                                       | 20                                                                                                | 87.0% | 15                                                                                                                | 75.0% | 21                                         | 91.3%  | 19                                                                 | 82.6% | 19                            | 100.0% | 12                                                                   | 63.2% | 18                                                                | 94.7%  | 7                                                          | 36.8% | 17                                                                                     | 89.5% | 16                                                                   | 84.2% |
| NON FINANZIARIE                                              | 2022 | 77                                                                       | 50                                                                                                | 64.9% | 45                                                                                                                | 90.0% | 77                                         | 100.0% | 46                                                                 | 59.7% | 45                            | 97.8%  | 27                                                                   | 58.7% | 32                                                                | 69.6%  | 16                                                         | 34.8% | 34                                                                                     | 73.9% | 34                                                                   | 73.9% |
| GRANDI                                                       | 2022 | 45                                                                       | 33                                                                                                | 73.3% | 29                                                                                                                | 87.9% | 44                                         | 97.8%  | 32                                                                 | 71.1% | 32                            | 100.0% | 17                                                                   | 53.1% | 27                                                                | 84.4%  | 12                                                         | 37.5% | 26                                                                                     | 81.3% | 28                                                                   | 87.5% |
| PICCOLE                                                      | 2022 | 55                                                                       | 37                                                                                                | 67.3% | 31                                                                                                                | 83.8% | 54                                         | 98.2%  | 33                                                                 | 60.0% | 32                            | 97.0%  | 22                                                                   | 66.7% | 23                                                                | 69.7%  | 11                                                         | 33.3% | 25                                                                                     | 75.8% | 22                                                                   | 66.7% |
| NON CONCENTRATE                                              | 2022 | 41                                                                       | 31                                                                                                | 75.6% | 28                                                                                                                | 90.3% | 40                                         | 97.6%  | 27                                                                 | 65.9% | 27                            | 100.0% | 15                                                                   | 55.6% | 23                                                                | 85.2%  | 9                                                          | 33.3% | 23                                                                                     | 85.2% | 22                                                                   | 81.5% |
| CONCENTRATE                                                  | 2022 | 59                                                                       | 39                                                                                                | 66.1% | 32                                                                                                                | 82.1% | 58                                         | 98.3%  | 38                                                                 | 64.4% | 37                            | 97.4%  | 24                                                                   | 63.2% | 27                                                                | 71.1%  | 14                                                         | 36.8% | 28                                                                                     | 73.7% | 28                                                                   | 73.7% |
| GRANDI NON CONCENTRATE                                       | 2022 | 19                                                                       | 15                                                                                                | 78.9% | 14                                                                                                                | 93.3% | 18                                         | 94.7%  | 14                                                                 | 73.7% | 14                            | 100.0% | 8                                                                    | 57.1% | 13                                                                | 92.9%  | 7                                                          | 50.0% | 12                                                                                     | 85.7% | 12                                                                   | 85.7% |
| GRANDI CONCENTRATE                                           | 2022 | 26                                                                       | 18                                                                                                | 69.2% | 15                                                                                                                | 83.3% | 26                                         | 100.0% | 18                                                                 | 69.2% | 18                            | 100.0% | 9                                                                    | 50.0% | 14                                                                | 77.8%  | 5                                                          | 27.8% | 14                                                                                     | 77.8% | 16                                                                   | 88.9% |
| PICCOLE NON CONCENTRATE                                      | 2022 | 22                                                                       | 16                                                                                                | 72.7% | 14                                                                                                                | 87.5% | 22                                         | 100.0% | 13                                                                 | 59.1% | 13                            | 100.0% | 7                                                                    | 53.8% | 10                                                                | 76.9%  | 2                                                          | 15.4% | 11                                                                                     | 84.6% | 10                                                                   | 76.9% |
| PICCOLE CONCENTRATE                                          | 2022 | 33                                                                       | 21                                                                                                | 63.6% | 17                                                                                                                | 81.0% | 32                                         | 97.0%  | 20                                                                 | 60.6% | 19                            | 95.0%  | 15                                                                   | 75.0% | 13                                                                | 65.0%  | 9                                                          | 45.0% | 14                                                                                     | 70.0% | 12                                                                   | 60.0% |
| FAMILY                                                       | 2022 | 41                                                                       | 26                                                                                                | 63.4% | 22                                                                                                                | 84.6% | 40                                         | 97.6%  | 24                                                                 | 58.5% | 24                            | 100.0% | 16                                                                   | 66.7% | 16                                                                | 66.7%  | 10                                                         | 41.7% | 18                                                                                     | 75.0% | 17                                                                   | 70.8% |
| STATE                                                        | 2022 | 21                                                                       | 16                                                                                                | 76.2% | 14                                                                                                                | 87.5% | 21                                         | 100.0% | 14                                                                 | 66.7% | 14                            | 100.0% | 10                                                                   | 71.4% | 13                                                                | 92.9%  | 5                                                          | 35.7% | 12                                                                                     | 85.7% | 12                                                                   | 85.7% |
| ALTRI ASSETTI                                                | 2022 | 25                                                                       | 17                                                                                                | 68.0% | 15                                                                                                                | 88.2% | 25                                         | 100.0% | 17                                                                 | 68.0% | 16                            | 94.1%  | 10                                                                   | 58.8% | 11                                                                | 64.7%  | 4                                                          | 23.5% | 12                                                                                     | 70.6% | 12                                                                   | 70.6% |
| WIDELY HELD                                                  | 2022 | 13                                                                       | 11                                                                                                | 84.6% | 9                                                                                                                 | 81.8% | 12                                         | 92.3%  | 10                                                                 | 76.9% | 10                            | 100.0% | 3                                                                    | 30.0% | 10                                                                | 100.0% | 4                                                          | 40.0% | 9                                                                                      | 90.0% | 9                                                                    | 90.0% |
| TOTALE                                                       | 2022 | 100                                                                      | 70                                                                                                | 70.0% | 60                                                                                                                | 85.7% | 98                                         | 98.0%  | 65                                                                 | 65.0% | 64                            | 98.5%  | 39                                                                   | 60.0% | 50                                                                | 76.9%  | 23                                                         | 35.4% | 51                                                                                     | 78.5% | 50                                                                   | 76.9% |

| TAB.3EP: Soggetti coinvolti nell'engagement policy |      | Chi è l'amministratore "responsabile" del dialogo su temi di governance  |               |       |      |       |                      |       |               |       |               | Chi è l'amministratore "responsabile" del dialogo su temi di business |      |       |                      |       |               |       |  |
|----------------------------------------------------|------|--------------------------------------------------------------------------|---------------|-------|------|-------|----------------------|-------|---------------|-------|---------------|-----------------------------------------------------------------------|------|-------|----------------------|-------|---------------|-------|--|
|                                                    |      | La politica "copre" attività di dialogo su iniziativa degli investitori? | Il Presidente |       | L'AD |       | Il Presidente e l'AD |       | Altri assetti |       | Il Presidente |                                                                       | L'AD |       | Il Presidente e l'AD |       | Altri assetti |       |  |
| LISTINO                                            | Anno | #                                                                        | N°            | %     | N°   | %     | N°                   | %     | N°            | %     | N°            | %                                                                     | N°   | %     | N°                   | %     | N°            | %     |  |
| FTSE MIB                                           | 2022 | 27                                                                       | 3             | 11.1% | 14   | 51.9% | 10                   | 37.0% | 0             | 0.0%  | 2             | 7.4%                                                                  | 18   | 66.7% | 8                    | 29.6% | 0             | 0.0%  |  |
| FTSE MID CAP                                       | 2022 | 35                                                                       | 5             | 14.3% | 16   | 45.7% | 6                    | 17.1% | 7             | 20.0% | 3             | 8.6%                                                                  | 21   | 60.0% | 7                    | 20.0% | 3             | 8.6%  |  |
| ALTRE                                              | 2022 | 38                                                                       | 12            | 31.6% | 11   | 28.9% | 11                   | 28.9% | 3             | 7.9%  | 9             | 23.7%                                                                 | 15   | 39.5% | 9                    | 23.7% | 3             | 7.9%  |  |
|                                                    |      |                                                                          |               |       |      |       |                      |       |               |       |               |                                                                       |      |       |                      |       |               |       |  |
| FINANZIARIE                                        | 2022 | 23                                                                       | 5             | 21.7% | 9    | 39.1% | 8                    | 34.8% | 1             | 4.3%  | 3             | 13.0%                                                                 | 11   | 47.8% | 8                    | 34.8% | 1             | 4.3%  |  |
| NON FINANZIARIE                                    | 2022 | 77                                                                       | 15            | 19.5% | 32   | 41.6% | 19                   | 24.7% | 9             | 11.7% | 11            | 14.3%                                                                 | 43   | 55.8% | 16                   | 20.8% | 5             | 6.5%  |  |
|                                                    |      |                                                                          |               |       |      |       |                      |       |               |       |               |                                                                       |      |       |                      |       |               |       |  |
| GRANDI                                             | 2022 | 45                                                                       | 6             | 13.3% | 21   | 46.7% | 14                   | 31.1% | 4             | 8.9%  | 4             | 8.9%                                                                  | 28   | 62.2% | 13                   | 28.9% | 1             | 2.2%  |  |
| PICCOLE                                            | 2022 | 55                                                                       | 14            | 25.5% | 20   | 36.4% | 13                   | 23.6% | 6             | 10.9% | 10            | 18.2%                                                                 | 26   | 47.3% | 11                   | 20.0% | 5             | 9.1%  |  |
|                                                    |      |                                                                          |               |       |      |       |                      |       |               |       |               |                                                                       |      |       |                      |       |               |       |  |
| NON CONCENTRATE                                    | 2022 | 41                                                                       | 6             | 14.6% | 17   | 41.5% | 17                   | 41.5% | 1             | 2.4%  | 4             | 9.8%                                                                  | 23   | 56.1% | 14                   | 34.1% | 1             | 2.4%  |  |
| CONCENTRATE                                        | 2022 | 59                                                                       | 14            | 23.7% | 24   | 40.7% | 10                   | 16.9% | 9             | 15.3% | 10            | 16.9%                                                                 | 31   | 52.5% | 10                   | 16.9% | 5             | 8.5%  |  |
|                                                    |      |                                                                          |               |       |      |       |                      |       |               |       |               |                                                                       |      |       |                      |       |               |       |  |
| GRANDI NON CONCENTRATE                             | 2022 | 19                                                                       | 2             | 10.5% | 7    | 36.8% | 10                   | 52.6% | 0             | 0.0%  | 1             | 5.3%                                                                  | 11   | 57.9% | 8                    | 42.1% | 0             | 0.0%  |  |
| GRANDI CONCENTRATE                                 | 2022 | 26                                                                       | 4             | 15.4% | 14   | 53.8% | 4                    | 15.4% | 4             | 15.4% | 3             | 11.5%                                                                 | 17   | 65.4% | 5                    | 19.2% | 1             | 3.8%  |  |
| PICCOLE NON CONCENTRATE                            | 2022 | 22                                                                       | 4             | 18.2% | 10   | 45.5% | 7                    | 31.8% | 1             | 4.5%  | 3             | 13.6%                                                                 | 12   | 54.5% | 6                    | 27.3% | 1             | 4.5%  |  |
| PICCOLE CONCENTRATE                                | 2022 | 33                                                                       | 10            | 30.3% | 10   | 30.3% | 6                    | 18.2% | 5             | 15.2% | 7             | 21.2%                                                                 | 14   | 42.4% | 5                    | 15.2% | 4             | 12.1% |  |
|                                                    |      |                                                                          |               |       |      |       |                      |       |               |       |               |                                                                       |      |       |                      |       |               |       |  |
| FAMILY                                             | 2022 | 41                                                                       | 6             | 14.6% | 20   | 48.8% | 7                    | 17.1% | 6             | 14.6% | 5             | 12.2%                                                                 | 22   | 53.7% | 7                    | 17.1% | 5             | 12.2% |  |
| STATE                                              | 2022 | 21                                                                       | 7             | 33.3% | 6    | 28.6% | 6                    | 28.6% | 2             | 9.5%  | 3             | 14.3%                                                                 | 14   | 66.7% | 4                    | 19.0% | 0             | 0.0%  |  |
| ALTRI ASSETTI                                      | 2022 | 25                                                                       | 6             | 24.0% | 9    | 36.0% | 8                    | 32.0% | 2             | 8.0%  | 6             | 24.0%                                                                 | 10   | 40.0% | 8                    | 32.0% | 1             | 4.0%  |  |
| WIDELY HELD                                        | 2022 | 13                                                                       | 1             | 7.7%  | 6    | 46.2% | 6                    | 46.2% | 0             | 0.0%  | 0             | 0.0%                                                                  | 8    | 61.5% | 5                    | 38.5% | 0             | 0.0%  |  |
|                                                    |      |                                                                          |               |       |      |       |                      |       |               |       |               |                                                                       |      |       |                      |       |               |       |  |
| TOTALE                                             | 2022 | 100                                                                      | 20            | 20.0% | 41   | 41.0% | 27                   | 27.0% | 10            | 10.0% | 14            | 14.0%                                                                 | 54   | 54.0% | 24                   | 24.0% | 6             | 6.0%  |  |

| TAB.4EP: Soggetti coinvolti nell'engagement policy |      |     | Sono fornite informazioni in merito all'eventuale coinvolgimento di altri amministratori su temi di governance e di business | Chi decide sull'eventuale coinvolgimento di altri amministratori su temi di governance |       |      |       |                      |       |               |       | Chi decide sull'eventuale coinvolgimento di altri amministratori su temi di business |       |      |       |                      |       |               |       |
|----------------------------------------------------|------|-----|------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|-------|------|-------|----------------------|-------|---------------|-------|--------------------------------------------------------------------------------------|-------|------|-------|----------------------|-------|---------------|-------|
|                                                    |      |     |                                                                                                                              | Il Presidente                                                                          |       | L'AD |       | Il Presidente e l'AD |       | Altri assetti |       | Il Presidente                                                                        |       | L'AD |       | Il Presidente e l'AD |       | Altri assetti |       |
| LISTINO                                            | Anno | #   |                                                                                                                              | N°                                                                                     | %     | N°   | %     | N°                   | %     | N°            | %     | N°                                                                                   | %     | N°   | %     | N°                   | %     | N°            | %     |
| FTSE MIB                                           | 2022 | 27  | 24                                                                                                                           | 2                                                                                      | 7.4%  | 12   | 50.0% | 9                    | 37.5% | 1             | 4.2%  | 1                                                                                    | 4.2%  | 13   | 54.2% | 9                    | 37.5% | 1             | 4.2%  |
| FTSE MID CAP                                       | 2022 | 35  | 25                                                                                                                           | 2                                                                                      | 5.7%  | 13   | 52.0% | 6                    | 24.0% | 4             | 16.0% | 1                                                                                    | 4.0%  | 15   | 60.0% | 5                    | 20.0% | 4             | 16.0% |
| ALTRE                                              | 2022 | 38  | 18                                                                                                                           | 3                                                                                      | 7.9%  | 7    | 38.9% | 7                    | 38.9% | 1             | 5.6%  | 3                                                                                    | 16.7% | 7    | 38.9% | 7                    | 38.9% | 1             | 5.6%  |
| FINANZIARIE                                        | 2022 | 23  | 19                                                                                                                           | 3                                                                                      | 13.0% | 6    | 31.6% | 7                    | 36.8% | 3             | 15.8% | 1                                                                                    | 5.3%  | 8    | 42.1% | 7                    | 36.8% | 3             | 15.8% |
| NON FINANZIARIE                                    | 2022 | 77  | 48                                                                                                                           | 4                                                                                      | 5.2%  | 26   | 54.2% | 15                   | 31.3% | 3             | 6.3%  | 4                                                                                    | 8.3%  | 27   | 56.3% | 14                   | 29.2% | 3             | 6.3%  |
| GRANDI                                             | 2022 | 45  | 37                                                                                                                           | 3                                                                                      | 6.7%  | 18   | 48.6% | 13                   | 35.1% | 3             | 8.1%  | 2                                                                                    | 5.4%  | 20   | 54.1% | 12                   | 32.4% | 3             | 8.1%  |
| PICCOLE                                            | 2022 | 55  | 30                                                                                                                           | 4                                                                                      | 7.3%  | 14   | 46.7% | 9                    | 30.0% | 3             | 10.0% | 3                                                                                    | 10.0% | 15   | 50.0% | 9                    | 30.0% | 3             | 10.0% |
| NON CONCENTRATE                                    | 2022 | 41  | 30                                                                                                                           | 2                                                                                      | 4.9%  | 13   | 43.3% | 15                   | 50.0% | 0             | 0.0%  | 1                                                                                    | 3.3%  | 14   | 46.7% | 15                   | 50.0% | 0             | 0.0%  |
| CONCENTRATE                                        | 2022 | 59  | 37                                                                                                                           | 5                                                                                      | 8.5%  | 19   | 51.4% | 7                    | 18.9% | 6             | 16.2% | 4                                                                                    | 10.8% | 21   | 56.8% | 6                    | 16.2% | 6             | 16.2% |
| GRANDI NON CONCENTRATE                             | 2022 | 19  | 16                                                                                                                           | 1                                                                                      | 5.3%  | 6    | 37.5% | 9                    | 56.3% | 0             | 0.0%  | 0                                                                                    | 0.0%  | 7    | 43.8% | 9                    | 56.3% | 0             | 0.0%  |
| GRANDI CONCENTRATE                                 | 2022 | 26  | 21                                                                                                                           | 2                                                                                      | 7.7%  | 12   | 57.1% | 4                    | 19.0% | 3             | 14.3% | 2                                                                                    | 9.5%  | 13   | 61.9% | 3                    | 14.3% | 3             | 14.3% |
| PICCOLE NON CONCENTRATE                            | 2022 | 22  | 14                                                                                                                           | 1                                                                                      | 4.5%  | 7    | 50.0% | 6                    | 42.9% | 0             | 0.0%  | 1                                                                                    | 7.1%  | 7    | 50.0% | 6                    | 42.9% | 0             | 0.0%  |
| PICCOLE CONCENTRATE                                | 2022 | 33  | 16                                                                                                                           | 3                                                                                      | 9.1%  | 7    | 43.8% | 3                    | 18.8% | 3             | 18.8% | 2                                                                                    | 12.5% | 8    | 50.0% | 3                    | 18.8% | 3             | 18.8% |
| FAMILY                                             | 2022 | 41  | 23                                                                                                                           | 1                                                                                      | 2.4%  | 14   | 60.9% | 4                    | 17.4% | 4             | 17.4% | 1                                                                                    | 4.3%  | 14   | 60.9% | 4                    | 17.4% | 4             | 17.4% |
| STATE                                              | 2022 | 21  | 16                                                                                                                           | 3                                                                                      | 14.3% | 7    | 43.8% | 6                    | 37.5% | 0             | 0.0%  | 2                                                                                    | 12.5% | 9    | 56.3% | 5                    | 31.3% | 0             | 0.0%  |
| ALTRI ASSETTI                                      | 2022 | 25  | 17                                                                                                                           | 2                                                                                      | 8.0%  | 6    | 35.3% | 7                    | 41.2% | 2             | 11.8% | 2                                                                                    | 11.8% | 6    | 35.3% | 7                    | 41.2% | 2             | 11.8% |
| WIDELY HELD                                        | 2022 | 13  | 11                                                                                                                           | 1                                                                                      | 7.7%  | 5    | 45.5% | 5                    | 45.5% | 0             | 0.0%  | 0                                                                                    | 0.0%  | 6    | 54.5% | 5                    | 45.5% | 0             | 0.0%  |
| TOTALE                                             | 2022 | 100 | 67                                                                                                                           | 7                                                                                      | 7.0%  | 32   | 47.8% | 22                   | 32.8% | 6             | 9.0%  | 5                                                                                    | 7.5%  | 35   | 52.2% | 21                   | 31.3% | 6             | 9.0%  |

| TAB.5EP: Modalità di svolgimento, informazione al CdA, monitoraggio e modifiche all'engagement policy |      | La politica "copre" attività di dialogo su iniziativa degli investitori? | E' prevista possibilità per i singoli amministratori di partecipare a incontri/attività di dialogo "motu proprio" (i.e. non solo dietro esplicito invito degli amministratori "responsabili" del dialogo o su mandato del CdA)? |      | E' prevista esplicitamente possibilità per il CdA di delegare il dialogo (per singoli punti) ad amministratori diversi da quelli "responsabili" del dialogo in via ordinaria? |       | E' previsto possibile engagement diretto con CdA della società |      | Il CdA è informato delle richieste di dialogo in via preventiva |   | Il CdA è informato delle richieste di dialogo alla prima occasione utile |       | Il CdA è informato delle richieste di dialogo periodicamente |      | Il CdA è informato degli sviluppi/contenuti del dialogo alla prima occasione utile |       | Il CdA è informato periodicamente degli sviluppi/contenuti del dialogo |       | E' previsto monitoraggio su applicazione della policy e suo possibile aggiornamento? |        |
|-------------------------------------------------------------------------------------------------------|------|--------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----------------------------------------------------------------|------|-----------------------------------------------------------------|---|--------------------------------------------------------------------------|-------|--------------------------------------------------------------|------|------------------------------------------------------------------------------------|-------|------------------------------------------------------------------------|-------|--------------------------------------------------------------------------------------|--------|
| LISTINO                                                                                               | Anno | #                                                                        | N°                                                                                                                                                                                                                              | %    | N°                                                                                                                                                                            | %     | N°                                                             | %    | N°                                                              | % | N°                                                                       | %     | N°                                                           | %    | N°                                                                                 | %     | N°                                                                     | %     | N°                                                                                   | %      |
| FTSE MIB                                                                                              | 2022 | 27                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 6                                                                                                                                                                             | 22.2% | 0                                                              | 0.0% | 0.0%                                                            |   | 6                                                                        | 22.2% | 0.0%                                                         |      | 23                                                                                 | 85.2% | 3                                                                      | 11.1% | 25                                                                                   | 92.6%  |
| FTSE MID CAP                                                                                          | 2022 | 35                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 8                                                                                                                                                                             | 22.9% | 0                                                              | 0.0% | 0.0%                                                            |   | 1                                                                        | 2.9%  | 0.0%                                                         |      | 25                                                                                 | 71.4% | 8                                                                      | 22.9% | 32                                                                                   | 91.4%  |
| ALTRE                                                                                                 | 2022 | 38                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 9                                                                                                                                                                             | 23.7% | 0                                                              | 0.0% | 0.0%                                                            |   | 4                                                                        | 10.5% | 2                                                            | 5.3% | 27                                                                                 | 71.1% | 6                                                                      | 15.8% | 34                                                                                   | 89.5%  |
|                                                                                                       |      |                                                                          |                                                                                                                                                                                                                                 |      |                                                                                                                                                                               |       |                                                                |      |                                                                 |   |                                                                          |       |                                                              |      |                                                                                    |       |                                                                        |       |                                                                                      |        |
| FINANZIARIE                                                                                           | 2022 | 23                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 6                                                                                                                                                                             | 26.1% | 0                                                              | 0.0% | 0.0%                                                            |   | 5                                                                        | 21.7% | 0.0%                                                         |      | 18                                                                                 | 78.3% | 4                                                                      | 17.4% | 22                                                                                   | 95.7%  |
| NON FINANZIARIE                                                                                       | 2022 | 77                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 17                                                                                                                                                                            | 22.1% | 0                                                              | 0.0% | 0.0%                                                            |   | 6                                                                        | 7.8%  | 2                                                            | 2.6% | 57                                                                                 | 74.0% | 13                                                                     | 16.9% | 69                                                                                   | 89.6%  |
|                                                                                                       |      |                                                                          |                                                                                                                                                                                                                                 |      |                                                                                                                                                                               |       |                                                                |      |                                                                 |   |                                                                          |       |                                                              |      |                                                                                    |       |                                                                        |       |                                                                                      |        |
| GRANDI                                                                                                | 2022 | 45                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 9                                                                                                                                                                             | 20.0% | 0                                                              | 0.0% | 0.0%                                                            |   | 7                                                                        | 15.6% | 0.0%                                                         |      | 36                                                                                 | 80.0% | 7                                                                      | 15.6% | 41                                                                                   | 91.1%  |
| PICCOLE                                                                                               | 2022 | 55                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 14                                                                                                                                                                            | 25.5% | 0                                                              | 0.0% | 0.0%                                                            |   | 4                                                                        | 7.3%  | 2                                                            | 3.6% | 39                                                                                 | 70.9% | 10                                                                     | 18.2% | 50                                                                                   | 90.9%  |
|                                                                                                       |      |                                                                          |                                                                                                                                                                                                                                 |      |                                                                                                                                                                               |       |                                                                |      |                                                                 |   |                                                                          |       |                                                              |      |                                                                                    |       |                                                                        |       |                                                                                      |        |
| NON CONCENTRATE                                                                                       | 2022 | 41                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 11                                                                                                                                                                            | 26.8% | 0                                                              | 0.0% | 0.0%                                                            |   | 6                                                                        | 14.6% | 1                                                            | 2.4% | 33                                                                                 | 80.5% | 7                                                                      | 17.1% | 38                                                                                   | 92.7%  |
| CONCENTRATE                                                                                           | 2022 | 59                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 12                                                                                                                                                                            | 20.3% | 0                                                              | 0.0% | 0.0%                                                            |   | 5                                                                        | 8.5%  | 1                                                            | 1.7% | 42                                                                                 | 71.2% | 10                                                                     | 16.9% | 53                                                                                   | 89.8%  |
|                                                                                                       |      |                                                                          |                                                                                                                                                                                                                                 |      |                                                                                                                                                                               |       |                                                                |      |                                                                 |   |                                                                          |       |                                                              |      |                                                                                    |       |                                                                        |       |                                                                                      |        |
| GRANDI NON CONCENTRATE                                                                                | 2022 | 19                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 5                                                                                                                                                                             | 26.3% | 0                                                              | 0.0% | 0.0%                                                            |   | 4                                                                        | 21.1% | 0.0%                                                         |      | 17                                                                                 | 89.5% | 2                                                                      | 10.5% | 17                                                                                   | 89.5%  |
| GRANDI CONCENTRATE                                                                                    | 2022 | 26                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 4                                                                                                                                                                             | 15.4% | 0                                                              | 0.0% | 0.0%                                                            |   | 3                                                                        | 11.5% | 0.0%                                                         |      | 19                                                                                 | 73.1% | 5                                                                      | 19.2% | 24                                                                                   | 92.3%  |
| PICCOLE NON CONCENTRATE                                                                               | 2022 | 22                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 6                                                                                                                                                                             | 27.3% | 0                                                              | 0.0% | 0.0%                                                            |   | 2                                                                        | 9.1%  | 1                                                            | 4.5% | 16                                                                                 | 72.7% | 5                                                                      | 22.7% | 21                                                                                   | 95.5%  |
| PICCOLE CONCENTRATE                                                                                   | 2022 | 33                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 8                                                                                                                                                                             | 24.2% | 0                                                              | 0.0% | 0.0%                                                            |   | 2                                                                        | 6.1%  | 1                                                            | 3.0% | 23                                                                                 | 69.7% | 5                                                                      | 15.2% | 29                                                                                   | 87.9%  |
|                                                                                                       |      |                                                                          |                                                                                                                                                                                                                                 |      |                                                                                                                                                                               |       |                                                                |      |                                                                 |   |                                                                          |       |                                                              |      |                                                                                    |       |                                                                        |       |                                                                                      |        |
| FAMILY                                                                                                | 2022 | 41                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 10                                                                                                                                                                            | 24.4% | 0                                                              | 0.0% | 0.0%                                                            |   | 2                                                                        | 4.9%  | 1                                                            | 2.4% | 26                                                                                 | 63.4% | 9                                                                      | 22.0% | 36                                                                                   | 87.8%  |
| STATE                                                                                                 | 2022 | 21                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 3                                                                                                                                                                             | 14.3% | 0                                                              | 0.0% | 0.0%                                                            |   | 5                                                                        | 23.8% | 0.0%                                                         |      | 18                                                                                 | 85.7% | 2                                                                      | 9.5%  | 21                                                                                   | 100.0% |
| ALTRI ASSETTI                                                                                         | 2022 | 25                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 4                                                                                                                                                                             | 16.0% | 0                                                              | 0.0% | 0.0%                                                            |   | 2                                                                        | 8.0%  | 1                                                            | 4.0% | 20                                                                                 | 80.0% | 5                                                                      | 20.0% | 22                                                                                   | 88.0%  |
| WIDELY HELD                                                                                           | 2022 | 13                                                                       | 0                                                                                                                                                                                                                               | 0.0% | 6                                                                                                                                                                             | 46.2% | 0                                                              | 0.0% | 0.0%                                                            |   | 2                                                                        | 15.4% | 0.0%                                                         |      | 11                                                                                 | 84.6% | 1                                                                      | 7.7%  | 12                                                                                   | 92.3%  |
|                                                                                                       |      |                                                                          |                                                                                                                                                                                                                                 |      |                                                                                                                                                                               |       |                                                                |      |                                                                 |   |                                                                          |       |                                                              |      |                                                                                    |       |                                                                        |       |                                                                                      |        |
| TOTALE                                                                                                | 2022 | 100                                                                      | 0                                                                                                                                                                                                                               | 0.0% | 23                                                                                                                                                                            | 23.0% | 0                                                              | 0.0% | 0.0%                                                            |   | 11                                                                       | 11.0% | 2                                                            | 2.0% | 75                                                                                 | 75.0% | 17                                                                     | 17.0% | 91                                                                                   | 91.0%  |